

A close-up photograph of a hand placing a wooden block on top of a stack of other wooden blocks. The blocks are light brown with a dark, charred end. The background is a plain, light-colored surface.

# The Wealthy Doc System®

CPA 4 Drs/ Kapadia LLP CPAs

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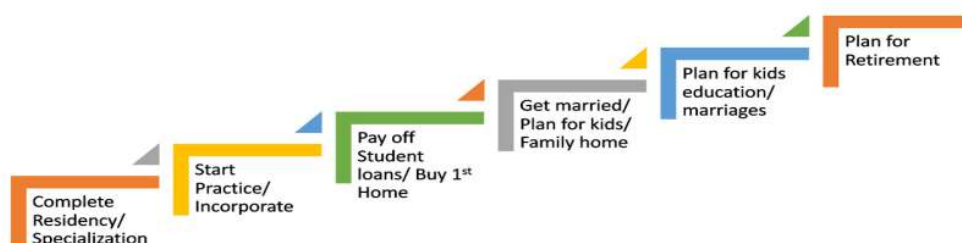
## Your team of experts

When you come to us, you will have a trusted team of experts on your staff. Our team handles all your tax, accounting, and advisory needs so you can focus on what matters to you the most – the health of your patients!

We work collaboratively with you via our advanced, secure app and website platform to support a streamlined and highly efficient workflow. As the work is performed online, you always have real-time views of your data and financial situation. Best of all, we bundle services for a fixed monthly fee – allowing you to budget effectively and never get an unpleasant billing surprise.

## Start with a strong foundation

Every professional will fall into one of the following stages of what we call the client journey.



Finding out your place on the client journey is a key step to anticipating your future spending goals. We do our due diligence to understand your personal situation and develop tax planning strategies to balance today's wants with tomorrow's needs.



The Cash Needs Analysis is updated on an ongoing basis as your life and career progress. We promise you will always have an up-to-date plan to track the timeliest, efficient cash extraction methods from your Medicine Professional Corporation.

Choosing salaries or dividends is a science,  
let us find your optimal answer!



One of the key components of our tax control plan is an annual calculation of the optimal salary vs divided mix. Tax rates change yearly alongside your anticipated cash needs. We will always find the best scenario for your current situation to maximize tax savings!

Based on an analysis of a professional who needs \$300K annually from their professional corporation, they could save upwards of \$5,000 in taxes every year by taking 100% salary; rather than dividends or a mix of the two.

Annual savings like this alone can pay for a small vacation!

## Personal medical expenses—let your Medicine Professional Corporation pay!



One of the benefits of opening a medicine professional corporation is the ability to create a health care spending account with a third-party insurance provider. A plan like this lets your family submit medical expense claims to be reimbursed by your medicine professional corporation.

This strategy can effectively save upwards of 50% in taxes! For example if you have \$10,000 in medical expense, a Healthcare Spending account can save up to \$5,000 in tax payments!

## Is it better to lease or buy an automobile?



This is one of the most common questions we get and we help you to take the guesswork out of it. We navigate through the complex calculations to provide you with the right information to make a final decision. Our analysis answers questions like:

- Can a Corporation have an automobile?
- Should the corporation lease or buy the automobile?
- Is finance or cash payment better?
- Are there any special deductions for green vehicles?
- What are the taxable benefits to the employee for using the corporate vehicle?
- Is there an impact on the Insurance, if the automobile is in in the Corporation?



## Corporate-owned life insurance



Your professional corporation can own an insurance policy on the shareholder's life and be the policy's beneficiary. Potential benefits are:

- Accumulate corporate tax dollars tax-free.
- Distribute the death benefit to the surviving family members by giving them tax-free dividends through the capital dividends account.
- Leverage the corporate investment portfolio by borrowing against the cash surrender value and making additional investments.
- Creditor proofing from the shareholder's potential creditors.
- Finance the premiums (non-deductible) by corporate dollars as opposed to high tax-paid personal dollars.

On an annual premium of \$5,000 – you can save around \$4,350 in taxes by paying life insurance premiums from the corporation.

