

Taylor Pineda
Phone: 708-368-8215 | E-Mail: taychantell@gmail.com

Education

B.A. Arts Management, Columbia College Chicago, IL

Major: Arts Entertainment Media Management Concentration: Music Business

Certifications

Illinois BASSET Certification October 2023
WSET Level 2 Award In Wines & Spirits April 2019

Credentials

Illinois Licensed Real Estate Broker
Member of the National Association of Realtors Member of Chicago Association of Realtors

Experience

Real Estate Broker | Coldwell Banker Realty September 2021– Present

- Gather client information concerning their desired features in a home, financial ability, home types and neighborhoods of interest
- Set and manage appointments to show homes to prospective clients
- Assist clients as they explore their financial options
- Compared current properties with similar recently sold properties to determine competitive market prices
- Promoted property sales through advertisements, open houses, multiple listing services, email blast, and other online advertising platforms
- Prepare documents such as representation contracts, purchase agreements, disclosures, and riders

Wine Consultant | Binny's Beverage Depot September 2015 – May 2023

- Assist in developing sales and providing friendly assistance to customers
- Develop knowledge of store products to better serve customers
- Order store products through store ordering system in the appropriate time frame
- Receive store products on delivery days in warehouse and inspect items to verify order is correct
- Work as part of a team to keep store organized and effectively merchandised
- Perform cash register operations and maintain the check out when necessary
- Perform all duties as assigned by store management
- Cross trained on specific front-end manager duties

Brand Ambassador | Public Label – 2024 Present

- Showcase partners alcoholic beverages at a variety of tasting events, from liquor stores to special events and everything in between
- Participate in sampling demos as a spokesperson for our brand(s)
- Assist in set-up of demo events
- Provide photos and feedback regarding the demo event
- Track and report on onsite consumer activity