

# JASON STANLEY

MARKETING MANAGEMENT + PEST PROFESSIONAL - ENVIRONMENTAL SERVICES

## CONTACT

(404) 734-1141 📞

jrocdpe@icloud.com @

Atlanta, GA 📍

## SKILLS

Environmental Services

Attention to Detail

Communication

Organization

Content Creation

Analytical Skills

Logical Thinking

Accuracy

Social Network Marketing

## EDUCATION

### **BACHELOR OF BUSINESS MANAGEMENT**

Full Sail University

Winter Park, FL

## PROFESSIONAL PROFILE

Innovative professional with over 15 years of customer service, environmental services, interpersonal practices and marketing & promotions. Well-developed, skill set with the ability to assess a situation, seek multiple perspectives, and identify key issues that need to be addressed. Highly motivated self-starter and proven relationship-builder who is driven to deliver top level customer service by making safety, comfort, and company policies a priority.

## EXPERIENCE

### **PEST CONTROL TECHNICIAN SPECIALIST - ROUTE MANAGER**

ARROW EXTERMINATORS | 02/2019 – 8/2020

- Organized a route of 190-260 customers per month under strict time constraints, while providing quality service down to a science
- Maintained and enhanced customer retention through solution driven results & knowledge
- Direct, monitor, and motivate staff of to provide quality service to all customers in a timely manner

### **PICKER | MATERIAL HANDLER | VERIFICATION | CLERK II**

XPO LOGISTICS | 02/2018 – 2/2019

- Train and interpret process procedures, work instructions and quality bulletins with departments being audited
- Operate powered industrial lift trucks (forklift) and order picker to push, pull, lift, stack or move product, equipment, and materials
- Ensure packaging, routing, and systems work is completed quickly and accurately
- Recommend measures of corrective action in compliance to the ISO PDA plan checking criteria
- Review batch record and test products for compliance to company standards

### **PEST CONTROL TECHNICIAN SPECIALIST - ROUTE MANAGER**

ORKIN | 01/2012 – 07/2016

- Organized a route of 190-260 customers per month under strict time constraints, while providing quality service down to a science
- Use knowledge of pests biology and habits, along with an arsenal of pest management techniques—applying chemicals, setting traps, operating equipment, and modifying structures—to alleviate pest problems.

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## TECHNICAL SKILLS

Windows OS

Mac OS

Logic

ProTools

Reasons

Microsoft Office Suite

Automation Software

## PROFESSIONAL DEVELOPMENT

### CERTIFICATION #3

ESD Control for  
Operators- Manufacturing  
Controls & XPO GLOBAL  
2018

### CERTIFICATION #2

Pest Technician

### CERTIFICATION #3

Avid Certified Operator:  
Pro Tools

### CERTIFICATION #4

OSHA safety training &  
export/import of  
dangerous goods.

## EXPERIENCE (CONTINUED)

- Maintained and enhanced customer retention through solution driven results & knowledge
- Direct, monitor, and motivate staff of to provide quality service to all customers in a timely manner

### ENVIRONMENTAL SERVICES SPECIALIST

BJNR ENTERPRISES | 11/2012 – 05/2016

- Supervised employees in providing environmental services
- Ensured cleanliness and sanitation consisting of rooms, labs, corridors, utility rooms, nutrition rooms, and elevator landings
- Conducted consistent safety inspections which included proper chemical use and work practices
- Operated heavy machinery like floor buffers and shampooing machines
- Worked effectively with a diverse population while maintaining dexterity and endurance to perform repetitive tasks
- Conducted shift huddles providing direction for day to day operations as well as distributing information regarding policy updates.
- Remained in compliance with local, state and federal regulations

### PEST TECHNICAN – ROUTE MANAGER

TERMINIX | 11/2009 – 02/2012

- Use knowledge of pests biology and habits, along with an arsenal of pest management techniques—applying chemicals, setting traps, operating equipment, and modifying structures—to alleviate pest problems.
- Locate, identify, destroy, control, and repel pests
- Considers non-chemical as well as chemical solutions with focus on maximizing safety and minimizing harmful health and environmental impact
- Ensure accurate and complete record keeping of service reports, log books and invoices
- Organized a route of 200+ customers per month
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### DIRECTOR OF MARKETING

# JASON STANLEY

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## REFERENCES

Available upon request

## EXPERIENCE ( CONTINUED )

- Effectively handled all client negotiations, while creating defining their target market and marketing concepts
- Grew customer base over 280%, increased revenue 329% during tenure
- Managed social media accounts for the brand and maintained over 20% growth over one year
- Created corporate branding standards and comprehensive positioning messages
- Managed department and staff of up to 10 direct and indirect reports
- Assemblage of equipment, spaces and persons such that a performance in sound may be created and recorded onto a medium for later reproduction
- Spearheaded all aspects of production digital, social, musical and visual

### **PEST TECHNICIAN/ SALES**

HOMETEAM PEST CONTROL | 03/2005 – 02/2006

- Registered Pest Control Tech with extensive knowledge in Sentricon, Phase P (control of household pest), Phase W(control of wood- destroying pest including fungi), Phase F(fumigation)
- Responsible for the day to day operation of a pest control route.
- Communicated with customers to ensure satisfaction, diagnose the scope of pest problem and cross sell additional services.
- Ensured personnel training and compliance with safety procedures

### **S&R CLERK**

CAROLINA LASER | 08/2003 – 08/2005

- Managed and supported customer cycle times by ensuring customer merchandise is shipped and received per transportation schedules
- Accurately counted and recorded receipts for parts and merchandise
- Managed the shipping and receiving process for outgoing merchandise
- Implemented shipping & receiving, quality control and customer service guideline to ensure customers needs were exceed upon delivery,
- Mastered forklift operation, vacuum lift, press break, and CNC Laser operation
- Combined use of personal protective equipment, experience and aptitude with computers and databases to avoided accidents by recognizing potentially unsafe situations

