Byron Browne

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# Objective

Loyal bartender/mixologist for 17 years, looking to build regulars to come back for amazing service years to come by using policies and procedures. Driven by upselling food an beverage and retail sales.

# Experience

Saddle Ranch Chop House

 **2011 – present**

 Bartender / Shift Lead Mgr.

 High volume due to events and location next to Gila River Arena and University of Phoenix Stadium

 Retail/souvenir sales record holder: Sold 100k of store merchandise and memorabilia in 7 years

 Events and Games sales average 3k

 8400k in sales for final four basketball event by myself

 5400k in sales with 458 dollars in retail sales on a normal night

 Service bar and full main bar solo

 Floor manager, food expo, shift lead, taking reservation answering telephone

 Tapping and untapping beer kegs

 Trained on Aloha system

* McCormick and Schmick’s Seafood Restaurant

 2002 – 2011

 Bartender

 Knowledge of single malts, wine pairing, beer, and handcrafted drinks from scratch

 Knowledge on species of fish, oysters, shell fish, free pour with bottles

 Trained on Squirrel Systems

* Aramark and Levi Restaurants

 2003-2011

 Bartender

 High volume, Special events, concerts, sporting venues

 Counting cups for inventory

 Use of a jigger

 Cash drawers and Visa machines

* The Bear Chest in Wisconsin

 Barback

* Milwaukee Brewers Professional Baseball Club

 1991 -2000

 Starting Pitcher

 Minor and Major League (1 out of 750 ballplayers in the world)

 Perform under any condition, rain or shine.

* Los Angeles Dodgers Professional Baseball Club

 2001

 Pitcher

 Retired

* Federal Express

 2000-2003

 Courier/Driver of all truck classes

 Promotion due to getting companies to switch over to federal express from rival companies

 Time management, parcel delivery, loading and unloading packages

* Screen Actors Guild

 2000 – present

 Actor in various television shows, commercials and movies

 Spokesperson, on camera and off camera work

# Education

Central High School St. Joseph, MO. 3.23 GPA

Peoria High School

Grand Canyon Univ. Associates and Bachelor’s degrees in Psychology & Sociology

# Awards and Acknowledgements

Positive reviews on Yelp and other social media websites

Promoted to Manager

Vast amount of regular guests due to great service

MLB Baseball player and an Actor in Screen Actors Guild

High dinner bill average from upselling food and drinks.