



# AYUSHI RAI

## CONTACT

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India , Karnataka - Bangalore

## EDUCATION

**-New Cambridge High school**

1-10th

**-Jain college**

PCME science 11th & 12th

**-Vogue institute of  
Fashion technology**

Interior design - Diploma

**-Jain college**

B.sc interior design -3yrs

## SKILLS

- Management Skills
- Creativity
- AutoCAD ,3D, MS, Photoshop,  
Revit, Resolve.
- Handling Clients
- Critical Thinking
- Leadership
- Strong Communication
- Team Work, Attention to  
detail.

## LANGUAGE

English      Kannada

Hindi        Tulu

## ABOUT ME

I am a passionate and versatile Interior Designer with a keen eye for detail and a flair for creating inspiring spaces. With a strong foundation in graphic design, I bring a unique blend of creativity and technical expertise to every project, ensuring each design is not only aesthetically pleasing but also functional. My experience as a Customer Relationship Manager has honed my ability to understand and anticipate client needs, fostering strong, collaborative relationships that drive successful outcomes. Whether transforming interiors or crafting captivating graphics, I am dedicated to delivering innovative solutions .

## EXPERIENCE

### WOW Creations

2019 – 2020

Designer -(Internship)

- Background in construction project management.
- Expertise spans across project planning, site execution, and comprehensive reporting. electrical drawings, Construction dwgs.
- Skilled in producing intricate drawings and 3D models to guide project development with details.
- Known for delivering complex projects on time and within budget, showcasing a commitment to quality and excellence."

Achievement.

Lead the Project Barley and grapes (Kempegowa international airport)  
Bangalore successfully delivered all the drawings and site execution.

### Tesco (MNC)

2020 - 2023

Associate Retail Planner

- Dedicated and results-driven professional with extensive experience in management and architectural design within the retail industry. Proven ability to lead projects from conception to execution, while collaborating effectively with cross-functional teams & Project managers from Europe and managing tasks to ensure timely delivery. Recognized for exceptional attention to detail and commitment to excellence for kutna Hora Tesco Retail store Project at CZ, Expertise in retail interior design for Tesco stores.

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- **Key Skills:**
- **Management:** Expertise in overseeing projects from construction to design phases, consistently meeting deadlines and exceeding expectations.
- **Team Collaboration:** Proficient in collaborating with cross-functional teams, actively taking feedbacks and implementing feedback to ensure project success.
- **Software Proficiency:** Skilled in utilizing multiple software tools to streamline project processes and enhance efficiency like Autocad, Photoshop, MS...
- **Mentorship:** Dedicated to mentoring junior team members, providing guidance and support to facilitate their professional growth and development.
- **Quick Learner:** Known for adaptability and agility in learning new technologies and methodologies, consistently delivering high-quality results.
- **Achievements:**
- **Very good Performer Recognition:** Acknowledged for outstanding performance in delivering projects on time with exceptional quality, notably recognized for Kutna Hora project at Czech Republic. (Europe)
- **Client Appreciation:** Received high praise and appreciation from Project managers and design managers for consistently taking notes and delivering projects on time with quality that ease the process during construction.

## GRAPHIC DESIGNER - INTERN

Current

### D-Lance

- Trained in Photoshop,
- Creating Poster design,
- Banners,
- Ads,
- Logos,
- Website landing page, etc..

## CRM FOR FRANCHISE | SALES AND CUSTOMER RELATIONS SPECIALIST

- Dynamic and results-oriented CRM professional with extensive experience in franchise management, specializing in cloud kitchen concepts. Proven track record of effectively engaging with clients, pitching franchise opportunities,
  - **Key Responsibilities:**
    - Client Engagement: Proactively reach out to potential clients, effectively communicating the benefits and opportunities of franchising in the cloud kitchen industry.
    - Sales Pitch: Deliver compelling sales pitches, showcasing the value proposition of the franchise model and addressing client inquiries with clarity and confidence.
    - Meeting Coordination: Schedule and coordinate meetings with prospects, facilitating discussions and presentations to highlight the business opportunity and address any concerns.
    - Document Management: Manage the documentation process, including sending necessary materials, clarifying doubts, and providing support throughout the franchise acquisition journey.
    - Relationship Building: Cultivate strong relationships with clients, earning their trust and confidence through active listening, prompt responses, and personalized attention.
    - Strong Communication: Exceptional verbal and written communication skills, with a talent for articulating complex concepts in a clear and persuasive manner.
    - Active Listening: Proficient in actively listening to client needs and concerns, with a genuine interest in understanding their requirements.
    - Organizational Skills: Detail-oriented and organized, adapt at managing multiple tasks and priorities in a fast-paced environment.
    - Client-Centric Focus: Committed to delivering exceptional customer service and fostering long-term client relationships built on trust, integrity, and mutual respect.
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