

SEATTLE REPERTORY THEATER

Consolidated Financial Statements

For the Year Ended June 30, 2024

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Independent Auditor's Report

**To the Boards of Trustees
Seattle Repertory Theater
Seattle, Washington**

Opinion

We have audited the consolidated financial statements of Seattle Repertory Theater and Seattle Repertory Theater Foundation (collectively, the Organization), which comprise the consolidated balance sheet as of June 30, 2024, and the related consolidated statements of activities, functional expenses, and cash flows for the year then ended, and the related consolidated notes to the financial statements.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Organization as of June 30, 2024, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Organization and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Report on Summarized Comparative Information

We have previously audited the Organization's June 30, 2023 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated November 8, 2023. In our opinion, the summarized comparative information presented herein as of and for the year ended June 30, 2023 is consistent, in all material respects, with the audited financial statements from which it has been derived.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.



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In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with GAAS, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Organization's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The consolidating schedules on pages 25 through 27 are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Clark Nuber PS

Certified Public Accountants
November 12, 2024

SEATTLE REPERTORY THEATER

Consolidated Balance Sheet

June 30, 2024

(With Comparative Totals for 2023)

	2024	2023
Assets		
Current Assets:		
Cash	\$ 35,392	\$ 512,373
Cash reserves (Note 1)	1,413,060	1,632,956
Restricted cash (Note 1 and 8)	16,838	879,013
Accounts receivable, net	107,004	103,630
Pledges receivable (Note 2)	2,644,880	3,106,925
Prepaid expenses and inventory	412,785	336,095
Total Current Assets	4,629,959	6,570,992
Cash restricted for endowment	624,144	
Investments, long-term (Note 3)	13,546,226	12,600,720
Pledges receivable for capital purposes (Note 2)	177,488	
Pledges receivable, long-term, net (Note 2)	229,663	259,415
Property and equipment, net of accumulated depreciation (Note 4)	6,179,795	6,430,881
Financing lease, right-of-use asset (Note 8)	97,460	344,217
Total Assets	\$ 25,484,735	\$ 26,206,225
Liabilities and Net Assets		
Current Liabilities:		
Deferred ticket revenue	\$ 1,698,724	\$ 1,639,791
Accounts payable and accrued liabilities	959,584	985,269
Line of credit (Note 11)	65,000	2,090,532
Current portion of financing lease liability (Note 8)	29,081	112,176
Total Current Liabilities	2,752,389	4,827,768
Financing lease liability, net of current portion		29,081
Total Liabilities	2,752,389	4,856,849
Net Assets:		
Without donor restrictions (Note 5)	3,966,705	4,723,590
With donor restrictions (Note 6)	18,765,641	16,625,786
Total Net Assets	22,732,346	21,349,376
Total Liabilities and Net Assets	\$ 25,484,735	\$ 26,206,225

See accompanying notes.

SEATTLE REPERTORY THEATER

Consolidated Statement of Activities For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

	Without Donor Restrictions	With Donor Restrictions	2024 Total	2023 Total
Operating Revenue				
Box Office Income:				
Subscription revenue	\$ 1,829,621	\$ -	\$ 1,829,621	\$ 2,071,709
Donated tickets	54,697		54,697	84,886
Single ticket revenue	1,984,283		1,984,283	1,582,499
Service fees	391,624		391,624	293,751
Total Box Office Income	4,260,225		4,260,225	4,032,845
Other Earned Income:				
Royalty income	74,440		74,440	400,533
Production fees	123,034		123,034	92,802
Other revenue, net of related expenses	157,936		157,936	154,732
Total Other Earned Income	355,410		355,410	648,067
Total Box Office and Earned Income	4,615,635		4,615,635	4,680,912
Contributions:				
Individual gifts	3,464,556	250,043	3,714,599	3,273,156
Corporate	199,500	60,000	259,500	205,635
Foundations	505,435	107,500	612,935	470,663
Advocacy	109,040		109,040	160,930
Government	44,930		44,930	765,956
In-kind gifts	28,928		28,928	52,779
Fundraising events, net of related expenses	1,183,582		1,183,582	812,353
Other pandemic relief revenue (Note 12)	89,392		89,392	376,000
Contributions released from restrictions (Act I campaign, Note 2)	3,413,444		3,413,444	3,247,550
Endowment appropriation (Note 7)	777,023		777,023	510,849
Contributions released from restrictions	377,937	(377,937)		
Total Contributions	10,193,767	39,606	10,233,373	9,875,871
Total Operating Revenue	14,809,402	39,606	14,849,008	14,556,783

See accompanying notes.

SEATTLE REPERTORY THEATER

Consolidated Statement of Activities (Continued) For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

	Without Donor Restrictions	With Donor Restrictions	2024 Total	2023 Total
Operating Expenses:				
Artistic	2,500,241		2,500,241	2,725,894
Production	5,537,811		5,537,811	6,026,032
Marketing and communications	3,429,742		3,429,742	3,306,434
Development	1,317,996		1,317,996	1,299,723
Administration	2,167,744		2,167,744	2,385,810
Total Operating Expenses	14,953,534		14,953,534	15,743,893
Change in Net Assets Before Depreciation and Nonoperating Activity	(144,132)	39,606	(104,526)	(1,187,110)
Depreciation and amortization	795,581		795,581	727,427
Nonoperating Activity:				
Contributions to the Act I campaign		4,073,025	4,073,025	5,963,999
Contributions released from restrictions (Act 1 campaign, Note 2)	182,828	(3,596,272)	(3,413,444)	(3,247,550)
Endowment investment return		1,776,375	1,776,375	1,224,456
Contributions to endowment		624,144	624,144	107,793
Endowment appropriation		(777,023)	(777,023)	(510,849)
Total Nonoperating Activity	182,828	2,100,249	2,283,077	3,537,849
Total Change in Net Assets	(756,885)	2,139,855	1,382,970	1,623,312
Net Assets:				
Beginning of year	4,723,590	16,625,786	21,349,376	19,726,064
End of Year	\$ 3,966,705	\$18,765,641	\$22,732,346	\$21,349,376

See accompanying notes.

