

MR. ISA MASAI SHAKUR RESUME

Mr. Isa Masai Shakur
Saint Louis, MO 63111
314-900-5394

nubiansenaterecords@ymail.com

OBJECTIVE: To obtain the professional position that will allow me to utilize previous experience.

SUMMARY OF SKILLS:

- Three years of customer service and sales experience, skilled at closing sales: Telemarketing, B2B Sales or Street Vending Sales (I even happily hustled off my own music CDs and made over \$300 in an hour one time from L.A. Los Vegas to tourists so I could pay my travel/hotel stay!). Direct TV in store sales at Wal-Mart and Sam's Club, AT&T U-verse Door To Door and independent sales companies in L.A. and St. Louis. I even sale on online as an affiliate to fortune 500 companies through my corporation <http://nubiansufi.com/>. I do not do commission only work. I do only contract or double digit hourly. A retainer is only required for contract work. Freelance work gets me contract hourly.

MAIN CORPORATE SKILLS: IT consulting, real estate bird dogging, videography and digital photography, B2B work, online marketing/advertising via Craigslist, Back page, LinkedIn, network marketing Social Network, record label owner/global distributor (of music downloads)/Nubian Senate Records; lastly paid Traffic generation companies with a 100 million plus website viewer reach quarterly or monthly depending on my online adverting budget. Telemarketing, Business to business and successful finance or funds acquisition specialist (Got my first client 20K, highest limit for my clients is \$200K) and inbound calls/customer service pro.

- Experience with online advertising and promotions
- Excellent communication skills, outstanding organizational skills, data entry, Microsoft expertise, : IT consulting, real estate bird dogging, videography, digital photography, B2B work, online marketing/advertising via Craigslist, Back page, LinkedIn, network marketing Social Network record label owner/global distributor (of music downloads)/Nubian Senate Records; lastly paid Traffic generation companies with a 100 million plus website viewer reach quarterly or monthly depending on my online advertising budget. Telemarketing, Business to business and successful finance or funds acquisition specialist (Got my first client 20K, highest limit for my clients is \$200K), inbound calls/customer service.

EXPERIENCE:

Music DJ: Hip-Hop/New School and -Old School, Rock N Roll, Soul, A&R, Roots, Reggae, Pop&Oldies but Goodies-2016 to Present

Banquet Server, LGC, St. Louis, MO, October 2009-2016

- Serve banquet guests
- Prepare the banquet rooms for events
- Clean banquet rooms after events
- Professional Buser, TIPS certified concessions/beverages and host, bar back work and bartender in training

Temporary Staff, Labor Ready, St. Louis, MO, September 2008 - Present

- Meet clients' immediate labor needs
- Provide cleaning services
- Assemble products at local factories, warehouses, storages. Moved furniture and equipment via truck and as a ride along helper in state and out of state to locations residential and commercial. Landscaping, restoration, demolition, and construction and carpenter apprentice seeking letter of intent.

Global Client Specialist, Jazzin World Corporation, North Hollywood, California, November 2007-June 2008

- Handled daily operation of entertainment and marketing projects
- Recruited clients
- Provided Microsoft expertise, customer service, Microsoft, data entry, inbound calls and call center work
- Maintained and enforced company policies
- Booked and formed street teams in order to promote services to public, real estate investment, multimedia specialist

Laundry Attendant, Big Bend Laundry, St. Louis, MO, February 2007-June 2007 · Addressed customers' concerns and questions
Checked equipment and made sure it was functioning properly

- Cleaned facility

Doorman and Security Enforcer, Laughs on the Landing, St. Louis, MO, June 2006-October 2006

- Promoted club and recruited customers

·Assisted bartenders

*Education: Attended Forest Park Community College for Digital Photography, Business Administration, World Religion, Music Technology and Television Production

*Professional: Started a Global Marketing and IT/E-Commerce Global Music distribution Company and is registered With the Government and I have my EIN. Company: Nubian Sufi.Com Manage one's own customer service, client payments and accounts and hires out independent contractors to help with large profitable assignments or accounts. Also accept marketing and field work as an independent contractor of the same company to handle client requested special assignments or accounts.

SALES WEBSITE: NUBIAN SUFI.COM (www.nubiansufi.com) Reference: Ms. Belinda Faye Woodbury (314-922-1875)