

To:

The Diplomatic Community in Pakistan

Copenhagen, December 16, 2022

Dear Diplomats,

Greetings from Copenhagen, Denmark.

We are reaching out to you with updates on shipping and logistics, as the global supply chain continues to be challenged by recent events. Operational and overhead costs are affected at large by the aftermath of Covid-19, as well as significant rise in fuel and energy prices globally.

Consequently, our transportation contracts have become more expensive within Europe and globally (airfreight and sea freight). Despite the increase in transport cost, we continued our operations during and post Covid on the same transport fees unchanged for past five years since 2018 (please check the last regulation data/year) where the freight fee is subsidized by the company giving our customers a 50% discount.

Due to these reasons, the sea freight fee has been regulated to 11% and airfreight to EUR 4.50 per kg with effect from January 2023. However, I am happy to announce no change in other charges such as, Door-to-Door, Packing & Handling, and Insurance fees. In addition, we continue to compensate you through our different voucher schemes such as Recommend Us, Welcome 10%, regular discount sales and sponsoring your national day events.

We truly appreciate your trust and loyalty built over the years with Peter Justesen. At the same time, we look forward to serving you at in Pakistan and your next duty station(s) for many years to come!

Sincerely

Jesper Sander Andersen Market Manager

Peter Justesen Company A/S Copenhagen, Denmark

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