SEATTLE REPERTORY THEATER

Consolidated Statement of Functional Expenses For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

	Artistic	Production	Marketing and Communications	Total Program	Development	Administration	2024 Total	2023 Total
Payroll costs-								
Salaries	\$ 765,282	\$ 3,613,887	\$ 1,611,824	\$ 5,990,993	\$ 870,423	\$ 1,288,192	\$ 8,149,608	\$ 8,372,796
Benefits and taxes	165,788	995,529	359,049	1,520,366	220,160	240,761	1,981,287	2,143,037
Total payroll costs	931,070	4,609,416	1,970,873	7,511,359	1,090,583	1,528,953	10,130,895	10,515,833
Other expenses-								
Royalties	196,905			196,905			196,905	235,615
Co-production fees	710,088			710,088			710,088	440,975
Production materials		218,443		218,443	200	142	218,785	295,878
Artist housing	54,473	44,569		99,042			99,042	102,397
Travel, housing, meetings	253,118	37,822	30,147	321,087	126,972	27,309	475,368	509,092
Advertising			671,177	671,177		11,190	682,367	718,635
Printing, publications	2,954		155,981	158,935	16,255	3,533	178,723	94,386
Professional fees	334,747	46,435	224,128	605,310	38,031	293,846	937,187	1,297,142
Supplies and equipment	13,822	72,346	85,703	171,871	1,389	51,485	224,745	335,569
Postage and shipping	1	20,996	1,619	22,616	13,729	7,816	44,161	67,970
Facilities	1,058	482,807	134,750	618,615		124,452	743,067	714,378
Bank service charges, taxes, miscellaneous	2,005	4,977	155,364	162,346	30,837	119,018	312,201	416,023
Total other expenses	1,569,171	928,395	1,458,869	3,956,435	227,413	638,791	4,822,639	5,228,060
Total Expenses Presented on the Consolidated Statement of Activities	2,500,241	5,537,811	3,429,742	11,467,794	1,317,996	2,167,744	14,953,534	15,743,893
Plus expenses netted with revenues and depreciation and amortization-								
Bar and concessions			197,182	197,182			197,182	167,345
Theater rental	33,570			33,570			33,570	71,728
Special event direct donor costs					345,000		345,000	367,864
Depreciation		665,422	41,598	707,020		88,561	795,581	727,427
Total Functional Expenses	\$ 2,533,811	\$ 6,203,233	\$ 3,668,522	\$ 12,405,566	\$ 1,662,996	\$ 2,256,305	\$ 16,324,867	\$ 17,078,257
Total 2023 Functional Expenses	\$ 2,797,622	\$ 6,595,382	\$ 3,519,059	\$ 12,912,063	\$ 1,667,587	\$ 2,498,607		\$ 17,078,257

See accompanying notes.

SEATTLE REPERTORY THEATER

Consolidated Statement of Cash Flows For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

	2024	2023
Operating Activities:		
Change in net assets	\$ 1,382,970	\$ 1,623,312
Adjustments to reconcile change in net assets to net cash provided by (used in) operating activities-		
Depreciation and amortization	795,581	727,427
Net gain on investments	(1,532,407)	(976,498)
Contributions and investment return restricted for endowment	(722,077)	(261,292)
Contributions restricted for capital puposes	(564,000)	
Cash (used) provided by changes in operating assets and liabilities:		
Accounts receivable	(3,374)	2,597
Pledges receivable	314,309	(420,420)
Pledges receivable for capital purposes	177,488	
Prepaid expenses and inventory	(76,690)	(91,719)
Deferred ticket revenue	58,933	(94,502)
Accounts payable and accrued liabilities	(111,996)	(1,141,896)
Net Cash Provided by (Used in) Operating Activities	(281,263)	(632,991)
Investing Activities:		
Purchase of investments	3,317,022	(2,975,657)
Proceeds from sale of investments	(2,730,121)	3,188,341
Purchase of property and equipment	(211,427)	(1,375,464)
Net Cash Provided by (Used in) Investing Activities	375,474	(1,162,780)
Financing Activities:		
Collections on contributions and investment return restricted for endowment corpus	722,077	261,292
Collections on contributions for capital purposes	386,512	
Payments on line of credit	(14,124,000)	(8,315,000)
Proceeds from line of credit	12,098,468	10,405,532
Payments of financing lease liabilities	(112,176)	(103,977)
Net Cash (Used in) Provided by Financing Activities	(1,029,119)	2,247,847
Net Change in Cash, Cash Reserves and Restricted Cash	(934,908)	452,076
Cash, cash reserves and restricted cash, beginning of year	3,024,342	2,572,266
Cash, Cash Reserves and Restricted Cash, End of Year	\$ 2,089,434	\$ 3,024,342
Reconciliation to Consolidated Balance Sheet:		
Cash	\$ 35,392	\$ 512,373
Cash reserves	1,413,060	1,632,956
Restricted cash	16,838	879,013
Cash restricted for endowment	624,144	
Cash, Cash Reserves and Restricted Cash	\$ 2,089,434	\$ 3,024,342
Supplementary Disclosure:		
Cash paid for interest	\$ 115,595	\$ 97,411
Property and equipment in accounts payable	\$ 91,905	\$ 5,594
Acquisition of long-term assets at the conclusion of financing leases	\$ 193,852	\$ -

See accompanying notes.

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 1 - Summary of Significant Accounting Policies

General - Seattle Repertory Theater's (the Theater) mission is to collaborate with extraordinary artists to create productions and programs that reflect and elevate the diverse cultures, perspectives, and life experiences of our region. Our vision for the Theater is to put theater at the heart of public life, positioning the work on our stages as a vital source for collective imagination, unbounded creativity, and meaningful conversation and social debate. The Theater was founded in 1963 by local citizens as a civic investment in a thriving community and has been awarded the Tony Award for Outstanding Regional Theater in recognition for its consistently high production and artistic standards. Over the last 59 years, the Theater has become both a home for local artists and a national incubator and destination for great art. Under the leadership of Artistic Director Braden Abraham through January 22, 2023, Artistic Director Dámaso Rodríguez starting July 31, 2023, and Managing Director Jeffrey Herrmann, the Theater serves approximately 120,000 audience members and program participants each year through our mainstage subscription season, new play readings and workshops, youth arts education programs, and community engagement initiatives.

