George Munoz

https://www.georgemun.com/portfolio

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Education

University of Denver. June 2019 - December 2020 Master of Arts in Marketing Communications GPA: 3.78

University of Southern California. August 2014 - May 2018 Bachelor of Science in Astronomy

Work Experience

Silvano Mari Films *Marketing Manager* Sept. 2020 - Present

- Reporting to the Marketing Director, build brand awareness and generate leads while managing internal and external marketing campaigns and programs.
- Develop creative sales tools including pitch decks, presentations, trend reports, and data sheets.
- Direct creation of content for website and social media using Photoshop and other creative tools.

George & Co. Marketing Consultant Oct. 2020 - Present

- Increase brand awareness of brands by developing marketing collateral and presentations, campaigns, and newsletters.
- Conduct market research and report on clients' competition. Find business issues and create innovative proposals.
- Create unique branded looks and assist with social media campaigns by measuring KPIs and other metrics to recommend adjustments to strategies.

Disneyland Resort

Restaurant Lead Jun. 2018 - Present

- Reporting to the Main Area Chef, manage more than 20 Cast Members at a single time. Also responsible for food safety and production, and cash counts at the end of the night.
- Train new hires and oversee a separate experience called "The Skyline Lounge".
- Interact with hundreds of guests each day ensuring they have a magical experience. Additionally handle any guest complaints and resolve issues.

Montec Wear Marketing Coordinator Jun. - Aug. 2019

- Developed an SMS Marketing Campaign to increase sales and brand awareness. Created custom ads for the campaign using Photoshop and Canva.
- Created a social media campaign to advertise a sale and increase awareness and real estate on Instagram

Cotopaxi Search/PPC Marketer Sept. - Nov. 2019

- Conducted market research to identify competitors and what their PPC/SEO keywords were.
- From research, developed a PPC/SEO strategy that would improve current operations. Research also led to proposal of 2 new webpages to improve organic search rankings and to build backlinks.

Key Skills

- Google Analytics
- Hootsuite
- Adobe Photoshop
- Adobe Lightroom
- Adobe Illustrator
- Microsoft Office Suite
- Market Research
- Mobile Marketing
- Social Media Marketing
- Brand Management
- Management/Leadership
- Communications

Certifications

- Hootsuite Platform Certification
- Advanced Google Analytics

Interests

- Running Half-Marathons
- Visiting National Parks
- Skiing (My Favorite:))
- Reading
- Learning New Languages
- Cooking