EVERY STUFFED TOY MATTERS

- Sustainable design for hoarding and waste -

Feng & Jada

Final Exam | MA Service Design



Royal College of Art

Chapter I. A Family's headache

Chapter 2. Insights and Strategies

Chapter 3. Ideas and development

Chapter 4. Service landscape

Chapter I. A FAMILY'S HEADACHE





SHOPPING YOUR HOME

Social experiment | Self-ethnography

21

291

participants

hoarding items

STATIONE TABLEW ACCESSC ELECTRO

TOY/ORNAME

ERIES		64
WARE	28	
DRIES		56
DNICS		45
ENTS		

73





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Lifestyle > Health & Families

Marie Kondo says she's 'kind of given up' on cleaning

The organisation guru welcomed her third child, a boy, in April 2021

Meredith Clark New York • Monday 30 January 2023 06:26 • • Comments

#CHILDREN #FAMILY #TOYS



493 toys per child

The average British child has owned 493 toys by the age of 13 [1]

77% helplessness parents

77% of 2000 parents feel that toys are cluttering up their homes [2]

80% to landfill 8500000 of which are in good condition

80% of all toys end up on a trash heap in the UK [3] 8.5 million new, perfectly good toys are thrown away every year in the UK, as parents not knowing what to do once their children have outgrown them [4]

- 2. Fontaina-Powell, L. (2022, January 11). 10 stats about toy neglect and how to reduce waste in 2022 Blog | Whirli Toy Box Subscription
- 3. Ellen MacArthur Foundation. (2022, March 13). Creating a circular economy for toys Circulate Medium.
- 4. Facts and figures about rubbish and recycling. (2023, March 20). East Sussex County Council

^{1.} UK toy sales & UK child age group populations | Statista

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1/ Huge impact

USD 7.98 billion

Market size in 2018 [1]

Stuffed Animal & Plush Toys Market Size, Share & Trends Report, Grand View Research
How Many Plushies Are In The World?, Grandeuria
Materials that linger: An embodied geography of polyester clothes, University of Wollongong



1/ Huge impact

2% plushies in circulation

USD 7.98 billion

Market size in 2018 [1]

Over 500 million plushies in the market

Global plush toy holdings and reusing rates [2]

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200 years to decompose

The main material -POLYESTER takes up to 200 years to decompose [3]

2/ Neglected field

Second-hand clothes

- A USD 73 billion market
- 23% market share
- 70% of population involved



Vinted

1. Rethinking business models for a thriving fashion industry, Ellen Macarthur Foundation 2.Future of FASHION? Secondhand. WASTE and Ownership REDIRECTED, EDGE

