June 18, 2023 NASDAQ: TSLA TESLA INC

| | | B | JΥ | | | | HOLD | | | _ | | SELL | | | | | RATING SINCE | 11/02/2022 |
|-------------------|-----------|--------|----|-------------|---------|---------|------|---------------------|----|---|----|------------------|---------------------|----|---|---|-----------------------------------|------------|
| A+ | A | A- | B+ | В | B- | C+ | C | C- | D+ | D | D- | E+ | E | E- | F | HULU | | |
| Annu NA | ual Divid | end Ra | te | Annua NA | l Divid | end Yie | ld | Beta 2.01 | | | | Marke \$811.1 | et Capit Billion | | n | 52-Week Range \$101.81-\$314.67 | Price as of 6/ \$255.90 | 15/2023 |

Sector: Manufacturing | Industry Group: Motor Vehicle Manufacturing

TSLA BUSINESS DESCRIPTION

Tesla, Inc. designs, develops, manufactures, leases, and sells electric vehicles, and energy generation and storage systems in the United States, China, and internationally. It operates in two segments, Automotive, and Energy Generation and Storage.

STOCK PERFORMANCE (%)

| | 3 Mo. | 1 Yr. | 3 Yr (Ann) |
|--------------|-------|-------|------------|
| Price Change | 41.81 | 9.83 | 57.05 |

GROWTH (%)

| | Last Otr | 12 Mo. | 3 Yr CAGR |
|------------|----------|--------|-----------|
| Revenues | 24.38 | 38.34 | 48.97 |
| Net Income | -24.27 | 39.90 | 337.40 |
| EPS | -23.43 | 38.40 | 289.82 |
| | | | |

RETURN ON EQUITY (%)

| | TSLA | Subsector Avg | S&P 500 |
|---------|-------|---------------|---------|
| Q1 2023 | 24.45 | 21.72 | 17.10 |
| 01 2022 | 24.64 | 22.46 | 20.10 |
| 01 2021 | 4.97 | 17.02 | 10.47 |

P/E COMPARISON



EPS ANALYSIS¹ (\$)



NA = not available NM = not meaningful

1 Compustat fiscal year convention is used for all fundamental data items.



RECOMMENDATION

COMPUSTAT for Price and Volume, TheStreet Ratings, Inc. for Rating History

We rate TESLA INC (TSLA) a HOLD. The primary factors that have impacted our rating are mixed - some indicating strength, some showing weaknesses, with little evidence to justify the expectation of either a positive or negative performance for this stock relative to most other stocks. The company's strengths can be seen in multiple areas, such as its robust revenue growth, largely solid financial position with reasonable debt levels by most measures and notable return on equity. However, as a counter to these strengths, we also find weaknesses including premium valuation, poor profit margins and weak operating cash flow.

HIGHLIGHTS

TSLA's revenue growth has slightly outpaced the subsector average of 18.1%. Since the same quarter one year prior, revenues rose by 24.4%. This growth in revenue does not appear to have trickled down to the company's bottom line, displayed by a decline in earnings per share.

TSLA's debt-to-equity ratio is very low at 0.12 and is currently below that of the subsector average, implying that there has been very successful management of debt levels. Although the company had a strong debt-to-equity ratio, its quick ratio of 0.95 is somewhat weak and could be cause for future problems.

The company's current return on equity has slightly decreased from the same quarter one year prior. This implies a minor weakness in the organization. Compared to other companies in the Transportation Equipment Manufacturing subsector and the overall market, TESLA INC's return on equity exceeds that of both the subsector average and the S&P 500.

The gross profit margin for TESLA INC is rather low; currently it is at 23.82%. It has decreased from the same quarter the previous year. Regardless of the weak results of the gross profit margin, the net profit margin of 10.77% is above that of the subsector average.

June 18, 2023 NASDAQ: TSLA **TESLA INC**

| Sector: Manufacturing Motor Vehicle Manufacturing | | | | | | | | |
|---|--|--|--|----------|--|--|--|--|
| Annual Dividend Rate Annual NA NA | | | | · · · J· | Price as of 6/15/2023 \$255.90 | | | |

PEER GROUP ANALYSIS

REVENUE GROWTH AND EBITDA MARGIN*



Companies with higher EBITDA margins and revenue growth rates are outperforming companies with lower EBITDA margins and revenue growth rates. Companies for this scatter plot have a market capitalization between \$12.1 Billion and \$811.1 Billion. Companies with NA or NM values do not appear.

