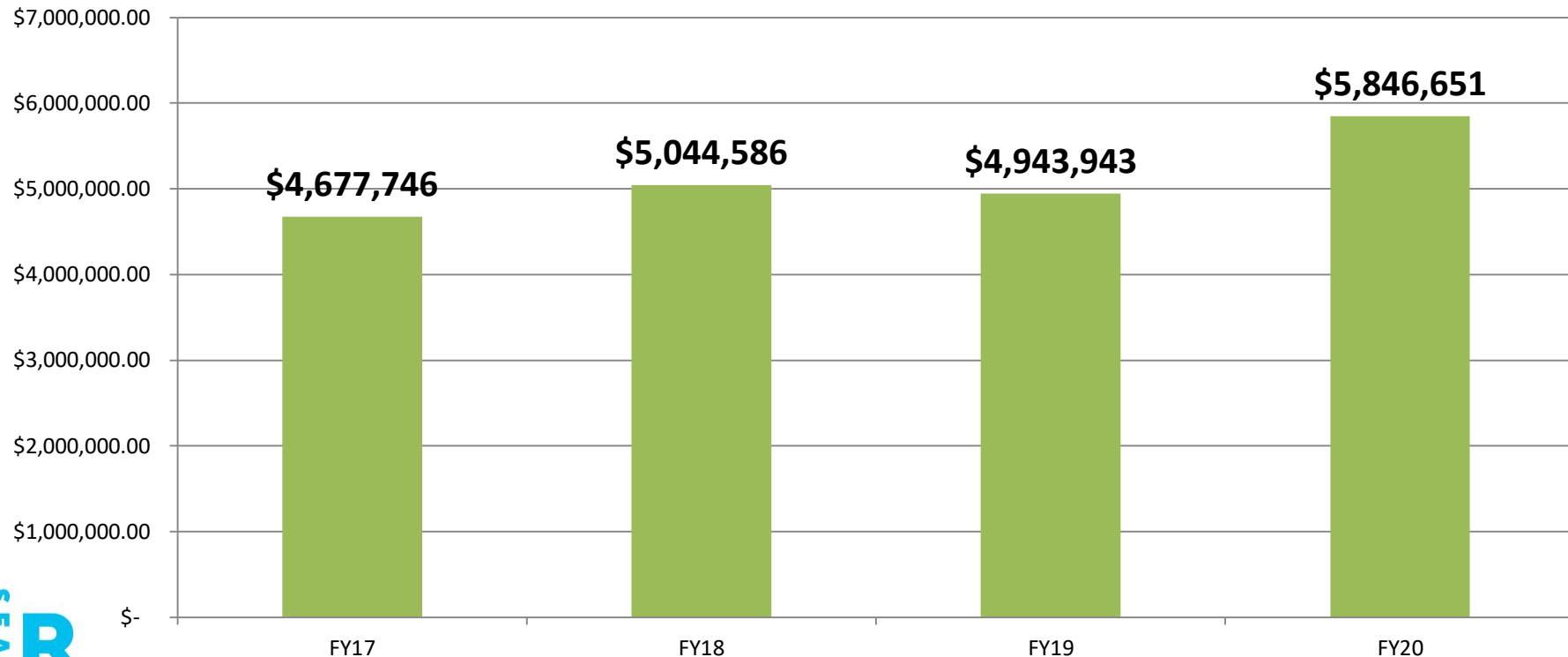


FY20 Contributed Income Preliminary Report

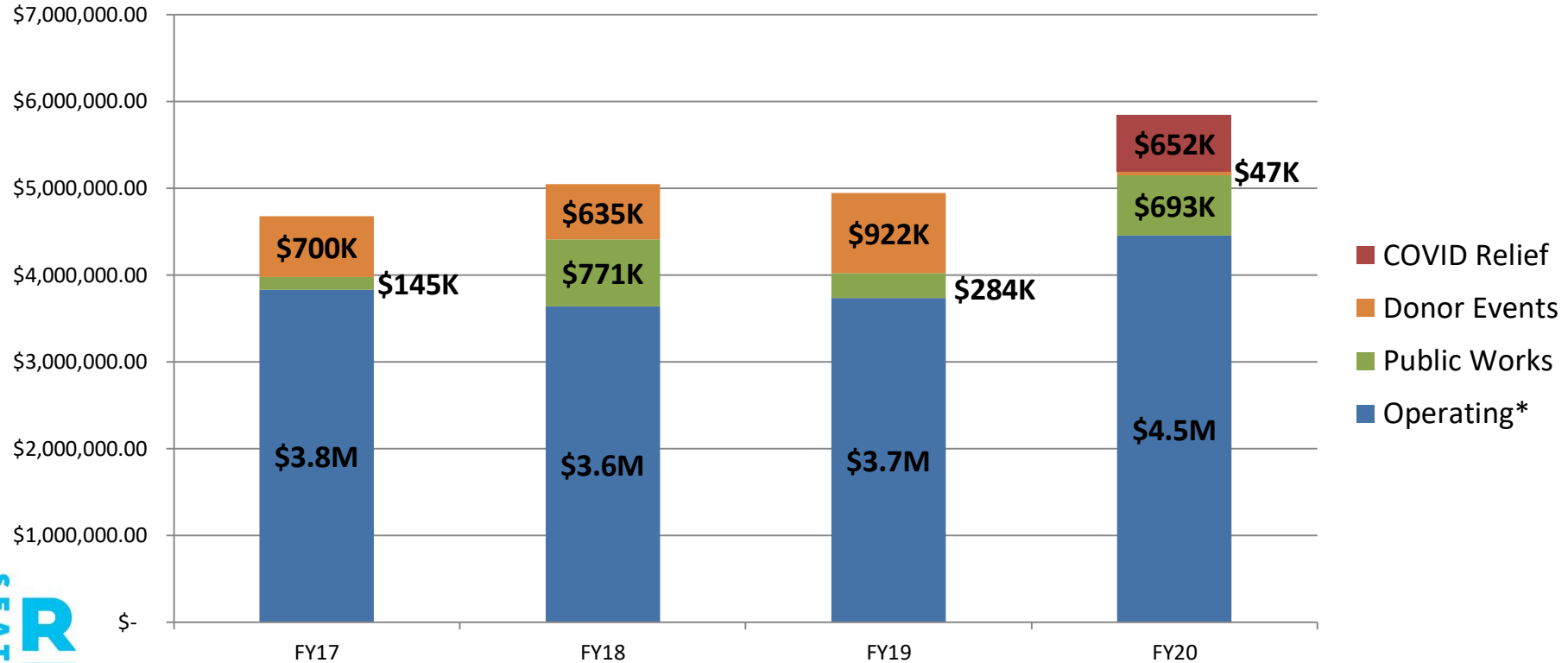
Seattle Rep
Board of Trustees Meeting
July 16, 2020