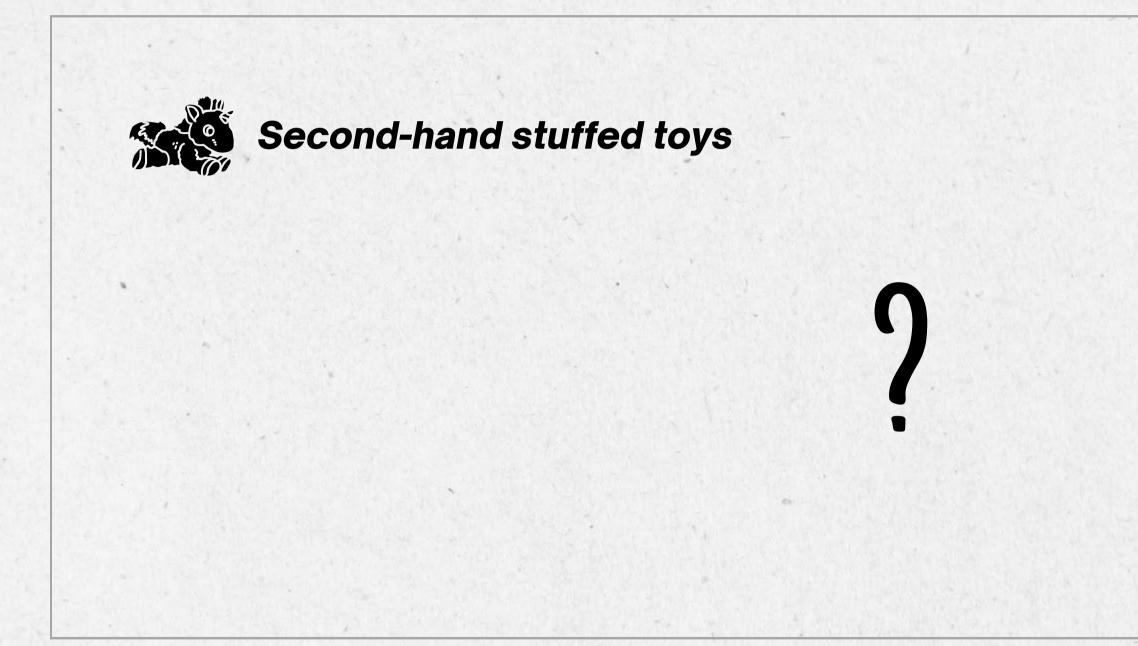


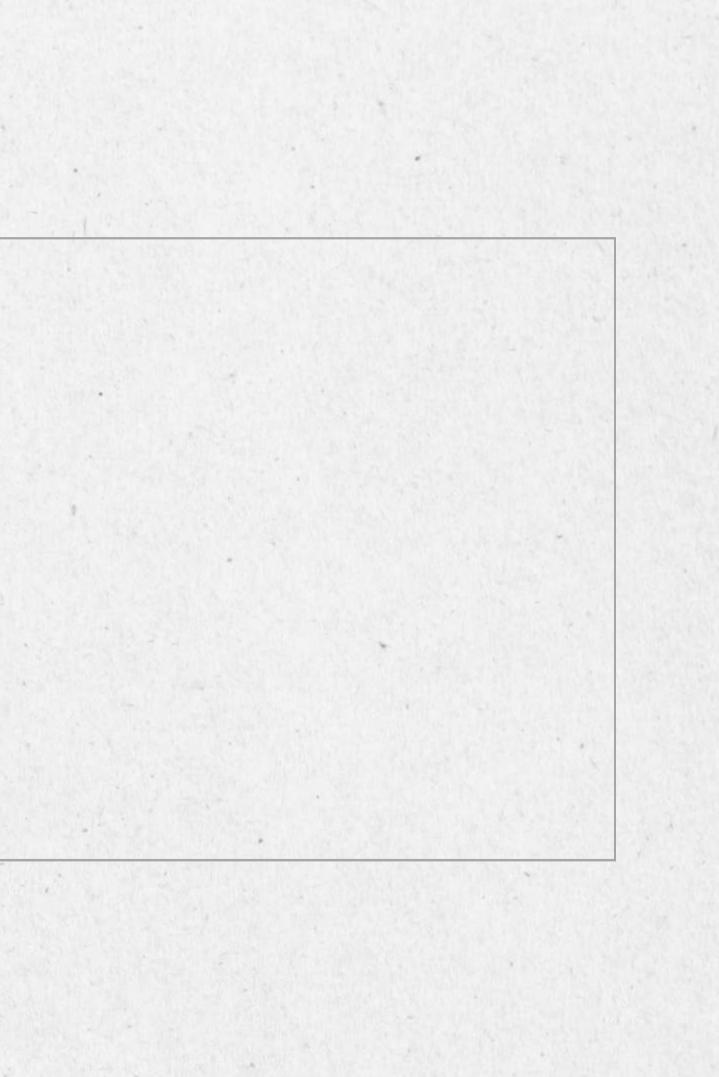


RENT THE RUNWAY

The Real Real Vestiaire Collective

2/ Neglected field





"For those stuffed toys in my home, I really want to do something, but I really do not know what is the answer."

An interview with a mother at Three Corners Adventure Playground, May 6th 2023

Chapter 2. **INSTGHTS AND STRATEGIES**





Stuffed Toys

Children & Parents



Donation & Reselling



Cleaning & Repairing



Subscription & Rental Service

day relax lean

Rental Service Cleaning & Repairing Donation & Reselling

Interview at Three Corners Adventure Playground with parents May 6th 2023

Resident

The one we fall in love with.

Passer-by

The one that stays for a moment.





Passer-by

The one that stays for a moment.

Resident

The one we fall in love with.



Parents lack of knowledge about

'How to keep them intact, clean and especially childsafe?'

	Leith Tay Hospi
Surface cleaning	£30-60 (£100+ if very large)
Stuffing top-up	£18 per compartment
Full re-stuffing (jointed)	£185
ull re-stuffing (non-jointed)	£30 - £70+
Joints	rst joint, £75 for two joints and £170 joints

High price

- Leith Toy Hospital -

noodoll Accessories Pre-Loved Noo In Bundles Home Stationery Abou Friends for Life are about looking after our world as much as we care about looking after our Ricemonster fr a bring joy for as long as possible, which is why we have teamed up with the Mayor of Londor make sure every Ricemonster plays their part in building a world with more sharing and less Looking for our Pre-loved Shop? Visit Pre-loved shop Send us your poorly or outgrown **Ricemonsters** DULL FRE-LOLE 100DULL JUR \odot 0 THOMASS IS THE BEST W KIND OF SHOP If your little Ricemonster friend gets pr mes for you to say goodbye to your ster, we'll find them a new home. Surgery is here to help!