*EBITDA – Earnings Before Interest, Taxes, Depreciation and Amortization

REVENUE GROWTH AND EARNINGS YIELD



Companies that exhibit both a high earnings yield and high revenue growth are generally more attractive than companies with low revenue growth and low earnings yield. Companies for this scatter plot have revenue growth rates between -18% and 1392.6%. Companies with NA or NM values do not appear.

SUBSECTOR ANALYSIS

TESLA INC falls within the Manufacturing sector and the Motor Vehicle Manufacturing industry group of the North American Industry Classification System or NAICS. More precisely, a significant portion of company activities involve Automobile Manufacturing.

TheStreet Quant Ratings is currently tracking 2269 companies in the Manufacturing sector that total around \$26,793 billion in market capitalization as well as \$11,116 billion in annual sales.

The Transportation Equipment Manufacturing subsector accounts for 14.9% of those revenues.

Industries in the Transportation Equipment Manufacturing subsector produce equipment for transporting people and goods. Transportation equipment is a type of machinery. An entire subsector is devoted to this activity because of the significance of its economic size in all three North American countries. Establishments in this subsector utilize production processes similar to those of other machinery manufacturing establishmentsâ "bending, forming, welding, machining, and assembling metal or plastic parts into components and finished products. However, the assembly of components and subassemblies and their further assembly into finished vehicles tends to be a more common production process in this subsector than in the Machinery Manufacturing subsector. NAICS has industry groups for the manufacture of equipment for each mode of transportâ "road, rail, air, and water. Parts for motor vehicles warrant a separate industry group because of their importance and because they require less assembly than complete vehicles. Land use motor vehicle equipment not designed for highway operation (e.g., agricultural equipment, construction equipment, and material handling equipment) is classified in the appropriate NAICS subsector based on the type and use of the equipment.

PEER GROUP: Transportation Equipment Manufacturing

| | | Recent | Market | Price/ | Net Sales | Net Income |
|--------|------------------------------|------------|-----------|----------|------------|------------|
| Ticker | Company Name | Price (\$) | Cap (\$M) | Earnings | TTM (\$M) | TTM (\$M) |
| TSLA | TESLA INC | 255.90 | 811,076 | 75.26 | 86,035.00 | 11,751.00 |
| HMC | HONDA MOTOR CO LTD | 32.00 | 57,966 | 10.39 | 127,185.49 | 5,230.03 |
| F | FORD MOTOR CO | 14.45 | 56,787 | 20.35 | 165,055.00 | 2,886.00 |
| RACE | FERRARI NV | 306.11 | 55,598 | 53.05 | 5,680.53 | 1,053.44 |
| TM | TOYOTA MOTOR CORP | 168.18 | 549,619 | 12.98 | 264,582.00 | 17,753.00 |
| GM | GENERAL MOTORS CO | 38.03 | 52,866 | 5.88 | 160,741.00 | 9,390.00 |
| LI | LI AUTO INC | 34.46 | 29,480 | NM | 6,566.00 | -291.75 |
| NIO | NIO INC | 9.79 | 15,114 | NM | 7,143.30 | -2,110.93 |
| RIVN | RIVIAN AUTOMOTIVE INC | 15.24 | 14,196 | NM | 2,224.00 | -6,508.00 |
| XPEV | XPENG INC | 11.59 | 13,882 | NM | 3,304.94 | -1,396.97 |
| LCID | LUCID GROUP INC | 6.59 | 12,088 | NM | 699.94 | -2,002.70 |
| | | | | | | |

The peer group comparison is based on Major Transportation Equipment Manufacturing companies of comparable size

June 18, 2023 NASDAQ: TSLA TESLA INC

| | Sector: Manufacturing Motor Vehicle Manufacturing | | | | | | | | | |
|----------------------|---|-------------|--|--------------------------|-----------------------|--|--|--|--|--|
| Annual Dividend Rate | Annual Dividend Yield | Beta | Market Capitalization \$811.1 Billion | 52-Week Range | Price as of 6/15/2023 | | | | | |
| NA | NA | 2.01 | | \$101.81-\$314.67 | \$255.90 | | | | | |

