



2024
BROKER/OWNER
OF THE YEAR

Awards

Broker/Owner of the Year Award Description:

The Broker/Owner of the Year Award recognizes the network's best leaders. Recipients have created a winning, productive environment in their brokerage and are dedicated to elevating the careers and lives of their sales associates. They're successful because they've helped others become successful.

These versatile, effective leaders understand the importance of offering meaningful value to sales associates, making them particularly effective in recruiting and retention. They embrace a RE/MAX® culture of achievement, collaboration, professionalism and an "everybody wins" approach to business. And they exhibit tremendous pride in being part of the RE/MAX network.

Recipient Profile:

Only a broker/owner who has won Broker/Owner of the Year at the region (OR U.S. and RE/MAX Canada) level for the current year can be considered for the Broker/Owner of the Year award at a networkwide level. For global and IR U.S. and Canadian regions, nominations can include any broker/owner and doesn't need to be a winner at the region level. Recipients are highly visible leaders whose impact extends far beyond their own franchise by often contributing at industry events, region events and RE/MAX, LLC's annual events like BOC and R4®. They embody RE/MAX values and selflessly share their time, insights and expertise with RE/MAX peers and others in the industry.



BROKER/OWNER OF THE YEAR NOMINATION QUESTIONNAIRE

NOMINEE INFORMATION

Name (First, M.I., Last):

RE/MAX Franchise Name:

RE/MAX Franchise Address:

Please check one:

Broker/Owner of the Year: Single Franchise

A broker/owner who owns one, independent RE/MAX franchise (a franchise with a single franchise agreement).

Broker/Owner of the Year: Multi-Franchise Network

A broker/owner who owns more than one RE/MAX franchise (a franchise with two or more franchise agreements).

NOMINATOR INFORMATION

Name (First, M.I., Last):

RE/MAX Region Name:

Title:



BROKER/OWNER OF THE YEAR NOMINATION QUESTIONNAIRE (CONT.)

Answer the following questions, providing examples that illustrate the qualifications of the nominee(s). **Please limit responses to 200 words or less.**

Why have you chosen this specific award to celebrate the achievements of this nominee?

How has the nominee contributed to recruiting efforts and business growth overall?

What is the nominee's approach to retention? How does the nominee support and retain associates? Do they encourage their affiliates to actively participate in the RE/MAX network? (e.g. technology, marketing, attend events, etc.)



BROKER/OWNER OF THE YEAR NOMINATION QUESTIONNAIRE (CONT.)

What are the brokerage's production results? Sales volume, transaction sides, per-agent averages, local market share, etc.

Category	2023 Total	Sept. 2024 YTD
Sales Volume		
Transaction Sides		
Transactions Per Agent		
Local Market Share %		

Describe the culture of the brokerage. Is it empowering, productive and collaborative? Does it reflect the RE/MAX values of service, professional development and striving to be the best? Does it adhere to the RE/MAX mission of "achieving our goals by helping others achieve theirs"?

How is the brokerage and the nominee perceived within the community? Is the office involved with visible charitable efforts or other community events? What impact does the nominee have on the lives of agents, peers, clients and their community?



BROKER/OWNER OF THE YEAR NOMINATION QUESTIONNAIRE (CONT.)

What is the leadership approach of the nominee? Do they motivate, support and encourage their employees to achieve higher results? How do they lead by example?

Upon completing this form, please email as an attachment to awards@remax.com.