

# SAFETY SOLUTIONS GUIDE



# WHY CHOOSE RS AS YOUR BUSINESS PARTNER?

## The only source you need

Whatever the industry sector, businesses are faced with an ever-changing world, financial pressures, and demanding stakeholders. Partnering with a collaborative, flexible, and forward-thinking supplier can help you complete your mission, while saving time and money.

We'll work with you to improve your supply management performance for commercial success. We'll deploy our suite of next generation inventory, procurement, and maintenance solutions designed to reduce costs and optimise productivity. We'll combine these with data insight which enables you to optimise your supply chain, sharpen your processes, and define cost saving strategies that will reduce the total cost of ownership and drive operational efficiency.

## 01 Drive efficiencies in your business

Our PPE specialists will work with you to examine your current processes and PPE usage. They'll then highlight cost-saving opportunities, areas where consumption can be reduced, and operational uptime optimised without impacting safety.

## 02 Spend less time dealing with suppliers

With over 650,000 products across our product ranges, we act as your single trusted source for all your industrial supplies and services, saving you valuable administration time. You really don't need to go anywhere else.

## 03 Reduce costs

Naturally you will benefit from the economies of scale we leverage with our best value pricing and our quality RS PRO brand alternatives, but we don't stop there. At RS we work pro-actively with our customers to find ways to deliver additional efficiencies.

## 04 Service you can trust

Our strong, supportive team of in-house technical experts are passionate about delivering the highest service levels in the industry. Day-to-day customer service is provided by your Account Manager supported by a dedicated Customer Services team and are backed up by a knowledgeable Technical Support team.