The Seattle Repertory Theater Foundation (the Foundation) was founded in 1998 to conduct and support activities exclusively for the benefit of the Theater. The Foundation receives and holds endowment funds for, and makes distributions to, the Theater. The endowed funds are also used to collateralize the line of credit and other banking functions of the Theater's operations.

Principles of Consolidation - The accounts of the Theater and the Foundation (collectively, the Organization), have been consolidated in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP) which require that financially interrelated organizations be consolidated. All intercompany transactions and balances have been eliminated.

Basis of Presentation - The financial statements of the Organization have been prepared on the accrual basis of accounting. The Organization reports information regarding its financial position and activities according to two classes of net assets: net assets without donor restriction and net assets with donor restriction.

Net Assets Without Donor Restriction - Net assets that are not subject to or are no longer subject to donor-imposed stipulations.

Net Assets With Donor Restriction - Net assets whose use is limited by donor-imposed time and/or purpose restrictions.

Revenues are reported as increases in net assets without donor restriction unless use of the related assets is limited by donor-imposed restrictions. Expenses are reported as decreases in net assets without donor restriction. Gains and losses on investments and other assets or liabilities are reported as increases or decreases in net assets without donor restrictions unless their use is restricted by explicit donor stipulation or by law. Expirations of donor restrictions on the net assets (i.e., the donor-stipulated purpose has been fulfilled and/or the stipulated time period has elapsed) are reported as reclassifications between the applicable classes of net assets. The Organization has adopted a policy to classify donor restricted contributions as without donor restrictions to the extent that donor restrictions were met in the year the contribution was received.

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 1 - Continued

Use of Estimates - The preparation of financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Income Tax Status - The Theater and the Foundation have been notified by the Internal Revenue Service that they are both exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation and the Theater are further classified as organizations that are not private foundations under Section 509(a)(3) of the Code. Accordingly, no provision for income taxes has been recorded.

Cash - For purposes of the consolidated statement of cash flow, cash includes cash on hand and in banks except for cash equivalents associated with the investment accounts.

Cash Reserves - Cash reserves represent operating and capital reserves (Note 5).

Restricted Cash - Restricted cash represents the required maintenance reserve fund for the Seattle Center lease (Note 8) and cash associated with gift annuities. During the year restrictions on the maintenance reserve fund were released by the City of Seattle for capital improvements.

Revenue Recognition -

Subscriptions, Single Tickets and Service Fees - The Organization presents theater performances and earns revenue from ticket sales. Tickets are sold in subscription packages and as single tickets and are generally purchased by customers in advance of the performances. Service fees are processed as a portion of ticket sales. Tickets sold are nonrefundable. The Organization's performance obligation for each ticket is to provide a seat at the applicable performance. Revenue from subscription packages and single tickets are recognized at the time the performance occurs.

Production Fees - The Organization partners with commercial producers and other theaters to produce performances. The Organization receives fees from these partners to offset the costs of such productions. The fees are agreed to in advance with co-producers including which costs are to be shared, and the timing of payments. Revenue from production fees is recorded when received.

Contribution Revenue - The Organization recognizes contributions when cash, securities, or other assets; an unconditional promise to give; or a notification of a beneficial interest is received. Conditional promises to give are not recognized as revenues until the conditions on which they depend have been met. Contribution amounts received that are designated for future periods or restricted by the donor for specific purposes are reported as net assets with donor restrictions. At June 30, 2024, outstanding conditional contributions of \$325,000 were pledged for the Act 1 campaign, contingent upon completing the lobby renovation project. Conditions were met subsequent to year end. There were no conditional contributions as of June 30, 2023.

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 1 - Continued

The Organization uses the allowance method to determine uncollectible unconditional pledges receivable. The allowance is based on prior years' experience and management's analysis of specific promises made. There was a \$30,000 allowance for uncollectible pledges as of June 30, 2024 and 2023. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risk involved. Amortization of the discount is reported as contribution revenue.

In-Kind Gifts - The Organization recognizes contribution revenue for certain donated services and materials received at the market value at the time of contribution of those services and materials. During the years ending June 30, 2024 and 2023, contributed services and materials totaled \$115,425 and \$101,676, of which \$86,497 and \$48,897 were included in fundraising events revenue. In-kind contributions were used primarily in program and fundraising activities.

Functional Allocation of Expenses - Expenses consist of costs related to providing artistic, production, marketing, development and administrative functions. These costs have been summarized on a functional basis in the consolidated statement of functional expenses. Costs are directly charged to the functions they benefit. Costs incurred in connection with specific performances are deferred until the show is performed. Facility related expenses are allocated to each function based on square footage utilized by the function.

Deferred Expenses - Production costs incurred associated with future shows are deferred and recognized and expensed as each show is performed.

Advertising Costs - The Organization expenses advertising costs as they are incurred. Total advertising expense for the year ended June 30, 2024 and 2023 was \$682,366 and \$718,875, respectively.

Receivables - Accounts and pledges receivable are stated at the amount the Organization expects to collect. The Organization has determined an allowance for credit losses based upon applying a credit loss rate to the account balance. The method applies an overall credit loss rate to the accounts or pledges receivable balance based upon historical loss rates adjusted for reasonable and supported forecasts. Balances that remain outstanding after the Company has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to accounts or pledges receivable.

Investments - Investments in debt securities and equity securities with readily determinable market values are recorded at fair value. Unrealized and realized gains and losses on these investments are reported in the consolidated statement of activities. Securities are generally held in custodial investment accounts administered by certain financial institutions. See Note 3 for further details.

Nonoperating Activity - The Organization presents the activity associated with its endowment funds and capital campaign as a separate subsection within the consolidated statement of activities. The investment return and contributions and related releases of net asset restrictions to endowments and capital campaign are included in this subsection. The annual appropriation from the endowment to support the Theater's operations is presented as a transfer out of the endowment activity and a transfer into the contributions subsection of the consolidated statement of activities. Further information regarding the endowment funds and capital campaign is included in Note 7, respectively.

