Manish Sharma

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EDUCATION AND QUALIFICATIONS

Dr. B. R. Ambedkar University, Agra

Bachelor of Arts, Content Writing Cumulative GPA: 7.00/10.00

INTERNSHIPS

KPMG Remote

Data Analytics Intern January 2021

 Designed a customer acquisition strategy revolving around company life cycles from formation to acquisition and generate new leads through various paid media channels leading to a 10x growth in subscriptions and awarded with Letter of Recommendation

 Assisted SEO via developing and executing SEO strategy, onsite and offsite optimization, and collaborating with crossfunctional teams to increase website's unpaid traffic and ensuring consistent digital engagement

Whizupp Jaipur, India

Marketing Strategy Intern

April 2020 – May 2020

- Operated social media accounts on a daily basis, increasing daily engagements by over 400%
- Organized and managed logistics, designed and wrote investor handouts for their second annual investor summit for 70+ of Human Ventures' advisors, investors, and supporters
- Conducted market research and participated in design sprints to provide early feedback to several entrepreneurs-inresidence

Acad Indus International Conventions

Remote

May 2021

Digital Marketing Executive

January 2020 – April 2020

- Contributed to the company's new digital marketing strategy by researching market trends and client needs, while creating campaigns to increase brand presence and efficacy
- Developed the digital marketing strategy which in 3 months increased conversion rate by **35%** and awarded with an appreciation letter for top performance
- Executed 10+email marketing campaigns for the launch of Global Tech Education Summit

SKILLS & INTERESTS

Skills: Content Writing, Marketing Analytics & Strategy, Digital Marketing, Leadership, Microsoft Office,

Interests: Long Distance Cycling, Badminton, Video Editing