

## Visit Mississippi Gulf Coast

KEY PERFORMANCE INDICATORS
APRIL 2017



#### 2016 Year end

- 6.2 Million Visitors on 2016 up 8% over 2015; goal of 7 million by 2020
- Leisure and Hospitality Jobs 30,300 up from 2012 by 2,410 jobs
- \$1.99 Billion spent by visitors up 10% over 2015
- \$81 million in tourism capital improvement in FY 2016
- 14,633 Total hotel rooms with 1,500 in the pipeline to exceed pre-Katrina 16,092
- 8% increase in non-casino hotel revenue 2016 over 2015
- 6% increase in room inventory in 2016
- Overall gaming revenue up more than 5% in 2016

Sources: Mississippi Development Authority. Mississippi Gaming Commission. STR

## Occupancy Tax Receipts

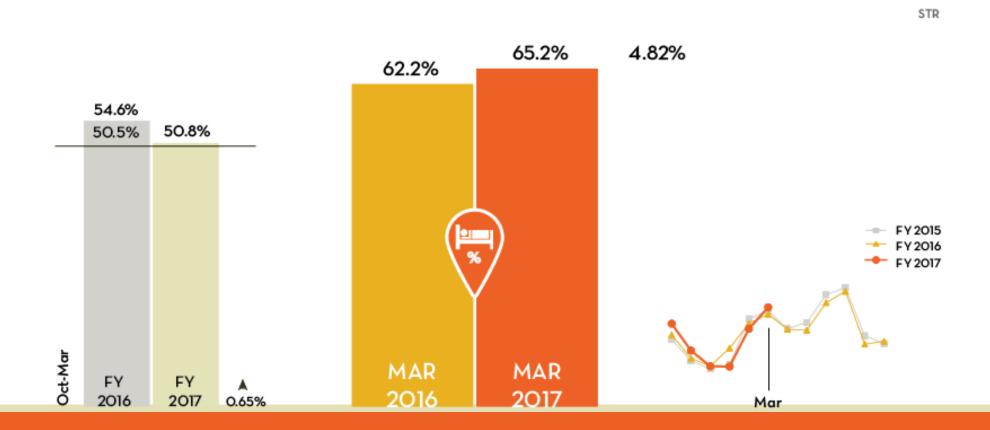


MS Department of Revenue



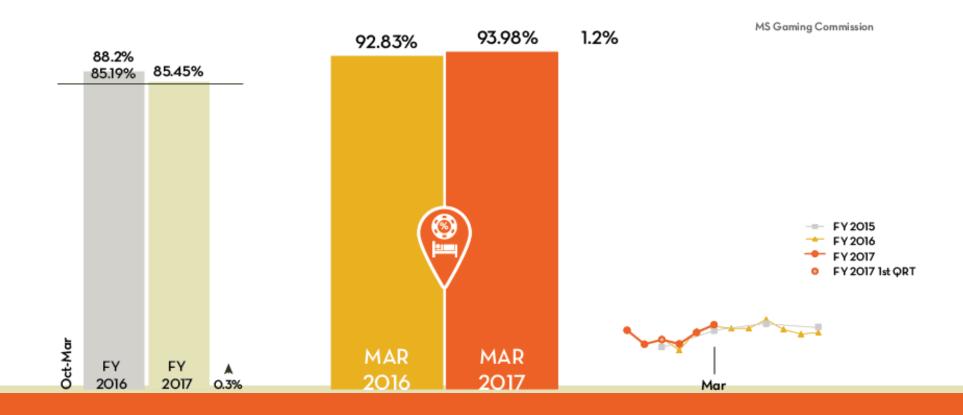
## Occupancy Rate Non-Casino





# Occupancy Rate Casino

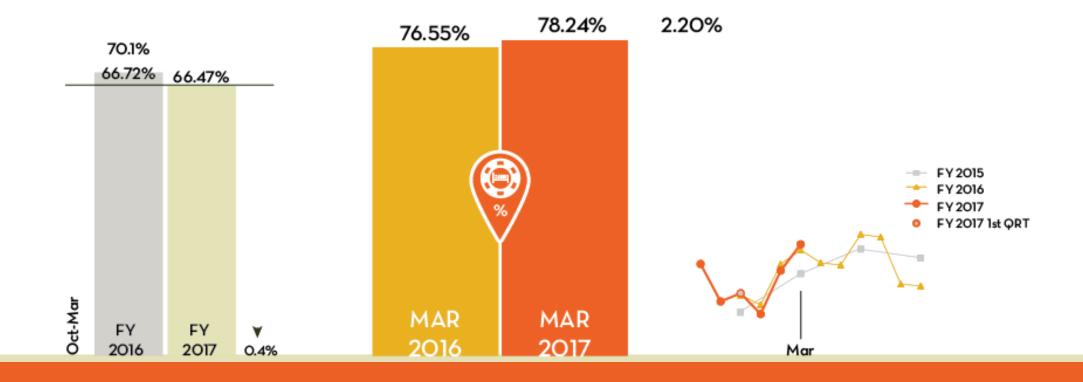




## Occupancy Rate All



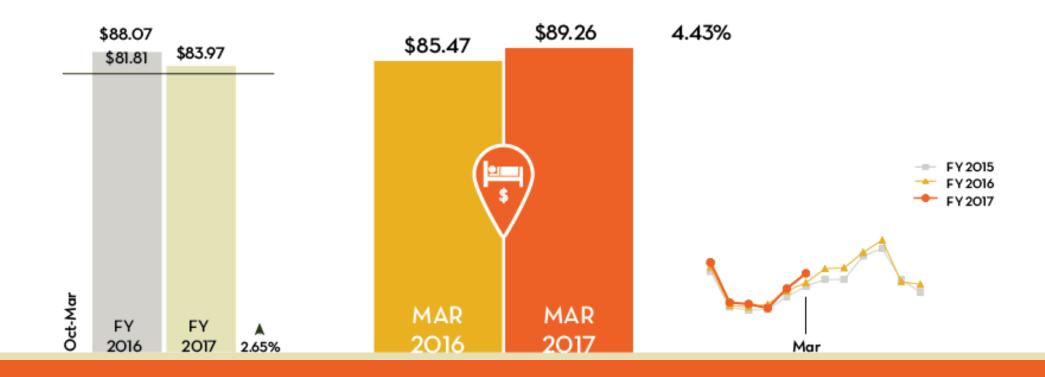
STR & MSGC