SEATTLE REPERTORY THEATER

**Notes to Consolidated Financial Statements
For the Year Ended June 30, 2024
(With Comparative Totals for 2023)**

Note 1 - Continued

Property and Equipment - Equipment and leasehold improvements are stated at cost if purchased or fair market value if contributed. The Organization capitalized all assets greater than \$3,000 and an estimated useful life of more than one year. Depreciation and amortization are provided using the straight-line method over the estimated useful lives as follows:

Computer equipment	3 years
Other equipment	5 - 10 years
Building and improvements	30 years
Leasehold improvements	Shorter of asset life or life of lease

Leasehold improvements made near the end of the lease life where the Organization has the ability and intent to extend the lease are estimated to have a useful life consistent with similar assets where the underlying property is owned.

Gift Annuities - The Organization administers gift annuities for which it is obligated to make periodic distributions to designated beneficiaries. The contributed assets are recorded at their fair value as general assets of the Organization. The present value of the payments due to the beneficiaries are recorded as liabilities and totaled \$13,525 and \$14,101 at June 30, 2024 and 2023, respectively. Net present values are calculated using the applicable risk-free discount rate at the date of the gift. The annuity liability is revalued annually based upon actuarially computed present values. Resulting actuarial gain or loss is recorded as donor restricted revenue.

Concentration of Credit Risk - Financial instruments that potentially subject the Organization to concentration of credit risk consist primarily of receivables, cash, and investments. The concentration of credit risk with respect to receivables is limited due to a large base of donors consisting of public and private companies representing a variety of industries, government agencies, and individuals in the Pacific Northwest. The Organization does not require collateral or other security to support receivables. The Organization holds substantially all of its cash with one financial institution, and substantially all of its investments with another financial institution. These balances may at times exceed FDIC and SIPC insurance limits.

The Organization invests only with financial institutions with strong credit ratings and has established guidelines relative to diversification and maturities that maintain safety and liquidity. The Organization monitors the performance of the financial institutions used to hold cash and investment balances to minimize the risk of balances held over FDIC and SIPC insurance limits.

Pledges receivable from two individuals comprised 27% of total pledges receivable at June 30, 2024. Pledges receivable from one individual comprised 36% of total pledges receivable at June 30, 2023.

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 1 - Continued

Leases - The Organization determines if an arrangement contains a lease at inception. Operating leases are included in right-of-use (ROU) assets and lease liabilities in the balance sheet. ROU assets represent a right to use an underlying asset for the lease term and operating lease liabilities represent the Organization's obligation to make lease payments arising from the lease. ROU assets and lease liabilities are recognized at the lease commencement date based on the present value of lease payments over the lease term. The Organization's leases do not provide an implicit rate of return; thus, the Organization uses the risk-free discount rate, determined using a period comparable with that of the lease term from the later of the lease commencement date or implementation date. The ROU asset also includes prepaid lease payments and/or unamortized initial direct costs and excludes any lease incentives. To the extent the Organization has lease agreements with lease and non-lease components, the Organization has elected to account for these as a single lease component. Lease terms may include options to extend or terminate the lease when it is reasonably certain that the Organization will exercise that option. Lease expense for lease payments is recognized on a straight-line basis over the lease term. A ROU asset and operating lease liability is not recognized for leases with an initial term of 12 months or less.

Comparative Amounts for 2023 - The financial statements include certain summarized comparative information in total, but not by net asset class, for the year ended June 30, 2023. Such information does not include sufficient detail to constitute a presentation in conformity with U.S. GAAP. Accordingly, such information should be read in conjunction with the Organization's financial statements for the year ended June 30, 2023, from which summarized information was derived.

Reclassifications - Certain reclassification have been made to the 2023 amounts to conform to the 2024 presentation. The reclassification have no effect of the previously reported total assets, liabilities, net assets, or change in net assets for 2023.

Subsequent Events - The Organization has evaluated subsequent events through November 12, 2024, the date on which the financial statements were available to be issued.

Note 2 - Pledges Receivable

Pledges receivable at June 30 were as follows:

	Operating	Capital	Act I Campaign	2024	2023
Due in less than one year	\$ 557,216	\$ 177,488	\$ 2,087,664	\$ 2,822,368	\$ 3,106,925
Due in one to five years	57,090		229,000	286,090	303,018
	614,306	177,488	2,316,664	3,108,458	3,409,943
Present value discount (4.52% - 2024; 4.70% - 2023)			(26,427)	(26,427)	(13,603)
Allowance for doubtful accounts			(30,000)	(30,000)	(30,000)
Total pledges receivable, net	614,306	177,488	2,260,237	3,052,031	3,366,340
Less current portion	(557,216)	(177,488)	(2,087,664)	(2,822,368)	(3,106,925)
Noncurrent Portion of Pledges Receivable, Net	\$ 57,090	\$ -	\$ 172,573	\$ 229,663	\$ 259,415

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 2 - Continued

Foundation pledges included in the above table are considered long term on the consolidated balance sheet.

In 2019, the Organization started the Act I Campaign with the goal of raising over \$20 million in contributions to support Artistic Vitality, Sustainability, and Generous & Inclusive Practices over three years. The Organization has completed the campaign and raised approximately \$20.7 million. During the years ended June 30, 2024 and 2023, the Organization raised \$4,073,025 and \$5,963,999, respectively.

Note 3 - Investments and Fair Value Measurements

Investments consisted of the following at June 30:

	2024	2023
Cash equivalents	\$ 6,634	\$ 19,186
Mutual funds-		
Cash	76,618	892,793
Equities	4,974,259	4,637,120
Fixed income	1,642,287	1,745,013
Alternatives	501,809	453,542
Total mutual funds	7,194,973	7,728,468
Exchange traded funds-		
Equities	4,382,888	3,475,133
Fixed income	1,145,412	573,000
Total exchange traded funds	5,528,300	4,048,133
Real Estate Income Trust (REIT)	816,319	804,933
Total Investments	\$ 13,546,226	\$ 12,600,720

Investment income was as follows for the years ended June 30:

	2024	2023
Interest and dividends, net of investment fees of \$61,078 (2023 - \$57,483)	\$ 243,968	\$ 247,958
Realized gain	217,710	263,845
Unrealized gain	1,314,697	712,653
Total Endowment Investment Return	\$ 1,776,375	\$ 1,224,456

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 3 - Continued

Fair Value Measurements - U.S. GAAP provides a framework for measuring fair value. To increase consistency and comparability in fair value measurements, the framework requires fair value to be determined based on the exchange price that would be received for an asset or paid to transfer a liability (exit price) in the primary or most advantageous market for the asset or liability in an orderly transaction between market participants.

