

alexcabranes@icloud.com

9292198534

Bronx, NY 10462

Skills

- Customer assistance
- Teamwork
- Retail sales
- Assessed customer product needs and interests in order to best recommend suitable items.
- Sales expertise
- Skill development
- Leadership
- Money Handling
- Customer Service
- Positive and Professional
- Relationship Building
- Retail Store Operations
- Loss Prevention

Education And Training

06/2023

**High School Diploma:
Fordham Leadership Academy
For Business & Technology**

Bronx, NY

Criminal Justice

**John Jay College Of Criminal
Justice Of The City University Of
New York**

New York, NY

Alexander Cabranes

Summary

Reliable and hardworking employee with demonstrated multitasking skills in fast-paced settings. Solid team player with upbeat, positive attitude. Motivated to maintain customer satisfaction and contribute to company success. Responsible retail professional with excellent sales, service and interpersonal skills. Committed to making every customer feel welcome and assisting with any need. Advanced knowledge of fashion trends and popular looks.

Experience

Carters Inc - Retail Sales Associate

The Bronx, NY

10/2022 - Current

- Demonstrated knowledge of store products and services.
- Performed cashier duties, such as ringing up sales, processing payments and issuing receipts.
- Tracked inventory levels throughout the day and restocked items as needed.
- Maintained a clean work environment by sweeping, dusting, vacuuming and mopping floors.
- Processed returned merchandise according to company policies.
- Completed transactions in an efficient manner while providing excellent customer service.
- Operated point-of-sale systems accurately to process payments from customers.
- Handled customer complaints in a professional manner.
- Offered suggestions for additional items that may be of interest to customers.
- Adhered to all safety regulations when handling hazardous materials or working with heavy equipment.
- Assisted customers with finding the right product for their needs.
- Provided product information and answered customer questions.
- Created price tags and merchandise signs for new items.
- Handled price checks, merchandise transfers and fitting room returns to keep store orderly and efficient.
- Performed floor moves, merchandising, display maintenance and housekeeping to keep sales areas well-stocked, organized and current.

Excel Martial Arts - Instructor

Bronx, NY

06/2021 - 07/2023

- Oriented clients with sparring gear, practice weapons and other martial arts equipment to instill safe and correct usage habits.
- Consulted individually with clients to verify satisfaction with program and provide motivation towards continued progress.
- Reported on student progress, satisfaction and special requests to supervisors to

- assist in implementation of program changes better suited to meet client needs.
- Opened studio doors in preparation for classes, locked and secured facility at closing time and closed out registers before departure.
 - Demonstrated proper martial arts techniques and helped students practice and master techniques and embrace individual learning needs and realistic goals for advancement.
 - Instructed students in martial arts skills and demonstrated appropriate use of techniques.
 - Instilled discipline and respect in students, as well as proper dojang etiquette.
 - Adapted lessons and teaching styles to meet unique needs and abilities of students being taught and led high-energy, benefit-driven instruction for children and adults.