Internal refurbishment

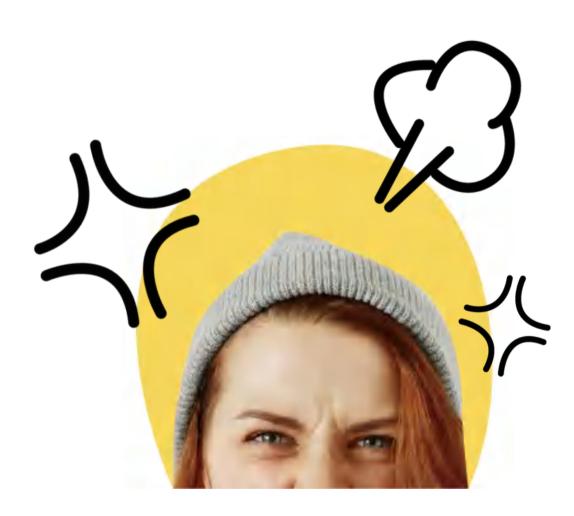
- Noodoll -



- Online Communities -

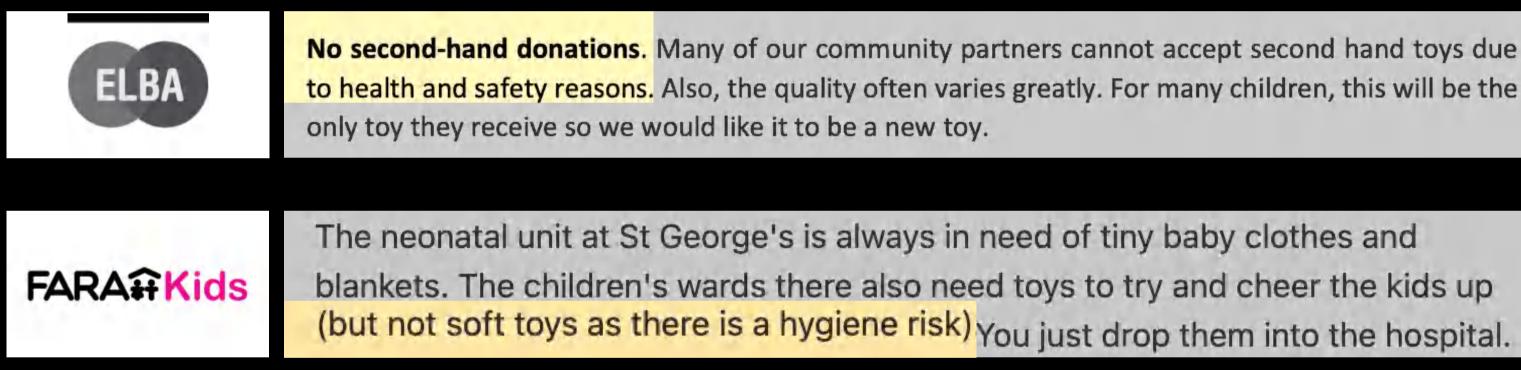
Passer-by

The one that stays for a moment.



Parents found it limited,

'There is no option both actionable and rewarding.'