FY17-FY20 Contributed Income



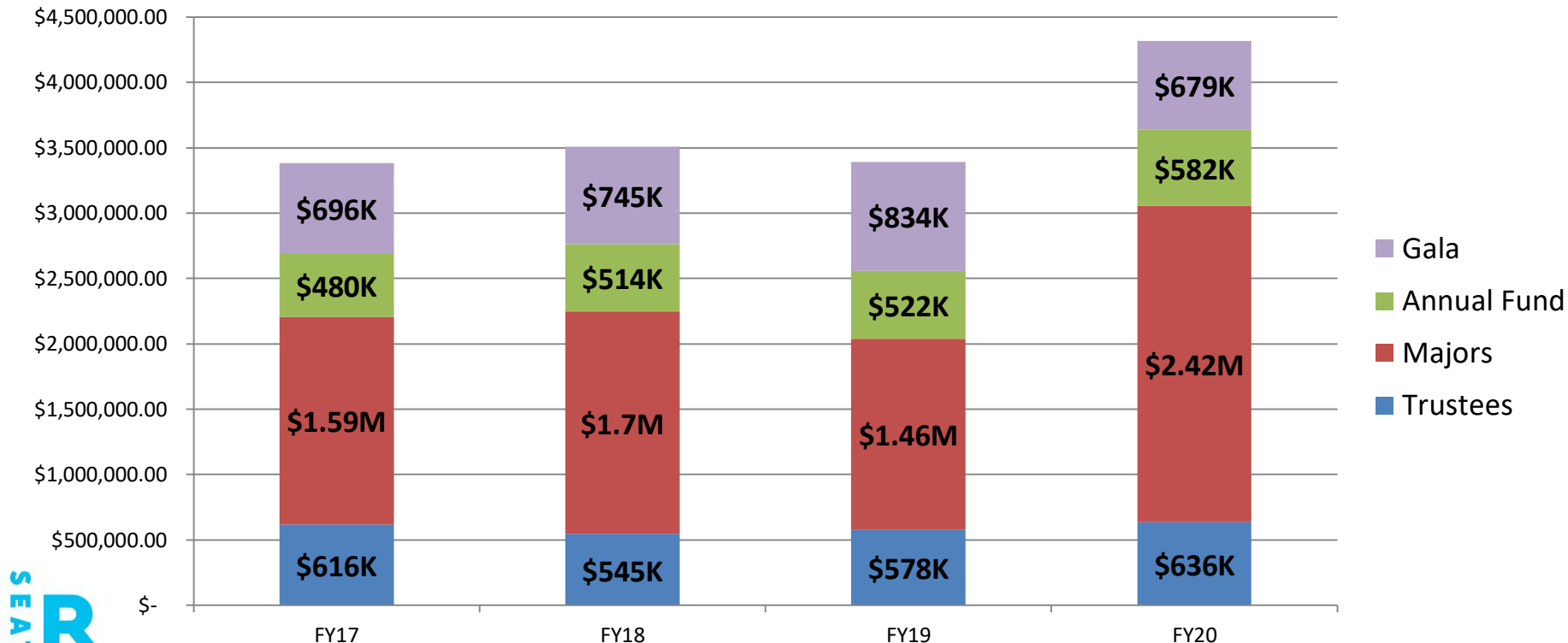
- *FY17-FY19 based on completed audits*
- *FY20 based on current Tessitura transaction data*

FY17-FY20 Contributions by Category



