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Bachelor of Business Administration
BBA Pt-I (Semester-II) NEP
Examination - 2026
Paper BBA-202
Business Statistics and Mathematics

Duration of Examination: 3 Hours

Max. Marks: 70

परीक्षा की अवधि: 3 घण्टा

पूर्णांक: 70

Instructions to the Candidates:परीक्षार्थी के लिए निर्देश:-*Note:- The question paper is divided into 02 Parts: Part - A & Part-B.***Part-A**

Will consist of 10 compulsory questions. Answer to each question shall be limited up to 50 words. Each question will carry 02 marks. Total 20 Marks. (Marks-10×2=20)

Part-B

Will consist of 10 questions. Student will have to answer 05 questions, selecting At least one questions from each unit. The answer to each question shall be limited upto 400 words. Each question carries 10 marks. Total 50 Marks. (Marks-5×10=50)

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Part-A**All questions are compulsory. Each question carries 2 Marks.**

- 1- Define the primary and secondary data.
- 2- Mention the four types of classification of data.
- 3- Write the formula of Arithmetic mean.
- 4- Write the formula of coefficient of variation.
- 5- ¹²⁴Write the difference between interpolation and extrapolation.
- 6- Mention the uses of index numbers.

7- Find AA^T , where $A = \frac{1}{3} \begin{bmatrix} 1 & 2 & 2 \\ 2 & 1 & -2 \\ -2 & 2 & -1 \end{bmatrix}$

8- Find the value of the determinant $\begin{vmatrix} -2 & 2 & -3 \\ 2 & 1 & -6 \\ -1 & -2 & 0 \end{vmatrix}$.

- 9- Define symmetric matrix with example.

10- Find the inverse of the matrix $A = \begin{bmatrix} 3 & 1 \\ 4 & 2 \end{bmatrix}$



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Part- B

Unit- I

11- Write a short note on:

- a) Method of construction of frequency polygon
- b) Utility of ogives

12- Calculate the arithmetic mean from given data:

Variable:	0-10	10-20	20-30	30-40	40-50	50-60	60-70
Frequency:	10	20	35	40	25	25	15

13- Calculate the value of mode from given data:

x :	10	15	20	25	30	35	40
f :	8	12	36	35	28	18	9

Unit- II

14- Calculate Karl Pearson's coefficient of correlation between x and y.

x :	1	2	3	4	5
y :	3	1	2	5	4

15- Find the correlation coefficient between x and y, mean values of x and y for the lines of regression.

$$2x - 9y + 6 = 0, \quad x - 2y + 1 = 0$$

16- Describe the utility of time series analysis.

Unit- III

17- Use the graphical method to solve the following LPP:

$$\text{Max. } z = 5x + 3y$$

$$\text{s.t. } 3x + 5y \leq 15$$

$$5x + 2y \leq 10$$

$$\text{and } x, y \geq 0$$

18- If $A = \begin{bmatrix} 1 & 2 & -1 \\ 3 & 0 & 2 \\ 4 & 5 & 0 \end{bmatrix}$ and $B = \begin{bmatrix} 1 & 0 & 0 \\ 2 & 1 & 0 \\ 0 & 1 & 3 \end{bmatrix}$ verify that $(AB)^T = B^T A^T$, where T indicates transpose.

19- If $A = \begin{bmatrix} 3 & -3 & 4 \\ 2 & -3 & 4 \\ 0 & -1 & 1 \end{bmatrix}$, find A^{-1} by using adjoint matrix.

20- For what values of λ and μ , the following system of equations

$$2x + 3y + 5z = 9,$$

$$7x + 3y - 2z = 8,$$

$$2x + 3y + \lambda z = \mu$$

Will have (i) Unique solution
(ii) No solution



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Bachelor of Business Administration
BBA Pt-I (Semester-II) NEP Examination - 2026
Paper BBA-201
Organisation Behaviour

Duration of Examination: 3 Hours

Max. Marks: 70

परीक्षा की अवधि: 3 घण्टा

Instructions to the Candidates:**परीक्षार्थी के लिए निर्देश:-**

Part-A. Will consist of 10 compulsory questions. There will be at least three questions from each unit and answer to each question shall be limited up to 50 words. Each question will carry two marks. Total 20 marks. (10×2=20)

Part-B. Will consist of 10 questions. Atleast three question from each unit be set and student will have to answer five question, selecting atleast one question from each unit. The answer to each question shall be limited up to 400 words. Each question carry 10 marks. Total 50 marks. (5×10=50)

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Part-A

- 1- Define individual behaviour.
- 2- What is job satisfaction?
- 3- Explain intrinsic and extrinsic motivation.
- 4- Define high self-monitoring trait of personality.
- 5- What is reinforcement?
- 6- Explain emotional intelligence.
- 7- What is group cohesion?
- 8- Define crossed transaction.
- 9- Define conflict.
- 10- Write the elements of organizational culture.