The framework uses a three-level valuation hierarchy based on observable and nonobservable inputs. Observable inputs consist of data obtained from independent sources. Nonobservable inputs reflect industry assumptions. These two types of inputs are used to create the fair value hierarchy, giving preference to observable inputs.

Assets classified as Level 1 have fair values based on unadjusted quoted market prices for identical instruments in active markets. Assets and liabilities classified as Level 2 have fair values based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in inactive markets, and model-derived valuations whose inputs are observable. Assets and liabilities classified as Level 3 have fair values based on value drivers that are unobservable.

Following is a description of the valuation methodologies used for assets measured at fair value. There have been no changes in the methodologies used at June 30, 2024 and 2023.

Cash Equivalents - Consist primarily of money market funds and are valued at the closing price reported on the active markets in which the securities are traded at fiscal year end.

Mutual Funds, Exchange Traded Funds - Valued at quoted market prices in active markets, which represent the net asset value (NAV) of shares held by the Organization at fiscal year end.

The valuation methodologies used by the Organization may produce a fair value calculation that may not be indicative of net realizable value or reflective of future fair values. Furthermore, although the Organization's management believes its valuation methods are appropriate and consistent with other market participants, the use of different methodologies or assumptions to determine the fair value of certain financial instruments could result in a different fair value measurement at the reporting date.

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 3 - Continued

Total investments and fair values of assets measured on a recurring basis were as follows:

	Fair Value Measurements as of June 30, 2024			
	Level 1	Level 2	Level 3	Total
Cash equivalents	\$ 6,634	\$ -	\$ -	\$ 6,634
Mutual funds-				
Cash	76,618			76,618
Equities	4,974,259			4,974,259
Fixed income	1,642,287			1,642,287
Alternatives	501,809			501,809
Exchange traded funds-				
Equities	4,382,888			4,382,888
Fixed income	1,145,412			1,145,412
Total Investments in the Fair Value Hierarchy	\$ 12,729,907	\$ -	\$ -	12,729,907
Investments measured at NAV (a)				816,319
Total Investments				\$ 13,546,226

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 3 - Continued

	Fair Value Measurements as of June 30, 2023			
	Level 1	Level 2	Level 3	Total
Cash equivalents	\$ 19,186	\$ -	\$ -	\$ 19,186
Mutual funds-				
Cash	892,793			892,793
Equities	4,637,120			4,637,120
Fixed income	1,745,013			1,745,013
Alternatives	453,542			453,542
Exchange traded funds-				
Equities	3,475,133			3,475,133
Fixed income	573,000			573,000
Total Investments in the Fair Value Hierarchy	\$ 11,795,787	\$ -	\$ -	11,795,787
Investments measured at NAV (a)				804,933
Total Investments	\$ 11,795,787	\$ -	\$ -	\$ 12,600,720

(a) In accordance with U.S. GAAP, certain investments that were measured at fair value using the net asset value (NAV) per share (or its equivalent) practical expedient, which is industry standard, have not been classified in the fair value hierarchy. The fair value amounts presented in these tables are intended to permit reconciliation of the fair value hierarchy to the investment line item presented in the consolidated balance sheet.

The table below summarizes the significant terms of the agreements with certain investment companies. The Organization has no unfunded commitments on its investments.

Asset Class	NAV June 30, 2024	NAV June 30, 2023	Redemption Frequency	Redemption Notice Period	Redemption Restrictions
Real estate	\$ 516,465	\$ 804,933	Monthly	Monthly	Limited to 2% of total fund's NAV per month and 5% per calendar quarter
Infrastructure	299,854		Quarterly	Quarterly	Limited to 5% of funds total NAV
	\$ 816,319	\$ 804,933			

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 4 - Property and Equipment

Property and equipment at June 30 was as follows:

	<u>2024</u>	<u>2023</u>
Building and leasehold improvements	\$ 13,285,926	\$ 13,561,260
Equipment and furniture	<u>3,568,764</u>	<u>6,513,878</u>
	16,854,690	20,075,138
Accumulated depreciation	<u>(10,674,895)</u>	<u>(13,644,257)</u>
Total Property and Equipment	<u><u>\$ 6,179,795</u></u>	<u><u>\$ 6,430,881</u></u>

Note 5 - Net Assets Without Donor Restrictions

As of June 30, 2024 and 2023, net assets without donor restrictions were as follows:

	<u>2024</u>	<u>2023</u>
Undesignated net assets	\$ 2,553,645	\$ 3,090,634
Board designated net assets-		
Operating reserves	1,400,209	1,620,105
Capital reserves	<u>12,851</u>	<u>12,851</u>
Total board designated net assets	<u>1,413,060</u>	<u>1,632,956</u>
Total Net Assets Without Donor Restrictions	<u><u>\$ 3,966,705</u></u>	<u><u>\$ 4,723,590</u></u>

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 6 - Net Assets With Donor Restrictions

Net assets with donor restrictions are restricted for the following purposes or periods at June 30:

