

CASE STUDIES



ACCESS TO THE RIGHT EQUIPMENT

The right product where you need it most

As they expanded across Europe, UK engineering company Osbit faced post-Brexit challenges with sourcing and shipping materials to their project site overseas. We tapped into our global network to ensure smooth and timely deliveries.

Streamlined purchasing

We set up a direct account in the Netherlands, allowing easy access to over 830,000 products

Efficient coordination

Installed a web-based procurement tool to help project coordinators order parts online as needed.

Timely delivery

Ensured next-day delivery and stock availability to meet demanding project deadlines.



DON'T JUST TAKE OUR WORD FOR IT...

“ RS really took the time to understand our business, how we work and what we need to complete our projects to time and cost. Being able to have such a wide range of products to choose from is great. ”

Supply Chain Coordinator, Osbit

BALANCING COSTS & EFFICIENCY

How we helped Equinor cut process costs by

Global energy company Equinor was grappling with manual processes and limited spending control. Our solution? Implementing digital procurement solutions for simplified, streamlined purchasing.

Enhanced efficiency

Significantly reduced process time for order placement while allowing end users autonomy in purchases.

Greater productivity

Freed up time for the procurement team and end users to focus on value-added activities.

Cost savings

Total soft process costs cut by over 30% in the first 6 months, achieved through time reduction.



DON'T JUST TAKE OUR WORD FOR IT...

“ We are very happy with the e-procurement integration. Things are a lot quicker, and we save time while giving end users more control. ”

Supply Chain Manager, Equinor

KEEPING OUR PEOPLE SAFE

Tailored safety solutions for offshore challenges

Siemens Gamesa faced significant safety and operational challenges with gas transfer cage transport. We teamed up to develop a bespoke carrying system, addressing safety risks and inefficiencies through a comprehensive on-site needs assessment.

Secure design

Using advanced design software, we prototyped a system with foam casing to securely hold gas canisters, reducing the risk of accidents.

Durable protection

The IP65-rated case shields against dust and water, keeping equipment safe in tough offshore conditions.

Safer handling

We focused on even weight distribution and ergonomic design, making the carrying system easier and safer for workers to handle.



DON'T JUST TAKE OUR WORD FOR IT...

“ Our collaboration with RS has resulted in a significant improvement in both safety and operational efficiency. ”

Specialist Engineer - Lifting, Siemens Gamesa Renewable Energy

DOWNTIME & RELIABILITY

Elevating performance with enhanced fluid analysis

Cadeler, a top jack-up vessel operator, faced challenges with their incumbent fluid analysis provider, encountering issues like legacy data, reliability, accuracy, and costs. Our fluid analysis program addressed these concerns, delivering significant improvements.

Enhanced reliability

Trustworthy results and insights leading to effective maintenance strategies.

Reduced costs

Substantial savings by avoiding high costs associated with previous providers.

Peak performance

Timely and accurate data pre-empting machinery failures, reducing downtime, and maintaining optimal asset performance.



DON'T JUST TAKE OUR WORD FOR IT...

“ Since partnering with RS Group, we have seen a marked improvement in the reliability and efficiency of our fluid analysis processes. The support and insights provided have been invaluable in maintaining the performance of our vessels and ensuring continuous operations in the challenging offshore wind environment. ”

SOV Manager, Cadeler

SUSTAINABILITY GOALS

Cutting waste and boosting efficiency for a leading cable manufacturer

We help Prysmian manage inventory at two UK sites, ensuring their engineers have easy access to necessary parts. When delays from multiple deliveries and space constraints slowed things down, we came up with a plan.

Tailored solutions

Our kitting service, timed deliveries, and tote boxes streamlined operations, meeting customer needs efficiently.

Time and cost savings

The new process saves us around 30-45 minutes per day, adding up to £3,500 a year. It frees up 312 hours for proactive Prysmian support.

Environmental impact

Tote boxes reduce packaging, contributing to waste reduction targets by removing 183 kg over a year.



DON'T JUST TAKE OUR WORD FOR IT...

At a time when resources are stretched, being able to work smarter means valuable resources can be reallocated into more important areas or tasks within the business.”

Stores Manager, Prysmian



RS

**WE'RE THE PERFECT FIT
FOR OFFSHORE WIND**

CONTACT YOUR LOCAL SALES TEAM FOR MORE INFORMATION