Hygiene & Safety issue blocks the actionability

- ELBA Toy Appeal Animation & FARA Kids -

55%

of parents would buy second-hand toys for their children, but

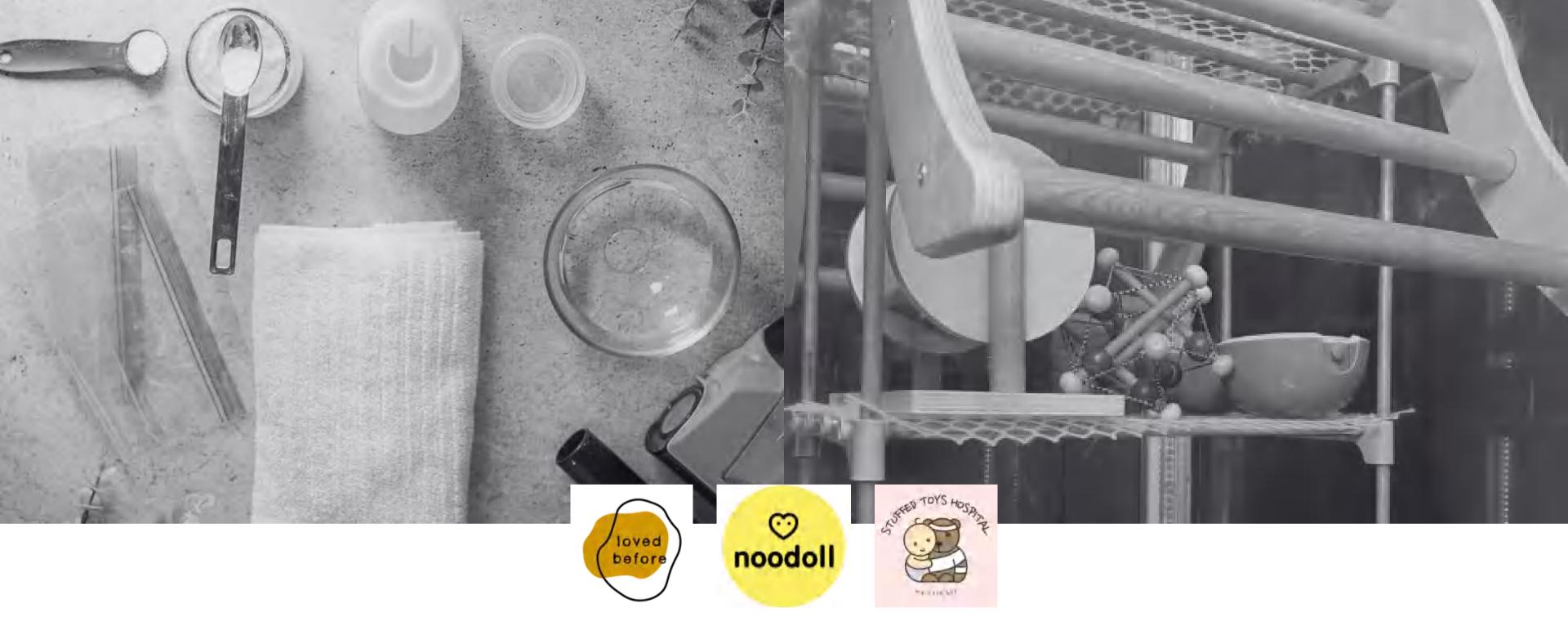
only if they were in good condition and clean.

Star Plane

1.Slaton, J. (2023). Used baby gear: What's safe, what's not. BabyCenter.

- N.I

on the farm



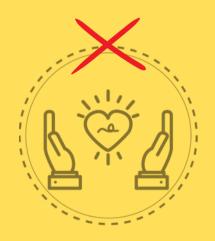
'Stuffed Toys Clinics/ Hospitals'

+ The next owner needs safety and health guarantees



Display, lighting, package, tag...

