

Date Created: Apr 16, 2018

Fayetteville Area CVB

For the Month of March 2018



| | |
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Source: 2018 STR, Inc. / STR Global, Ltd. trading as "STR".

Tab 2 - Multi-Segment

Currency: USD - US Dollar

Fayetteville Area CVB

For the month of: March 2018

| | Current Month - March 2018 vs March 2017 | | | | | | | | | | | | Year to Date - March 2018 vs March 2017 | | | | | | | | | | | | Participation | | | | |
|-----------------------|--|------|--------|--------|--------|-------|--------------------------------|------|--------|----------|------------|-----------|---|------|--------|--------|--------|-------|------------------------------|------|--------|----------|------------|-----------|---------------|--------|--------|--------|--|
| | Occ % | | ADR | | RevPAR | | Percent Change from March 2017 | | | | | | Occ % | | ADR | | RevPAR | | Percent Change from YTD 2017 | | | | | | Properties | | Rooms | | |
| | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | Occ | ADR | RevPAR | Room Rev | Room Avail | Room Sold | 2018 | 2017 | 2018 | 2017 | 2018 | 2017 | Occ | ADR | RevPAR | Room Rev | Room Avail | Room Sold | Census | Sample | Census | Sample | |
| North Carolina | 65.2 | 65.4 | 99.60 | 97.00 | 64.91 | 63.46 | -0.4 | 2.7 | 2.3 | 5.1 | 2.7 | 2.3 | 57.4 | 58.8 | 97.20 | 94.82 | 55.79 | 55.76 | -2.4 | 2.5 | 0.1 | 3.1 | 3.0 | 0.6 | 1738 | 1181 | 154849 | 124800 | |
| Cumberland County, NC | 70.9 | 71.0 | 78.31 | 75.56 | 55.54 | 53.63 | -0.1 | 3.6 | 3.6 | 7.3 | 3.6 | 3.5 | 63.5 | 66.7 | 75.03 | 74.78 | 47.61 | 49.90 | -4.9 | 0.3 | -4.6 | -2.3 | 2.4 | -2.6 | 68 | 50 | 6211 | 5231 | |
| Johnston County, NC | 58.6 | 55.7 | 72.49 | 71.29 | 42.51 | 39.68 | 5.4 | 1.7 | 7.1 | 6.5 | -0.6 | 4.7 | 50.2 | 50.2 | 70.94 | 70.25 | 35.63 | 35.26 | 0.1 | 1.0 | 1.0 | 0.4 | -0.6 | -0.6 | 32 | 25 | 2204 | 1769 | |
| Robeson County, NC | 66.8 | 69.1 | 75.34 | 76.11 | 50.32 | 52.59 | -3.3 | -1.0 | -4.3 | -6.8 | -2.7 | -5.9 | 57.1 | 69.7 | 73.50 | 75.70 | 41.94 | 52.79 | -18.2 | -2.9 | -20.6 | -22.7 | -2.7 | -20.3 | 28 | 16 | 1833 | 1233 | |
| Wake County, NC | 70.9 | 74.6 | 105.00 | 103.20 | 74.49 | 76.98 | -4.9 | 1.7 | -3.2 | 2.2 | 5.6 | 0.4 | 65.4 | 68.5 | 104.13 | 101.92 | 68.15 | 69.85 | -4.5 | 2.2 | -2.4 | 3.6 | 6.2 | 1.4 | 140 | 130 | 16793 | 16052 | |
| Durham County, NC | 70.1 | 70.6 | 102.87 | 103.29 | 72.09 | 72.94 | -0.8 | -0.4 | -1.2 | -0.3 | 0.9 | 0.1 | 64.2 | 65.6 | 102.24 | 101.29 | 65.65 | 66.40 | -2.1 | 0.9 | -1.1 | -0.3 | 0.9 | -1.2 | 65 | 61 | 8401 | 8008 | |
| Edgecombe County, NC | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Guilford County, NC | 61.1 | 61.9 | 92.07 | 89.37 | 56.28 | 55.34 | -1.3 | 3.0 | 1.7 | 1.6 | -0.1 | -1.4 | 53.7 | 54.5 | 90.05 | 86.38 | 48.38 | 47.07 | -1.4 | 4.3 | 2.8 | 2.7 | -0.1 | -1.5 | 4 | 2 | 216 | 126 | |
| Harnett County, NC | 67.8 | 60.3 | 72.84 | 74.76 | 49.41 | 45.04 | 12.6 | -2.6 | 9.7 | 9.7 | 0.0 | 12.6 | 56.0 | 55.3 | 72.71 | 73.72 | 40.74 | 40.75 | 1.4 | -1.4 | -0.0 | -0.0 | 0.0 | 1.4 | 11 | 8 | 859 | 638 | |
| Moore County, NC | 62.1 | 61.6 | 113.33 | 111.90 | 70.41 | 68.98 | 0.8 | 1.3 | 2.1 | 2.0 | -0.1 | 0.7 | 51.4 | 50.0 | 101.73 | 101.33 | 52.33 | 50.67 | 2.9 | 0.4 | 3.3 | 3.2 | -0.1 | 2.7 | 22 | 14 | 1958 | 1554 | |