## Fear no audit...we've got your back



Working with the CRA is one of our specialties. Put our expert team to work for you to handle all CRA notices and letters and represent you on both the Provincial and federal levels—up to appeals and/or litigation.

- Peace of mind—Sleep well knowing that your trusted advisor has you covered.
- Time savings—Eliminate the hours required to translate CRA notifications and letters.
- Stay focused—Let us manage your audit so you can stay focused on running your practice.

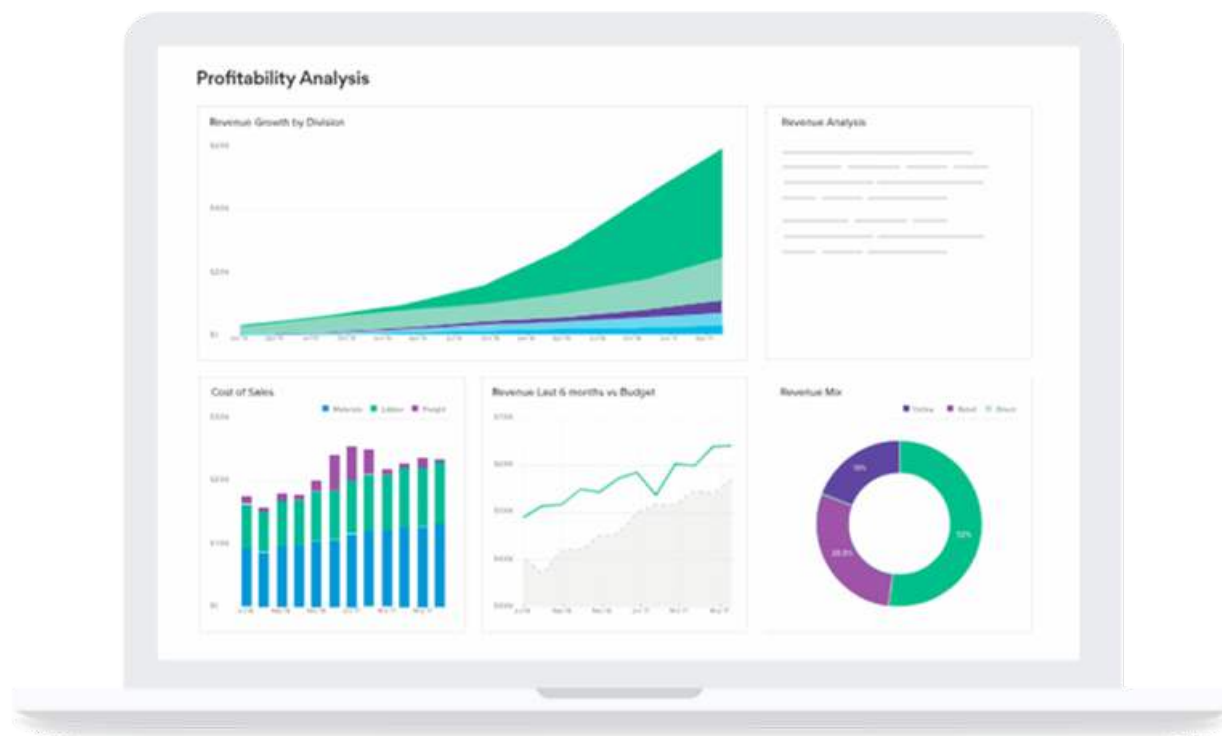
## Maximize the power of your accounting system



An efficient, well-maintained accounting system is at the center of a successful business—providing access to accurate, real-time data that supports smart, informed business decisions. Whether you are launching a new business or are in need of a system cleanup, our professionals can help ensure your accounting system is set up to support maximum operational efficiency.

- Streamlined processes—We make sure your accounting system supports automated, streamlined workflows.
- Insight—Ensure your system is set up so you always have access to real-time, accurate and smart-decision-driving data.
- Smart decisions—Time is money, so don't waste a minute of it reviewing bad data. Ensure your time is well spent reviewing accurate business intelligence that leads to sound, financially healthy decisions.