+ Non-standardization reduces people's desire of purchasing

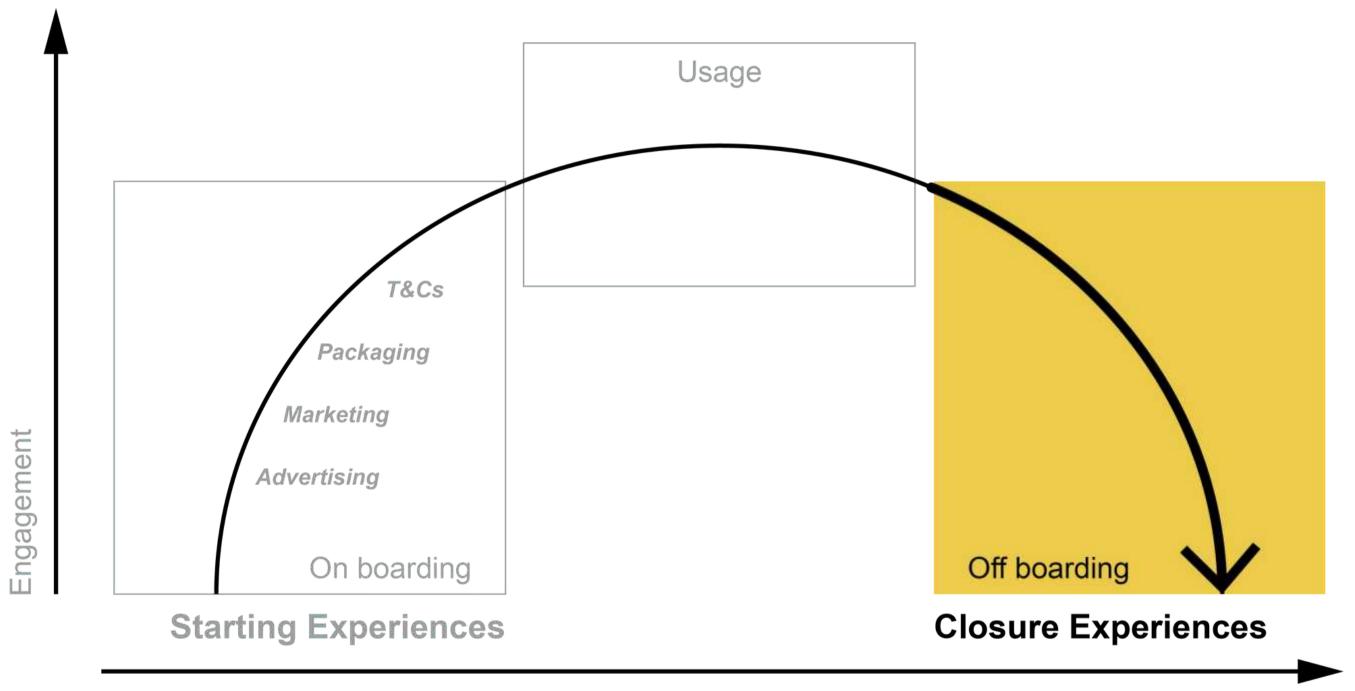


The continuation of the relationship is hindered by people not knowing how to keep them intact, clean and especially childsafe.

Hygiene Safety Standardisation



The rewarding farewell experience is hindered by people, especially the next owner's hygiene, safety and standardisation concerens.



Time



Joe Macleod

Macleod, J. (2021). The Ends Canvas — And End. And End. https://www.andend.co/tools-andexamples/2019/2/26/the-ends-canvas

How might we establish a standardized framework to reinvigorate and extend the lifespan of used stuffed toys?

Residents

Passers-by

HMW empower **parents** with the **knowledge, resources,** and capabilities to consistently maintain the optimal condition, cleanliness, and child safety of children's beloved furry companions?

HMW develop a seamless **off-boarding** service that **guarantees** hygiene, safety, and a rewarding transition for used stuffed toys, facilitating their acceptance and suitability for new owners seeking to provide them with a second life?

Chapter 3. **IDEAS AND DEVELOPMENT**





Next Owners

XXX...

rianty details, but suffice to say that kids' messes can be a posti chance our parents never Thankfully, we know a lot more about dirt and germs now that we're perents. They don't need a bath as often as our children, but stuffed animals and other plush toys need a good scrubbing once in a while.

Learning how to wash stuffed animals isn't terribly difficult, but you have

to be careful and take the right approach. Ideally, your stuffed animals still have a legible label with washing instructions. The stuffed toys that Bet the dirtiest are usually the favorites, and ironically, they also tend to

be the ones most likely to be missing a care label.

Nevertheless, you can still learn how to wash stuffed animals without fabric care instructions, and our guide will cover all the bases.

Can You Wash Stuffed Animals?

Most plush toys and stuffed animals can be washed either by hand your washing machine. If there isn't a label and you can't determin type of outer fabric and fill material, your safest bet is to hand was toy. But how do you safely hand wash worn and possibly fragile st toys? Follow these steps to find out:

 Find a side seam, gently cut the stitching, and remove all the material (make sure your little one doesn't see this) ash the exterior fabric on both sides with a delicate

ed animal inside out and wash the interi thoroughly, squeeze out excess wat

ffing with a suitable replaceme listribute the fill material equ

ou can get old, worn stuff their stuffing to get them d wash the stuffed to on life.

vs that ty

Washable Stuffed Toys suffe Oris machine-washable, you're st return the animal to your child in

Machine

TUTORIAL | Knowledge Delivery



Demo1. 19/04/2023





'May I just have some annotations of those symbols?' **'Can I do this with just my everyday tools?'**



'May I have some child-safe and natural products?'





'May I just have some annotations of those symbols?' **'Can I do this with just my everyday tools?'**

Keeping the good condition

Taking the easiest practice



'May I have some child-safe and natural products?'

Using child-safe products



MAGIC BOX | Cleaning Service from Brands

Demo2. 24/04/2023



STAFFY SALON Everything you need...

Demo3. 29/04/2023



MOBILE LAUNDRY | Convenient & Professional

Demo4. 01/05/2023



Sellers

Toys Companies



Owners

Parents & Children

...the opportunity lies in returning the executive power to parents...



Resellers

Charity Shops...



Cleaners

Toy Clinics...

Along with the fault features is unteresting where our every wide, and done in the second sec

wash stuffed animals writ terribly difficult, but you have User ning how to wash stuffed animats writ servely difficult for your worked average to too careful and take the right approach, ideally, your southed average will have a legible tabel with weathing instructions. The stuffed tops that get the diritiest are usually the tavorites, and inonically, they also tend to fue the ones must likely to be invising a care tabel.

