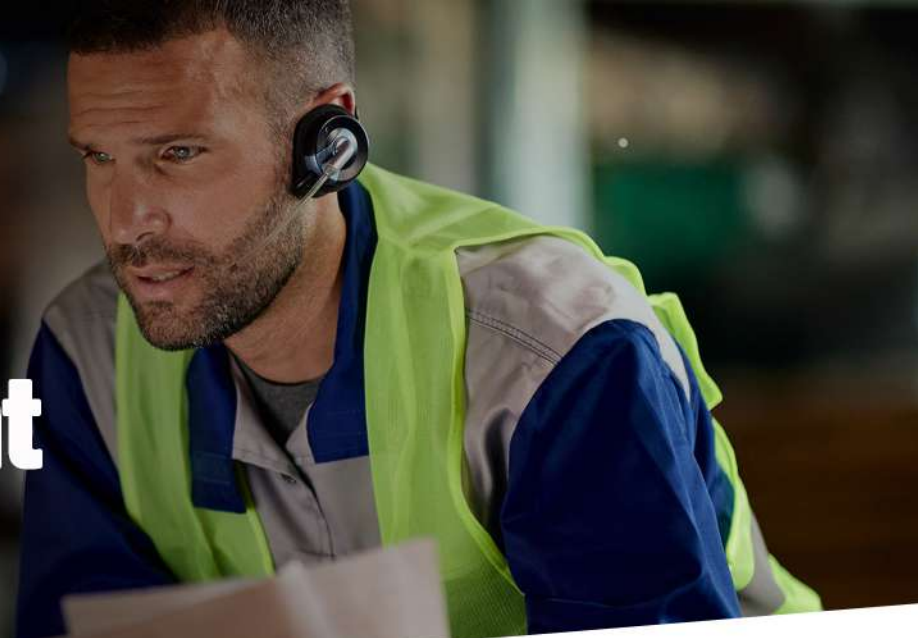
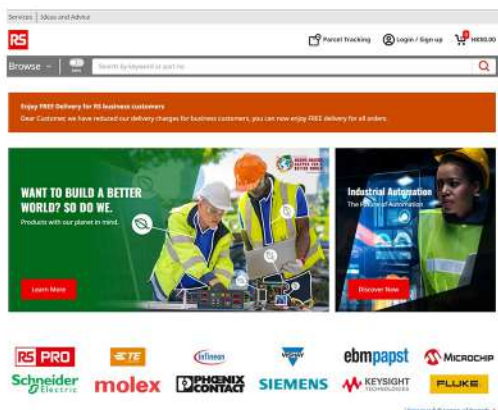




Procurement Solutions



Strategic procurement solutions for streamlined efficiency



RS website (hken.rs-online.com)

RS provides you with more than 700,000+ high-quality industrial and electronic products from 2,500+ supplier brands in the industry, as well as a wide range of service solutions.



PurchasingManager™

A free web order management solution that helps you manage your spend, whilst providing visibility of orders placed through the RS website.



eProcurement solution

By integrating RS' s product catalog into your ERP or business expense management solution, you can

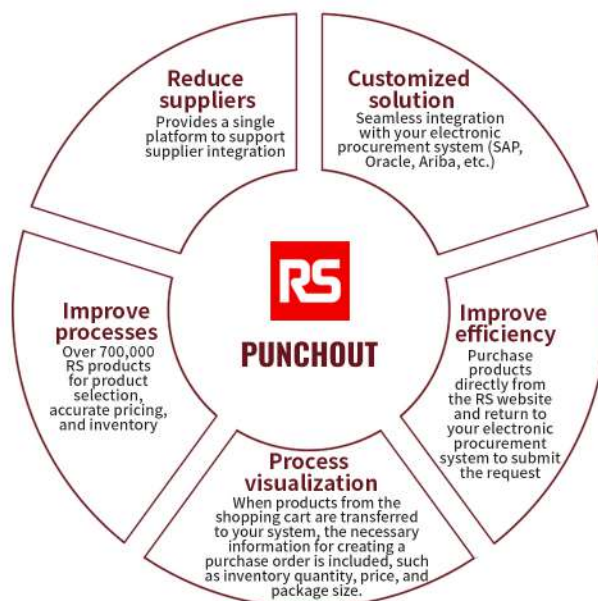
- **PunchOut**: integrate with your e-procurement system to quickly view our products and procurement information.
- **eContent**: Upload RS's material information to your ERP/purchasing system to search, browse, and add the products you want to purchase.
- **eOrdering**: Send order information to RS in electronic format to reduce paper usage and lower process