COMPANY DESCRIPTION

Tesla, Inc. designs, develops, manufactures, leases, and sells electric vehicles, and energy generation and storage systems in the United States, China, and internationally. It operates in two segments, Automotive, and Energy Generation and Storage. The Automotive segment offers electric vehicles, as well as sells automotive regulatory credits; and non-warranty after-sales vehicle, used vehicles, retail merchandise, and vehicle insurance services. This segment also provides sedans and sport utility vehicles through direct and used vehicle sales, a network of Tesla Superchargers, and in-app upgrades; purchase financing and leasing services; services for electric vehicles through its company-owned service locations and Tesla mobile service technicians: and vehicle limited warranties and extended service plans. The Energy Generation and Storage segment engages in the design, manufacture, installation, sale, and leasing of solar energy generation and energy storage products, and related services to residential, commercial, and industrial customers and utilities through its website, stores, and galleries, as well as through a network of channel partners; and provision of service and repairs to its energy product customers, including under warranty, as well as various financing options to its solar customers. The company was formerly known as Tesla Motors, Inc. and changed its name to Tesla, Inc. in February 2017. Tesla, Inc. was incorporated in 2003 and is headquartered in Austin, Texas.

TESLA INC 1 Tesla Road Austin, TX 78725 USA Phone: 512 516 8177 http://www.tesla.com Employees: 128000

STOCK-AT-A-GLANCE

Below is a summary of the major fundamental and technical factors we consider when determining our overall recommendation of TSLA shares. It is provided in order to give you a deeper understanding of our rating methodology as well as to paint a more complete picture of a stock's strengths and weaknesses. It is important to note, however, that these factors only tell part of the story. To gain an even more comprehensive understanding of our stance on the stock, these factors must be assessed in combination with the stock's valuation. Please refer to our Valuation section on page 5 for further information.

| FACTOR | SCORE | | | | | |
|--|---------------------------|--------------|---------|-------------------------------|-------------------------------|-------------------------------|
| Growth | 5.0 out of 5 stars | \star | \star | \star | \star | \star |
| Measures the growth of both the company's income s cash flow. On this factor, TSLA has a growth score be the stocks we rate. | | weak | | | | strong |
| Total Return | 4.0 out of 5 stars | \star | \star | \star | \star | $\overrightarrow{\mathbf{x}}$ |
| Measures the historical price movement of the stock. performance of this company has beaten 70% of the c cover. | | weak | | | | strong |
| Efficiency | 5.0 out of 5 stars | \star | \star | \star | \star | \star |
| Measures the strength and historic growth of a comp invested capital. The company has generated more in capital than 90% of the companies we review. | • | weak | | | | strong |
| Price volatility | 2.0 out of 5 stars | \star | \star | $\overrightarrow{\mathbf{x}}$ | $\overrightarrow{\mathbf{x}}$ | $\overrightarrow{\mathbf{x}}$ |
| Measures the volatility of the company's stock price h stock is less volatile than 30% of the stocks we monito | ' | weak | | | | strong |
| Solvency | 4.5 out of 5 stars | \star | \star | \star | \star | |
| Measures the solvency of the company based on seve company is more solvent than 80% of the companies v | | weak | | | | strong |
| Income | 0.5 out of 5 stars | \mathbf{x} | ☆ | ☆ | ☆ | $\overrightarrow{\mathbf{x}}$ |
| Measures dividend yield and payouts to shareholders pays no dividends. | . This company | weak | | | | strong |

THESTREET QUANT RATINGS RESEARCH METHODOLOGY

TheStreet Quant Ratings' stock model projects a stock's total return potential over a 12-month period including both price appreciation and dividends. Our Buy, Hold or Sell ratings designate how we expect these stocks to perform against a general benchmark of the equities market and interest rates. While our model is quantitative, it utilizes both subjective and objective elements. For instance, subjective elements include expected equities market returns, future interest rates, implied industry outlook and forecasted company earnings. Objective elements include volatility of past operating revenues, financial strength, and company cash flows.

Our model gauges the relationship between risk and reward in several ways, including: the pricing drawdown as compared to potential profit volatility, i.e.how much one is willing to risk in order to earn profits; the level of acceptable volatility for highly performing stocks; the current valuation as compared to projected earnings growth; and the financial strength of the underlying company as compared to its stock's valuation as compared to projected earnings growth; and the financial strength of the underlying company as compared to its stock's valuation as compared to projected earnings growth; and the financial strength of the underlying company as compared to its stock's valuation as compared to its stock's performance. These and many more derived observations are then combined, ranked, weighted, and scenario-tested to create a more complete analysis. The result is a systematic and disciplined method of selecting stocks.