### Average Daily Rate Non-Casino



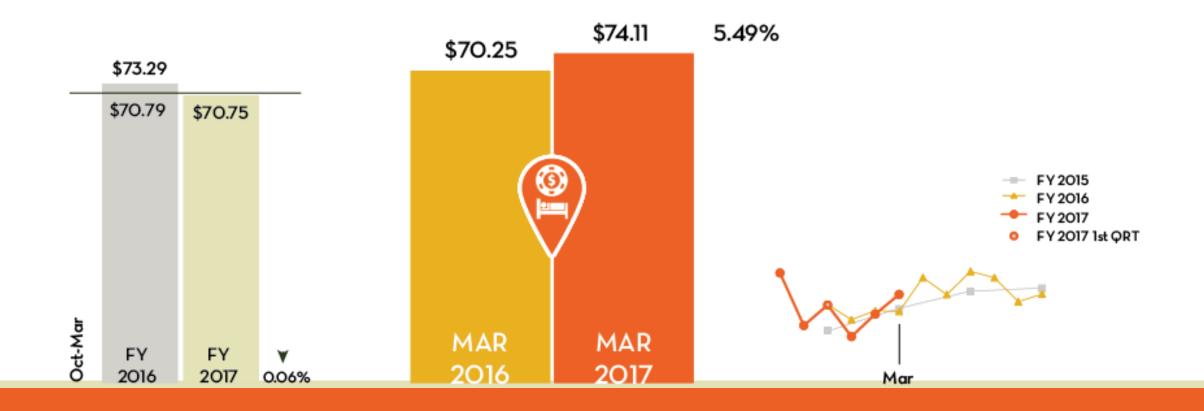
STR



## Average Daily Rate Casino



MS Gaming Commission



## Average Daily Rate All



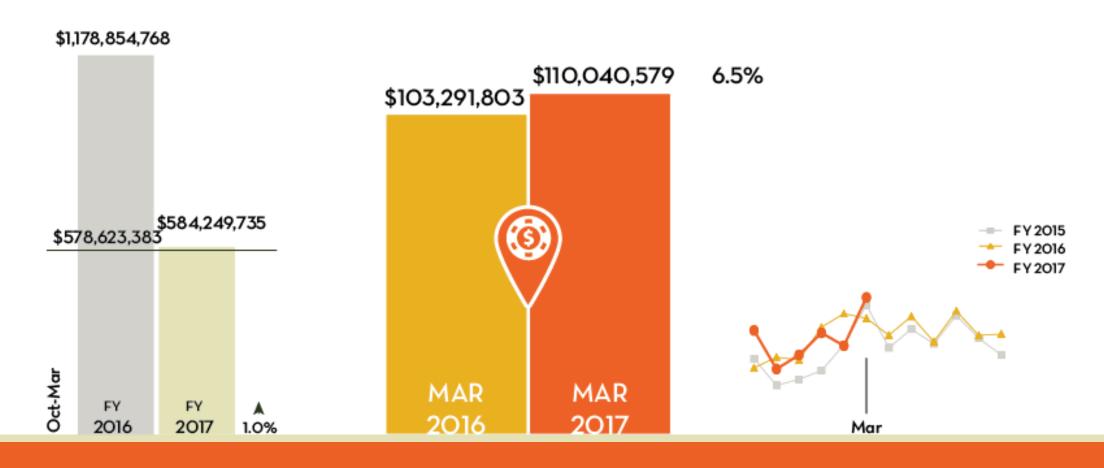
STR & MSGC



## Gaming Revenue

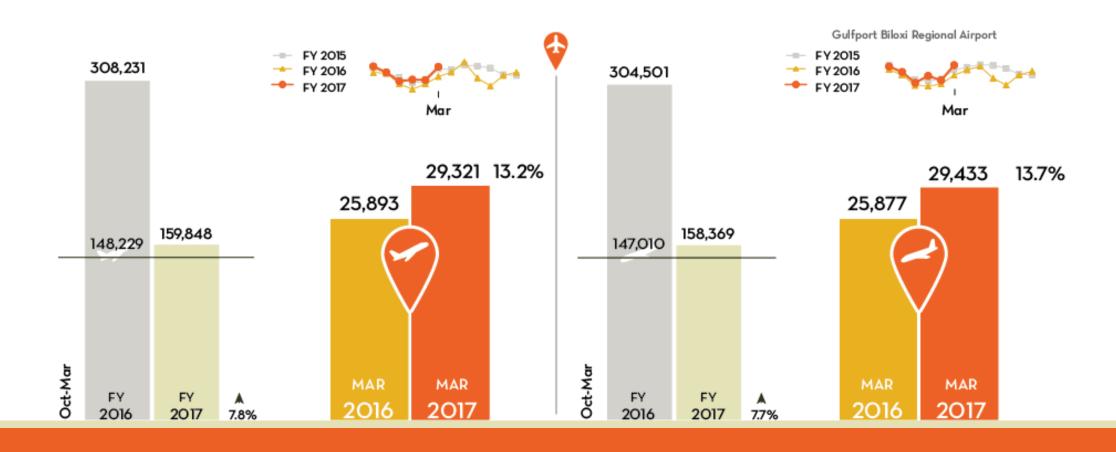


MS Gaming Commission



## Gulfport-Biloxi International Airport Enplanements — Deplanements

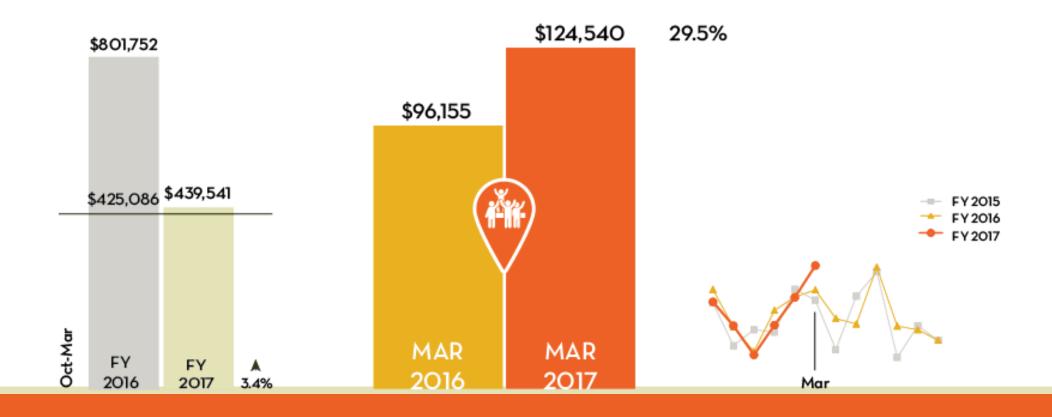






### Convention Center Revenue

MS Coast Coliseum and Convention Center





Room Nights/(Groups)