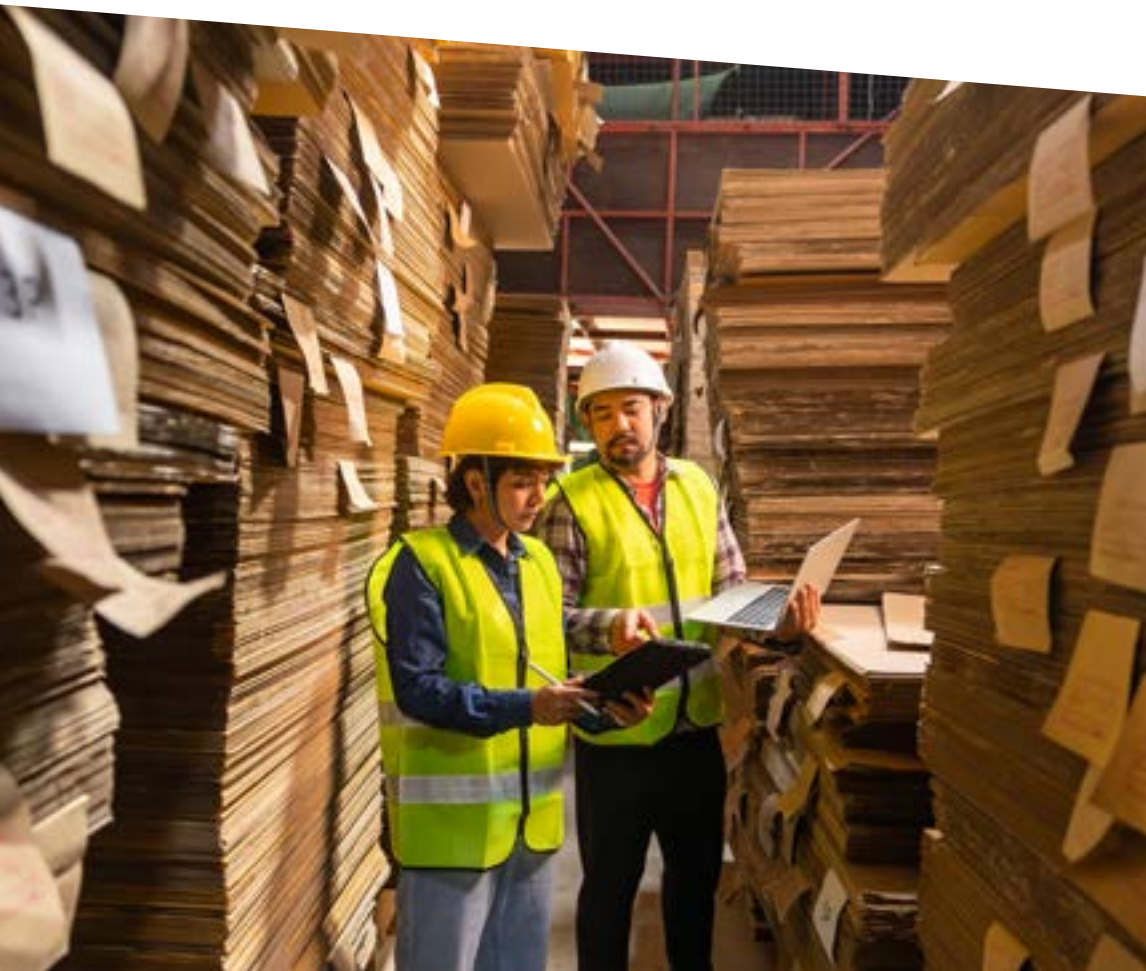
## 05 We are where you are

We pride ourselves on our innovative RS Local branch network, providing a dependable national delivery service with a local feel. Our infrastructure and extensive custom order and delivery capabilities mean we can offer exceptional service to all our customers and are perfectly positioned to work with multi-site organisations.

## 06 We care about tomorrow

We are committed to working together with our customers to build a sustainable future, reducing the impact that we all have on the environment and striving to continuously improve the wellbeing of our people, suppliers, and communities.

# PPE JUST GOT EVEN STRONGER: RS, LISCOMBE AND NEEDLERS BECOME ONE



RS Safety Solutions is the powerful combination of RS PRO, and two long-established PPE experts - Liscombe and Needlers.

Liscombe is the most long-established workwear and PPE provider in the UK, with over 150 years of experience providing large industrial companies with a high-quality PPE service. We have existing relationships with numerous UK manufacturers such as Land Rover, British Steel, Toyota, Ford, Jaguar, and Tata Steel. All these UK companies trust us with their health and safety needs every day.

With Liscombe as part of RS Safety Solutions, we understand your unique requirements and pride ourselves on impeccable industry-specific knowledge, a resilient supply chain as well as staying ahead of the market with the latest innovation, products, and value.

Needlers, the UK's leading supplier of PPE, hygiene and workwear products to the food manufacturing industry, also forms part of RS Safety Solutions. Through Needlers, we have over 150 years of expertise providing large food and beverage manufacturers with a high-quality PPE service. We have existing relationships with a number of well-known companies in the sector such as Bakkavor, Samworth Brothers, Cranswick, Greencore, Greggs, Thorntons, Nature's Way Foods, Avara, Sofina and ABP.

As industry experts who live and breathe the BRCGS standards, Needlers are leading the way in reducing supply chain risk to customers. As the first UK PPE supplier to gain this accreditation, we empower our partnerships with proven authenticity and compliance for their PPE. We also focus on delivering a first-class customer service and support framework, ensuring proactive partnerships across our customer base. We are the industry leader in adding value, by promoting cost in use, sustainability support and rationalisation proposals.

As RS Safety Solutions, we continually look to offer our own brand range, RS PRO, to provide a saving against branded ranges without compromising on quality. RS PRO blends quality and value, backed by years of expertise. We are proud to be able to both manufacture in the UK and source globally a range of over 1,000 RS PRO PPE products, offering customers a high quality, competitively priced alternative to leading brands.

Our PPE offering has full traceability from Account Manager, admin, storeman to delivery, and is sourced via ethical suppliers only. RS PRO's BSIF membership means all RS PRO products are compliant, traceable and only use ethical suppliers.