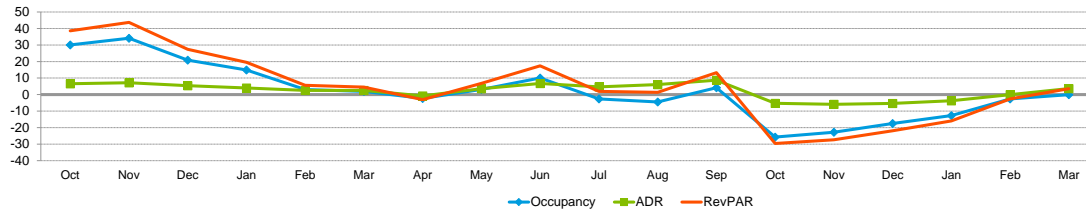
A blank row indicates insufficient data.

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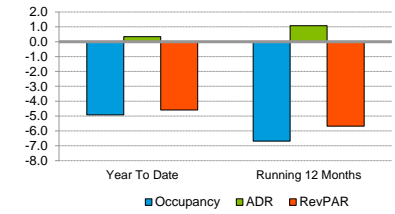
Tab 3 - Trend Cumberland County NC

Fayetteville Area CVB
For the Month of March 2018

Monthly Percent Change



Overall Percent Change



| Occupancy (%) | 2016 | | | 2017 | | | | | | | | | | | | 2018 | | |
|----------------|------|------|------|------|------|------|------|------|------|------|------|------|-------|-------|-------|-------|------|------|
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| This Year | 81.8 | 76.1 | 64.8 | 63.7 | 65.5 | 71.0 | 71.3 | 64.8 | 73.7 | 68.4 | 65.7 | 66.0 | 60.8 | 58.8 | 53.5 | 55.6 | 63.7 | 70.9 |
| Last Year | 62.9 | 56.7 | 53.6 | 55.4 | 63.5 | 69.6 | 73.0 | 62.8 | 67.0 | 70.2 | 68.7 | 63.4 | 81.8 | 76.1 | 64.8 | 63.7 | 65.5 | 71.0 |
| Percent Change | 30.1 | 34.1 | 20.8 | 14.9 | 3.0 | 1.9 | -2.3 | 3.1 | 10.0 | -2.6 | -4.4 | 4.2 | -25.7 | -22.8 | -17.5 | -12.7 | -2.6 | -0.1 |

| ADR | 2016 | | | 2017 | | | | | | | | | | | | 2018 | | |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| This Year | 78.52 | 77.19 | 72.57 | 74.40 | 74.24 | 75.56 | 76.47 | 75.66 | 78.30 | 76.89 | 77.41 | 77.88 | 74.40 | 72.64 | 68.68 | 71.64 | 74.20 | 78.31 |
| Last Year | 73.69 | 72.03 | 68.84 | 71.52 | 72.39 | 73.70 | 77.09 | 73.04 | 73.38 | 73.46 | 73.00 | 71.64 | 78.52 | 77.19 | 72.57 | 74.40 | 74.24 | 75.56 |
| Percent Change | 6.6 | 7.2 | 5.4 | 4.0 | 2.6 | 2.5 | -0.8 | 3.6 | 6.7 | 4.7 | 6.0 | 8.7 | -5.2 | -5.9 | -5.4 | -3.7 | -0.1 | 3.6 |

