IS YOUR WEBSITE WORKING HARD ENOUGH FOR YOUR BRAND AND BOTTOM LINE?



Best Practices for:

WEBSITE DESIGN & CONTENT

SEO (SEARCH ENGINE OPTIMIZATION)

DESTINATION/ACCOMMODATIONS

E-COMMERCE



WEBSITE DESIGN & CONTENT BEST PRACTICES

- Easy site navigation is king https://peeblescreativegroup.com/
- A good content strategy helps determine user flow
- SEO should play a part in determining your navigation, it impacts your SERP (Search Engine Results Page)

Napa Kitchen & Bar Restaurant - Dublin, OH | OpenTable

www.opentable.com → Home → United States → Columbus → Columbus → Dublin ▼

*** Rating: 4.5 - 255 reviews - Price range: \$30 and under

Book now at Napa Kitches, a par in **Dublin**, explore menu, see processed read 255 reviews: "Great service. Piele of up and brussel sprouts were delicious."

Dining Options in Dublin, Ohio

https://www.visitdublinohio.com/restaurants/ >

Hungry? Thirsty? Both? See the full list of local **restaurants**, bars, cafes, diners, and coffee shops near you in **Dublin**, **Ohio**. Satisfy your craving today!

Historic Dubin Rectaurants Oscars, & Brazenhead Irish Pubs - Dublin ...

hdrestaurants.com/ ▼

Historic Dublin Restaurants - Oscars Brazenhead - Dublin Grandview Mason.



WEBSITE DESIGN & CONTENT BEST PRACTICES

- Make it easy to contact you, put contact information and social media links in the page footer
- Use appropriate font colors that contrast with the background and select the right font size for ease of readability
- Balance the text and visuals with some white space
- Consider using infographics to provide colorful, easy to read illustrations and data points.

http://johnsonsrealicecream.com

https://www.ihg.com/crowneplaza/hotels/us/en/dublin/cmhdo/hoteldetail



WEBSITE DESIGN & CONTENT BEST PRACTICES

 Embed map images using Google Maps to display your business location

Use Video

http://creativevacations.com/ https://vimeo.com/channels/dublinirishfest

- Move from "Mobile Friendly" to "Mobile First"
- What you say and don't say is as important as the design
- Finally, if grammar isn't your strong suit, hire a proofreader



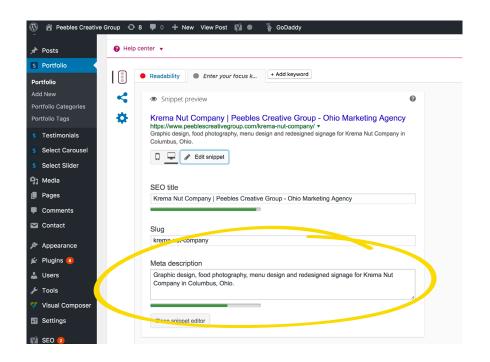
SEO (SEARCH ENGINE OPTIMIZATION) BEST PRACTICES

- When designing a new site, SEO should play an integral part of the upfront discussion
- To get started identify keyword phrases customers would search to find your business
- Test your assumptions using a free keyword explorer
- Only 2 max searches per day
 - Volume = number of monthly searches for a specific keyword
 - Difficulty = how hard it will be to rank higher than the current top results
 - Opportunity = click through rate once you get in the top 10 results



SEO (SEARCH ENGINE OPTIMIZATION) BEST PRACTICES

- Write a custom meta title and meta description for each web page
- Meta Titles should be:
 - Short and to the point
 - 60 character max
 - Try to include exact keywords you are targeting in the title





SEO (SEARCH ENGINE OPTIMIZATION) BEST PRACTICES

- Install Google Analytics to help track results/web visits
- Partner with other businesses and link to their website and ask them to do the same for you.



DESTINATION/ACCOMMODATIONS BEST PRACTICES

- Provide detailed information on the property and accommodations
- Allow users to check availability
- Provide pricing information, payment options & calculate pricing
- Process real-time booking with immediate confirmation
- Provide information and/or policies on reservations and cancellations
- Highlight your unique offering with packages and specials
 http://embassysuites3.hilton.com/en/hotels/ohio/embassy-suites-by-hilton-columbus-dublin-CMHESES/offers/index.htm



DESTINATION/ACCOMMODATIONS BEST PRACTICES

- Include a Frequently Asked Questions section
- Go for the conversion
- Integrate trip planning capabilities

https://www.visitdublinohio.com/mapexplorer/

http://historicdublin.org/listing-category/eat/

http://www.marriott.com/hotels/local-things-to-do/cmhnw-columbus-marriott-northwest



E-COMMERCE BEST PRACTICES

- Provide details on items, not just the product name
- Display related products that may be of interest to the user
- Allow for product filtering
 https://shopcbh.com/collections/all?sort_by=price-ascending
- Use a dynamic shopping cart which allows the user to add/or delete items



E-COMMERCE BEST PRACTICES

- Provide shipping information, cancellation and refund information
- Add a Frequently Asked Questions section
- Provide clear, easy-to-find contact information
- Provide payment confirmation to the user



E-COMMERCE BEST PRACTICES

- Customize Google analytics to track sales
- Optimize for search engines with key phrases and keywords, clear URLs and well-written and unique product descriptions



THANKYOU



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