

Robert L. Baker, Jr.

PARTNER

Commercial Real Estate | Land Use Commercial Leasing | Redevelopment

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BIOGRAPHY

Robert L. Baker, Jr. is a member of the firm's Commercial Real Estate practice group. He represents commercial property owners, landlords, tenants, and developers in real estate transactions in various markets spanning across the country.

A large portion of Mr. Baker's practice is focused on commercial leasing. For over twenty years, he has advised clients in diverse leasing matters, providing tailor-made solutions for countless projects on a nation-wide scale.

Throughout his career, Mr. Baker has represented small to middle-market businesses, publicly-traded companies, private equity firms, real estate investment companies, and mortgage investors and servicers, all with diversified real estate holdings and needs. He routinely negotiates and drafts a wide variety of commercial leases, ranging from large-scale retail and office leases to single-tenant industrial facilities on behalf of both landlords and tenants. In addition, he advises clients in sale/leaseback transactions and is regularly retained as local counsel to out-of-state firms to offer assistance and guidance in the sale, purchase, and leasing of commercial real estate assets in New Jersey.

Mr. Baker is a New Jersey Certified Foreclosure Mediator and has served as an instructor for numerous continuing education courses for attorneys and real estate professionals.

Mr. Baker earned his Juris Doctor from Villanova University School of Law in Villanova, PA and earned his undergraduate degree in Political Science & Government from Fairfield University in Fairfield, CT.

EDUCATION

- · Villanova University School of Law (J.D., 2003)
- Fairfield University (B.A., 2000)
- BAR ADMISSIONS
- New Jersey
- New York

REPRESENTATIVE MATTERS

- Represented a commercial property holding company in all lease-related matters concerning their national portfolio of approximately 7,000,000 square feet of industrial space.
- Served as leasing counsel for a national real estate investment firm, overseeing all lease-related matters in a region that includes nearly 300 industrial properties.
- Represented multiple real estate investment companies in sale/leaseback transactions involving the acquisition, and subsequent leaseback, of industrial facilities from numerous seller/operators.
- Provided outside leasing counsel to an international medical device company with approximately 800 leased locations across the United States.
- Represented an international publicly traded company in their lease negotiations for multiple U.S. based sites containing over 1,000,000 square feet of industrial space.
- Acted as local NJ counsel to an international financial institution in the sale of light industrial property being purchased for redevelopment by a real estate investment company.
- Represented various commercial lenders in securing deeds in lieu of foreclosure in connection with non-performing loans, as well as subsequent property sales post-deed in lieu.
- Represented numerous companies in the sale and purchase of various asset classes, including shopping centers, medical office buildings, and industrial sites.
- Provided local NJ counsel to a real estate investment company in the purchase of a single-tenant office building housing an international pharmaceutical company.
- Successfully represented numerous landlords and tenants in lease amendment negotiations related to COVID-19 rent deferrals and abatements, as well as closure and reopening procedures.