

Araya Benitez

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Professional Summary

Hard working individual seeking to use my abilities to successfully fulfill my position in a growing business. I am detail oriented, outgoing, reliable, quick on my feet and a quick learner with enthusiasm to improve my interpersonal skills by achieving your company's goals.

Education

September 2013 - June 2017

Fort Hamilton High School - (Brooklyn, NY) - *High School Diploma*

- Captain of Varsity Softball Team.
- Co-Captain of Junior Varsity Softball Team.
- Was a part of Joffrey Ballet Company.

Experience

November 2021 - June 2022

Champs & Foot Locker (Miami, FL) - *Assistant Manager*

- Handle any shipment from Champs, Foot Locker & Kids Foot Locker.
- Unpacked boxes and organized all the products and replenished the floor along with the back of the house as well.
- Fill out or sign any paperwork that needs to be signed or filled out based on shipment.
- Trained new hires whether they're going to work for the operations team or on the floor in store.
- Taught new hires how to fold clothes, replenish, how to identify different sizing, colors and styles of sneakers & clothing.
- Do visual merchandising for all 3 stores making sure each store is elevated, fun, neat and presentable to the customers at all times.
- Greet customers.
- Attend to the needs of the customers whether it's searching for sizing or suggesting any cool new styles we have in store.
- Keep a happy/positive attitude at all times both towards and customers and co-workers so that everyone feels comfortable in their environment.
- Coach the team at all times whether its product knowledge or how to drive their sales.

November 2021 - May 2022

Polo Ralph Lauren (Miami, FL) - *Creative Designer & Sales Associate*

- Dress up the mannequins with the correct clothing & accessories needed.
- Kept the store up to date with seasonal decorations (Christmas, spring, accessorize window displays, shoe displays and more.)
- Greet customers.
- Attend to the customer's needs when asked. (Search for sizing in clothing or shoes, accessories, assist them to the fitting room etc).
- Handle any online orders or over the phone orders.
- Managed the register when needed.
- Replenish the clothing, accessories & shoes throughout the store by fixing any mismates (missing sizes) or replacing with similar products if we're selling out in that item.
- Made sure the store looked presentable & neat at all times.
- Trained & gave co-workers advice on how to improve and work their way up in the company.
- Attended fellow associates' needs if asked. Such as: teaching them how to fold shirts, how to scan products to see how many we have, how to do an online order, etc.
- If we didn't have certain products for certain mannequins I would use my previous fashion & design knowledge to come up with an outfit either similar or more elevated than the previous look to make sure mannequins are always presentable at all times.

December 2020 - November 2021

Banana Republic (Miami, FL) - Personal Stylist & Visual Merchandiser

- Assist customers with their styling needs whether it's for an event, work, etc.
- Visual merchandise throughout the store making sure everything is elevated and neat.
- Constantly replenish the floor making sure each room is symmetrically set up at all times.
- Help customers with any purchases at the register.
- Train new hires on any basics such as folding techniques, symmetry of the rooms throughout the store, making sure the store is elevated at all times, register training such as: online orders, phone orders, checking out a customer's items at the register, etc.
- Dress the mannequins in the store and in the windows.
- Assist with decorating the windows based on a certain theme along with decorations throughout the store.
- Get to know the customer to have an idea on their likes & dislikes to create multiple outfit options along with an option to help the customer step out of their comfort zone as far as fashion.
- If a customer sets up a styling appointment with me I get to know the customer over the phone or through email to be able to create a mood board for the customer's appointment.

September 2019 - February 2020

NIA Community Services Network (Brooklyn, NY) - Group Leader & Gym Teacher

- Assisted the teacher with handing out homework/sheets of paper with word games or outline drawings to color in to the kids.
- Interacted with the children so they were comfortable in the classroom and focused enough to do their work.
- Help the children with their homework if they ask.
- Hosted classroom events for the class such as birthday parties, congratulations party for succeeding greatly in the class, Valentine's Day, etc.
- Handed out food & juice boxes during lunch in the cafeteria.
- Cleaned up after the kids after they're done eating (wipe down tables, throw away any garbage, sweep the floors, etc).
- Taught the children how to play Volleyball, Softball, Basketball and Soccer.
- Made sure to set up the equipment for the class so that it is prepared for the class to play/learn.
- Always did a warm-up routine at the beginning of every gym class to avoid any muscle injuries.
- Helped host school events such as: School plays, School dances, potluck, etc.

