# **Dakota Terry**

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Authorized to work in the US for any employer

### Work Experience

#### **Doordash Driver**

DoorDash - Lexington, KY August 2021 to Present

Excel in customer service, while delivering a quick and pleasant experience to all customers.

#### **Front Desk Supervisor**

RED ROOF PLUS & SUITES - Danville, KY October 2021 to February 2024

In this position you are the leader on your designated shift. Which includes running the front desk, checking in and out guests, keeping up with all Housekeepers and assigning them rooms to clean. Also nightly audit and fixing and maintaining breakfast for guests.

The front desk supervisor is also in charge of any security related issues that may come up on your assigned shift.

#### **Mobile Expert**

T-Mobile - Danville, KY March 2017 to August 2021

Duties include retail sales, hitting daily, weekly and monthly sales goals. As well as outbound marketing to meet those goals. Our main goal however is maintaining excellent customer service.

I was the lead supervisor on my shifts here.

Other duties include store merchandising, planogram updates, stocking, and other common retail tasks. One of my main tasks included helping train new associates at our store. After they completed their online training I would train them on the sales floor. Giving them all of the tips and tricks needed to be successful in their role.

Top sales associate at the Danville TMobile location and one of the top 5 in the region.

#### **Senior Guest Advisor**

GameStop - Danville, KY May 2015 to February 2017

Customer service was our main goal here. As well as meeting daily sales goals and keeping the store in a neat and tidy fashion. Also as a Senior Guest Advisor you would lead each shift and help others reach their sales goals and stay on task.

Other tasks include merchandising, keeping Planogram compliant and up to date, cleaning and full store inventory counting.

## Education

# High school or equivalent

Boyle County High School

#### Skills

- Sales
- Retail Sales
- Cashiering
- Merchandising
- Cash Handling
- Outbound Sales
- Planograms
- Cold Calling
- Telemarketing
- Upselling
- Inside Sales
- Pricing
- Salesforce
- Outside Sales
- POS
- Negotiation
- Business Development
- · Presentation Skills
- Direct sales
- Customer service (9 years)
- Sales Management
- Guest Services
- Night Audit
- Product Demos
- Marketing
- Social media management
- · Writing skills
- Editing
- Communication skills