



THE RE/MAX SEMI-RETIREMENT GOLD PLAN - UNIFORM GUIDELINE-

Eligibility and procedures for RE/MAX offices in the Western Region offering a Semi-Retirement Program for their real estate licensees are as follows:

1. Applicants must have a minimum of ten (10) consecutive years of affiliation with RE/MAX of Western Canada and be a minimum of fifty five (55) years of age.

2. Broker Owners must apply to Region for semi-retirement status for their Sales Associates. Proof of age is required.

3. The following are the fees to be paid by semi-retired Gold Plan members:

- RE/MAX, LLC annual membership dues.

- Continuing Franchise Fees payable to Region are reduced to 50% of the current fees in place.*

- Broker Fee as may be applicable in the ICA.

- Regional Group Advertising Fund fees payable to Region are reduced to 50% of the current fees in place, less Canadian Creative Fund and International Creative Fund.*

- OPTIONAL: In the event of a local G/A levy, any reduction would be at the discretion of the local G/A committee.

* The above fee reductions will be credited to the qualifying Gold Plan member by March 1st of the year following.

4. The benefit of lower fees applicable to Gold Plan members is limited to applicants with an annual gross commission of not more than \$80,000.

a) If after the initial year of qualification, a Sales Associate's gross income should exceed the threshold of \$80,000 the Sales Associate will not qualify for Gold Plan status and will then re-considered for membership the following year.

5. Gold Plan member commissions are eligible towards earning the Hall of Fame, Lifetime Achievement and Circle of Legends awards.

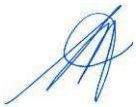
6. Broker Owners and Office Managers are not eligible for the Gold Plan.

7. Gold Plan members that leave RE/MAX of Western Canada during the course of the year will not qualify for fee reimbursement.

The work location, and amount that a Gold Plan member pays to his/her Broker Owner is left to the discretion of the Broker Owner. It is recommended that Category 2 or Shared Office Fees reflect the work station categorization and be perceived as equitable to full time Sales Associates giving consideration to accommodation and services provided. Category 1 or Management fees are to be half of the amount charged to full time Sales Associates in the office. The structure for paying commissions is left to the discretion of the individual Franchisee.

Please contact Member Services if a broader interpretation of this guideline is required.

RE/MAX of Western Canada, LLC.



Elton Ash ABR CRES
Regional Executive Vice President