

JESSE DEBRAUX

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SUMMARY

Accomplished Chief Executive Officer bringing expertise in business planning, revenue development and change management. Offering 58 years of experience in Sales, Business and Management . Offers entrepreneurial, forward-thinking mindset and demonstrated track record of achievement with the Defense Department NOB. Results-focused, professional with strength in Management and Business. Proactive leader with strengths in communication and collaboration. Proficient in leveraging Public and Private Communications with individuals, and organizations, within City Departments, gaining knowledge to promote equity, Public and Private . Adept at managing concurrent objectives to promote efficiency and influence positive outcomes.

SKILLS

Executive Board of Directors for the Boys Scouts of America, Head of the Department of Community Relations with the Portsmouth Police Department for PRHA, liaison for disputes between Management and Tenant Relations, managed Men Dorm at NSU, Music Composer, Educator, Published author, managed properties for PRHA and later, became the CEO for my own Business.

EXPERIENCE

HENRICO PUBLIC SCHOOLS

Richmond, VA

Teacher

09/2017 to 12/2020

- Built and strengthened positive relationships with students, parents and teaching staff.
- Engaged students and boosted understanding of material using focused instructional strategies and hands-on activities.
- Monitored student progress using exams and assignments to check for thorough understanding.
- Scheduled and held parent-teacher conferences to keep parents up-to-date on children's academic performance.
- Managed consistent, learning-focused classroom environments by establishing and communicating clear objectives for students.
- Taught students subject-specific material, learning strategies and social skills.
- Worked with parents, administrators and counselors to develop improvement plans for struggling student
- Offered hands-on learning opportunities to develop student self-esteem and life skills
- Created lesson plans corresponding to yearly curriculum, incorporating broad variety of activities, hands-on experiences, basic academic skills and opportunities for creativity.
- Helped students learn to persevere with challenging tasks and build resilience for later educational efforts.
- Organized supplies and art and musical resources to foster creative and welcoming classroom environment.
- Fostered non-academic personal skills necessary for social success, including personal hygiene and appropriate means of interacting with peers and authority figures.
- Tested students with quizzes, essays and exams to gauge learning comprehension.
- Taught on all grade levels Of secondary schools.

DEFENSE DEPARTMENT

Norfolk, VA

CEO

09/1990 to 08/2000

- Oversaw budgetary and financial activities and implemented strategies to grow business and profits.
- Built high-energy, forward-thinking team to modernize legacy operations and keep organization agile in changing conditions.
- Cultivated and maintained industry relationships and customer partnerships to capitalize on opportunities and maximize business success.
- Implemented robust policies and organizational structures to underpin successful expansion and drive continuous growth.

- Monitored business trend forecasts and adjusted budgets and operational plans to maximize growth and opportunities.
- Enabled organization to scale through rapid growth by identifying and eliminating bottlenecks, risks and other constraints.
- Spearheaded acquisitions to expand company portfolio.
- Engaged in risk management by reviewing proposed actions and employee conduct and assessing for potential liability.

PRHA
Portsmouth, VA

Manager

05/1973 to 08/1990

EDUCATION AND TRAINING

BACHELOR OF SCIENCE: MUSIC EDUCATION 06/1983
Norfolk State University, Norfolk, VA

ASSOCIATE OF APPLIED SCIENCE: BUSINESS AND INDUSTRIAL MANAGEMENT 12/1985
Old Dominion University, Norfolk, VA

ASSOCIATE OF SCIENCE: PROFESSIONAL CONSTRUCTION MANAGEMENT 06/1986
Paul D Camp Community College, Franklin, VA