FY

2016

FY

2017

8.3%



Visit Mississippi Gulf Coast

Mar

50,983 30,805 28,452 7,181 FY 2015 FY 2016 5,082 -29.2% FY 2017 (22)(26)(108)(79)Oct-Mar

MAR

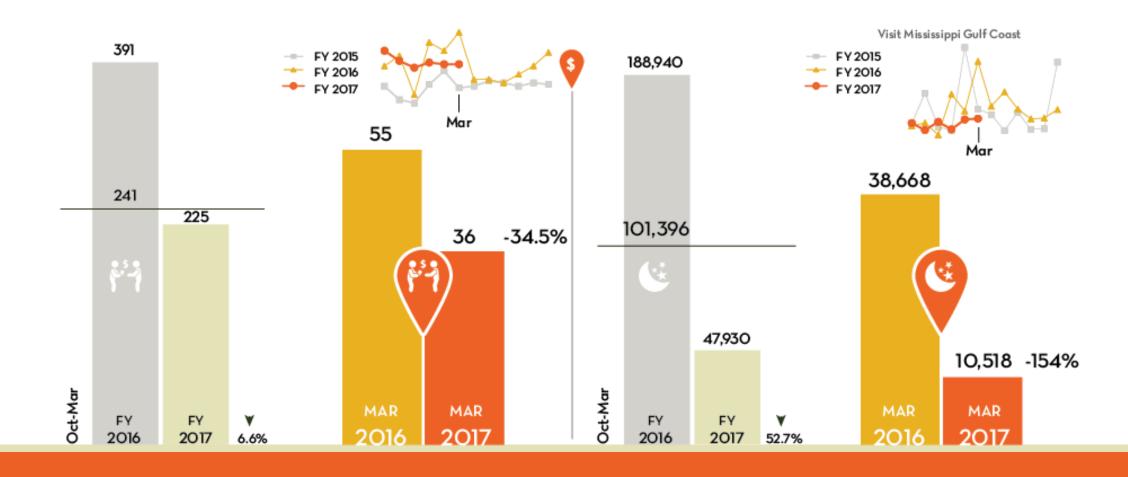
2017

MAR

2016



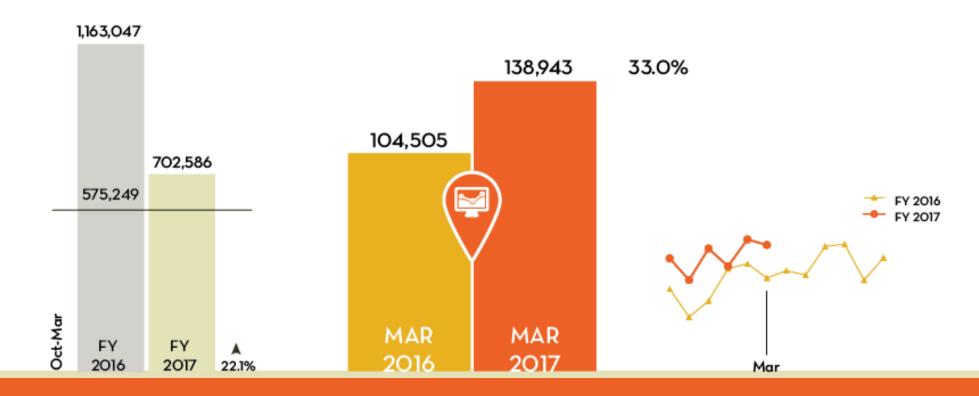
## Leads Issued & Potential Room Nights





## Google Analytics - Unique Visits

Google Analytics







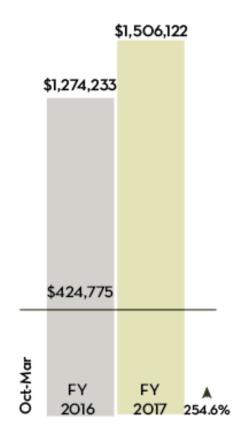
Critical Mention

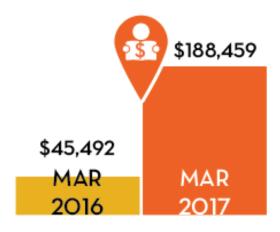


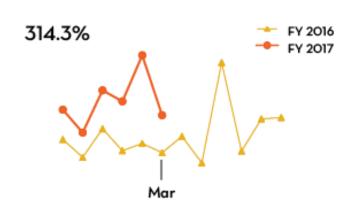




Critical Mention

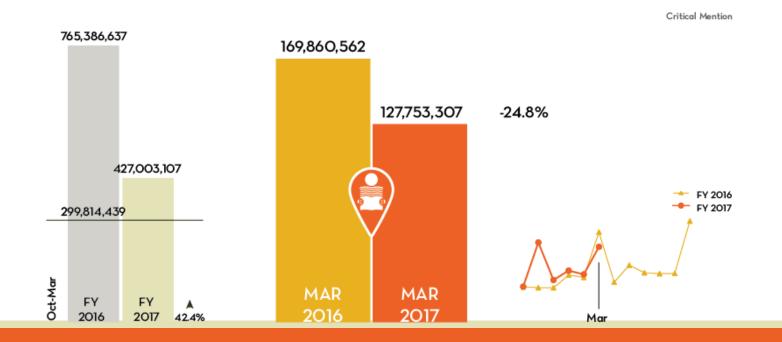








## **Impressions**





### Social Media Metrics



#### THE HUFFINGTON POST

### 8 U.S. Solo Travel Destinations You Probably Haven't Thought Of

03/20/2017 02:34 pm ET | Updated Mar 20, 2017

#### Bay St. Louis, Mississippi

If an unexpected seaside escape is your cup of tea, consider <u>Bay St. Louis</u>. Once ravaged by Katrina, this resilient town on the water has seriously artsy vibes. Boutique-hop through Old Town (quirky <u>Smith & Lens</u> gallery and <u>The French Potager</u> are musts) and then Vinyasa-flow your way through your #NewYearsGoals at <u>Treehouse Yoga</u> followed by a visit to <u>Mockingbird Café</u> for a cup of near-perfect coffee. If you can swing it, treat yourself to a restorative day at <u>Spa at the Bay</u> in Hollywood Casino Gulf Coast.



#### Made in Mississippi: Flavors only found on the Gulf Coast

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Anne Roderique-Jones, Special for USA TODAY Published 6:15 a.m. ET March 13, 2017 | Updated 3:39 p.m. ET March 20, 2017



