### accountsense

### (509) 591-0105 accountsense.cpa

# WE WILL HELP YOU FIND THE WAY.

### **Strategic Advisory Services**

- How can I stabilize my monthly cash flow?
- Where can I find a knowledgeable sounding board to gain fresh perspective and expert guidance?
- Is my pricing where it should be?
- Can I afford to hire more people?
- How can I streamline my financial systems and processes?

Strategic advisory services mean different things to different people. It all comes down to where you are now, where you want to go, and how to get there. Our advisory team can help you manage cash flow, identify growth opportunities, and make informed decisions to increase profitability and financial stability.

### **Navigating Your Success**

Our approach is hands-on, practical, and honest. We will create a forward-thinking plan specific to your company, goals, and financial position. We will spend the time necessary to really understand your business and advise you on ways to create the future you want more quickly and with less risk.

### HOW DO WE DO THIS?

### Map Out Your Journey:

We are invested in your success and want you to know what to expect on the road ahead. We will get to know your business, so we can recommend solutions to your challenges, prioritizing those that have the greatest impact. This way, your decisions are grounded in real data, *not gut feelings*.

#### Identify Important Milestones:

To understand how well our strategies are working, we keep a consistent eye on your company's financial position, so if adjustments are needed, we can make them right away.

### **Detour Around Obstacles:**

We aren't here to rain on your parade, but we will be a sounding board and honestly discuss the financial implications of your decisions, helping you find alternate routes when necessary.

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As your business grows, your accounting needs do, too. Like a compass pointed at true north, the team at Account Sense can expertly guide you toward the success you've always envisioned.



The cornerstone of success lies in personalized service. At Account Sense, we specialize in going beyond a rote checklist to offer packages customized to your specific needs. Below are some of our strategic business advisory services.

### Financial analysis & reporting

Our detailed and complete financial reports include your income statement, balance sheet, and cash flow statement. Then, we dive deeper to identify trends, risks, and opportunities hidden in your data, offering actionable strategies for improvement.

### **Budgeting & forecasting**

We help develop budgets and revenue/expense forecasts. With this data-driven approach, you'll be equipped to make more informed decisions about your business.

### Cash flow management

Good cash flow management is a game-changer. We carefully review your processes so we can identify potential issues and advise you on how to optimize and flatten your revenue stream.

### Strategic planning

The journey to growth and sustainability is a collaborative process that requires straightforward conversations. Together, we will identify your business's internal and external risks and untapped opportunities to pave the way for immediate gains and long-term business success.

### Consulting on key business decisions

Whether you're considering substantial capital investments, exploring mergers and acquisitions, or refining your pricing, our seasoned consultants can help guide your critical business decisions and ensure they align with your strategic objectives.

### Financial systems & process improvement

When we assess business operations, we don't just spot the issues; we provide tailored solutions to increase your efficiency and accuracy.

### **Risk management**

We thoroughly analyze your financial and operational landscape, pinpointing vulnerabilities that could impact your bottom line. From there, we develop smart mitigation strategies to help safeguard your business and keep you focused on growth and profitability.

### Performance measurement

We can help you gain an accurate view of your business' trajectory with meaningful key performance indicators (KPIs). We'll identify the metrics that align with your strategic objectives and monitor them regularly, giving you insight on your business's progress toward its benchmarks and ultimate goals.

Ready to schedule a discovery session? Contact us at support@accountsense.cpa

