

SOHEL KHAN

Email: Skhan63090@yahoo.com Phone: (917)292-8400

Objective

Seeking a position in your company that utilizes my achievements, skills, strategic thinking and leadership abilities to benefit and improve the environment.

Professional Experience

Christian Dior

Houston, Texas

Sales Professional

October 2022 - Present

- Provided excellent client experiences with an annual NPS score of 100%
- Achieved nearly \$500k in sales in first 5+ months with minimal returns.
- Reputable Tandem selling focus and team driven to boost client experience and team moral

Tiffany & Co

Houston, Texas

Sales Professional

December 2020 - September 2022

- Exceeded semi-annual goals by 20% with a total for \$750,000 in sales current fiscal year
- Full ownership in silver collections to achieve goals, strategic selling and visual standards
- Client experience score of 100% with 20 plus surveys

Zadig & Voltaire

Greater New York Area

Multi-Unit General Manager

January 2018-October 2020

- Successfully managed multiple locations in the greater New York City area: Created new standards, built-up shops, P&Ls, training, pioneered new programs and exceeding goals.
- Managed multi-million dollar businesses to meet goals and expectations with a 20% growth rate compared to previous years
- Team Development: promoting a higher sales per hour and client acquisition percentage
- Experienced operations manager in controlling incoming/outgoing merchandise to maximize profits and decrease losses.

Bloomingdale's

New York, New York

Co-Op Sales Manager Paige Denim, 7 For All Mankind

August 2013-December 2017

- Achieved personal sales goal of \$1 million in net sales for Bloomingdales
- Maximized profits and decreased losses: weekly recaps with corporate
- Leader in sales to help motivate team and brand awareness

Stock Supervisor

December 2010-August 2013

- Involved with building up stock space in multiple areas of the building
- Facilitate compliance and reduce shortage between different locations within store

Education

Queens College, Flushing, New York, September 2009-September 2014 Bachelors in Accounting
Aviation High School, Long Island City, New York, September 2004-June 2009

Achievements and Certifications

Bilingual in English and Spanish, Licensed Aircraft Technician, Avionics Fundamentals Certified, Experienced in Microsoft Office, Quickbooks, Advanced Regents Diploma, Licensed Airframe Technician