September 2018 - July 2019

Nike NYC Flagship "House of Innovation" (New York, NY) - Athlete (Sales Associate)

- Brought inspiration, motivation and innovation to the store.
- Maximize customer experience by sharing any Nike knowledge they needed to know about the technology of the sneakers or even the history of Nike itself.
- Made sure clothes were folded, neat, and premium (presentable).
- Checked boxes for any mismates (a mix up between the sneakers & their shoe boxes).
- Worked back of house (BOH) by bringing out sneakers or clothing the store athletes requested for their shoppers, along with making sure sneakers are put in the right spot BOH.
- Assisted customers with shoe selections and picking the right training outfit/game day outfit for their sport.
- Helped out during closing hours (replenished the clothing around the floor, replaced any missing displays, wiped down tables & shelves, etc).
- Assisted customers in signing up for a Nike membership.
- Volunteered in Nike game nights/events.

April 2018 - November 2018

Maison Kayser (New York, NY) - Apprentice & Server

- Helped manage the register.
- Made sure the pastry case and bread case were stocked up at all times throughout the day.
- Greeted customers.
- Made Coffee, Espresso, Tea, etc for the customers.
- Maintained both the bakery and restaurant at all times.
- Took orders & served customers their food.
- Made sandwiches for the "grab-n-go" station (an area with foods & beverages for customers to grab on the go).
- Send any remaining bread from the restaurant to donate to City Harvest.
- Swept down the floors in the bakery and restaurant during closing hours, wiped down the cases and prepared them for the next morning.

March 2018 - current

Eve Castings, Once Models, Tier1 Models, etc (Worldwide) - *Modeling, Acting, etc*

- Casted for music videos for any big artists/upcoming artists. (Jim Jones, Dave East, London Hill, Sosa Geek, Jay Prezi, Swaggy Jo and many more). Brand promotions. Model for any big brands/upcoming brands. (Not For Kids, Worldwidenotlocal, Desire Brand Studios, RUNTZ and more).
- Acting; skits, YouTube videos, short films, movies, TV shows, etc.
- Fashion Design; Assist with putting outfits together and coming up with different concepts for models' photoshoots.
- Photography; Host powershoot events and take photos of other models.
- Bottle Service; Assist with handing out bottles to different tables at a club/small event along with entertaining guests so they are comfortable in their environment.
- Dancer; Get casted for events to dance choreography/choreograph dances for music videos, big parties/events, etc.
- Hookah Girl; In charge of taking orders from customers for hookahs, make the hookah for the customer, clean hookahs, light the charcoal for the hookah and constantly check up on the customers in case they would like a head change (change the top piece of the hookah either for a different flavor or same flavor depending on the customers selection) and constantly change the charcoal for them as well. Whenever customers are done and ready to leave, take the hookahs to the back to clean and charge the customer for the hookah.
- Atmosphere Model; Get paid to show up to parties, small/big events to help the guests feel comfortable in their environment, make sure they're having fun, have them feel comfortable to want to be themselves and interact with others and spread great energy all around throughout the event to keep the party/event going.
- Promoter & event planner; Get paid to promote any upcoming events happening, get people to show up and have fun as well as show up to the events to host and make sure everybody is having a great time as well as the guests I have invited myself. As far as event planning in charge of booking the venues, DJ's, chefs etc for all events, handling invitations, etc.

February 2018 - July 2018

Marriott Hotel (New York, NY) - *Front Desk Attendant/Receptionist*

- Greet guests once they enter the hotel along with telling the guests to have a beautiful rest of their day when exiting the hotel.
- Offer valet to guests if needed.
- Distribute room keys to guests for their hotel room that they have booked for their stay.
- Attended to the needs of guests by providing any information needed about their reservation as well as answer any questions asked.
- Handle in-person & over the phone reservations & payments that need to be made along with mentioning any additional fees if needed.
- Suggest any local restaurants, attractions, etc for guests if they are unaware of the area.
- If the guests have kids, offer any activities the hotel might offer for their children as well as any fun activities they can do near the hotel with their kids.
- Contact customer support for any further assistance or transfer any calls to proper departments to make sure the guests are handled with the best elevated experience as possible.
- Keep the front desk area neat & clean at all times.

June 2017 - December 2017

American Eagle Outfitters & Aerie (Dulles, VA) - *Sales Associate*

- Remind customers of any online/in store sales happening at the time.
- Greeted customers.
- Attended customers to the fitting rooms if they needed to try on any of the clothing they picked out, along with giving extra clothing options for customers to choose from.
- Helped with stocks & unpacking boxes.
- Assist shoppers in finding the right size jeans/clothing.
- Dressed up the mannequins.
- Made sure the store was maintained & neat at all times by re-folding any unfolded t-shirts or jeans, making sure the clothing is organized and in the right size order.
- Helped out with a few bra fittings for the American Eagle Outfitters "Aerie".
- Assisted customers in finding the right bra size and the right bra to their liking (looks & comfort wise).

Skills & Certifications

- Quick learner.
- Excellent attention to detail.
- MS Word proficient.

- Great communication skills.
- Customer Service experience..
- Great at multitasking.
- Bilingual - English & Spanish (fluent).
- CPR certification.
- Nike Softball Certificate.