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Part- B**Unit-I**

- 11- Explain attitude formation and change in organizations.
- 12- Discuss perceptual errors and their impact in organizations.



- 13- Explain McClelland's Need Theory of motivation.
- 14- Discuss social learning theory of personality.

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Unit-II

- 15- Explain the process of team building in organizations.
- 16- Define leadership. Explain situational leadership theory.
- 17- Evaluate advantages and limitations of oral and written communication.

Unit-III

- 18- Discuss ego states in detail and evaluate their impact on workplace conflicts and communication patterns.
- 19- Discuss positive and negative effects of organizational politics.
- 20- Discuss the role of managers in developing a positive organisational culture.

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Bachelor of Business Administration
BBA Pt-I (Semester-II) NEP Examination - 2026
Paper BBA-203
Managerial Economics

Duration of Examination: 3 Hours

परीक्षा की अवधि: 3 घण्टा

Max. Marks: 70

पूर्णांक: 70

Instructions to the Candidates:परीक्षार्थी के लिए निर्देश:-*Note:- The question paper is divided into 02 Parts: Part - A & Part-B.***Part-A**

Will consist of 10 compulsory questions. Answer to each question shall be limited up to 50 words. Each question will carry 02 marks. Total 20 Marks.

(Marks-10×2=20)

Part-B

Will consist of 10 questions. Student will have to answer 05 questions, selecting At least one questions from each unit. The answer to each question shall be limited upto 400 words. Each question carries 10 marks. Total 50 Marks.

(Marks-5×10=50)

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Part-A

- | | | |
|-----|---|---|
| 1- | Discuss Micro Economics. | 2 |
| 2- | Write any 4 problems of Indian Economy. | 2 |
| 3- | Describe any four determinants of demand. | 2 |
| 4- | Write the formula of Marginal cost. | 2 |
| 5- | Describe oligopoly. | 2 |
| 6- | What is price discrimination? | 2 |
| 7- | Write the formula of Per Capita Income. | 2 |
| 8- | Write four characteristics of market. | 2 |
| 9- | Discuss Marginal productivity. | 2 |
| 10- | Differentiate between Money wages and Real wages. | 2 |

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Part- B**Unit- I**

- | | | |
|-----|---|-------|
| 11- | Discuss the elasticity of demand and explain its degrees with diagram. | 4+10 |
| 12- | Explain the principle of consumer's surplus and describe its importance. | 8+6 |
| 13- | What is Micro economic analysis? Describe its importance and limitations. | 4+5+5 |



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- 14- Discuss supply and write its assumptions. Explain why does supply curve slope upwards?

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4+4+6

Unit- II

- 15- Define production function. Describe the assumptions and characteristics of production functions.

4+5+5

- 16- Explain with the help of imaginary figures the relationship between fixed cost, variable cost, total cost and marginal cost.

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- 17- What is Imperfect competition? How is price & output determined under Imperfect competition?

4+10

Unit- III

- 18- Explain Business cycle. Explain various phases of Business cycles?

4+10

- 19- Discuss International Trade and write the factors affecting the size and volume of International Trade.

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4+10

- 20- What do you understand by wage differentials? Why do they exist?

4+10



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Bachelor of Business Administration (BBA)
BBA Pt-I (Semester-II) NEP
Examination - 2026
English and Communication Skill

Duration of Examination: 3 Hours

Max. Marks: 70

परीक्षा की अवधि: 3 घण्टा

पूर्णांक: 70

Instructions to the Candidates:परीक्षार्थी के लिए निर्देश:-**Note:- The question paper is divided into 02 Parts: Part - A & Part-B.****Part-A**

Will consist of 10 compulsory questions. Answer to each question shall be limited up to 50 words. Each question will carry 02 marks. Total 20 Marks.

(Marks-10×2=20)**Part-B**

Will consist of 10 questions. Student will have to answer 05 questions, selecting At least one questions from each unit. The answer to each question shall be limited upto 400 words. Each question carries 10 marks. Total 50 Marks.

