

# KATHLEEN LANGHI

## PROFESSIONAL SUMMARY

Motivated business professional with multi-industry experience including entrepreneurial stints. Proven track of success in a variety of roles. Highly disciplined work ethic and knowledge drive to achieve in challenging jobs.

## CONTACT INFO

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🌐 facebook.com/renokatenow

📍 Hopkinsville, KY +  
Nashville, TN

## EDUCATION

### Bachelor of ARTS in Mass Communication

Emory & Henry College  
Emory, VA  
Graduated in 1996

## SKILLS

Microsoft Office Suite  
Google Suite

## SPECIAL PROJECTS

### Samuel Richard Smith Building Renovation

Mar 2016 – Sept 2016  
Designer

## PROFESSIONAL EXPERIENCE

### Meadors, Inc

Restorer & Carpenter  
Charleston, SC

Apr 2023 – Jul 2023

- Worked with project architect to accomplish construction historic restoration tasks
- Cross referenced architectural plans, schedules and light specifications to accurately place electric for a multi-million dollar residential project.
- Performed tasks as needed or instructed per site manager or as task demanded.
- Documented task list for electrical subcontractor and project managed through items to completion.
- Communicated with site manager on daily tasks and status updates.

### Smith Home & Design

Carpenter & Cabinet Maker  
Mayfield, KY

Oct 2022 – Apr 2023

- Created custom cabinets and furniture as well as assembled pre-fab cabinets
- Finished cabinets as specified for each project
- Planed and cut wood in preparation for projects
- Organized and maintained shop for more functional business operation

### Renokate

Sole Proprietor

Sept 2019 - present

- Founded a successful renovation and furniture creation business that managed 20+ projects per year
- Consulted with clients to bring their vision to life. Oversaw complete process from initial client meeting to delivering final product.
- Managed project budgets
- Processed all invoicing and accounts payable
- Updated Facebook and Instagram on projects and business related information.
- Executed, headed, operated, oversaw, produced, reconciled, aligned, advised, discussed, delivered, enhanced, advanced project, exceeded, won

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## CERTIFICATIONS

### **Certified Mold Professional**

CHC Training, LLC  
2022 – present

### **Lead Paint Renovator**

The University of Alabama  
2022 - present

### **Asbestos Contractor / Supervisor**

The Asbestos Institute, Inc  
2023 – 2024

## AWARDS

### **City of Colusa Heritage Preservation Commission Award of Merit No. 21**

City of Colusa Heritage  
Preservation Committee  
May 2017

## PROFESSIONAL EXPERIENCE CONTINUED

### **Colusa Made LLC**

2016 – Sept 2021

Worker, Designer

- Started a brick-and-mortar store of locally made goods, directly managed all areas of the business including adjoining wine and beer bar
- Financially guided the business to a break even/profit stage at 4 year mark
- Sole people manager responsible for schedules, hiring, firing and training
- Analyzed product, financial and business data on a weekly to monthly basis to track trends and points of change

### **Coverity**

2005 - 2008

Global Marketing, Customer Reference Manager

- Responsible for all facets of marketing coordination with EMEA and APAC regions
- Worked closely with design firm and PR firm on signage, collateral, case studies, press releases, speaking opportunities, and more
- Defined and implemented first ever customer reference program for the company

Marketing Manager

- Managed Lead Gen team qualifying inbound leads and outbound targeted marketing
  - Responsible for company presence at industry trade shows
- Lead Generation (Sales lead pre-qualification) Manager

### **Red Hat**

Jul 2008 – Sept 2009

Lead Generation Manager

- Managed Lead Gen team qualifying inbound leads and outbound targeted marketing
- Directly edited and loaded data into sales pipeline tracking information from my team calling to sales closing

Marketing Manager

- Executed various brand, event and marketing projects
- Collaborated with product marketing and product knowledge holders on scheduling and conducting webcasts.
- Email marketing point person responsible for executing according to marketing schedule and following up on resulting stats
- Adapting message and marketing to Red Hat's audience of both paying customers and community of users