

LISA M BANKS

Executive Leadership Professional

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 TOLEDO, OH 43604

CAREER OBJECTIVE

Strategic, dedicated, and results-driven leader with demonstrated ability to inspire, empower, and motivate individuals and teams. Extensive nonprofit and for-profit experience. Passionate about engaging communities and advancing social justice initiatives.

EXPERIENCE

EXECUTIVE DIRECTOR, Toledo, OH

[Beach House Inc dba Leading Families Home](#), February 2021 – August 2023

- Provided leadership and direction to staff to ensure organizational efficiency and effectiveness.
- Oversight of the development and implementation of risk management and compliance programs.
- Initiated strategic planning activities to facilitate programs.
- Leads teams of professionals, providing guidance, mentoring, and setting clear objectives
- Negotiated and secured partnerships with external organizations to advance the mission of the organization. Using my external presence and relationships to garner new opportunities.
- Actively sought out and obtains government and private sector grants.
- Lead the agency and the Board of Directors with fundraising efforts.
- Responsible for the management of agency expenses. Including expanding federal, state, and local revenue generating and fundraising activities to support existing and future program operations.
- Oversight of the people and culture of the organization.
- Represent the agency as needed throughout the community.
- Ensure effective systems to track scaling progress, and regularly evaluate program components, so as to measure successes that can be effectively communicated to the board, funders, and other constituents.
- Ensure the agency and its mission are consistently presented in a positive way, and other duties as needed.

MENTAL HEALTH PROFESSIONAL- DEFIANCE COPING CENTER, Toledo/Monroe/Defiance, OH

[ProMedica Russell J Ebeid Children's Hospital](#); [Monroe Regional Hospital](#); [Defiance Regional Hospital](#),

October 2022– Present (PT)

- Performed crisis interventions to help ensure safety of patients and others.
- Provided comprehensive care, patient advocacy, and services within the model of care delivery to help reduce or prevent suicides, family problems, drug addiction, self-harm, anxiety disorders, and other issues that may be caused by mental illness.
- Modified treatment activities and approaches as needed, monitoring patient status to match changes in conditions.
- Guided patients' development of skills or strategies for dealing with problems.
- Same position held July 2019-April 2021 at Russell J. Ebeid Children's Hospital's Inpatient Pediatric Behavioral Medicine, and Monroe Regional Hospital's Inpatient Psychiatry Unit

ASSOCIATE EXECUTIVE OFFICER, Toledo, OH

[Beach House Inc dba Leading Families Home](#), May 2020–February 2021

- Actively seek out and obtain government and private sector grants; assists the Board of Directors with fundraising efforts.
- Responsible for the management of agency expenses; overall responsible of the human resources of Leading Families Home.
- Represent the agency as needed throughout the community.
- Ensure the agency and its mission are consistently presented in a positive way, and other duties as needed.

INSTRUCTOR, Toledo, Ohio

[Emmanuel Christian School](#), April 2018–August 2020

- Planned, prepared, and conducted middle school math and science classes; junior high school science classes; and high school science and psychology classes.
- Assisted with the training and implementation of PBIS and Trauma Informed Care Approach and assisted with the behavioral health management of the staff and students.
- Created learning-focused environment, encouraging student involvement and participation.
- Provided feedback to students to enhance academic growth.
- Used variety of instructional methods, materials and techniques to educate students.

EXECUTIVE DIRECTOR OF BUSINESS DEVELOPMENT, Toledo, OH

[Empowered for Excellence Behavioral Health – Recovery Campus](#), December 2016–July 2018

- Developed and implemented policies and protocols.
- Represented business in marketplace and developed relationships with key accounts to promote and market business.
- Managed project execution to ensure adherence to budget, schedule, and scope.
- Implemented and administered programs and services.
- Supervised and evaluated work activities of medical, nursing, technical, clerical, service, maintenance, and other personnel.
- Conducted recruitment, hiring, and training of personnel.

REGIONAL DIRECTOR, Toledo, OH

[Ohio Link Corrections & Treatment, ALVIS](#), December 2013–January 2017

- Managed a 64-bed, male and female community corrections facility; developed and implemented the pre-trial drug treatment program in conjunction with Common Pleas judges; and served as a member of the Drug Court Treatment team.
- Implemented and developed programs aligned with organization's mission and priorities.
- Ensured compliance with all applicable laws, regulations, and policies across the organization.
- Set and implemented strategic goals and initiatives to align company with mission, values, and vision.

EDUCATION

MASTER OF SCIENCE (M.S.) IN SOCIAL WORK CANDIDATE, Minneapolis, MN

[WALDEN UNIVERSITY](#), Expected graduation August 2024

MASTER OF SCIENCE IN PSYCHOLOGY/BEHAVIORAL HEALTH, Phoenix, AZ

[UNIVERSITY OF PHOENIX](#), January 2015

GRADUATE CERTIFICATE IN HUMAN RESOURCES MANAGEMENT, Phoenix, AZ

UNIVERSITY OF PHOENIX, August 2012

MASTER OF SCIENCE IN ADMINISTRATION OF JUSTICE & SECURITY, Phoenix, AZ

UNIVERSITY OF PHOENIX, January 2011

BACHELOR OF BUSINESS IN MARKETING & MANAGEMENT, Toledo , OH

UNIVERSITY OF TOLEDO, January 2009

SKILLS

Articulate Communication

Public Speaking

Risk And Mitigation Analysis

Executive Leadership

Analytical And Critical Thinker

Leadership And People Development

Strategic Planning

Additional Qualifications:

- Over 20+ of senior management experience with track record of effectively leading performance- and outcomes-based organization and staff; ability to point to specific examples of having developed and operationalized strategies that have taken organizations to the next stage of growth.
- Unwavering commitment to quality programs and data-driven program evaluation.
- A persuasive and passionate communicator with excellent interpersonal and multidisciplinary project skills.
- Action-oriented, entrepreneurial, adaptable, and innovative approach to business planning
- Ability to work effectively in collaboration with diverse groups of people.
- Passion, idealism, integrity, positive attitude, mission-driven, and self-directed
- Excellence in organizational management with the ability to coach staff, manage, and develop high-performance teams, set and achieve strategic objectives, and manage multi-million-dollar budgets.
- Owner of Dream Keepers International LLC, an Executive Consulting and Training business. (est. 2016).

CERTIFICATIONS

- Chemical Dependency Counselor's Assistant Certification (CDCA)
- Ohio Mental Health & Addiction Services Trauma Informed Care Facilitator
- Ohio Department of Rehabilitation & Corrections Victim Awareness Facilitator
- AEGIS Crisis & Behavioral Intervention Facilitator
- Cognitive Interventions for Substance Abuse Facilitator
- Youth Mental Health First Aid Facilitator
- American Red Cross Certified First Aid/CPR/AED Facilitator
- State of Ohio Non-Exempt Teaching License

REFERENCES

References available upon request.

PROFESSIONAL ORGANIZATIONS

Lucas County Mental Health & Recovery Services Board
Trustee

Toledo Area Director's Association (TADA)
Lucas County Community Advisory Council
Former Toledo Chapter Chair - NABCJ (National
Association of Blacks in Criminal Justice)
Home for Everyone CoC Board