#### MEDIA COVERAGE

#### Southern Living

TRAVEL ! SOUTH-CENTRAL ! 7 THINGS YOU'RE MISSING IN BILOXI, MISSISSIPPI



#### 7 Things You're Missing In Biloxi, Mississippi

The charming town of Biloxi has lots to offer those who'd like to take a little trip to the Gulf Coast. With gorgeous scenic views, a fantastic art museum, and some of the best seafood around - you'll want to stop and stay awhile. After Hurricane Katrina, a lot of rebuilding has been done in the area. But, the activities and sights in Biloxi are back and better than ever. Families can go out on shrimping expeditions, tap into their Jimmy Buffett side (doesn't that sound nice?), and even cook their catch at local restaurants like Shaggy's and Morton's.



#### <u>13 AMAZING AMERICAN BEACH TOWNS YOU CAN</u> **ACTUALLY AFFORD TO LIVE IN**











#### 1. Gulfport, Mississippi

Median home price: \$117,300

Don't sleep on Mississippi's second-largest city -- one of America's most underappreciated that happens to be a great place to live. Its once-downtrodden Downtown has come back to life as young residents have moved back and brought with them a new energy, weekend block parties, and one of the state's best breweries in Chandeleur. Last summer the city opened an alley in the model of Cleveland's E 4th St, closed to traffic and lined with bars and restaurants for people to enjoy the coastal sunshine as they sip. When it's time to check out Biloxi, the 27 miles of unobstructed beachfront along the way make for one of the most scenic drives in America.

#### MEDIA COVERAGE



#### **Coast Champions**

### 28 Trainings with 613 graduates!

