PRESERVING SEARCH EQUITY AMIDST A MERGER RE: LEVEL ACCESS (FKA ESSENTIAL ACCESSIBILITY) MIGRATION SUPPORT REDEFINE MARKETING GROUP





redefine

CASE STUDY

PRESERVING SEARCH EQUITY AMIDST A MERGER

CLIENT NAME:

Level Access, formerly known as Essential Accessibility

SERVICES: Domain Migration Support

INDUSTRY Digital Accessibility

THE CHALLENGE:

Client merged with another company in their industry

Client had built up authority that needed to be preserved

el/el access

PROJECT BRIEF:

In 2022, eSSENTIAL Accessibility (EA) and Level Access, two Accessibility-as-a-Service companies, decided to merge.

In the world of digital marketing, a monumental event, such as a merger, is nothing to take lightly. Prior to the announcement, EA had done a lot of work to build up its presence in organic search, so, it was critical to preserve this success. A weak migration plan could potentially negate all of the team's hard work and harm the business's livelihood in the wake of a merger.





THE RESOLUTION:

- + Perform an in-depth analysis of each domain's authority and presence in search in order to help teams make data-informed decisions during the migration planning process.
- + Develop a robust, migration plan that would successfully preserve the authority and rankings for over 1,600 pages.
- + Integrate our search team deep into both organizations to ensure SEO was involved in all merge plans that involved marketing.