## You run your practice...we'll run the numbers



You have enough to do running your practice. Let our seasoned team handle all your complex bookkeeping work including daily transaction classification and expense tracking, practice tax planning and preparation, and reporting. We'll make sure you always have a clear picture of your financial position.

- Assurance—Trust that your back-office accounting work is processed accurately and in a timely manner.
- Time savings—Take back all of those hours spent in the back office processing bookkeeping work...and put them toward advancing your practice.
- Cost savings—Billed at a fixed monthly fee, you can eliminate billing surprises caused by creeping hourly fees.

## We take the pain out of payroll



Based on the cash needs analysis and salary vs. dividend analysis, we will agree on the amount of your monthly salary.

We work with the best payroll service provider to automate the whole process.

We will set you up on the online platform and provide instructions to the payroll service provider to run monthly payroll on auto pilot. The system takes care of:

- Submitting payroll taxes to Canada Revenue Agency
- Provide employee access to electronic paystubs
- Provide employer access to electronic pay records
- Prepare and file annual returns
- Prepare and provide employee access to T4s

If you need to change your monthly salary, no worries, we will update the new salary on the online platform for you.

## Put our experienced tax strategists to work for you



Mitigating your tax burden is always a core goal. This is best achieved through comprehensive tax planning. We pledge to provide you with quality, up-to-date tax return preparation and advice. Our experienced tax specialists excel at tax planning and preparation for practices.

- A modern, streamlined experience—From initial and ongoing collection of tax documents to filings, we provide a seamless, digital experience.
- A custom experience—Every client is different, so we make sure to examine appropriate deductions and consider your unique situation to minimize your tax burden and ensure compliance.
- Year-round support—Our team is available throughout the year to help you make smart tax decisions and plan appropriately.

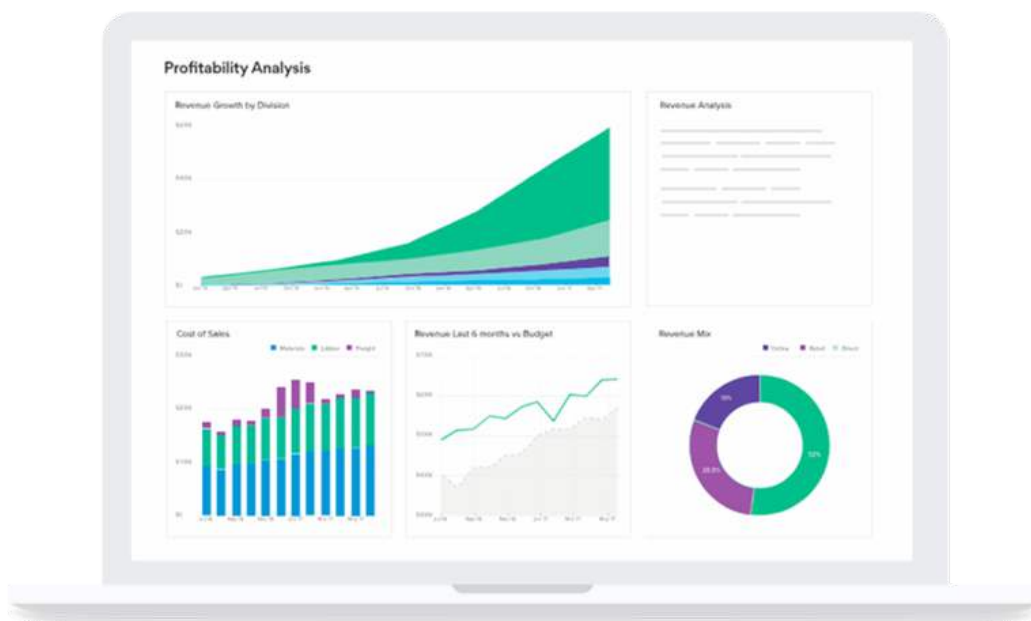
## Enhance your tax experience



Taxes don't have to be daunting. We make the tax process easy and smooth. You can expect:

- A modern process from start to finish—Our advanced platform supports a completely digital process from tax document upload to signature and filing.
- Customized support—We put in the time to understand your personal tax situation to make sure you get the refund you deserve or minimize your tax burden as much as possible.
- Service all year—We are here to support you with tax advice throughout the year...not just at tax time. You can count on us for strategic advice that leads to smart tax decisions all year long.