| RevPAR | 2016 | | | 2017 | | | | | | | | | | | | 2018 | | |
|----------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| This Year | 64.24 | 58.73 | 47.03 | 47.36 | 48.59 | 53.63 | 54.50 | 48.99 | 57.71 | 52.56 | 50.86 | 51.43 | 45.22 | 42.68 | 36.72 | 39.82 | 47.30 | 55.54 |
| Last Year | 46.34 | 40.87 | 36.92 | 39.63 | 46.00 | 51.33 | 56.24 | 45.86 | 49.15 | 51.57 | 50.19 | 45.41 | 64.24 | 58.73 | 47.03 | 47.36 | 48.59 | 53.63 |
| Percent Change | 38.6 | 43.7 | 27.4 | 19.5 | 5.6 | 4.5 | -3.1 | 6.8 | 17.4 | 1.9 | 1.3 | 13.3 | -29.6 | -27.3 | -21.9 | -15.9 | -2.7 | 3.6 |

| Supply | 2016 | | | 2017 | | | | | | | | | | | | 2018 | | |
|----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| This Year | 182,745 | 176,850 | 185,845 | 185,845 | 167,860 | 185,845 | 179,850 | 185,845 | 179,850 | 189,348 | 189,348 | 183,300 | 189,410 | 183,030 | 189,100 | 189,100 | 170,800 | 192,541 |
| Last Year | 182,807 | 176,850 | 182,745 | 182,745 | 165,060 | 182,745 | 176,850 | 182,745 | 176,850 | 182,745 | 182,745 | 176,850 | 182,745 | 176,850 | 185,845 | 185,845 | 167,860 | 185,845 |
| Percent Change | 0.0 | 0.0 | 1.7 | 1.7 | 1.7 | 1.7 | 1.7 | 1.7 | 1.7 | 3.6 | 3.6 | 3.6 | 3.6 | 3.5 | 1.8 | 1.8 | 1.8 | 3.6 |

| Demand | 2016 | | | 2017 | | | | | | | | | | | | 2018 | | |
|----------------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|---------|
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| This Year | 149,518 | 134,572 | 120,441 | 118,300 | 109,871 | 131,905 | 128,165 | 120,335 | 132,553 | 129,445 | 124,400 | 121,053 | 115,123 | 107,543 | 101,092 | 105,100 | 108,882 | 136,559 |
| Last Year | 114,971 | 100,350 | 98,004 | 101,252 | 104,887 | 127,281 | 129,015 | 114,739 | 118,461 | 128,290 | 125,632 | 112,109 | 149,518 | 134,572 | 120,441 | 118,300 | 109,871 | 131,905 |
| Percent Change | 30.0 | 34.1 | 22.9 | 16.8 | 4.8 | 3.6 | -0.7 | 4.9 | 11.9 | 0.9 | -1.0 | 8.0 | -23.0 | -20.1 | -16.1 | -11.2 | -0.9 | 3.5 |

