Presentation of Qualifications

**RAHMAD HAWKINS, PMP**

***Actor, National Recording Artist, Podcast Co-Host***

**Alpharetta, Georgia 30022 ~ (678) 852-7150 ~** **rahmad.hawkins@gmail.com**

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**Actor, National Recording Artist, Podcast Co-Host**

Experienced entertainment professional dedicated to delivering top-notch experiences for diverse audiences. Proven track record in driving revenue, achieving high customer retention rates, and motivating teams. A collaborative leader focused on process improvements and elevating productions to new heights. Passionate about creating unforgettable entertainment moments.

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#### CAREER HIGHLIGHTS & ACHIEVEMENTS

* **Featured** in a local United Men’s magazine for the Easter edition in Buffalo, NY (2003).
* **National Recording Artist/Songwriter** with extensive experience in the music industry (2007-Current).
* **Served** as Executive backstage assistant/security for Atlantis Music Conference Sponsored by Myspace (2008).
* **Appeared** in various film and TV productions, including Van Wilder 3 Freshman Year, BET’s Tales, Trap Queen episode, Fox hit TV show Star, Facebook commercial, Marvel's Black Panther, Monique Show, and played Phoenix in the YouTube Series - The legend of Ghoma-Roi.
* **Modeled** in a local United Men’s magazine and volunteered for the Labor Day Parade.
* **Network Marketing** Leader for Amway Global, presenting and training in large private and open meetings (2011).
* **Sportswriter** for Fresh Take Sports.com and Social Media Director for a political campaign (2014).
* **Performed** a Song for Summer Camp Program, completed Berkeley College's online Course certificate: Foundations of The Music Business, and performed at various venues (2015).
* **Established** Talented and distribution on all major streaming sites, became a YouTube Blogger (The Process Vlog), and attended Pre-Grammy Party Invitational Event (2016).
* **Headlined** 2nd Annual Techs Got Talent @ Vinyl, raising money for The KAPsi Foundation, and featured in various music projects and mixtapes (2017).
* **1st Place Winner** of Myloh the Cat's Indie Artist Showcase Episode 3, collaborating with well-known Battle Rapper DNA, and winning the Met Gala Award for Best Dressed in the office (2020-2021).
* **Featured** in notable articles, interviews, and press coverage in various media outlets (2022-2023).

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# PROFESSIONAL EXPERIENCE

Passionate about captivating audiences through my performances as a National Recording Artist/Songwriter and thriving in the dynamic world of entertainment. As a skilled Executive backstage assistant/security, I understand the importance of attention to detail and delivering exceptional experiences for both talent and audiences. My film and TV experiences have allowed me to explore diverse roles and showcase my versatility as an entertainer.

Beyond my entertainment career, I have excelled in various roles, including Network Marketing Leader and social media Director. These experiences have honed my skills in communication, team collaboration, and strategic planning.

As an accomplished Tech Project Manager and Customer Success Leader, I have consistently earned recognition and awards for my ability to drive revenue growth, improve customer retention rates, and lead cross-functional teams. My expertise in SAAS, CCaaS, FinTech, and the payments industry has allowed me to excel in delivering best-in-class client experiences.

My love for entertainment and my diverse professional background have shaped me into a collaborative, innovative, and customer-focused individual. With a strong presence on social media and a loyal following, I am eager to continue making an impact in the entertainment industry, creating unforgettable moments for audiences worldwide.

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**EDUCATION** ***A.S. Program in General Studies****, Georgia Perimeter College, Atlanta, GA*

 **Foundations of the Music Business**, Berkley College, Online

**CERTIFICATES**  PMP Project Management Professional (PMI Institute), Lean Six Sigma White Belt, Business Management Essentials, Project Management Essentials (Management & Strategy Institute); How to Transform Your Business Culture (Alison); Agile Principles and Methodologies, Time Management Bundle, Change Management: Understanding Change, Coaching Conversations, Effective Presentations, Ethics & Code of Conduct, Leadership Essentials Pathway, Project Management Bundle (Docebo); Motivating Your Team, Anti-Money Laundering Concepts, Digital Banking Masterclass, Project Management Fundamental (Udemy); Identity Crisis – The Use of Synthetics to Commit Pandemic-Related Frauds, Slipping the Sanctions Net – The Evolution of Sanction Evasion, The AML Act of 2020, A Toolkit Against Trafficking – Techniques, Tips, and Tech to Take on Human Trafficking (AFCS.org); Customer Success Management (SuccessHACKERS), Digital Body Language (LinkedIn), active GA Notary Public

**TECHNICAL** Oracle, EMC, QuickBase, Salesforce, SharePoint, NCR Retail Solutions, Windows and MAC Operating Systems, Social Networking Platforms, RMA tracking, RPOS, ALOHA, Quality Control, multiple LiveVox and DataSeers software, Atlassian Suite Confluence and JIRA, Slack, Teams, Microsoft Word, Excel, PowerPoint, Project, Google Suite