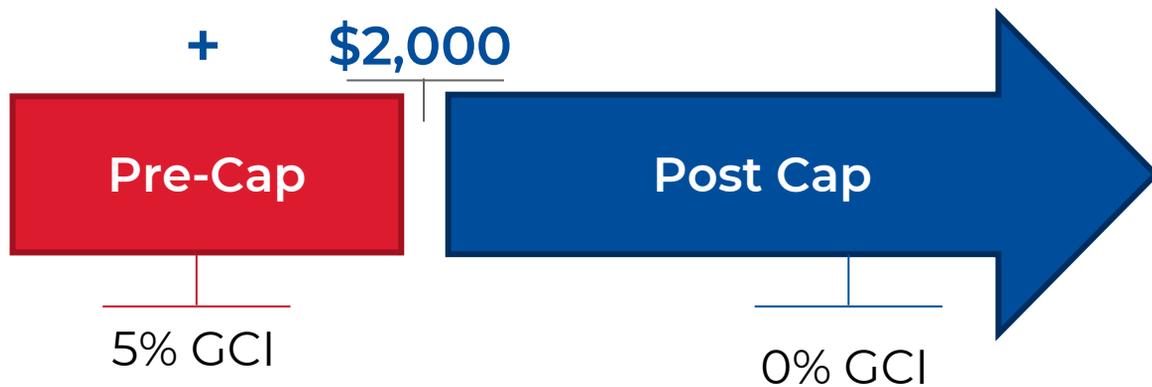


## FLEX PLAN

Introduced June 5, 2019

### INDIVIDUAL AGENTS

**REGIONAL FEES:** Every agent pays \$166.00/month in regional fees.



### PROGRAM DETAILS

1. Broker/Owners have **two options**:
  - Opt-in early
  - Wait until franchise agreement renews
2. Broker/Owners choosing to opt-in early will sign an amending agreement for all franchises under the same company or authorized trade name
3. Agents that are on traditional fees when the Flex Plan becomes effective with the brokerage will be able to remain on traditional fees for the duration of their RE/MAX tenure. Brokers/Owners can convert these agents to the Flex Plan. Once an agent switches to the Flex Plan, he/she cannot revert to traditional fees. All new recruits must go on the Flex Plan\*
4. **You have no obligation to convert the existing agents for the duration of their tenure with RE/MAX**
5. Cap resets on billing classification anniversary date
6. Agents that do not contribute a minimum of \$1,000 towards the cap by the billing classification anniversary date will be billed a \$500 administrative levy

**Contact your Regional Development Director for more information**

[Jeremy Gulliver](#)

[Sandra Kirkland](#)

[Steve McAnulty](#)

## FLEX PLAN

Introduced June 5, 2019

### TEAMS

**REGIONAL FEES:** The team leader and team members each pay \$166/month/person in regional fees.



### PROGRAM DETAILS

1. Broker/Owners have **two options**:
  - Opt-in early
  - Wait until franchise agreement renews
2. Broker/Owners choosing to opt-in early will sign an amending agreement for all franchises under the same company or authorized trade name
3. Teams that are on the old structure when the Flex Plan becomes effective with the brokerage will be able to remain on traditional fees for the duration of their RE/MAX tenure. Broker/Owners have the option to convert these teams to the Flex Plan. Once a team switches to the Flex Plan it cannot revert to traditional fees. All new recruited teams must go on the Flex Plan.\*
4. **You have no obligation to convert the existing agents for the duration of their tenure with RE/MAX.**
5. All agents on a team must be on the same fee structure (all or nothing)
6. Team cap resets on billing classification anniversary date of Team Leader
7. Broker/Owners who choose to opt-in before franchise agreement renewal must meet specific conditions to convert teams to Flex Plan:
  - Teams must meet a minimum GCI threshold set by the Region
  - Team must have existed prior to converting to Flex Plan
  - Brand compliant yard signs (see revised Guideline) pending review by Region
  - Account with Region must be in good standing

**Contact your Regional Development Director for more information**  
[Jeremy Gulliver](#)    [Sandra Kirkland](#)    [Steve McAnulty](#)