



Tyler Fisk

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Professional Summary

Hardworking and driven sales management professional equipped to revitalize sales operations and align procedures to maximize profits and client acquisition. Successful at improving sales procedures to streamline and strengthen processes. Multifaceted leader with analytical and diligent approach to building and leading strong teams. Goal-oriented manager with distinguished experience in sales industries and proven leadership abilities. Expert in increasing productivity and customer satisfaction while driving revenue and sales. Committed to streamlining procedures while optimizing employee talent.

Skills

| | |
|--------------------------------|---------------------|
| Customer Complaint Resolution | Product Knowledge |
| Marketing Strategy Development | Strategic Planning |
| Consultative Sales | Sales Presentations |
| Staff Training and Development | |

Work History

11/2023 - Current
Affiliate Marketing Sales Manager
Vector Marketing, Virginia Beach, VA

- Head informant/moderator for a 5 million dollar per year office
- Evaluated competitor offerings to maintain a competitive edge, adapting strategies as necessary for sustained success.
- Increased sales revenue by developing and implementing effective sales strategies.
- Established and cultivated solid business relationships with new or existing customers.
- Delivered recommendations to long-term accounts to promote brand awareness to key audience.
- Resolved problems with high-profile customers to maintain relationships and increase return customer base.

06/2022 - 09/2022
Busser/Barback
Blue Petes Restaurant, Virginia Beach, VA

- Delivered exceptional service by remaining attentive to guests' needs without being intrusive.
- Provided support during special events, ensuring seamless operations despite increased demands.
- Worked closely with management on implementing new policies or procedures for improved performance in the bussing department.
- Monitored dining room and bar areas for signs of overcrowding.
- Transported dirty utensils, dishes, and trays to kitchen to help team stay on top of cleaning.

- Reset and cleaned tables quickly to prepare for new customers.

03/2020 - 01/2022

Cashier Team Lead

Tacobell, Virginia Beach, VA

- Performed cash, card and check transactions to complete customer purchases.
- Handled cash with high accuracy and took care to check bills for fraud.
- Set and updated employee schedules to fulfill gaps based on expected customer demands.
- Contributed to a positive work environment by proactively addressing conflicts among team members.

Education

02/2020 **High School Diploma, *Penn Foster Highschool*, Virginia Beach, VA**