| Revenue | 2016 | | | 2017 | | | | | | | | | | | | 2018 | | |
|----------------|------------|------------|-----------|-----------|-----------|-----------|-----------|-----------|------------|-----------|-----------|-----------|------------|------------|-----------|-----------|-----------|------------|
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| This Year | 11,739,610 | 10,386,953 | 8,739,819 | 8,801,514 | 8,157,011 | 9,966,922 | 9,800,966 | 9,105,131 | 10,379,561 | 9,952,765 | 9,629,486 | 9,427,700 | 8,564,854 | 7,811,500 | 6,943,271 | 7,529,391 | 8,078,872 | 10,694,111 |
| Last Year | 8,471,860 | 7,228,159 | 6,746,501 | 7,241,543 | 7,592,793 | 9,380,421 | 9,945,284 | 8,380,936 | 8,692,735 | 9,424,026 | 9,171,500 | 8,031,175 | 11,739,610 | 10,386,953 | 8,739,819 | 8,801,514 | 8,157,011 | 9,966,922 |
| Percent Change | 38.6 | 43.7 | 29.5 | 21.5 | 7.4 | 6.3 | -1.5 | 8.6 | 19.4 | 5.6 | 5.0 | 17.4 | -27.0 | -24.8 | -20.6 | -14.5 | -1.0 | 7.3 |

| Census % | 2016 | | | 2017 | | | | | | | | | | | | 2018 | | |
|----------------------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|------|
| | Oct | Nov | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar |
| Census Props | 64 | 64 | 65 | 65 | 65 | 65 | 65 | 65 | 65 | 66 | 66 | 66 | 66 | 66 | 67 | 67 | 67 | 68 |
| Census Rooms | 5895 | 5895 | 5995 | 5995 | 5995 | 5995 | 5995 | 5995 | 5995 | 6108 | 6108 | 6110 | 6110 | 6101 | 6100 | 6100 | 6100 | 6211 |
| % Rooms Participants | 83.4 | 83.4 | 83.7 | 83.7 | 83.7 | 83.7 | 83.7 | 83.7 | 83.7 | 82.1 | 84.0 | 84.0 | 84.0 | 83.9 | 82.0 | 83.9 | 83.9 | 84.2 |

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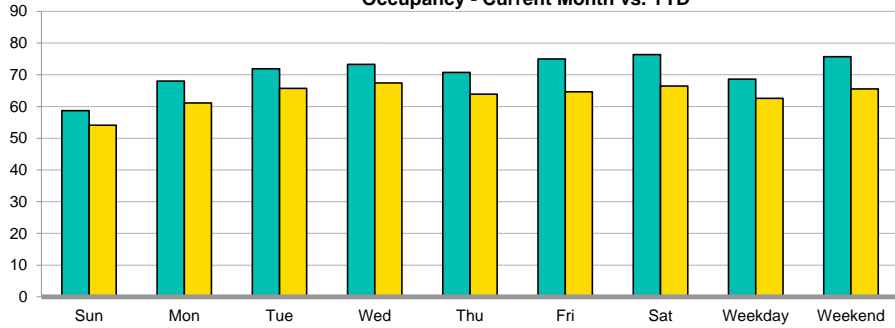
Tab 5 - DOW Cumberland County NC

