



Jorge R. Salva

Partner

Litigation | Commercial Litigation | Bankruptcy

Corporate Transactions & Business | Commercial Real

Estate

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SCARINCI | HOLLENBECK
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BIOGRAPHY

Partner Jorge R. Salva has over twenty years of experience handling commercial litigation and complex corporate transactions on behalf of his clients.

Mr. Salva's corporate practice focuses on all aspects of business law, including joint ventures, mergers and acquisitions, debt and equity exempt securities offerings and private placements, corporate restructurings, asset based financing, and general corporate matters. Mr. Salva also acts as outside general counsel to several startups, small and middle market companies, advising on a wide variety of matters, including joint ventures, strategic alliances, corporate restructuring, capital raising, and resolving pre-litigation business disputes.

Mr. Salva also brings substantial commercial litigation experience on behalf of shareholders, mid-size, and Fortune 500 companies, global insurers, and Chapter 7 and 11 bankruptcy trustees in a wide variety of complex and high-profile disputes. Mr. Salva's experience on both the corporate and litigation side gives him a unique perspective to guide his clients in the structuring of transactions and drafting agreements to avoid the costs and risks of litigation.

Mr. Salva was previously a partner with the Warren Law Group, which merged with Scarinci Hollenbeck in January 2024.

Mr. Salva earned his Juris Doctor from University of Pennsylvania School of Law in Philadelphia, PA and his undergraduate degree in Economics from Columbia University in New York, NY.

REPRESENTATIVE MATTERS

Mergers and Acquisitions

- Represented a Bergen County, New Jersey investor in the \$3.8 million asset acquisition of a suburban Atlanta, Georgia commercial painting company and related commercial real estate that was financed through a secured loan guaranteed by the United States Small Business Administration.
- Represented a Manhattan-based painting contractor in the \$3.75 million asset acquisition of a suburban Philadelphia, Pennsylvania commercial HVAC company, together with

related commercial real estate, that was financed through a secured loan guaranteed by the United States Small Business Administration.

- Represented a Florida based investor in the \$8.5 million stock acquisition of a South Carolina based business engaged in servicing the automotive and electrical industries providing complex and highly technical sub-assemblies and final assembly manufacturing solutions and global supply chain management solutions.
- Represented a Texas based investor in the \$7.9 million asset acquisition of a South Carolina based business engaged in providing masonry applications for architectural, residential and commercial projects throughout Texas, Oklahoma, and New Mexico.
- Represented a Essex County, New Jersey investor in the \$11.6 million asset acquisition of a suburban Denver, Colorado company providing environmental related abatement, demolition, biohazard, and waste removal services, together with related commercial real estate.

Start-Ups and Securities Offerings

- Represented founders of a New York start-up, which strategizes and creates cutting-edge, web-based advertising campaigns, with its \$5.5 million Regulation D capital raise (in the form of straight equity and convertible debt), to a California-based venture capital firm that has an investment portfolio of web-based marketing companies.
- Represented New York-based real estate-based investment fund in exempt Regulation D Offering of \$7.5 million for the development of rental real properties in suburban Nashville, Tennessee, prepare offering documents, and handle all applicable notice filings with the SEC and state regulators.
- Represented issuer on \$3.1 million Regulation D offering of Simple Agreements for Future Equity ("SAFE") to accredited investors. Issuer is a New York-based startup that has created an app that enables sports enthusiasts to efficiently evaluate, compare, and purchase weightlifting, exercise and fitness equipment directly from US wholesalers and manufacturers while avoiding retail pricing.
- Represented a Delaware incorporation to launch formal business operations for a technology cycling and retail startup, organize equity ownership of founders, engagement of key consultants, launch initial operations, and position the company for an initial round of seed funding.
- Represented a Brooklyn-based e-commerce luxury fashion startup in multiple series Regulation D exempt securities offerings to accredited and qualified investors of notes convertible into preferred stock.
- Represented several accredited investors in connection with

Regulation D exempt securities offering of Convertible Notes and Simple Agreements for Future Equity (“SAFE”) of a New Jersey-based early-stage digital personal insurance platform.

Asset Based Financing

- Represented borrower/ manufacturer of specialized components for the construction industry in \$12.5 million term loan and revolving credit facility to a leading manufacturer of specialized components for the construction industry.
- Represented domestic based wine distributor/importer \$15 million senior secured revolving credit facility issued by US global bank.

EDUCATION

- University of Pennsylvania School of Law (J.D., 2001)
- Columbia University (B.A., 1994)

AFFILIATIONS

- New York City Bar Association

BAR ADMISSIONS

- New Jersey
- New York
- Southern District of New York
- Eastern District of New York
- District of New Jersey