# PPE FOR THE FOOD & BEVERAGE SECTOR



**Caps and hairnets**



**Disinfectant wipes**



**Aprons**



**Disposable Gloves**



**Paper and wipes**



**Wellingtons**



**Skincare**



**Hearing protection**

RS Safety Solutions will protect products, people and processes in any food and beverage manufacturing environment. We are the single point of contact for our partners, but utilise the vast industry knowledge and strong relationships of Needlers to provide you with the PPE products and brands that are right for your business.

We'll simplify, streamline and rationalise your process so you can protect your products, people and profits alike. Part of RS Safety Solutions, Needlers were the first UK supplier to gain BRCGS accreditation and are the leading supplier of PPE, safety and hygiene products to the food manufacturing sector. We have expertise and experience with over 70,000 quality and competitively priced products across multiple ranges, with proven authenticity and BRCGS compliance for all PPE purchased from us.

From contamination to accidents, you'll never risk your products or people. By working with RS Safety Solutions you can be assured of a fully compliant and quality supply partner. We offer:

- BRCGS accreditation for the food & beverage industry
- Security and compliance in line with GFSI 2020 requirements
- Accreditation to ISO/IEC 17065
- The development of a product safety culture that addresses consumer assurance demands and demonstrates industry best practice
- A culture of continual business improvement by enhancing root cause analysis and internal audit requirements, as well as access to the BRCGS Service Package
- Assistance protecting your company's reputation, brand and image with regulatory compliance and reduced costs of failure

Suppliers are onboarded and their performance is managed in accordance not only with the ISO9001 Quality Management System, but also under the group Sustainability and Ethical policies. This encompasses a strong emphasis on the Modern Slavery Act and associated issues. All suppliers are required to conform to the group Code of Conduct and relationships are managed by a team of experienced Product Managers, who are all specialists in their own field of the PPE market.

# PPE FOR THE ORIGINAL EQUIPMENT & GENERAL MANUFACTURING SECTOR



RS Safety Solutions will protect your people and processes in any manufacturing environment. We are the single point of contact, but utilise the vast industry knowledge and strong relationships of Liscombe and RS to provide you with the PPE products and brands that are right for you.

From onsite accidents to allergic reactions, you'll never tolerate risks to staff. Maximise the full power of PPE by:

- Talking to our team of experts to ensure that you have the right product, for the right person, for the right purpose and avoid misuse.
- Reducing overuse and overstocking. Our delivery options mean that you get what you need, when you need it.
- Staying up-to-date and ahead of the market with the latest products and innovation.
- Reducing the risk of understocking products with our range of delivery solutions.

RS Safety Solutions can produce specialist heat and cut resistant hand protection, certified as Category III under the PPE Regulation 2016/425. This activity is subject to independent audit by SGS as part of the ISO9001 Quality Management Systems and is confirmed by the relevant Module D certification issued by SGS.



**Coated Gloves**



**Nitrile Gloves**



**Disposable Suits**



**Branded Workwear**



**Eye Protection**



**Safety Footwear**



**Respiratory Protection**



**Hearing Protection**

# WHY CHOOSE RS?

RS are industry experts with a full-service PPE solution for every sector, as well as access to over 250 PPE manufacturers and 10,000+ products. As the most long-established PPE provider in the UK we offer impeccable industry knowledge. We help create global solutions for all market sectors, ensuring a safe practice working environment for businesses of any size and industry.

RS Safety Solutions have extensive experience and best practice in PPE consumables, with a wide range of high quality, competitively priced PPE products to suit every requirement. We

provide reliability and choice with ample stock of both our own brand products and through our leading brand partners.

Our established manufacturer relationships help us and you to secure a resilient supply chain and stay ahead of the market with the latest innovation, products and value.

You can trust us to mirror your high standards by ensuring no modern slavery in our supply chains and actively reducing packaging waste.



