

Tannor J. Evans

Skilled sales professional with 8+ years of experience and proven results

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WORK EXPERIENCE

Alyshaan Fine Rugs, Scottsdale AZ — Hospitality & Sales

JAN 2021 - CURRENT

Multi step sale process including showcasing, delivery, and home staging

All Star & Top performer at the #1 handmade fine rug store in Arizona

Product expert comfortable selling luxury items up to \$250k USD

Target, Scottsdale AZ — Phone Sales Representative

May 2020 - JAN 2021

Sold phones and cell services from major brands like Apple and Verizon

Upsold service packages to include warranties, bundles, and accessories

Assisted customers with all purchases in the technology departments

Earthbound Trading Co, Tukwila WA — Manager

JAN 2016 - DEC 2018

Managed the retail location with duties including sales and supervising

Coached and trained new employees on their responsibilities and selling

Opened and closed the store and was in charge of reporting, key holding, bank deposits, as well as overseeing stocking

Best Buy, Scottsdale AZ — Sales Associate

OCT 2014 - MAR 2015

Consulted customers on products and demonstrated features of tech

Was a top performer selling in multiple departments including Home Theatre, Tablets, Cameras, Music, and Gaming

End to end sales process involvement from greeting, discovery, education, demo, overcoming objections, upselling, and purchasing

EDUCATION

Desert Mountain High School

Graduated 2015

TECHNICAL SKILLS

Microsoft Office Suite

Google Business Suite

Register / CRM input

Data Consolidation

TS Troubleshooting

Computer Software

Computer Hardware

SOFT SKILLS

Team Management

Persuasion in Sales

Critical Thinking

Conflict Resolution

Emotional Intelligence

Tolerance to Change

Team Building

VOLUNTEER WORK

HOPE Worldwide

Accumulated 500+ hours of community service

Served underprivileged kids and conducted events including field trips, dinners, and counseling