	2024	2023
Subject to the Passage of Time or Expenditure for Specified Purpose:		
Campaign	\$ 4,194,963	\$ 3,709,710
General support for future periods	417,605	330,834
Total Subject to the Passage of Time or Expenditure for Specified Purpose	4,612,568	4,040,544
Endowment Funds:		
Original gifts and required retained earnings (corpus)-		
Theater operations funds:		
General	5,078,615	5,078,615
Bill and Melinda Gates Foundation	2,500,000	2,500,000
Bagley and Virginia Wright and The Wright Family Fund	1,000,000	1,000,000
Winky and Peter Hussey Fund	624,144	
Fox Family Endowment in Memory of Rita D. Fox	250,000	250,000
Mary F. Stowe Fund	131,607	125,925
Jim and Camille Uhlir Fund	50,250	50,250
Education-		
Peter Donnelly Fund	240,953	240,953
William Randolph Hearst Endowment for Education	200,000	200,000
The Allen Foundation for the Arts	500,000	500,000
Artistic development-		
General	25,000	25,000
Daniel Sullivan Artistic Development Fund	1,240,746	1,240,746
Kreielsheimer Signature Works Fund	1,941,086	1,854,960
The Stuart Smailes Signature Works Fund	109,850	109,850
Henry and Nancy Ketcham Foundation	50,000	50,000
George and Carlyn Steiner Guest Artist Fund	151,653	145,528
Actors Fund	50,000	50,000
New Works-		
General	25,000	25,000
Mary Davis Clapp Fund for New Works	2,504,944	2,504,944
Laura Lundgren Fund for New Work	101,591	101,591
Herman and Faye Sarkowsky Commissioning Fund	100,000	100,000
Jerry Manning Fund for New Work	50,000	50,000
Playwright Commission Fund	30,000	30,000
	16,955,439	16,233,362
Accumulated deficit	(2,802,366)	(3,648,120)
Total Endowment Funds	14,153,073	12,585,242
Total Net Assets With Donor Restrictions	\$ 18,765,641	\$ 16,625,786

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 7 - Endowment Funds

The Organization's endowment consists of 24 and 23 individual funds as of June 30, 2024 and 2023 respectively established within a framework of four restricted purposes: theater operations, education, artistic development and new works. The donor contributions are maintained in perpetuity, the income of which is expendable for the donors' intended purpose in proportion to each fund's percentage of the total endowment fund corpus. Annual distributions are in accordance with the Organization's distribution policy.

The Organization is subject to the Washington State Prudent Management of Institutional Funds Act (PMIFA). The Board of Trustees of the Organization has interpreted PMIFA as not requiring the maintenance of purchasing power of the original gift amount contributed to an endowment fund, unless a donor stipulates the contrary. As a result of this interpretation, when reviewing its donor-restricted endowment funds, the Organization considers the value of a fund to be deficient if the fair value of the fund is less than the sum of (a) the original value of initial and subsequent gift amounts donated to the fund and (b) any accumulations to the fund that are required to be maintained in perpetuity in accordance with the direction of the applicable donor gift instrument. The Organization has interpreted PMIFA to permit spending from deficient funds in accordance with the prudent measures required under the law. Additionally, in accordance with PMIFA, the Organization considers the following factors, included in its distribution policy, in making a determination to appropriate or accumulate donor-restricted endowment funds:

1. The duration and preservation of the endowment fund;
2. The purposes of the organization and the endowment fund;
3. General economic conditions;
4. The possible effect of inflation and deflation;
5. The expected total return from income and the appreciation of investments;
6. Other resources of the organization; and
7. The investment policies of the Organization.

Utilizing the framework of total investment return, the investment objective and guidelines of the endowment portfolio emphasizes long-term growth of capital while providing annual distributions from the endowment fund to support Theater operations over the long term, while limiting volatility. It is acknowledged that volatility is inherent in any long-term growth strategy. Short-term volatility will be tolerated to the extent it is consistent with the volatility of a comparable market index.

The Organization has a 4% distribution policy, based on a three-year rolling average of market value of endowment investments at December 31 each year. This distribution is approved by the Foundation Board of Directors for use in the next fiscal year of the Theater's operations. From time to time, the Foundation may make additional distributions to the Theater.

In addition to a review of monthly investment performance reports, the Organization meets with the endowment's investment manager quarterly to ensure that the investment guidelines and objectives are being followed.

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 7 - Continued

Changes to endowment net assets for the years ended June 30, 2024 and 2023, are as follows:

	Endowment Corpus	Accumulated Deficit	Total
Endowment Net Assets, June 30, 2022	\$ 15,972,070	\$ (4,178,847)	\$ 11,793,223
Endowment investment return*	153,499	1,070,957	1,224,456
Endowment contributions	107,793		107,793
Endowment related expenses		(29,381)	(29,381)
Foundation transfer of support		(510,849)	(510,849)
Endowment Net Assets, June 30, 2023	16,233,362	(3,648,120)	12,585,242
Endowment investment return*	97,933	1,678,442	1,776,375
Endowment contributions	624,144		624,144
Endowment related expenses		(55,665)	(55,665)
Foundation transfer of support		(777,023)	(777,023)
Endowment Net Assets, June 30, 2024	\$ 16,955,439	\$ (2,802,366)	\$ 14,153,073

* Three individual endowment funds require a portion of the annual investment income to be added to the corpus of the fund.

From time to time, the fair value of assets associated with donor restricted endowment funds may fall below the level that donors require the Organization to retain as a fund of perpetual duration. Deficiencies of this nature exist in all of the individual endowment funds and total to the accumulated deficit shown above. These deficiencies resulted from appropriations for programs that were deemed prudent by the Foundation's Board of Directors that exceeded net investment returns.

Note 8 - Lease Commitments

The Organization has a lease agreement with the City of Seattle for the Bagley Wright Theater. The rental cost for the theater was \$8,546 per month, adjusted for the change in All-Urban Consumer Price Index (CPI) on January 1st of each year through September 30, 2014. On September 30, 2014, rent was reduced to \$1 per month until the expiration of the lease in June 2026, contingent on the Organization expending \$1,000,000 in 2010 dollars (plus an adjustment for the change in CPI) on capital renovations and improvement to the Bagley Wright Theater premises by September 30, 2018 along with other required milestones related to those capital projects. On September 27, 2019, the Organization received a letter from the City of Seattle confirming that the required capital renovation expenditures were met by the September 30, 2018 deadline.

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 8 - Continued

The lease also requires annual payments averaging approximately \$150,000 through the remainder of the lease term to a "maintenance reserve fund" to support the theatrical and building systems in the Bagley Wright Theater. During the year ended June 30, 2024, the City of Seattle approved a 4th amendment to the lease allowing The Organization to draw down the current balance to reimburse the Organization for its expenditures for Phases I and II of the lobby renovation project. Additionally, the amendment allows the Organization to spend the future maintenance reserve fund payments for the remaining term of the lease directly on the final phase of the lobby renovation. In accordance with the amendment, the Organization drew down the balance to zero for the year ended June 30, 2024. The balance in the fund held by the Organization was \$863,839 as of June 30, 2023, and is included in restricted cash on the consolidated balance sheet.