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> > s that typ

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Washable Stuffed Toy.

stuffed toy is machine-washable, you'r st return the animal to your child in

tachine

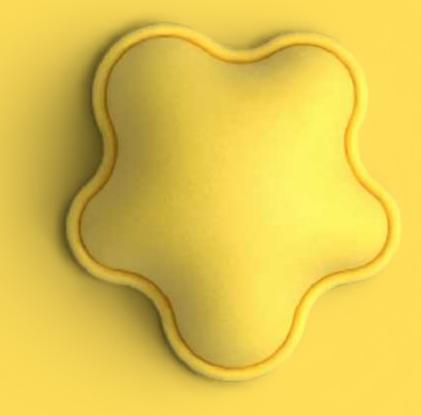


to Wa

Can they do more?

Using child-safe products Taking the easiest practice Keeping the good condition

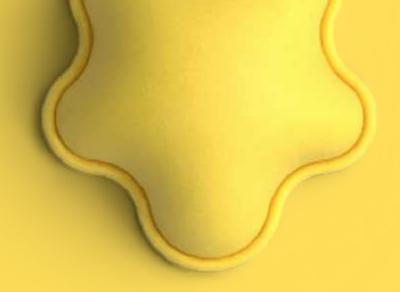
Chapter 4. SERVICE LANDSCAPE

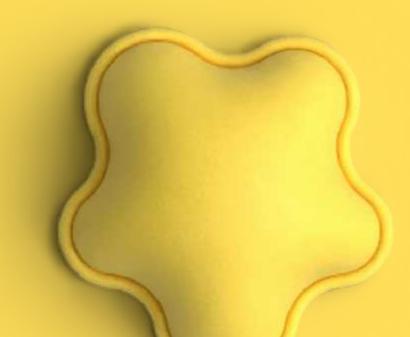




We make stuffed toys shiny again

STARRY STUFFIES







Caring knowledge & tools

8		100		
ŝ		3		
	38			
		8	8	9

Toy companies

• Our offer

• Our partner



Families

Second-hand businesses





Caring knowledge & tools

	2	Ŧ	
	13		



• Our offer

• Our partner



Families

Second-hand businesses



Stuffed Toy Caring Guidebook



STARFFY TOOLS

Professional Stuffed Toy Cleaning Kit

MULTI-PUI

LAUNDRY



STARFFY SUPPORT Stuffy cleaning consultancy



Everything you want to know about your stuffy friends



QR code tag **Customised content for brands**



Digital guidance for caring RESIDENTS

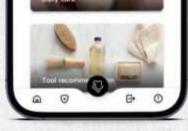


Finding another home for PASSERS-BY

Everything you want to know about your stuffy friends



Cleaning instructions



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Digital guidance for caring RESIDENTS



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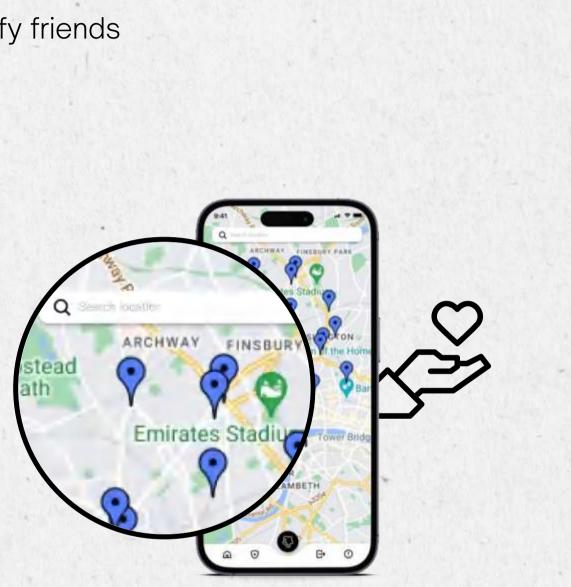


Cleaning instructions



QR code tag Customised content for brands

Digital guidance for caring RESIDENTS



Finding another home for PASSERS-BY

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2/ STARFFY TOOLS Specialised for your stuffy friends Q Ð \mathbb{Q} SPECIALISED FOR STUFFY FRIENDS MIST SPRAY DEODORIZER CLEANING SOAP : Ð DISINFECTANT STARFTY