(Marks-5×10=50)**Part-A****All questions are compulsory. Each question carries 2 Marks.**

- | | | |
|------|--|---------------|
| 1- | What message does the story (A special child) give? | 2 |
| 2- | Who is the sensei in the story (The shoes of my sensei)? | 2 |
| 3- | Who is the writer of "Education: Indian and American"? | 2 |
| 4- | Who is the author of 'Personal Friend'? | 2 |
| 5- | Fill in the blank with correct question tags. | 2 |
| i) | You are my personal friend.....? | $\frac{1}{2}$ |
| ii) | She trusts her friend.....? | $\frac{1}{2}$ |
| iii) | They help each other,.....? | $\frac{1}{2}$ |
| iv) | A true friend is honest,.....? | $\frac{1}{2}$ |
| 6- | Give the proper meaning of the given proverbs or idioms. | 2 |
| a) | What does the idiom "once in a blue moon" mean? | $\frac{1}{2}$ |
| b) | What is the meaning of the idiom "Spill the beans"? | $\frac{1}{2}$ |
| c) | What does the proverb "When Pigs fly" mean? | $\frac{1}{2}$ |
| d) | What does the idiom 'Cry over spilled milk' mean? | $\frac{1}{2}$ |



- 7- Correct the errors in the given sentences and rewrite them properly. 2
- i) She do not like coffee. $\frac{1}{2}$
- ii) He go to school every day. $\frac{1}{2}$
- iii) I did not went to the market yesterday. $\frac{1}{2}$
- iv) She is more taller than her sister. $\frac{1}{2}$
- 8- Fill in the blanks with the correct form of verb. 2
- i) He _____ a new book last month. (Publish) $\frac{1}{2}$
- ii) The boys _____ cricket in the ground now. (Play) $\frac{1}{2}$
- iii) We _____ to Delhi next month (go). $\frac{1}{2}$
- iv) My father _____ tea every morning (drink) $\frac{1}{2}$
- 9- Write synonyms of the following. 2
- i) Happy $\frac{1}{2}$
- ii) Big $\frac{1}{2}$
- iii) Quick $\frac{1}{2}$
- iv) Begin $\frac{1}{2}$
- 10- Rewrite the jumbled sentences in correct manner. 2
- i) always/morning/early/he/wakes/up $\frac{1}{2}$
- ii) market/yesterday/went/I/the/to $\frac{1}{2}$
- iii) playing/children/park/the/are/in/the $\frac{1}{2}$
- iv) book/reading/she/interesting/an/is $\frac{1}{2}$

Part- B

Unit- I

- 11- Discuss the character of Banu as a symbol of communal harmony and practical wisdom in Boman Desai's "Between the Mosque and the Temple". 10



- 12- Write a report on the Annual Sports Day of your college. 10

OR

- Write a report on a tree plantation program organized in your college.
- 13- Write a blog on the role of social media in student's life. 10

Unit- II

- 14- Carefully read the passage and respond to the questions provided.
- Reading books is a very good habit. Books give us knowledge and improve our thinking. They also help us learn new words and ideas. Many people like to read story books, while others enjoy reading history, science or poetry. Reading regularly makes a person more intelligent and creative. It also helps students do well in their studies. Therefore, everyone should develop the habit of reading books every day. 10
- i) Why is reading books a good habit. 2
- ii) What do books give us? 2
- iii) Name two types of books mentioned in the passage. 2
- iv) How does reading help students? 2
- v) What habit should everyone develop according to the passage? 2
- 15- Thematically analyse the short story 'Unnikatha'. 10
- 16- Write a summary of the story 'The shoes of my sensei'.

Unit- III

- 17- You are Rooh, Prepare a CV for the post of a content writer in publishing company. 10

OR

- You are Mayank. Prepare a CV for the Post of a teacher in a school.
- 18- You are Rohit, the librarian of Sophia College. Write a letter to Modern Book House, Delhi, acknowledging the receipt of a parcel of English literature books that you had ordered for the college library. Thank them for the prompt delivery. 10

OR

- You are Kavish, a student of B.A. first year. Write a letter to the Principal of your college requesting two day's leave due to illness.



- 19- You are Satyam, a resident of new colony, Jaipur. Write a letter to the District collector requesting the installation of street lights in your area.

OR

You are Prabal Singh, a student of B.A. First Year. Write a letter to the Principal of your college apologizing for breaking a classroom window during a game.

- 20- Read the passage given below and answer the given questions that follow. 10

Unni was a quiet and thoughtful boy. He loved to spend his time observing people and nature around him sometimes he would sit alone and think deeply about life. Though he did not speak much, he understood the feelings of others very well. People often found him different, but his innocence and kindness made him special.

- | | |
|--|---|
| i) Who was Unni? | 2 |
| ii) What did Unni like to observe? | 2 |
| iii) Why did people find Unni Different? | 2 |
| iv) What qualities made Unni special? | 2 |
| v) What kind of boy was Unni? | 2 |