## Keep more of your hard-earned dollars in your pocket



The Canadian tax system is based on a graduated tax brackets. Taxpayers pay at different tax rates depending on their own annual income. More income for an individual means they pay at higher marginal tax rates, and vice versa.

This opens a window of opportunity to save taxes by shifting investible capital from a higher earning family member to a lower earning family member. A family with two minor kids can take advantage of this strategy by providing a prescribed rate loan to a family trust @ 1% interest rate\*.

As an example, a loan of \$500,000, earning 7% interest before tax, given to a family trust with two minor beneficiaries can save as much as \$10,000 in taxes annually.

\* 1% interest rate was changed to 4% in the first quarter of 2023.



## Secure your financial future with expert investment advisory services



We want to help you along the path to success. That's why we offer you an experienced investment professional to provide you with sound advice and an objective point of view.

As Investment Advisors, our investment advisory partners uphold the fiduciary duty to act in each client's best interests. Providing customized investment strategies, designed to help investors accumulate and preserve their wealth, our team can create a plan for you that encompasses both your asset and liability needs.

We work with investment advisors to ensure that you don't overpay corporate income taxes by actively planning for the passive income rules that came in effect from 2019.

## Helping you get the most out of your planning



In case of a once-in-a-lifetime need, upgrading your Principal Residence, buying a Cottage, or buying a Ferrari, the Surplus strip strategy can be utilized to extract cash from your corporation at a capital gains tax rate instead of a non-eligible dividends rate.

For example, if you need \$250,000 after tax, you can save an average of \$135,000 in personal taxes by using surplus strips planning instead of non-eligible dividends.

We work with trusted tax lawyers to prepare legal documents to implement this strategy.

## Helping you plan to maximize your wealth



We will create and update your estate plan on an annual basis. Among other things it will include your:

- Family tree
- Asset and liabilities
- Net-worth statement
- Estimated tax liability
- Estimated probate taxes

This is essential to plan your future course of action to maximize wealth!

## Helping you preserve your wealth and assets



We specialize in estate, trust, and tax matters. Our expert team offers decades of experience helping individuals develop and implement trust and estate plans that enable them to achieve their financial goals. Good estate planning is more than just drafting a will—it also includes developing a comprehensive plan to protect, grow, and preserve wealth and assets for both your own retirement and for future generations.

We can help you coordinate a sound plan by working in partnership with other trusted advisors, including your lawyer. The end goal: to create a comprehensive estate and trust plan, wealth protection, and minimization of estate taxes.

## Objective guidance for successful succession planning



As anyone who has owned a practice can attest to, it has unique challenges. One of the most complex issues a practice faces is the succession of its leadership. Our financial professionals can help you navigate the emotional and practical aspects of succession planning so that your practice can thrive for generations to come.

Preparing for changing roles is often something that is delayed by practices because of the delicate and at times uncomfortable questions that arise as part of the process. However, delaying critical business decisions, such as those related to succession planning can be detrimental to the long-term viability of many professional corporations due to the negative impact on the financial health and relationships within a practice. This is where our team can help by developing and implementing a well-designed succession plan. We'll take the time to learn about your unique business and the issues that are important to you, then make recommendations to meet your objective.

## Know your value! Our team can help.



We understand that determining and understanding the true value of your practice is critical. We partner with firms that provide practice valuation services including insightful market analysis and a comprehensive review of the financial standing of your professional corporation.

Practice valuations must take into account many internal and external factors. Our team of financial professionals are experienced in the thorough identification and review of these factors and are committed to delivering an accurate valuation that will help you make well-informed decisions. Our team will provide:

- A well-documented and accurate valuation that is widely accepted in accordance with accounting and legal standards.
- Peace of mind that you have a team of experts working for you...and your business.
- Expert support at every stage of the process.