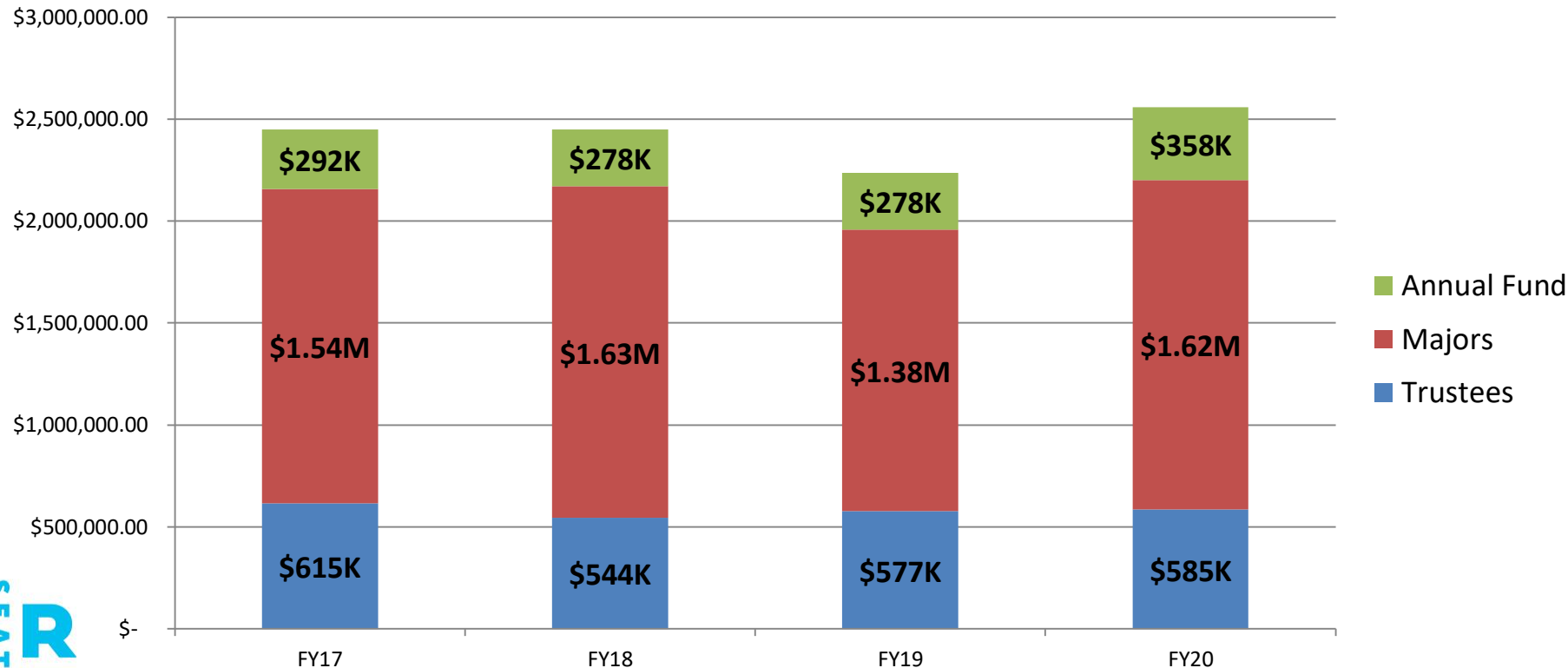
- **Operating includes funds designated to Youth Engagement, New Works*
- *Public Works includes At the Table luncheon event revenue*
- *Donor Events includes donor trips, dinners, Gala, etc.*

