



COURTNEY GOLDSTEIN

Fashion e-commerce | stylist

Detail-oriented fashion enthusiast with over 14 years experience in the industry. As a team leader, I offer strong attention to detail; leveraging a diverse background across merchandising, styling, marketing, luxury fashion, P&L management, and SEO/digital strategy. Dedicated professional history of achieving goals and deadlines while utilizing consistent organized practices and customized solutions.

CONTACT

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☎ 732-691-7321

📍 North Hollywood, Los Angeles, CA

SKILLS

- Web Design
- Branding
- Project Management Tools
- Strong Communication
- Adobe suite
- Microsoft-suite
- Multiple POS systems
- Oracle / Xstore
- CRM software
- ADP
- SEO tools
- Workforce
- Hootsuite
- Omnichannel
- Create and post paid ads
- Create cohesive content

EDUCATION

BA Fine Art

School of Visual Arts

August 2011 - May 2014

EXPERIENCE

Client Advisor

Louis Vuitton | Dec 2021 to April 2023

- Maintained client relationships with in-house CRM and tools.
- Tailored personal and elevated experiences
- Exceeded monthly sales goals consistently at 117%
- Achieved KPI's of: \$2,700 SPH, 2.0 UPT and 13.2% cross-sell
- Managed orders and new launches/releases allocation to clients
- Completed repair intakes and quality assessments of Louis Vuitton merchandise
- Diligent team player in a luxury retail fast-paced environment

Market Stylist Manager

Nordstrom | Nov 2018 - August 2019

- Utilize market trends and data analyzing to create digital style boards for Nordstrom.com exceeding 30 posts a day per stylist
- Multi-tasked between numerous style chats with clients while creating content
- Promoting and incentivizing team of 20, to show products and services on social media platforms to increase outreach and engagement
- Achieved personal stylist lookbook profile views from 200 to 3,400 in one week
- Built a team with strong and lasting rapport with clients through one on one styling and driving exceptional results
- Consistently researching new and current trends, emerging designers, and sourcing items