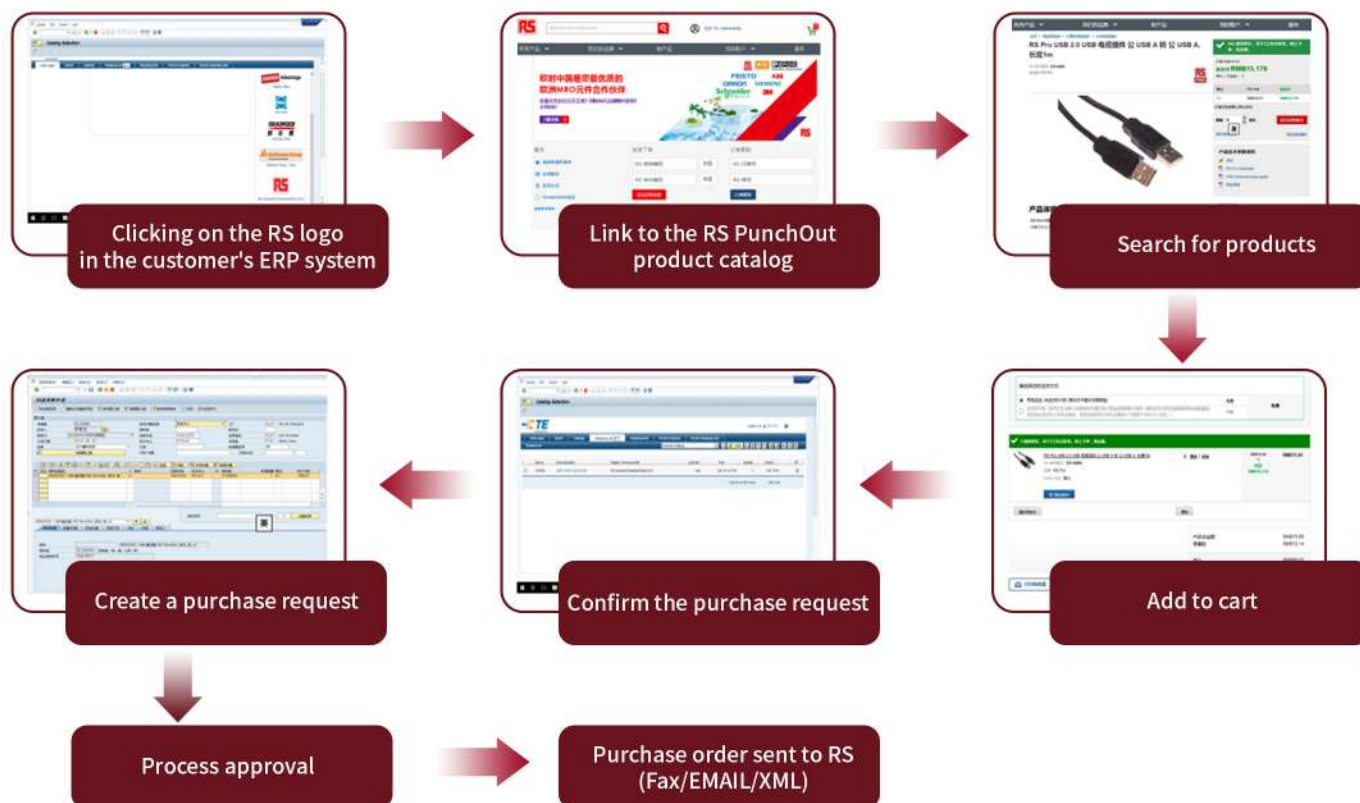
PunchOut

PunchOut advantage

eProcurement is a vital tool for controlling purchasing costs. Especially if you're handling high transactional volumes and need to standardise your purchase-to-pay process. Integrated into your own eProcurement system, our PunchOut¹ capability provides fast access to our product range and purchase information.



