



Bruce Feffer

PARTNER

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BIOGRAPHY

Based in New York City, Mr. Feffer has 30+ years of experience representing numerous clients in buying, selling, financing and leasing all types of properties, including condominiums, houses, factories, warehouses, retail space and office buildings. He represents real estate developers, construction firms, property management companies, co-op corporations, condominium associations, and residential and commercial building owners and tenants. Mr. Feffer also serves as general legal counsel to private corporations and not-for-profit organizations, handles commercial transactions, and advises his clients on corporate governance and operations issues. He is a Professional Member of the New York Council of Cooperatives and Condominiums.

Actively involved in the Asian-American community, Bruce is a recipient of the Agent of Change Award; and the Dream of Equality Award from Asian Americans for Equality (AAFE) in recognition of his three decades of service to the Asian American community in the areas of real estate, economic development, small business assistance, and voting rights. In addition, he has served on the Board of Directors of the Manhattan Chapter of the Asian Real Estate Association of America (AREAA) and is Legal Advisor to the American Chinese Real Estate Society (ACRES). He also represents clients from Hong Kong, China, and throughout Asia.

Mr. Feffer is a regular spokesperson and lecturer on legal issues and has conducted classes and seminars for numerous organizations including The Learning Annex (“Advanced Foreclosures”), Lorman Seminars (“Real Estate from A to Z” and “Landlord-Tenant Law”), Valley National Bank (“Commercial Leasing”), The National Association of Hispanic Real Estate Professionals (“Surviving the Mortgage Meltdown”), The Greater New York Chamber of Commerce (“Commercial Leasing”), and more.

In addition, Bruce was a featured panelist at the 2014 Global Real Estate Summit (“Working With the Foreign Investor”) and a Panel Moderator at the 2015 and 2016 East Meets West Luxury Real Estate Summit (“The Role of China in the New York Real Estate Market”) in New York City, sponsored by the Asian Real Estate Association of America (AREAA). In 2021, he was a featured panelist on the webinar. “NYC Multi-Family Properties: How to Keep the Profit and Avoid the Problems!”

REPRESENTATIVE MATTERS

- Represented Hong Kong corporation in the purchase of 65-story Manhattan office building
- Represented developer in establishing a 35-unit residential condominium in Flushing, NY
- Represented developer in establishing 48-unit and 16-unit residential condominiums in lower Manhattan
- Represented not-for-profit organization in the purchase of multiple rental apartment buildings in Manhattan and establishing a 22-unit condominium in Queens, for the preservation of affordable housing in New York City
- Represented manufacturer in the purchase of a 75,000 s.f. warehouse and factory in Brooklyn, and subsequent leasing and development contracts
- Represented commercial property investor in the purchase of a 19,000 s.f. art warehouse in Queens
- Negotiated on behalf of small business owner to obtain a one million dollar buyout of its lease from the building owner
- Represented a U.S.-based food wholesaler in the 60 million dollar sale of its business to a large international food and beverage company based in Korea
- Represented the owner in the sale of a 16-unit apartment building in Manhattan
- Represented the buyer of a publishing factory/warehouse in Walkill, New York;
- Represented owner of a Manhattan apartment building in a 48 million dollar mortgage refinance
- Represented not-for-profit organization in a 25 million dollar mortgage refinance to support 88 units of affordable senior housing in Manhattan
- Represented developer in obtaining a 25 million dollar construction loan for a condominium development in Edgewater, New Jersey
- Served for two decades as the Court-appointed Referee in hearings related to the liquidation of Midland Insurance Company, involving over one billion dollars in assets

BAR ADMISSIONS

- New York
- Southern District of New York
- Eastern District of New York

EDUCATION

- Brooklyn Law School, J.D.
- New York University, B.A.

PRESENTATIONS

- “International Real Estate Transactions”, The Long Island Board of Realtors North Shore Chapter (LIBOR)
- “Cultivating an International Clientele”, Fidelity National Title Insurance
- “International Real Estate Transactions”, The Staten Island Board of Realtors North Shore Chapter (LIBOR)
- “Pillars of the Global Team”, The Staten Island Board of Realtors (SIBOR)

- “Real Estate Investment Trends”, The Asian Finance Society (AFS)
- “Real Estate Transactions in America”, The American Chinese Real Estate Society (ACRES)
- “Building Sustainable Cities”, The Urban Chinese Network with Columbia University

AFFILIATIONS

- Borough of River Edge Municipal Land Use Board, Member
- New York City Contract Dispute Resolution Board, Member
- NY Council of Cooperatives and Condominiums, Member

AWARDS

- Agent of Change Award, Asian Americans for Equality
- Dream of Equality Award, Asian Americans for Equality
- Appreciation Award, Immigrant Social Services