Currency: USD - US Dollar

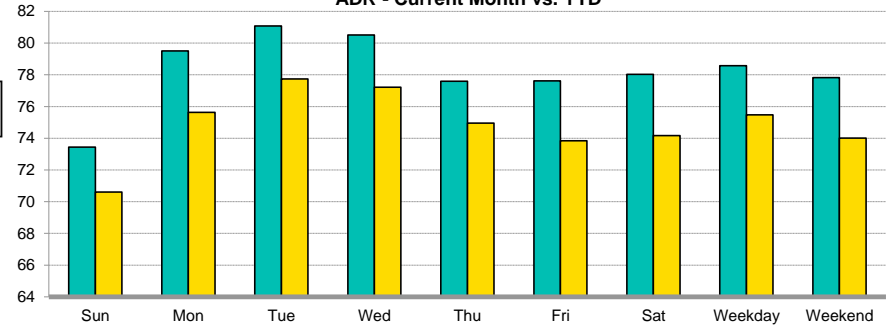
Fayetteville Area CVB

For the Month of March 2018

Occupancy - Current Month vs. YTD



ADR - Current Month vs. YTD



| Day of Week | | Occupancy (%) | | ADR | | RevPAR | | Supply | | Demand | | Revenue | |
|--------------------------|------------------|---------------|-------|-------|-------|--------|-------|-----------|-------|-----------|-------|-------------|-------|
| | | % | % Chg | % | % Chg | % | % Chg | % | % Chg | % | % Chg | % | % Chg |
| Sunday | Current Month | 58.7 | 3.0 | 73.45 | 4.6 | 43.11 | 7.8 | 24,844 | 3.6 | 14,584 | 6.8 | 1,071,088 | 11.6 |
| | Year To Date | 54.1 | -2.9 | 70.60 | 0.0 | 38.21 | -2.8 | 73,644 | -5.5 | 39,853 | -8.2 | 2,813,719 | -8.2 |
| | Running 12 Month | 53.9 | -6.5 | 71.12 | 0.7 | 38.32 | -5.9 | 316,445 | 2.7 | 170,507 | -4.0 | 12,125,797 | -3.4 |
| Monday | Current Month | 68.0 | -1.5 | 79.50 | 4.9 | 54.09 | 3.3 | 24,844 | 3.6 | 16,902 | 2.0 | 1,343,739 | 7.0 |
| | Year To Date | 61.1 | -6.2 | 75.63 | 0.8 | 46.22 | -5.5 | 79,744 | 2.3 | 48,734 | -4.0 | 3,685,744 | -3.3 |
| | Running 12 Month | 62.7 | -6.1 | 75.87 | 1.5 | 47.55 | -4.7 | 316,445 | 2.7 | 198,311 | -3.6 | 15,046,550 | -2.2 |
| Tuesday | Current Month | 71.9 | 0.9 | 81.08 | 4.9 | 58.29 | 5.9 | 24,844 | 3.6 | 17,861 | 4.5 | 1,448,258 | 9.7 |
| | Year To Date | 65.8 | -5.9 | 77.74 | 1.0 | 51.12 | -5.0 | 79,744 | 2.3 | 52,437 | -3.7 | 4,076,561 | -2.8 |
| | Running 12 Month | 65.7 | -8.2 | 77.63 | 1.3 | 50.97 | -7.1 | 316,445 | 2.7 | 207,767 | -5.8 | 16,128,368 | -4.6 |
| Wednesday | Current Month | 73.3 | -2.7 | 80.52 | 3.9 | 59.02 | 1.2 | 24,844 | -17.1 | 18,212 | -19.3 | 1,466,406 | -16.2 |
| | Year To Date | 67.4 | -6.3 | 77.21 | 0.2 | 52.06 | -6.1 | 79,744 | 2.3 | 53,769 | -4.1 | 4,151,657 | -3.9 |
| | Running 12 Month | 67.9 | -6.9 | 77.34 | 1.5 | 52.55 | -5.5 | 316,436 | 2.7 | 215,004 | -4.4 | 16,627,888 | -3.0 |
| Thursday | Current Month | 70.8 | -1.1 | 77.59 | 2.7 | 54.90 | 1.6 | 31,055 | 3.6 | 21,975 | 2.4 | 1,705,040 | 5.2 |