PunchOut Process



eContent

Search, browse, and compare products quickly without requiring an internet connection



eContent solution is an ideal purchasing solution for customers with high security requirements. The eContent document (material information catalog) contains RS stock numbers, product descriptions, prices, manufacturer part numbers, UNSPSC and Eclass product codes. Customers can upload the content file to their internal ERP/electronic procurement system, search, browse, add products they want to purchase and compare prices.

eContent advantage

Control

Before uploading the eContent file, you can review and remove products to control what is displayed in the system. You can also control pricing by agreeing with RS on fixed prices within an agreed timeframe.

Safety

No external connection is required, all data is contained within your internal secure environment.

Visualization

eContent files contain product details which, when combined with other internal information such as quantities, cost centers or general ledger codes, allow you to conduct company-wide spend analysis.

eContent source file

eContent file in TXT format

```
RS Product Number|Product Description|Price Description|Order Unit|Content Unit|Manufacturer
5083555|Relay,module,DIN rail,DPDT,24vac/dc|Each|EA|AB|15N463001A21001|1|104,000|12|96,5
5123486|Multimeter,digital,insulation,50,100,250,500,1000V,0.01Mohm-2,0Gohm,Fuse 3.587|Each|
6405524|Capacitor,ceramic,high-frequency,multilayer,UVK105C0R35W,0.5pF,30V(dc),1005|Each|21
5151002|12V PORTABLE SOLDERING IRON|Each|EA|WELLER|WPS12V11|295,000|1|1|EA|1|RS15100
5413603|Fuse,SMT,429,very fast acting,1206,32vdc,2A|Each (In a Pack of 10)|EA|PK|Littelfuse|
0378632|Capacitor,metallised polypropylene,series 336,20K,275Vac,0.02uF|Each (In a Pack of 5)
0378632|Capacitor,metallised polypropylene,series 336,20K,275Vac,0.02uF|Each (In a Pack of 5)
4870982|Filter,G3/8 port,auto drain,parallel threaded ports|Each|EA|SMC Pneumatics|AF30-F
0522165|Cable,assembly,single RCA,composite video,free end,1.5m|Each|EA|CIE|YELW-F15M|1|5,
5238323|IC,converter,A-0,16-bit,parallel,SAR,DIP28,A0976AN2|Each|EA|EA|Analog Devices|A0976A
2640277|Tap,sprawl point,blue ring,DIN,M5|Each|EA|EA|Pommer Tools|E344 M6|1|42,100|1|1|EA
0517549|Switch,micro,V4,10A,sealed PCB RH 4/A terminals,button|Each|EA|Cherry Electrical
4830962|black steel machine cross recessed pan M3 x 22|1 Bag of 100|EA|BG|made for RS Compon
