

Courtney S. Jackson
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Career Objective:

Summary of Qualifications and Skills:

With over fifteen years of experience in the makeup industry, I am a highly motivated and talented artist. I have a flair for telling a story through my artistry. I remain abreast on current trends and have experience working with a variety of styles and venues including: weddings, special events, film and entertainment. My makeup styles vary from high fashion/couture to natural. Other specialized skills include Dior skin, color and certifications, Mac Makeup Artist, Lancome Counter Manager, and other reputable brands.

Work Experience:

Mac Makeup Artist (Ulta) Hiram, GA 30141 02/2018 to 03/2020

- . Providing and assisting clients with Makeup applications.
- . Cross training new employees.
- . Providing quality customer service.
- . Exceeding daily sales goal .
- . Attending Classes for new Inventory.

Lancome Business Manager (Macy's) Atlanta, GA 30126 03/2017 to 08/2018

- . Executing and planning events.
- . Recruiting new Clients
- . Cold Calling.
- . Doing make overs and facials
- . Coaching team on sales productivity.

Business Manager, Christian Dior (Macy's) Duluth, GA 11/2014 to 2017

- . Dramatically increased sales.
- . Recognized by top executives monthly for increasing sales
- ● Chosen by Christian Dior for three consecutive years as a runner up for National Makeup Artist of the Year

Beauty Specialist, Christian Dior, Duluth, GA 10/2008 to 11/2014

- ● Provided beauty consultations, makeovers and facials
- ● Performed makeup applications for everyday wear, bridal, prom and other special events
- ● Sold all fragrances lines for both women and men
- ● Exceeded daily sales goals and opened a minimum of three new accounts weekly
- ● Exhibited flexibility with scheduling
- ● Trained new employees

Beauty Consultant, Walgreens, Nederland TX 07/2005 to 08/2008

- ● Recommend products to clients, and obtained proficiency in opening and closing a sale
- ● Gained extensive knowledge in all cosmetic and fragrance lines
- ● Responsible for inventory duties
- ● Displayed competency in handling difficult situations, problem solving, and complaint resolution
- ● Utilized a consultative approach to determining clients' needs

Highlights:

- ● *Natural Hair Magazine* (Wedding) - August 2012/ Makeup Artist
- ● *Urban Spice Magazine* – November 2012/Makeup Artist
- ● Bronner Brothers Hair Show (Atlanta) – February 2013/Makeup Artist
- ● Featured in hit television series *The Game* as Jason Pitt's makeup artist

References and Portfolio Available Upon Request