



## William I. Kaplan

### PARTNER

Commercial Real Estate | Real Estate Financing

P: 212-390-8303 | F: 212-808-4155 | E: wkaplan@sh-law.com



**SCARINCI | HOLLENBECK**  
ATTORNEYS AT LAW

519 8<sup>th</sup> Avenue  
25<sup>th</sup> Floor  
New York, New York 10018

### BIOGRAPHY

William I. Kaplan is a member of Scarinci Hollenbeck's Commercial Real Estate department who has over three decades of experience handling transactional real estate acquisitions, dispositions, leasing and real estate finance matters on behalf of his clients both domestic and foreign.

Mr. Kaplan routinely represents corporate and institutional clients as well as individual real estate entrepreneurs. While he has spent most of his legal career in New York City, Mr. Kaplan has participated in the acquisition and management of properties nationwide and has extensive experience in cross-border transactions. Notably, Mr. Kaplan has substantial legal and practical experience in transactions in China, as well as experience in analyzing transactions in Vietnam and elsewhere in Asia.

Prior to joining Scarinci Hollenbeck, Mr. Kaplan was Partner at an international boutique law firm in NYC, where he also served as chair of the Real Estate department. Mr. Kaplan graduated with honors at Harpur College at the State University of New York at Binghamton, NY, then earned his Juris Doctor from New York University Law School, where he was a contributing editor for The Journal of International Law and Politics.

### REPRESENTATIVE MATTERS

- Representation of a publicly-traded company in the acquisition of a substantial portion of the signs in Times Square
- Representation of a national real estate firm financed in large part by foreign investors in the acquisition and subsequent management of two nationwide portfolios of industrial properties
- Advising a Japanese construction company on the investment in and development of a million square foot building in Manhattan
- Representation of an off-shore hedge fund in the origination and funding of a large construction loan in a development in Queens New York
- Representation of numerous investment banks in the financing of conduit mortgage loans, including senior, construction and mezzanine loans
- Representation of a Korean developer in the evaluation of a large-scale development project in Upstate New York

- Advising the world's largest retailer on development opportunities in the New York City area
- Representation of one partner in a large parking lot business in a sale to existing partners and an outside operator
- Representation of a Chinese developer seeking to obtain financing for a retail mall in Shenzhen, PRC
- Representation of an underwriter in the syndication of an Atlantic City casino/hotel
- Representation of a private equity company in the sale of a major hotel chain
- Representation of numerous owners in leasing of buildings and representation of tenants in leasing of office and retail spaces
- Representation of an insurance holding company in the restructuring of their real estate assets
- Advising a private investor in investment in residential developments throughout the country
- Advised the board of directors of the world's second largest residential complex, on what would be required to "go private"
- Representation of the purchaser/developer in connection with the assemblage and early stage development plans for a "super tall" building on Billionaire's Row in Manhattan.
- Representation of WAFRA, the Social Security Administration of Kuwait, in connection with a development in Brooklyn.
- Representation of the purchaser of all the debt under 980 Madison Avenue in Manhattan
- Representation of the purchaser and subsequent developer of 34 East 51st Street.
- Representation of significant investors in the development of 1540 Broadway in Manhattan

### EDUCATION

- New York University School of Law (J.D.)
- Binghamton University (B.A.)

### BAR ADMISSIONS

- New York