4832419|brass hexagonal set screw M3 x 25|1 Bag of 50|EA|BG|made for RS Components|4832425|1
4871064|Lubricator,G1/2 port,parallel threaded ports|Each|EA|EA|SMC Pneumatics|AL40-F04B|1|1
4871221|Filter,regulator,G1/4 port,automatic drain,parallel threaded ports|Each|EA|EA|SMC Pn
0152248|Tap,straight flute,HSS,M6|1 Set|SET|made for RS Components|0152248|1|24,700|1|1
2640277|Tap,sprawl flute,blue ring,DIN,M5|Each|EA|EA|Pommer Tools|E344 M5|1|45,100|1|1|EA
0378883|Capacitor,Film,metallised polyester,axial,372,MKT,100°C,±10%,250V,0.47uF|Each (In a
4883994|Connector,rectangular,IDC,ribbon cable mount,plug,34 way|Each|EA|EA|made for RS Comp
0396451|IC,controller,hot-swag,dual,sequencer,50IC,LTC145CSPPF|Each|EA|EA|Linear Technol
0474937|Chain,roller,simplex,stainless steel,462RF,Wippermann|Each|EA|EA|Transmission Comp
6098700|PLC,Module,TSX Ethernet communications,10/100 TCP/IP,TSX3710/21/22,TSXNET410|Each|EA
0152435|Tap,straight flute,HSS,M6|1 Set|SET|made for RS Components|0152435|1|23,500|1|1
0492632|Connector,rectangular,multi-pole,IDC,commercial std,ribbon cable mount,plug,15 way|
0494288|XB1T,rotor2ip spral saw,metal,1.2mm, XB-MC1,084,0mm,Bosch|Each|EA|EA|Bosch|26109426
5443878|Connector,rectangular,multi-pole,0,commercial,formed contact,grounding shell,solder,s
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eContent file in Excel format

eOrdering

Reduce manual order processing
and save time

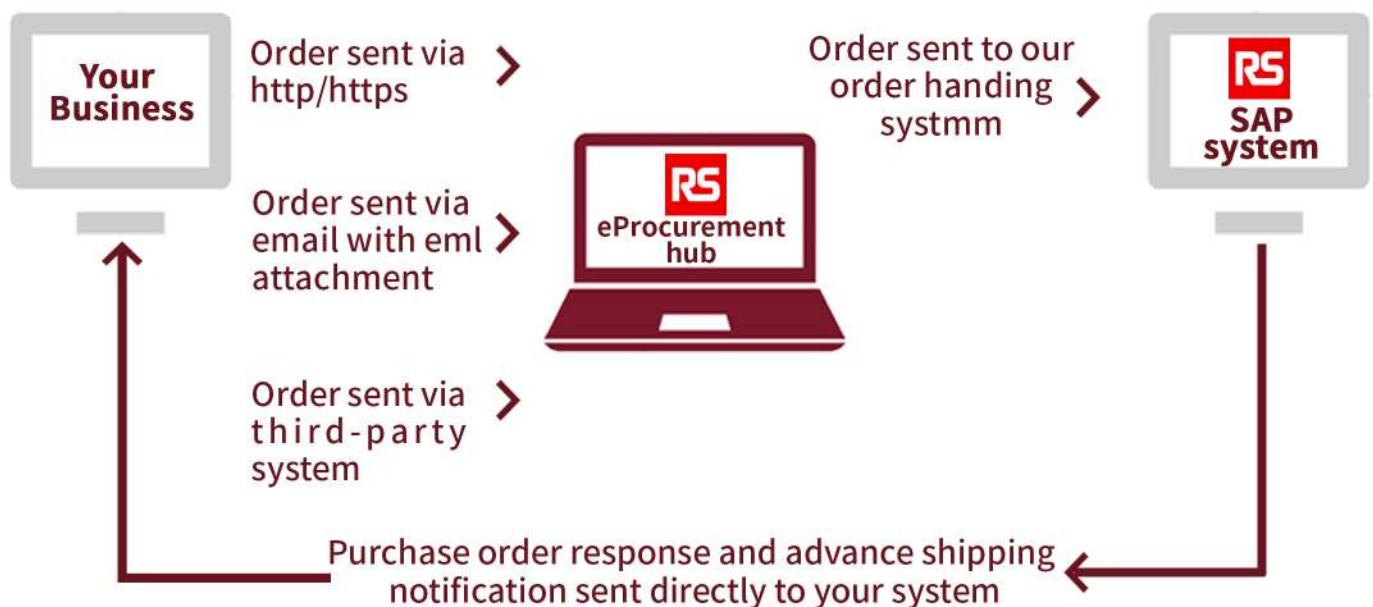


eOrdering refers to the electronic transmission of order information directly from the customer's system to the RS e-Procurement center and into the RS SAP system, without any manual intervention.

e-Ordering advantages

- Faster / easier to handle
- Physical archiving of electronic orders in customer systems for subsequent invoice matching
- Safe, error-free order delivery (manual processes can introduce errors)
- Eliminate paper
- Full system audit trail of orders from buyer to supplier
- No lost, misleading or duplicate orders
- Improve data quality
- Customer wishes to receive electronic messages
- Reduce end-to-end process costs
- Eliminate pricing errors or invoice errors due to rounding/small price differences
- The client wants to be sure that the fixed price agreed with RS is being dealt with accurately