June 18, 2023 NASDAQ: TSLA **TESLA INC**

| | | Sector: Ma | nufacturing Motor Ve | ehicle Manufacturing | | |
|--|------------------|---------------------------------------|--|--|--|--|
| Annual Dividend F NA | Rate Annua NA | l Dividend Yield | Beta 2.01 | Market Capitalization \$811.1 Billion | 52-Week Range \$101.81-\$314.67 | Price as of 6/15/2023 \$255.90 |
| Consensus EPS Es IBES consensus estima 0.81 02 FY23 | | homson Financial 4.65 E 2024(E) | compared to the sa representing a dec which shows a lac year ago, despite a At the same time, s last year. Overall, t | /SIS profit margin for the first quarter ame period a year ago. Even thoug rease to the bottom line. TESLA IN k of ability to cover short-term cas already having weak liquidity to be stockholders' equity ("net worth") H he key liquidity measurements inc evelop in the future. | yh sales increased, the ne NC has weak liquidity. Cu sh needs. The liquidity deo gin with. This would indic nas greatly increased by 4 | t income has decreased, rrently, the Quick Ratio is 0.95 creased from the same period a ate deteriorating cash flow. 0.98% from the same quarter |
| | | | | heStreet Quant Ratings has identi learn more visit www.TheStreetF | | nat can potentially TRIPLE in the |
| INCOME STATEM | IENT | | | | | |
| | 01 EV | /23 01 EV22 | | | | |

| | Q1 FY23 | Q1 FY22 |
|--------------------|-----------|-----------|
| Net Sales (\$mil) | 23,329.00 | 18,756.00 |
| EBITDA (\$mil) | 3,710.00 | 4,483.00 |
| EBIT (\$mil) | 2,664.00 | 3,603.00 |
| Net Income (\$mil) | 2,513.00 | 3,318.00 |
| | | |

BALANCE SHEET

| | Q1 FY23 | Q1 FY22 |
|-----------------------|-----------|-----------|
| Cash & Equiv. (\$mil) | 22,888.00 | 18,310.00 |
| Total Assets (\$mil) | 86,833.00 | 66,038.00 |
| Total Debt (\$mil) | 5,574.00 | 7,025.00 |
| Equity (\$mil) | 48,054.00 | 34,085.00 |
| | | |

PROFITABILITY

| | Q1 FY23 | Q1 FY22 |
|---------------------|---------|---------|
| Gross Profit Margin | 23.82% | 33.80% |
| EBITDA Margin | 15.90% | 23.90% |
| Operating Margin | 11.42% | 19.21% |
| Sales Turnover | 0.99 | 0.94 |
| Return on Assets | 13.53% | 12.71% |
| Return on Equity | 24.45% | 24.64% |
| | | |

DEBT

| | Q1 FY23 | Q1 FY22 |
|-------------------|---------|---------|
| Current Ratio | 1.57 | 1.35 |
| Debt/Capital | 0.10 | 0.17 |
| Interest Expense | 29.00 | 61.00 |
| Interest Coverage | 91.86 | 59.07 |
| | | |

SHARE DATA

| | Q1 FY23 | Q1 FY22 |
|--------------------------|-------------|-------------|
| Shares outstanding (mil) | 3,169 | 3,108 |
| Div / share | 0.00 | 0.00 |
| EPS | 0.73 | 0.95 |
| Book value / share | 15.16 | 10.97 |
| Institutional Own % | NA | NA |
| Avg Daily Volume | 133,260,098 | 181,530,922 |

2 Sum of quarterly figures may not match annual estimates due to use of median consensus estimates.

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| Sector: Manufacturing Motor Vehicle Manufacturing | | | | | |
|---|-----------------------|-------------|--|--------------------------|-----------------------|
| Annual Dividend Rate | Annual Dividend Yield | Beta | Market Capitalization \$811.1 Billion | 52-Week Range | Price as of 6/15/2023 |
| NA | NA | 2.01 | | \$101.81-\$314.67 | \$255.90 |

RATINGS HISTORY

Our rating for TESLA INC has not changed since 11/2/2022. As of 6/15/2023, the stock was trading at a price of \$255.90 which is 18.7% below its 52-week high of \$314.67 and 151.4% above its 52-week low of \$101.81.



MOST RECENT RATINGS CHANGES

| Date | Price | Action | From | То |
|----------|----------|-----------|------|------|
| 11/2/22 | \$214.98 | Downgrade | Buy | Hold |
| 4/28/22 | \$292.50 | Upgrade | Hold | Buy |
| 12/21/21 | \$312.84 | Downgrade | Buy | Hold |
| 8/17/21 | \$221.90 | Upgrade | Hold | Buy |
| 6/15/21 | \$199.79 | No Change | Hold | Hold |
| | | | | |

Price reflects the closing price as of the date listed, if available

RATINGS DEFINITIONS & DISTRIBUTION OF THESTREET RATINGS

(as of 6/15/2023)

30.91% Buy - We believe that this stock has the opportunity to appreciate and produce a total return of more than 10% over the next 12 months.