FY17-FY20 Individual Giving (no adjustments)



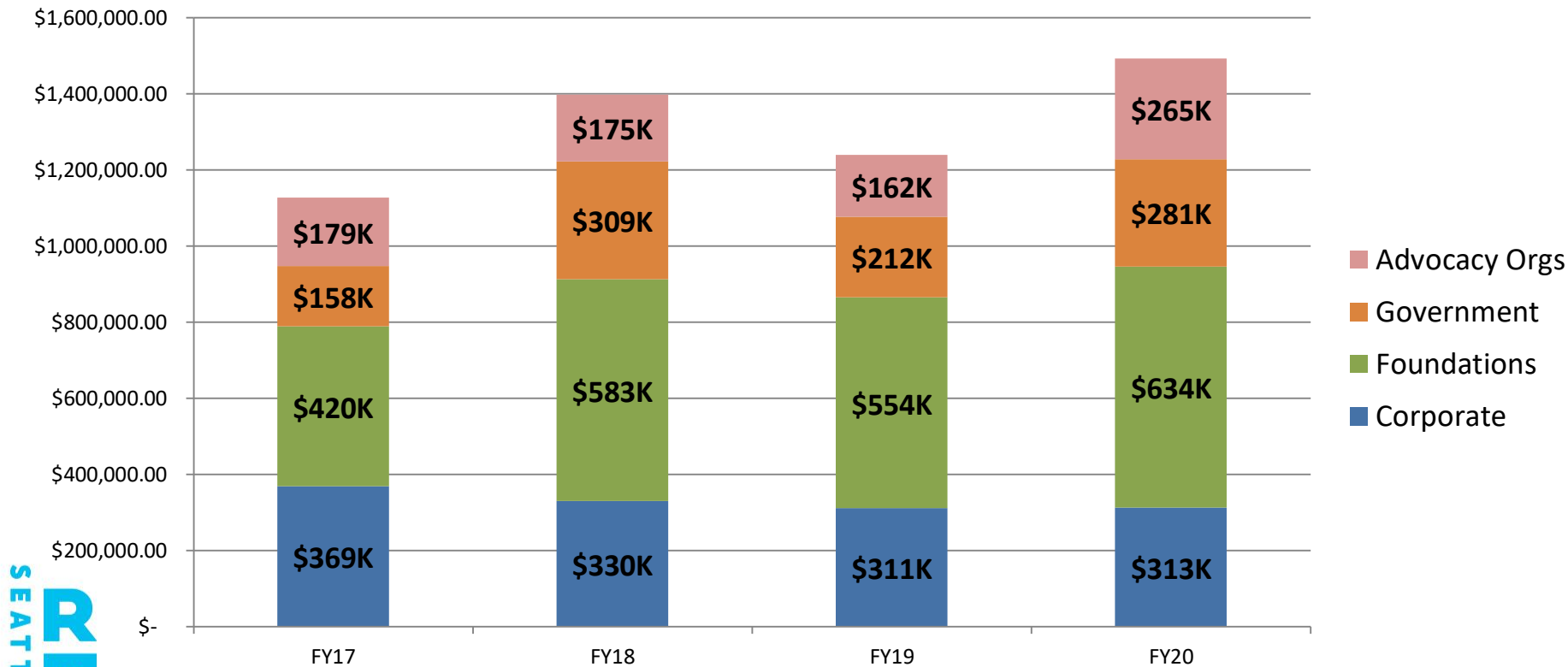
- Gala includes tickets/tables, Raise the Paddle, other donations (excludes corporate support, auction, raffle, matching gifts)*