## On site surveys and advice

Carried out at your site, our free survey will examine your current products and processes - saving your budget from consultant fees. We will uncover opportunities for extra value and improved efficiencies, find the best products to suit your needs at the best price, evaluate required changes to minimise disruption and provide free PPE samples without commitment.



## Dedicated UK distribution centres

Our PPE division has dedicated distribution centres across the UK to ensure quick delivery of PPE when you need it.



## Goods delivered next day

Our own vehicles provide a reliable, personal service, with the possibility of same-day delivery (UK only) and capability to deliver multi-international PPE solutions.



# WHY CHOOSE RS?

RS Safety Solutions have the power to unlock new productivity and reduce costs by assessing your individual processes. We will work with you to find a holistic way to incorporate what you need into your process, maximising every avenue for further efficiency.

Our full stack digital capability for quick and easy ordering along with our closed loop process with full traceability from Account Manager, admin, storeman to delivery

allow you to control your safety and spend. We can help you build cost savings into your entire PPE supply – from procurement, right through to delivery and stock management.

We pride ourselves on our high service levels and will always achieve excellence by meeting and exceeding your expectations.



## Dedicated Account Management

Our team's in-depth understanding of your business and its requirements will support you in helping to expose new opportunities.



## Specialist training videos

Specialist PPE training videos provide your staff with the knowledge they need to stay protected and compliant at work.



## Clothing embroidery & personalisation

Our in-house team can personalise your workwear with bespoke embroidery such as logos. Our personalised design capability extends to individual name badging and the provision of manpacks of a variety of PPE for individual users.

# PPE LINECARD

## Eye Protection



Designed to protect against mechanical, chemical, thermal, electric and/or radiation risks. Eye protection has to meet EN166, plus additional standards depending on application.



## Head Protection



Designed to protect the vulnerable head area from falling objects and other workplace hazards. Hard hats are also frequently designed to work in conjunction with ear and eye protection as required.



## Hearing Protection



The Control of Noise at Work Regulations 2005 requires employers to provide suitable hearing protection where noise exceeds 80dB(A).





# PPE LINECARD

## Respiratory Protection



Respiratory Protective Equipment (RPE) is designed to protect your lungs from breathing in contaminated air, due to dust, mists, metal fumes, gases and vapours that can be hazardous to health. RPE must meet EN149 or EN12941 depending on the type.



## Hand Protection



One of the most frequently used areas of PPE and available for a wide number of applications. The right glove can offer protection against mechanical, temperature, chemicals, vibration, cut, electrical and medical hazards. Covered by a number of European Standards including EN420, EN388, EN374, EN407, EN511



## Foot Protection



Your feet need protecting from a number of hazards, including falling objects, stepping on hazards, slips, extreme temperatures, as well as ensuring comfort and avoidance of fatigue. Key requirements are as per EN ISO 20345:2011



# PPE LINECARD

## Hi-Vis Clothing



Hi-Vis clothing is a key part of personal protective equipment and having the correct type is essential in many industries to help prevent accidental injury. Hi-Vis clothing can also offer other safety features such as fire retardant, anti-static, waterproof or windproof.



## Workwear



Workwear will keep you warm, dry and comfortable enabling you to focus on the task at hand safely and productively.



## Disposable Workwear



Disposable workwear can include overalls, aprons, hairnets and mob caps. Some of which can be metal detectable and is a requirement when working in the Food Industry.



## Fall Arrest



Working at height involves a number of risks to those working above ground, and those working below. The wearing of fall arrest or fall protection equipment is, where needed, a requirement under the PPE regulations 2002.



# KEEP YOUR PRODUCTS AND PROCESS SAFE

When working in any industry it's important to keep the areas you're working in, as well as the people in them, clean and safe. And if you're working in the Food and Beverage Industry it's even more important as you need to protect your products from contamination.

We have a full range of Hygiene and Site Safety products to ensure you do just this. From spill control to warning signs and mops and buckets to washdown equipment all from leading brands.



## Site safety



### Spill Control

Whether you need spill pillows, mats, booms or a complete kit we have you covered. Make sure you choose the correct type for your application whether it's for chemicals, oils or general maintenance use.