| | Year To Date | 63.9 | -5.7 | 74.95 | 0.5 | 47.91 | -5.2 | 79,855 | 2.5 | 51,040 | -3.4 | 3,825,624 | -2.9 |
| | Running 12 Month | 64.5 | -6.8 | 74.96 | 0.9 | 48.37 | -5.9 | 316,547 | 2.7 | 204,275 | -4.3 | 15,311,641 | -3.4 |
| Friday | Current Month | 75.0 | -0.8 | 77.61 | 2.7 | 58.22 | 1.9 | 31,055 | 3.6 | 23,296 | 2.8 | 1,808,041 | 5.6 |
| | Year To Date | 64.6 | -5.7 | 73.84 | -0.4 | 47.74 | -6.0 | 79,855 | 2.5 | 51,626 | -3.4 | 3,811,886 | -3.7 |
| | Running 12 Month | 67.1 | -7.0 | 74.94 | 0.7 | 50.32 | -6.4 | 316,548 | 0.7 | 212,556 | -6.3 | 15,928,178 | -5.7 |
| Saturday | Current Month | 76.4 | 2.4 | 78.03 | 3.5 | 59.62 | 6.0 | 31,055 | 29.5 | 23,729 | 32.6 | 1,851,540 | 37.2 |
| | Year To Date | 66.5 | -2.6 | 74.17 | 0.0 | 49.30 | -2.6 | 79,855 | 11.0 | 53,082 | 8.1 | 3,937,183 | 8.1 |
| | Running 12 Month | 68.8 | -5.3 | 75.50 | 1.0 | 51.91 | -4.3 | 322,656 | 4.7 | 221,829 | -0.8 | 16,748,986 | 0.2 |
| Weekday / Weekend | | | | | | | | | | | | | |
| Weekday (Sun-Thu) | Current Month | 68.6 | -0.9 | 78.57 | 3.9 | 53.93 | 3.0 | 130,431 | -1.1 | 89,534 | -2.0 | 7,034,530 | 1.9 |
| | Year To Date | 62.6 | -5.3 | 75.47 | 0.6 | 47.24 | -4.7 | 392,731 | 0.8 | 245,833 | -4.5 | 18,553,305 | -4.0 |
| | Running 12 Month | 62.9 | -6.9 | 75.55 | 1.2 | 47.55 | -5.8 | 1,582,318 | 2.7 | 995,865 | -4.5 | 75,240,244 | -3.3 |
| Weekend (Fri-Sat) | Current Month | 75.7 | 0.7 | 77.82 | 3.1 | 58.92 | 3.8 | 62,110 | 15.1 | 47,025 | 15.9 | 3,659,581 | 19.5 |
| | Year To Date | 65.6 | -4.2 | 74.01 | -0.2 | 48.52 | -4.3 | 159,710 | 6.6 | 104,708 | 2.1 | 7,749,069 | 2.0 |
| | Running 12 Month | 68.0 | -6.1 | 75.23 | 0.9 | 51.12 | -5.3 | 639,204 | 2.7 | 434,385 | -3.6 | 32,677,164 | -2.8 |
| Total | Current Month | 70.9 | -0.1 | 78.31 | 3.6 | 55.54 | 3.6 | 192,541 | 3.6 | 136,559 | 3.5 | 10,694,111 | 7.3 |
| | Year To Date | 63.5 | -4.9 | 75.03 | 0.3 | 47.61 | -4.6 | 552,441 | 2.4 | 350,541 | -2.6 | 26,302,374 | -2.3 |
| | Running 12 Month | 64.4 | -6.7 | 75.45 | 1.1 | 48.58 | -5.7 | 2,221,522 | 2.7 | 1,430,250 | -4.2 | 107,917,408 | -3.2 |