The Organization has a lease agreement with the City of Seattle for the land on which the Leo Kreielsheimer Theater (Leo K.) was constructed. The lease requires an annual payment of \$5,515 and expires in the year 2026. Upon expiration of the lease, ownership of the Leo K. Theater will transfer to the City of Seattle.

The Organization leases storage space and apartments under operating leases on a month-to-month basis, and leases rehearsal space as needed on a week-to-week basis.

The Organization leases theater equipment under noncancelable financing leases expiring in various years through 2025. Future minimum payments required under financing leases as of June 30, 2024 are as follows:

For the Year Ending June 30,

2025	\$ 29,662
Total undiscounted cash flows	29,662
Less present value discount	(581)
Total Lease Liability	\$ 29,081

The components of lease expense for the year ended June 30, 2024 are as follows:

Finance lease costs-	
Amortization of right-of-use asset	\$ 52,905
Interest on finance lease liabilities	4,625
Short-term and other lease costs	274,387
Total Lease Expense	\$ 331,917

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 8 - Continued

Supplemental cash flow information related to leases as of June 30, 2024 is as follows:

Cash paid for amounts included in measurement of lease liabilities-	
Financing cash flows from finance leases	\$ 112,176
Operating cash flows from finance leases	5,529
Weighted average remaining lease term - financing lease	5.83
Weighted average discount rate - financing lease	8.00%

Note 9 - Employee Retirement Plan

The Organization has a Tax Deferred Annuity Plan (the Plan) allowing all eligible employees to defer a portion of their earnings on a pre-tax basis. There were no employer contributions made to the Plan during the years ended June 30, 2024 and 2023. The Plan qualifies as a tax deferred plan under section 401(k) of the Internal Revenue Code. The Organization made retirement related payments on behalf of its employees participating in collective bargaining units totaling \$245,004 and \$181,459 during the years ended June 30, 2024 and 2023, respectively.

Note 10 - Collective Bargaining Agreements

The Organization has several multi-year collective bargaining agreements with specific union locals that cover the work of their stage crews, costume shop and wardrobe, scenic painters and musicians. They also participate in three national labor agreements covering the work of their actors and stage managers, directors, and designers. All of these agreements include specific stipulations covering working conditions, wage rates and benefit percentages including health and welfare and pension. These agreements have various ending dates through 2025. These relationships are core to the Organization's ability to produce theatre, and management works closely with union representatives throughout the contract periods to facilitate timely renewal of all contracts.

Note 11 - Line of Credit

The Organization has a line of credit with a bank with an available borrowing limit of \$4.5 million that expires on February 28, 2025. At June 30, 2024, the line carried interest at the Daily Simple SOFR rate plus 1.68% (a total borrowing rate of 6.99% and 6.73% at June 30, 2024 and 2023, respectively). The outstanding balance at June 30, 2024 and 2023 was \$65,000 and \$2,090,532, respectively. The line is secured by the investments held by the Foundation (at another bank).

Note 12 - Liquidity and Availability of Financial Assets

The Organization's working capital and cash flows have seasonal variations during the year attributable to the annual cash receipts for prepaid subscription revenue in the fourth quarter of the fiscal year in advance of the next year and a concentration of contributions received near calendar year end and fiscal year end. Monthly cash outflows vary each year based on the specific requirements of the productions programmed that season. To manage liquidity the Organization maintains a line of credit of \$4.5 million with a bank that is drawn upon as needed during the year to manage cash flow. See Note 11 for further description of this line.

SEATTLE REPERTORY THEATER

Notes to Consolidated Financial Statements For the Year Ended June 30, 2024 (With Comparative Totals for 2023)

Note 12 - Continued

The following reflects the Organization's financial assets as of the consolidated balance sheet date, reduced by amounts not available for general use within one year of the consolidated balance sheet date because of contractual or donor-imposed restrictions or internal designations. Amounts available include the Foundation Board-approved appropriation from the endowment fund for the following year as well as donor-restricted amounts that are available for expenditure in the following year. Amounts not available include amounts set aside for operating and other reserves that could be drawn upon if the Theater or Foundation Board approves that action.

	<u>2024</u>	<u>2023</u>
Cash	\$ 1,465,290	\$ 3,024,342
Accounts receivable, net, collected in less than one year	107,004	103,630
Pledges receivable, due in less than one year	2,822,368	3,106,925
Investments	<u>13,546,226</u>	<u>12,600,720</u>
Total financial assets, excluding noncurrent receivables	17,940,888	18,835,617
Contractual or donor-imposed restrictions-		
Cash restricted by lessor and others to specific uses	(16,838)	(879,013)
Pledges receivable restricted for capital purposes	(502,488)	(1,500,000)
Endowment fund investments	(13,546,226)	(12,585,242)
Board designations-		
Operating reserves and other	<u>(1,413,060)</u>	<u>(1,632,956)</u>
Financial Assets Available to Meet Cash Needs for General Expenditures Within One Year	<u>\$ 2,462,276</u>	<u>\$ 2,238,406</u>

Note 13 - Commitments

The Organization began work on lobby and public space renovations during the year ended June 30, 2024. At June 30, 2024, the Organization had a remaining commitment of approximately \$705,000. Construction was completed subsequent to year end.