### First Aid

Required by law in all businesses, we have complete kits, individual dressings or plasters and eye wash stations to keep you compliant.



### Signage

Signage is more than just compliance with rules and regulations; it's about taking practical, meaningful steps to actively care for and protect your workforce and visitors against a wide range of everyday hazards.



### Safety Flooring

Safety flooring and matting is designed to help reduce the risk of slips and injuries in the workplace and to protect employees. This is especially important in areas of increased danger such as manufacturing environments when working near machinery.

## Hygiene



### Cleaning Equipment

From mops and buckets to vacuum cleaners and floor scrubbers; we have a host of reliable cleaning equipment from leading brands.



### Wipes & Cloths

Cleaning wipes and cloths have a wide variety of uses across all industries, and we have a vast range for you to choose from whatever your application.



### Washroom

Maintaining a clean, well-equipped and hygienic washroom for staff and visitors is a must to ensure better working practices and help reduce the spread of germs or illness. We have a wide selection of soaps, sanitisers, cleaners and lotions as well as paper towels and toilet rolls.



# OUR OWN PPE BRANDS

RS, Needlers and Liscombe all have a heritage of developing own brand offers which meet the needs of customers, and combine quality, value, and choice.

Our own brand ranges give you choice and enhanced availability, but without any compromises in quality or performance making them the smart choice.

To ensure the quality of our own brand ranges we carefully select our manufacturing partners, before auditing and certifying them against recognised international standards, via external notified bodies where appropriate.

We work hard to make sure that our own brand options are the most cost-effective choice of all. Our team benchmark pricing against leading brands and regularly review our published price to ensure we are delivering the best value possible.



RS PRO is the own brand of RS and is backed by the RS PRO Seal of Approval, which is only awarded after a process of rigorous testing, inspection and certification to international quality standards. The RS PRO PPE range offers head to toe protection including head, respiratory, hearing and eye protection, gloves and workwear to keep you and your products safe whatever the industry.



Our range of Reldeen products offer reduced costs to comparable products without sacrificing on quality. They have been specifically designed to cover the challenging requirements of food manufacturers including hand and foot protection, and workwear.



Liscombe specialises in hand protection for industrial applications and produces specialist heat and cut resistant hand protection, certified as Category III under the PPE Regulation 2016/425. This activity is subject to independent audit by SGS as part of the ISO9001 Quality Management Systems and is confirmed by the relevant Module D certification issued by SGS.



Our Pro-Fit range of superior quality products are “Better by design”. They are a high-quality alternative to branded products, offering added value through enhanced features that have been developed for specific industrial applications.

# BOOST YOUR BUSINESS PRODUCTIVITY WITH PPE PROCUREMENT SOLUTIONS

Not only do RS Safety Solutions hold the largest breadth and range of PPE products by leading brands, but we also support with a comprehensive range of RS Solutions that can deliver significant savings through your purchase, storage, and deployment of different types of PPE products.

Achieve efficiency in your PPE procurement through process automation with RS PurchasingManager™. This solution is perfect for national companies because it can be tailored to suit your business needs.

With multiple layers of authorisation, budget control, cost centre management, and reporting, our easy-to-use platform gives you 24/7 order access to our 650,000-strong product portfolio while giving you confidence spend is under control.

Our dedicated support team will work closely with you to ensure a seamless set-up, go-live, and ongoing service support. A dedicated Implementation Manager will configure your system to mirror your organisational structure, support you with training, and provide user guides and welcome packs to get you up and running with our system.

Once in 'business as usual' mode, your teams will have access to our dedicated helpdesk support.

PurchasingManager™ and our other procurement solutions, eProcurement and RS ConnectPoint® are offered both as part of our full solutions package through RS Plus™, and as standalone services. These solutions will help you gain more control and visibility over your PPE orders and spend, while improving reporting and reducing time spent on your procure-to-pay process.

