DIMA SINCHUK

Resides in Marylebone
+44 7449 066924, dimasinchuk@icloud.com

I am creative and a curious person who enjoys a challenge and strives to achieve the highest, in any task given to me. I am a fast learner and possess fluent English, Ukrainian, Russian and Portuguese (both written and verbal). Studied Fashion Design Womenswear at UAL, London College of Fashion - built a strong foundation of core skills in design and realisation.
I am seeking new opportunities, aiming to build new skills and eventually shaping my future career.

Education:
- Attended primary public school in Ukraine.
- Attended secondary school in Portugal.
- UAL Foundation Degree, Level 3, Arts & Design.
- UAL BA (Hons) Fashion Design Technology: Womenswear.

Work History:
JIL SANDER (London, UK) - Sales Consultant
November 2023 - Present
- Provided exceptional customer service experience by greeting, listening and assisting customers in exceeding their needs, demonstrating an excellent knowledge of the product.
- Prepared and assisted A, B and C list celebrities for events and their gigs.
- Working closely with PR and assisting them for fittings, helping them with shipping or personally deliver garments when urgent to assigned location.
- Captured information and actively developed potential client base to promote new flagship store and make client retention rate grow.
- Foster open and constructive communication with team members, being always collaborative and proposing effective solutions.
- Monitoring of commercial indexes.
- Ran markdowns, managed store replenishments, deliveries and analysed buying reports.
- Creating proposed looks for the front window mannequins and updating each season/new arrival.
- Guided sales team to coordinate clothing racks and counter displays to maximise promotional effectiveness.

THOM BROWNE (London, UK) - Sales Consultant
October 2022 – November 2023
- Prepared and worked on ecommerce and Farfetch orders.
- Supported operations and back of house.
- Developed 10k clients.
- Created Excel files for functional tasks and management of stock.
- Networking with clients; inviting and assist on events like SARABANDE, special dinner at Oswald's with Thom Browne and so on.
- Establishing connections within the company and work closely with Vice President, CEO, HR and Shareholders by giving feedback and proposing new ideas.
- Key holder. Opening and prepare for the day, closing and setting up the alarm.
- Built friendly relationship with buyers.
- Assisted PR and stylist team with preparing looks for celebrities, artists and brand ambassadors to attend special events.

VALENTINO GARAVANI (London, UK) – Sales Consultant
February 2022 – September 2022
- Brought back sales up to 80% on Menswear since the start of the employment.
- Exceptionally reached store and personal target.
- Assisted manager with reports and creation of EOD file for figures record on Excel.
- Developed relationship with Personal Shoppers and Selfridges Buyers.
- Communicated with Head Office, analysed and created market feedback including competitors.
- Organised deliveries and managed VM.
- Maintained great relations with Selfridges Managers and negotiated stock space.

BALENCIAGA (London, UK) – Sales Consultant
June 2021 – December 2021
- Prepared and completed reports through Excel for the end of the day figures.
- Opened and closed cash registers and assisted with handling cash and deposits.
- Studied and prepared newsletter for the morning presentations.
- Generated numbers through appointments from a developed client book.
- Been given a role of "Duty-visor" to ensure and help maintain shopfloor performance 100%.
- Handled VM change and Store move, acquiring good understanding of the VM vision.
- Supported Operations Division
- Answered phone calls from client service to assist client's issues and resolved promptly.
- Delivered excellent customer service based on my knowledge and company values.
- Opening before and after sale tickets and coordinating the process.

Software Skills:
Adobe: Photoshop, Illustrator, InDesign.
Microsoft: Word, PowerPoint, Excel (VLOOKUP), Teams.
Ableton: Live 12