Now available on STARFFY HUB







Developed in collaboration with toy companies

Specially designed cleaning products for toys

Easy and professional



3/ STARFFY SUPPORT

Cleaning consultancy for businesses around second-hand stuffed toys



A stuffed toys

We only accept clean and nice stuffies

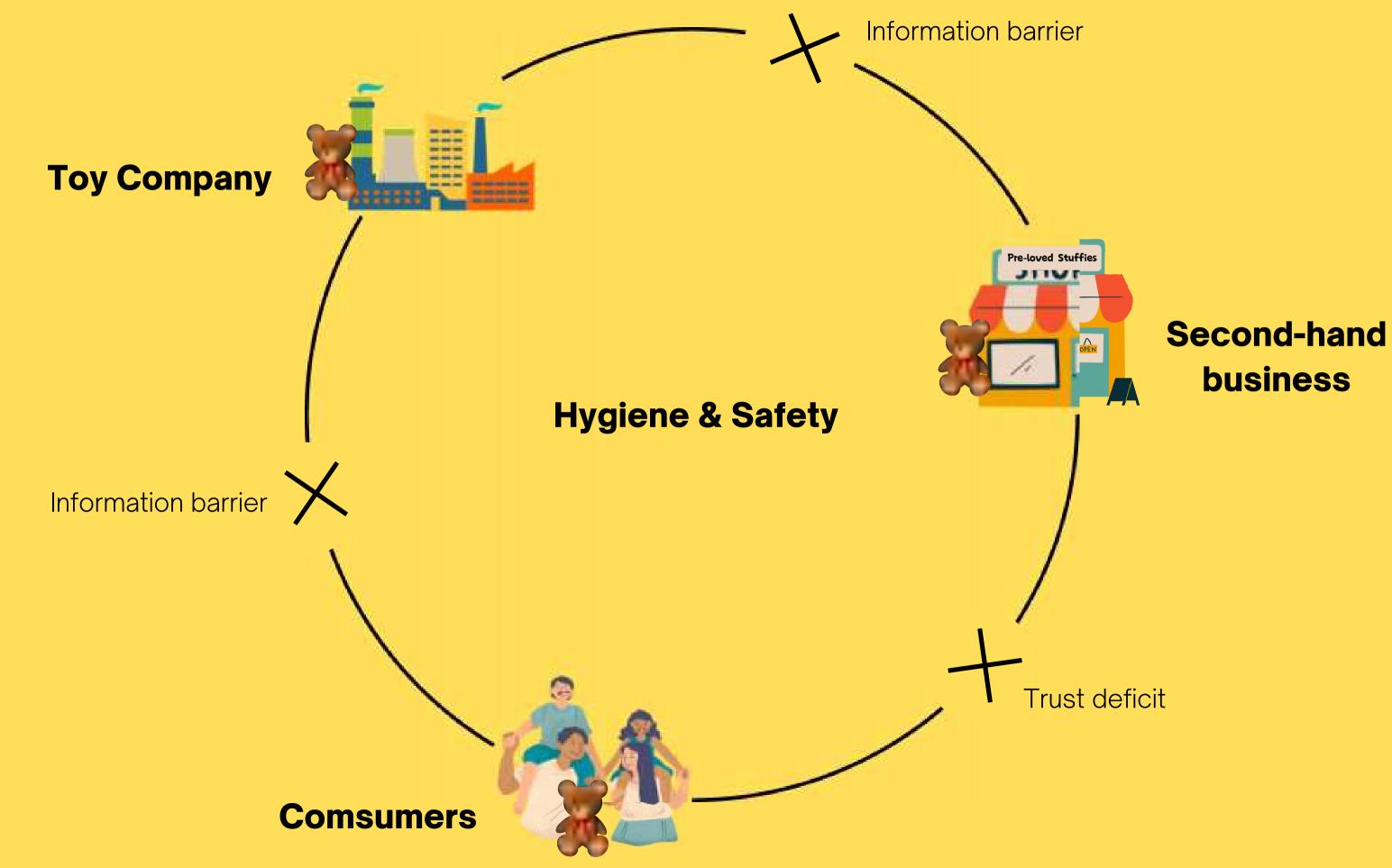
3/ STARFFY SUPPORT

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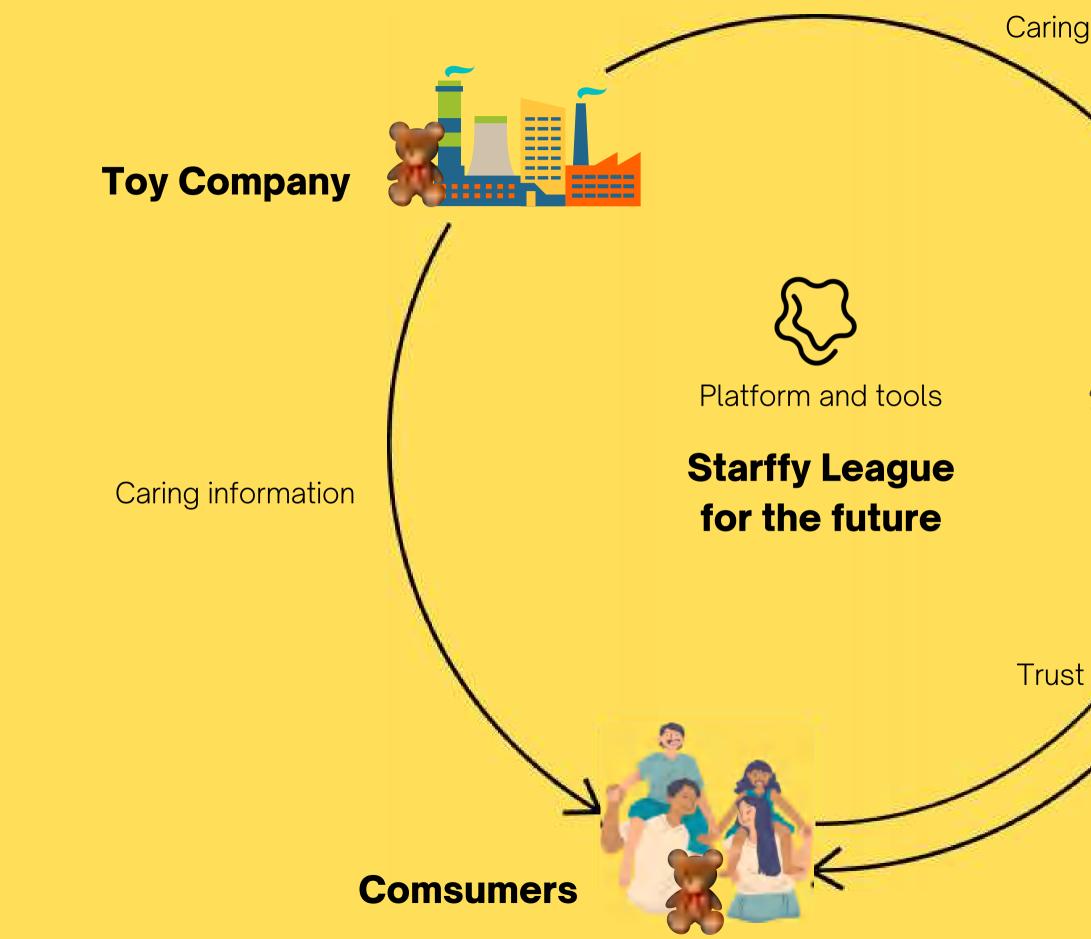


We only **Sell** clean and nice stuffies





business



Caring information

Pre-loved Stuffies



Accommodation for unused stuffies



Hygiene & safety Easy caring





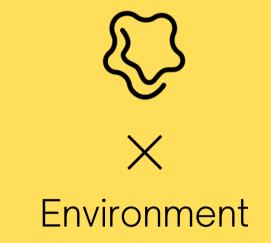
Customer loyalty Longer service chain Be socially accountable





Professional image Customer trust Potential for expansion





Longer product life A more sustianable future





-

Nikki Gaddo

Mother Founder of GoodMine

Telling me at the very beginning what I need to do to take care of or get rid of in the future sounds really interesting and I'm sure it works!



