2717 Lakehollow Lane

Flower Mound, TX 75028

972-467-8188

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Mark Dawson

Objective

Seeking a full-time position with a growing organization that can utilize my unique skills and abilities.

Professional Experience

Sante Center for Healing Mental Health Technician 09/12-present

* Providing direct patient care, guidance and positive role modeling
* Planning, implementing, evaluating and monitoring treatment activities and groups
* Assisting with medication administration
* Assessing patients
* Educating patients and their families

 Black & Veatch Telecommunications Regional General Manager 1997-2001

* Developed new accounts in Wireless, Wireline, HFC overbuild and Mission Critical Facilities
* Developed 12 new clients with a combined revenue in excess of 100M
* Achieved repeat business by developing partnering relationships with clients
* Top Telecommunication sales person 1999, 2000, 2001

 Motorola Corporation Indirect Sales Manager 1974-1997

* Expanded the Sales Agent program nationwide
* Qualified and selected sales agents to promote and sell Motorola AMG Infrastructure to paging partners
* Trained and developed new sales agents

Education

 Western Illinois University Communications 1969-1973

Volunteer

 Football Booster Club President Flower Mound High School 1994-1998