- Support for electronic invoicing - RS usually expects customers to send electronic orders first to ensure that the data in the order is consistent with the parts list and pricing format obtained from the RS website before issuing an electronic invoice

eOrdering process





PurchasingManager™

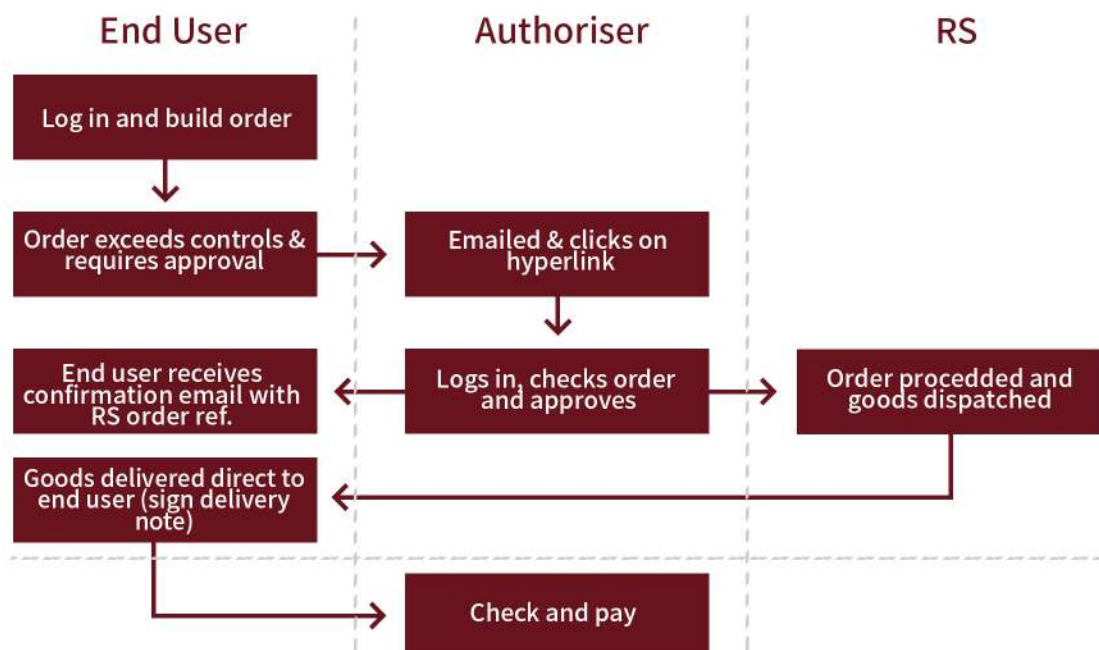
Eliminate unnecessary steps and take back control.

If you don't have an eProcurement platform, we've got the perfect solution. RS PurchasingManager™ is a web-based tool that gives you total visibility of budgets and spend.

No outlay, no ongoing investment, no IT or software upgrades required. Just a bespoke, user-friendly system designed to simplify the procure-to-pay process and give you complete control.



PurchasingManager™ process



Your global omnichannel solutions provider

01 Improve the TCO efficiency of your business

As a specialist provider of procurement, inventory and maintenance solutions, we can work with you to assess your current processes and strategies and identify opportunities for you to save costs, reduce consumption and increase uptime.

02 Reduce the time spent communicating with suppliers

You don't need to communicate with multiple suppliers. We offer over 700,000 industrial and electronic products, as well as a wide range of service solutions, to help you save valuable time, effort, and management costs.

03 Lower your TCO

You can achieve cost savings and increased efficiency through our purchasing power - we offer high-quality RS PRO own-brand products as your best alternative choice at a more favorable price.

04 Reliable services you can trust

We are committed to providing you with the highest quality services. Through your account manager, our customer service team, technical support team, and technical experts - you can access our services when you need them.

05 Localized operation

We have 17 distribution centers and operate in 31 countries, providing distribution/export services to 130 countries. In addition to our customized order and delivery services, we are well-suited for partnering with businesses that operate across regions.

06 From today, caring about our tomorrow

We support a more sustainable future, constantly seeking solutions to reduce our impact on the environment and improve the well-being of our employees, suppliers, and communities.

Contact us to learn more about our Procurement solutions.



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