29.84% Hold - We do not believe this stock offers conclusive evidence to warrant the purchase or sale of shares at this time and that its likelihood of positive total return is roughly in balance with the risk of loss.

39.26% Sell - We believe that this stock is likely to decline by more than 10% over the next 12 months, with the risk involved too great to compensate for any possible returns.

The Arena Group 200 Vesey Street, 24th Floor New York, NY 10281 www.thestreet.com

Research Contact: 212-321-5381 Sales Contact: 866-321-8726

VALUATION

HOLD. TESLA INC'S P/E ratio indicates a significant premium compared to an average of 39.51 for the Transportation Equipment Manufacturing subsector and a significant premium compared to the S&P 500 average of 25.62. For additional comparison, its price-to-book ratio of 16.88 indicates a significant premium versus the S&P 500 average of 4.22 and a significant premium versus the subsector average of 7.95. The price-to-sales ratio is well above both the S&P 500 average and the subsector average, indicating a premium. Upon assessment of these and other key valuation criteria, TESLA INC proves to trade at a premium to investment alternatives.

| TSI A 75 26 | P | P | eers | 39 51 |
|----------------|---------------|---|----------|------------|
| Price/Earnings | 12 premium | 3 | 4 dis | 5 count |



- Premium. A higher P/E ratio than its peers can signify a more expensive stock or higher growth expectations.
- TSLA is trading at a significant premium to its peers.

| Price/Projected Earnings | 1 | 2 | 3 | 4 | 5 |
|--------------------------|------|-----|---|-----|---|
| | nrem | ium | | dis | |

TSLA 55.03

- Premium. A higher price-to-projected earnings ratio than its peers can signify a more expensive stock or higher future growth expectations.
- TSLA is trading at a significant premium to its peers.

| premium | discount |
|------------------|----------|
| Price/Book 1 2 3 | 4 5 |
| | |

TSLA 16.88

- Premium. A higher price-to-book ratio makes a stock less attractive to investors seeking stocks with lower market values per dollar of equity on the balance sheet.
- TSLA is trading at a significant premium to its peers.

| TSLA 9.43 | | F | Peers | 6.12 |
|-------------|---------------|---|----------|------------|
| Price/Sales | 12 premium | 3 | 4 dis | 5 count |

- Premium. In the absence of P/E and P/B multiples, the price-to-sales ratio can display the value
- investors are placing on each dollar of sales. TSLA is trading at a significant premium to its subsector.

DISCLAIMER:

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NAICS is the North American Industry Classification System which provides the Sector, Subsector, and Industry Group structure used in this report. As many companies are diversified, the companies may also operate in other industry segments than the one listed.

| discount eers 39.51 | TSLA 61.50 | premium | discount eers 31.20 |
|------------------------|----------------|---------|------------------------|
| 4 5 | Price/CashFlow | 1213 | 4 5 |

- Premium. The P/CF ratio, a stock's price divided by the company's cash flow from operations, is useful for comparing companies with different capital requirements or financing structures.
- TSLA is trading at a significant premium to its peers.

| Price to Earnings/Growth | 1 | 2 | 3 | 4 | 5 |
|--------------------------|------|-----|---|-----|---|
| | prem | ium | | dis | |

TSLA NM

Peers 26.15

Peers 1.10

Δ 5

Peers 2.95

- Neutral. The PEG ratio is the stock's P/E divided by the consensus estimate of long-term earnings growth. Faster growth can justify higher price multiples.
- TSLA's negative PEG ratio makes this valuation measure meaningless.

Earnings Growth 1 2 3 ower

TSLA 38.40

- Higher. Elevated earnings growth rates can lead to capital appreciation and justify higher price-to-earnings ratios.
- . TSLA is expected to have an earnings growth rate that significantly exceeds its peers.

| Sales Growth | 1 lower | 2 | 3 | 4 5 higher |
|-----------------------|-----------------|---|--------|---------------|
| TSLA 38.34 | | | Pe | eers 31.47 |
| • Higher A sales grow | th rate that ex | | ade th | 10 |

- Higher. A sales growth rate that exceeds the subsector implies that a company is gaining market share.
- TSLA has a sales growth rate that exceeds its peers