FY17-FY20 Individual Giving (adjusted)



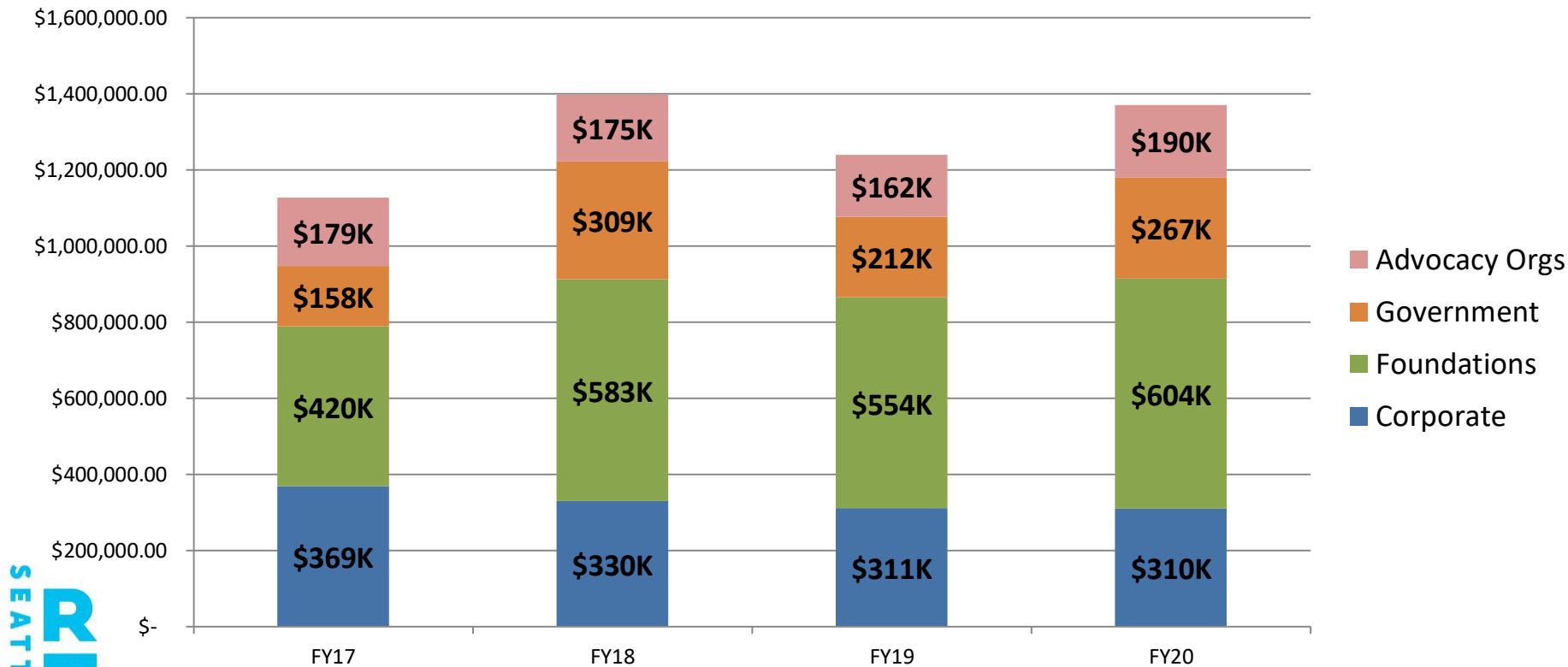
- *Excluding COVID relief funds, Gala funds, and donations associated directly with ticket purchases (gifts with subs, and round-up gifts)*