Nother's Voice

TOY SAFETY EXPERTS



Wendy Phillips

Founder of Toy Safety Experts

Charities and toy sales, second-hand toys ... are subject to the Regulations ... Bringing non-conforming toys into compliance.

Toys (Safety) Regulations 2011: Great Britain

Vecessity



11

Yiying Wang

Founder of Noodoll, an independent stuffed toy company

We are trying to make our products live longer with customers and your idea sounds like something worth trying.



Commercial Prospects

Business model

REVENUE

COST

1

Consultancy fees from toy companies

Labour costs, Platform construction cost, Daily operating expenses

Starffy hub

Starffy tools

REVENUE

Product sales revenue

COST

2

Product product

Product production costs, Marketing and promotion

Starffy service

REVENUE

Consultancy fees from second-hand business, Product sales revenue

COST

Labour costs

Acknowledgement











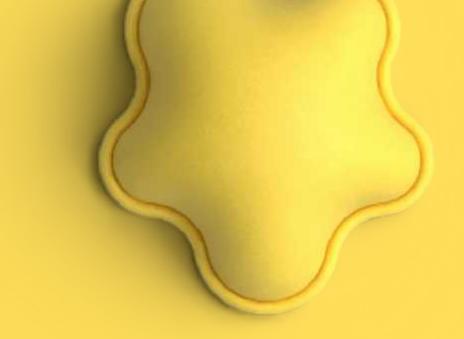








Final Review | Feng & Jada



In the name of STARFFY &

