

# Gloria Montalvo

glomontalvo99@gmail.com | (832)563-1671 | 2611 Hartwick Rd, Houston, TX 77093

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## Education

### **B.A. in Biology, Minor in Chemistry**

*The University of North Texas*  
*Denton TX*

2018-2021

GPA: 3.6

### **Associate of Arts**

*Lone Star College*  
*Houston, TX*

2015-2018

GPA:3.8

## Work Experience

### **Optician**

*Walmart*  
*Houston, TX*

2021-Present

Focused on exceeding sales using OD/MD RX for prescription glasses such as single vision, bifocal or progressive lenses. Listened and communicated with patients by asking needs and challenges with vision then used information to upsell add-ons therefore increasing conversion rates and weekly sales. Heavily focused on multiple pairs, warranties and adding specialized coating based on patient vision challenges.

### **Beauty Advisor**

*Sephora*  
*Houston, TX*

2020-2021

Collaborated with staff to create new and exciting displays for seasonal sales, handled cash transactions, recommended products to clients and added on new items based on client's skincare needs and effectively increased conversion rates.

### **Science Living Learning Community Resident Assistant**

*University of North Texas*  
*Denton, TX*

2019-2020

Mentored incoming residents, of which consist mainly freshmen, through their matriculation into college and progress in their science courses with programs and activities

### **Customer Service Associate**

*Walgreens*  
*Houston, TX*

2017-2018

Helped improve customer service, stocked and collected inventory data, helped organize stock room, completed photo lab duties, attended front registers and customers

### **Floor Model**

*Hollister Co.*  
*Houston, TX*

2016-2017

Collected inventory data, supervised fitting rooms and conducted price checks for customers

## Volunteer Work

### **JAMP Camp Mentor**

Volunteered as a camp mentor for a group of incoming freshman on a pre-medical track. I guided students to various mock lectures, created group activities and mentored students on developing skills essential to academic and professional success

40 Hours Total

### **Texas Children's Hospital Summer Junior Volunteer Program**

Assisted faculty with data management in neuroscience, behavioral sciences, adolescent gynecology, stock and inventory in West Tower gift shops and patient activities in oncology

96 Hours Total

<b>Texas Children's Hospital Year Round Program</b>	92 Hours Total
Assisted nurses and staff with patient care and specialized assignments in the Emergency/Rapid Treatment Area	

<b>Explorica Volunteer Expeditions: Peru</b>	20 Hours Total
Visited shanty towns in Lima, Peru, to hand out fresh bread, vegetables and help build a school for children.	

**Extracurricular**

<b>Minority Association of Pre-Medical Students</b>	2018-2021
Plan volunteering, social and academic events focusing on the empowerment of minorities in health professions while building a network of doctors, alumni and medical school representatives.	

<b>Global Medical Brigades</b>	2018-2019
Fundraised to help send pre-medical students to volunteer abroad and work alongside doctors. Learned about the importance of sanitation, mini lesson on Spanish medical terminology and phrases and talked to different visiting physicians.	

<b>Medically Dedicated Students Organization</b>	2018-2019
Met with doctors and physicians to find internships, shadowing, volunteering and clinical experience for exposure to health professions	

**Awards**

<b>President, Minority Association of Pre-Medical Students</b>	2019-2020
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<b>SNMA Region III MAPS Chapter of The Year</b>	2019-2020
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<b>Joint Medical Admission Program Acceptance</b>	2019-2020
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<b>UNT JAMP Camp Outstanding Mentor of The Week</b>	2019
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<b>UNT Universal Woman Scholarship</b>	2019
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<b>UNT COS President's List</b>	2019
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<b>UNT Dean's List</b>	2018, 2019
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<b>Ambassador, Minority Association of Pre-Medical Students</b>	2018-2019
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<b>UNT Excellence Scholarship</b>	2018
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<b>Baylor College of Medicine Certificate of Achievement</b>	2018
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<b>UNT Greater Texas Foundation Scholars Scholarship</b>	2018
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<b>Houston Livestock Show &amp; Rodeo Opportunity Scholarship</b>	2018
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<b>Aldine Education Foundation Board of Directors Scholarship</b>	2018
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<b>Lone Star College Leadership Certificate</b>	2017
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<b>Lone Star College Phi Theta Kappa</b>	2016-2018
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**Skills**

<b>Microsoft Certified in Word, PowerPoint, Excel and Access</b>	2017
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<b>Fluent in Spanish</b>	
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References available upon request.

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