FY17-FY20 Institutional Giving (no adjustments)



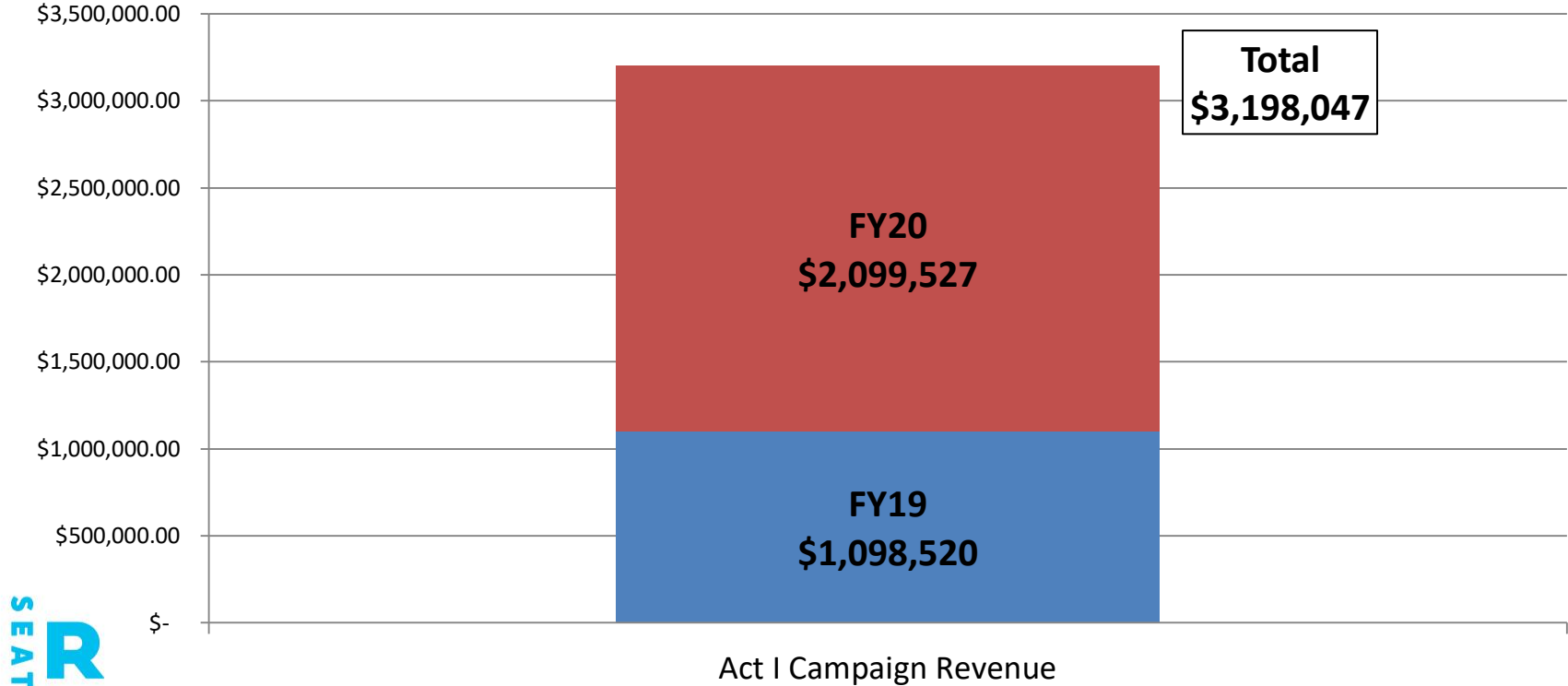
- *Advocacy Orgs includes ArtsFund and Theatre Forward*

FY17-FY20 Institutional Giving (adjusted)



- *Excluding funds received specifically as COVID relief*

Act I Campaign Update



SEATTLE
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- Includes restricted, unrestricted, and direct Endowment support*