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Tab 6 - Seg Trend Cumberland County NC

Currency: USD - US Dollar

Fayetteville Area CVB

For the Month of March 2018

| Current Month | This Year | | | | | | | | | | | | Percent Change (%) | | | | | | | | | | | |
|---------------|---------------|------|------|-------|--------|-------|-------|-------|--------|------|------|-------|--------------------|------|------|-------|---------|------|------|-------|------------|------|------|-------|
| | Occupancy (%) | | | | ADR | | | | RevPAR | | | | Occupancy (%) | | | | ADR (%) | | | | RevPAR (%) | | | |
| | Trans. | Grp. | Con. | Total | Trans. | Grp. | Con. | Total | Trans. | Grp. | Con. | Total | Trans. | Grp. | Con. | Total | Trans. | Grp. | Con. | Total | Trans. | Grp. | Con. | Total |
| 2016 Oct | | | | 81.8 | | | | 78.52 | | | | 64.24 | | | | 30.1 | | | | 6.6 | | | | 38.6 |
| Nov | | | | 76.1 | | | | 77.19 | | | | 58.73 | | | | 34.1 | | | | 7.2 | | | | 43.7 |
| Dec | | | | 64.8 | | | | 72.57 | | | | 47.03 | | | | 20.8 | | | | 5.4 | | | | 27.4 |
| 2017 Jan | | | | 63.7 | | | | 74.40 | | | | 47.36 | | | | 14.9 | | | | 4.0 | | | | 19.5 |
| Feb | | | | 65.5 | | | | 74.24 | | | | 48.59 | | | | 3.0 | | | | 2.6 | | | | 5.6 |
| Mar | | | | 71.0 | | | | 75.56 | | | | 53.63 | | | | 1.9 | | | | 2.5 | | | | 4.5 |
| Apr | | | | 71.3 | | | | 76.47 | | | | 54.50 | | | | -2.3 | | | | -0.8 | | | | -3.1 |
| May | | | | 64.8 | | | | 75.66 | | | | 48.99 | | | | 3.1 | | | | 3.6 | | | | 6.8 |
| Jun | | | | 73.7 | | | | 78.30 | | | | 57.71 | | | | 10.0 | | | | 6.7 | | | | 17.4 |
| Jul | | | | 68.4 | | | | 76.89 | | | | 52.56 | | | | -2.6 | | | | 4.7 | | | | 1.9 |
| Aug | | | | 65.7 | | | | 77.41 | | | | 50.86 | | | | -4.4 | | | | 6.0 | | | | 1.3 |
| Sep | | | | 66.0 | | | | 77.88 | | | | 51.43 | | | | 4.2 | | | | 8.7 | | | | 13.3 |
| Oct | | | | 60.8 | | | | 74.40 | | | | 45.22 | | | | -25.7 | | | | -5.2 | | | | -29.6 |
| Nov | 53.9 | 3.1 | 1.7 | 58.8 | 73.09 | 74.89 | 54.27 | 72.64 | 39.40 | 2.34 | 0.94 | 42.68 | | | | -22.8 | | | | -5.9 | | | | -27.3 |
| Dec | 48.9 | 2.8 | 1.7 | 53.5 | 69.56 | 63.23 | 52.48 | 68.68 | 34.04 | 1.78 | 0.89 | 36.72 | | | | -17.5 | | | | -5.4 | | | | -21.9 |
| 2018 Jan | 48.5 | 5.7 | 1.4 | 55.6 | 72.61 | 68.51 | 51.11 | 71.64 | 35.21 | 3.88 | 0.73 | 39.82 | | | | -12.7 | | | | -3.7 | | | | -15.9 |
| Feb | 58.7 | 3.7 | 1.4 | 63.7 | 74.43 | 77.39 | 55.87 | 74.20 | 43.70 | 2.84 | 0.76 | 47.30 | | | | -2.6 | | | | -0.1 | | | | -2.7 |
| Mar | 60.8 | 8.7 | 1.4 | 70.9 | 78.64 | 79.28 | 58.62 | 78.31 | 47.77 | 6.92 | 0.85 | 55.54 | | | | -0.1 | | | | 3.6 | | | | 3.6 |

| Year To Date | | | | | | | | | | | | |
|--------------|------|-----|-----|------|-------|-------|-------|-------|-------|------|------|-------|
| 2016 Mar | | | | 62.8 | | | | 72.63 | | | | 45.64 |
| 2017 Mar | | | | 66.7 | | | | 74.78 | | | | 49.90 |
| 2018 Mar | 55.9 | 6.1 | 1.4 | 63.5 | 75.48 | 75.52 | 55.21 | 75.03 | 42.21 | 4.62 | 0.78 | 47.61 |

| Percent Change (%) | | | | | | | | | | | |
|--------------------|--|--|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | | | |
| | | | | | | | | | | | |
| | | | | | | | | | | | |

| Running 12 Month | | | | | | | | | | | | |
|------------------|--|--|--|------|--|--|--|-------|--|--|--|-------|
| 2016 Mar | | | | 64.2 | | | | 72.99 | | | | 46.89 |
| 2017 Mar | | | | 69.0 | | | | 74.65 | | | | 51.50 |
| 2018 Mar | | | | 64.4 | | | | 75.45 | | | | 48.58 |

| Percent Change (%) | | | | | | | | | | | |
|--------------------|--|--|--|--|--|--|--|--|--|--|--|
| | | | | | | | | | | | |
| | | | | | | | | | | | |
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A blank row indicates insufficient data.

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