Through Liscombe, we can offer Synergy: the market leading online PPE management tool. This allows you to keep full control of your PPE stock.

- Users can only view the items approved for their area and prices already signed off by procurement.
- You can set custom guidance by helping users make the right purchase every time with configurable buying advice
- Approval levels are built into the system to control maximum spends per person, unique to each user.



# RS OFFERS YOU MORE

Personal Protective equipment, site safety and hygiene solutions are just a small part of our complete product and services proposition.

We have a complete suite of services, underpinned by a market leading product offer, backed by high service and availability. Combined, this enables us to offer you a complete solution.

**Our solution portfolio** reflects the complex needs of our B2B industrial customers through every step of the asset lifecycle. **RS Group has everything you need in one place** and we are keen to reduce the time and process waste associated with the procurement of MROP supplies, to **boost your facility's uptime**.

Each of our solutions are supported by a dedicated team of **industry experts**.

- Design & Manufacturing Solutions
- Procurement Solutions
- Inventory Solutions
- Maintenance Solutions
- Customer Order & Delivery Solutions through RS Locals

**Our product portfolio** has been developed over 85 years of experience **helping engineers, designers and maintainers achieve their goals**. We have built **strong relationships with leading manufacturers** and have a unique position as a multi-brand distributor of electrical, automation, electronics, and maintenance products.

## Our product range categories include:

- Automation & Control Gear
- Mechanical Power Transmission
- Pneumatics & Hydraulics
- Cable, Lighting and Electrical Circuit Protection
- Connectors
- Facilities Cleaning & Maintenance
- Test & Measurement
- Personal Protective Equipment & Workwear
- Site Safety
- Semiconductors & Passive Components
- Fasteners, Fixings and Engineering Materials
- Adhesives, Sealants & Tapes
- Hand & Power Tools





# OUR VALUES AND ESG COMMITMENT

## Passion

We keep everything simple and direct. We're loyal to our customers, suppliers and colleagues who value and trust us.

## Integrity

Be real and do the right thing. We are open and honest with one another and have the difficult conversations. We seek, listen to and respect different points of view. We embrace diversity and strive towards a global mind-set.

## Innovation

Courage to do something bold. We cherish our heritage while focusing on the future. We lead in our field, searching for innovative products and original solutions. We celebrate creativity; we're courageous and support each other to experiment, take risks and learn from failure.

Our values underpin our business, our people, and our processes. Our commitment to environmental and social governance guides and informs our action plan to ensure we are contributing to a better world.

## Collaboration

Trust our collective genius. Our sum is greater than our parts; we offer and share our ideas, people and knowledge freely. We work flexibly across functions and geographies and everyone knows what they are here to do and why.

## Accountability

If it's to be, make things happen with simplicity and speed. We need to trust ourselves to take the difficult decisions, move fast and take ownership. We offer support and constructive challenge to each other and hold each other to account.

## Aspiration

If it's to be, make things happen with simplicity and speed. We need to trust ourselves to take the difficult decisions, move fast and take ownership. We offer support and constructive challenge to each other and hold each other to account.

## Our 2030 ESG action plan

RS group has developed a global action plan to support a more sustainable and inclusive world with clear objectives and supports six of the United Nations sustainable development goals.

### 4 GLOBAL GOALS BY 2030



#### 1. ADVANCING SUSTAINABILITY



We are developing sustainable operations, product and service solutions



#### 2. CHAMPIONING EDUCATION AND INNOVATION



We are building skills and fostering innovative solutions that improve lives



#### 3. EMPOWERING OUR PEOPLE



We are creating a safe, inclusive and dynamic culture where our people can thrive and grow



#### 4. DOING BUSINESS RESPONSIBLY



We ensure the highest ethical standards throughout our business and global value chain



**PROCUREMENT / INVENTORY / MAINTENANCE / DESIGN & MANUFACTURING / DELIVERY· RS LOCAL / SAFETY & HYGIENE SOLUTIONS**