## The timing and structure of charitable giving



Do you want to give back to society? Do you have a cause you want to further? If yes, why not plan ahead and save taxes in the process!

We can help you with that by advising you on the timing and the structuring of Charitable giving. If planned correctly, the strategy can significantly enhance the cash in your estate and achieve your charitable legacy.



## Helping to enhance your retirement savings



Individual Pension Plan (IPP) can enhance the retirement savings of an Incorporated physician. It also saves taxes at the corporate level by enabling the corporation to deduct the contributions made to an IPP.

The allowable contributions to an IPP depends on the annual salaries and are normally higher than the RRSP limits for physicians over the age of 45. We ensure that you will be able to maximize your IPP at the right time by effectively planning the optimum salary & dividend mix over the years.

We work with the best actuarial consulting firm to administer the IPP as per the governing rule.



## Putting a pipeline plan to work for you



Death and taxes are the only certainties of life! A pipeline plan is a post-mortem tax plan used to extract the surplus from the corporation at the lowest available tax rates. The plan in effect reduces the taxes payable on death by getting the accrued gains on the shares taxed at the capital gain rates instead of deemed dividend rate.

We will work with your lawyers to ensure that the wills include a clause that enables the successful implementation of this plan.

## Helping reduce the burden on your beneficiaries



Under the Canadian tax system, the final tax on estate is due on the passing of the last surviving spouse. Depending on the size of the estate, it can be a significant cash need to pay the tax man. The first step to ensure that the estate has enough cash for the tax man is to calculate the end-of-life tax.

We will calculate the end-of-life tax on an annual basis to ensure that you can plan effectively and reduce the burden on the beneficiaries of your estate.

## To Incorporate or not to incorporate



Incorporating your practice has many benefits provided for by current tax legislation. We can prepare a complimentary incorporation savings calculator to show realized tax savings should you choose to incorporate.

As an example, take a health care practitioner with annual income of \$250,000 who needs \$90,000 for personal expenses annually. Through incorporation they can effectively defer \$45,000 in taxes every year.

## CPA4Drs™ No B.S. Doctor-First Guarantee



1. **Flat Monthly Fees.** No Surprise Invoices. Ever. What doctors hate: Shady invoices, backend fees, and refund skimming. What we do: You'll always know what you're paying—no hourly guessing games, no “after the fact” fees. If your situation changes, we update the price transparently.
2. **48-Hour Response Guarantee.** What doctors hate: Getting ghosted or followed up days before the deadline. What we do: You get a dedicated CPA who responds to all emails and messages within 2 business days—or your next month is free.
3. **Signed Engagements.** Locked-in Scope. What doctors hate: Accountants who skip formalities, then upsell later. What we do: Every engagement starts with a signed agreement that clearly outlines what's included. We won't bait-and-switch or nickel-and-dime you later.
4. **Annual Tax Strategy Call.** Booked In Advance. What doctors hate: “They just file my return—no planning.” What we do: Every client gets a scheduled annual strategy call (Q3 or Q4) to proactively reduce taxes—plus a written summary you can share with your financial advisor.
5. **Audit & CRA Support Included.** What doctors hate: “When I got audited, they abandoned me.” What we do: If you're audited, we respond to the CRA or IRS and guide you every step—at no extra charge (unless it goes legal).
6. **We Fire Ourselves.** If We're Not a Fit What doctors hate: Getting stuck with a firm that doesn't care. What we do: If after 3 months you don't feel we're the right fit, we'll help transition you smoothly—no hard feelings, no guilt trip.

# The Wealthy Doc System®

We'll take you beyond the numbers with deep analysis and strategic guidance that enables you to make sound, intelligent business decisions to minimize the taxes you pay and maximize wealth.

We specialize in helping Medical Specialists, Surgical Specialists, Family Medicine practitioners and Dentists.

You can reach us at [www.cpa4drs.com](http://www.cpa4drs.com)