SUPPLEMENTARY INFORMATION

SEATTLE REPERTORY THEATER

Consolidating Schedule - Balance Sheet June 30, 2024

	Theater	Foundation	Total
Assets			
Current Assets:			
Cash	\$ 35,392	\$ -	\$ 35,392
Cash reserves	1,413,060		1,413,060
Restricted cash	16,838		16,838
Accounts receivable, net	107,004		107,004
Pledges receivable, net	2,644,780	100	2,644,880
Interfund receivable (payable)	(606,747)	606,747	
Prepaid expenses and inventory	412,785		412,785
Total Current Assets	4,023,112	606,847	4,629,959
Cash restricted for endowment	624,144		624,144
Investments, long-term		13,546,226	13,546,226
Pledges receivable for capital purposes (Note 2)	177,488		177,488
Pledges receivable, long-term, net	229,663		229,663
Property and equipment, net	6,179,795		6,179,795
Financing lease, right-of-use asset	97,460		97,460
Total Assets	\$ 11,331,662	\$ 14,153,073	\$ 25,484,735
Liabilities and Net Assets			
Current Liabilities:			
Deferred ticket revenue	\$ 1,698,724	\$ -	\$ 1,698,724
Accounts payable and accrued liabilities	959,584		959,584
Line of credit	65,000		65,000
Current portion of financing lease liability	29,081		29,081
Total Liabilities	2,752,389		2,752,389
Net Assets:			
Without donor restrictions	3,966,705		3,966,705
With donor restrictions	4,612,568	14,153,073	18,765,641
Total Net Assets	8,579,273	14,153,073	22,732,346
Total Liabilities and Net Assets	\$ 11,331,662	\$ 14,153,073	\$ 25,484,735

See independent auditor's report.

SEATTLE REPERTORY THEATER

Consolidating Schedule - Statement of Activities For the Year Ended June 30, 2024

	Theater	Foundation	Total
Revenue			
Box Office Income:			
Subscription revenue	\$ 1,829,621	\$ -	\$ 1,829,621
Donated tickets	54,697		54,697
Single ticket revenue	1,984,283		1,984,283
Service fees	391,624		391,624
Total Box Office Income	4,260,225		4,260,225
Other Earned Income:			
Royalty income	74,440		74,440
Production fees	123,034		123,034
Other revenue, net of related expenses	157,936		157,936
Total Other Earned Income	355,410		355,410
Total Earned Income	4,615,635		4,615,635
Contributions:			
Individual gifts	3,714,599		3,714,599
Corporate	259,500		259,500
Foundations	612,935		612,935
Government	109,040		109,040
Advocacy	44,930		44,930
In-kind gifts	28,928		28,928
Fundraising events, net of related expenses	1,183,582		1,183,582
Other pandemic relief revenue	89,392		89,392
Endowment appropriation	777,023		777,023
Total Contributions	6,819,929		6,819,929
Total Revenue	11,435,564		11,435,564
Expenses:			
Artistic	2,500,241		2,500,241
Production	5,537,811		5,537,811
Marketing and communications	3,429,742		3,429,742
Development	1,317,466	530	1,317,996
Administration	2,112,609	55,135	2,167,744
Total Expenses	14,897,869	55,665	14,953,534
Change in Net Assets Before Depreciation and Nonoperating Activity	(3,462,305)	(55,665)	(3,517,970)
Depreciation	795,581		795,581
Nonoperating Activity:			
Contributions to the capital campaign	4,073,025		4,073,025
Endowment investment return		1,776,375	1,776,375
Contributions to endowment		624,144	624,144
Endowment appropriation		(777,023)	(777,023)
Total Nonoperating Activity	4,073,025	1,623,496	5,696,521
Change in Net Assets	(184,861)	1,567,831	1,382,970
Net Assets:			
Beginning of year	8,764,134	12,585,242	21,349,376
End of Year	\$ 8,579,273	\$ 14,153,073	\$ 22,732,346

See independent auditor's report.

SEATTLE REPERTORY THEATER

Consolidating Schedule - Statement of Cash Flows For the Year Ended June 30, 2024

	Theater	Foundation	Total
Operating Activities:			
Change in net assets	\$ (184,861)	\$ 1,567,831	\$ 1,382,970
Adjustments to reconcile change in net assets to net cash provided by operating activities-			
Depreciation and amortization	795,581		795,581
Net gain on investments		(1,532,407)	(1,532,407)
Contributions and investment return restricted for endowment		(722,077)	(722,077)
Contributions restricted for capital puposes	(564,000)		(564,000)
Cash (used) provided by changes in operating assets and liabilities:			
Accounts receivable	(3,374)		(3,374)
Pledges receivable	314,310	(1)	314,309
Pledges receivable for capital purposes	177,488		177,488
Interfund receivable/payable	622,324	(622,324)	
Prepaid expenses and inventory	(76,690)		(76,690)
Deferred ticket revenue	58,933		58,933
Accounts payable and accrued liabilities	(111,996)		(111,996)
Net Cash Provided by Operating Activities	1,027,715	(1,308,978)	(281,263)
Investing Activities:			
Purchase of investments		3,317,022	3,317,022
Proceeds from sale of investments		(2,730,121)	(2,730,121)
Purchase of property and equipment	(211,427)		(211,427)
Net Cash Used in Investing Activities	(211,427)	586,901	375,474
Financing Activities:			
Collections on contributions and investment return restricted for endowment corpus		722,077	722,077
Collections on contributions for capital purposes	386,512		386,512
Payments on line of credit	(14,124,000)		(14,124,000)
Proceeds from line of credit	12,098,468		12,098,468
Principal payments on financing leases	(112,176)		(112,176)
Net Cash Used by Financing Activities	(1,751,196)	722,077	(1,029,119)
Net Change in Cash	(934,908)		(934,908)
Cash, cash reserves and restricted cash, beginning of year	3,024,342		3,024,342
Cash, Cash Reserves and Restricted Cash, End of Year	\$ 2,089,434	\$ -	\$ 2,089,434
Reconciliation to Consolidating Schedule - Balance Sheet:			
Cash	\$ 35,392	\$ -	\$ 35,392
Cash reserves	1,413,060		1,413,060
Restricted cash	16,838		16,838
Cash restricted for endowment	624,144		624,144
Cash, Cash Reserves and Restricted Cash	\$ 2,089,434	\$ -	\$ 2,089,434
Supplementary Disclosure:			
Cash paid for interest	\$ 115,595	\$ -	\$ 115,595
Property and equipment in accounts payable	\$ 91,905	\$ -	\$ 91,905
Acquisition of long-term assets at the conclusion of financing leases	\$ 193,852	\$ -	\$ 193,852

See independent auditor's report.