

# Visit Mississippi Gulf Coast

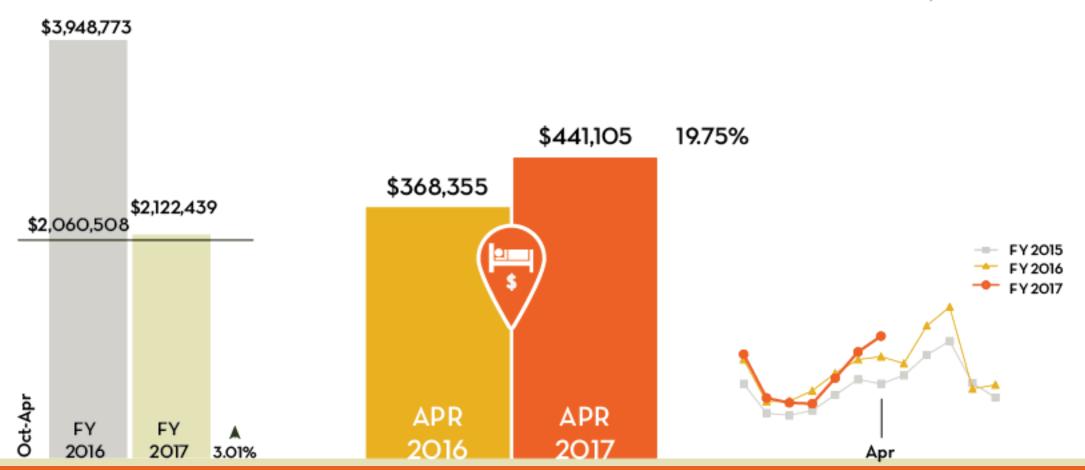
#### **KEY PERFORMANCE INDICATORS**

**JUNE 2017** 

# **Occupancy Tax Receipts**

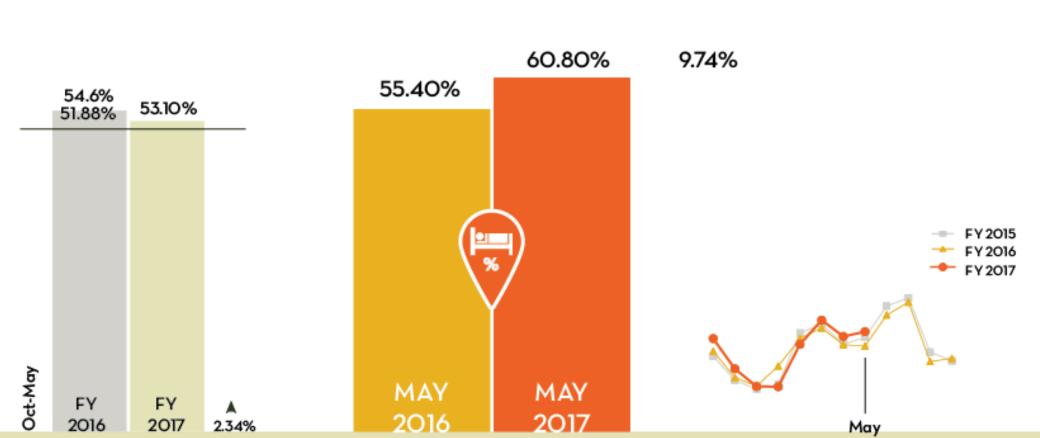


MS Department of Revenue



# Non-Casino Occupancy





STR



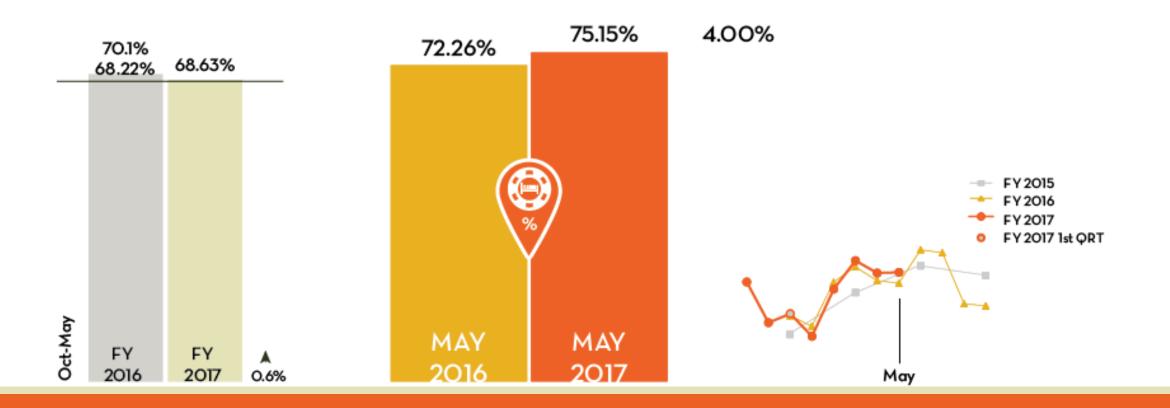
# Casino Occupancy





## All Occupancy

STR & MSGC



## Non-Casino ADR









#### MS Gaming Commission

#### \$103,895,652 \$96,060,746 -7.5% \$780,648,149 \$779,817,042 FY 2015 FY 2016 FY 2017 Oct-May MAY MAY FY FY ٧ 2016 2017 2017 2016 0.1% May

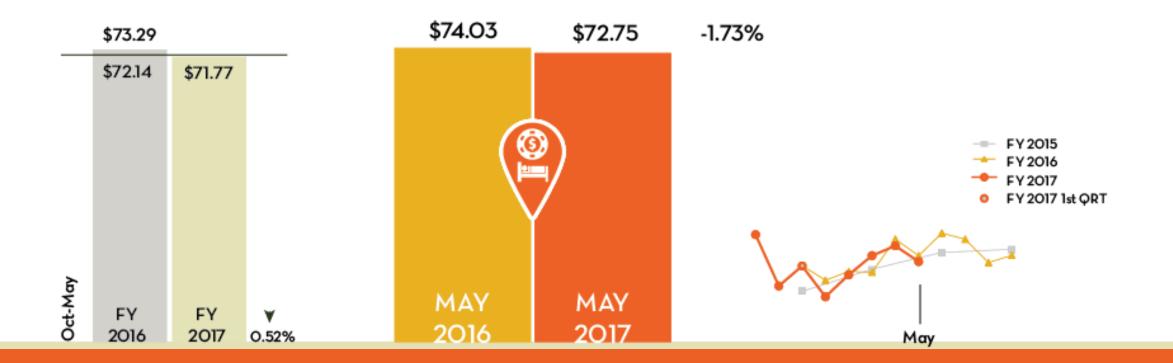
# Gaming Revenue

\$1,178,854,768

## **Casino** ADR



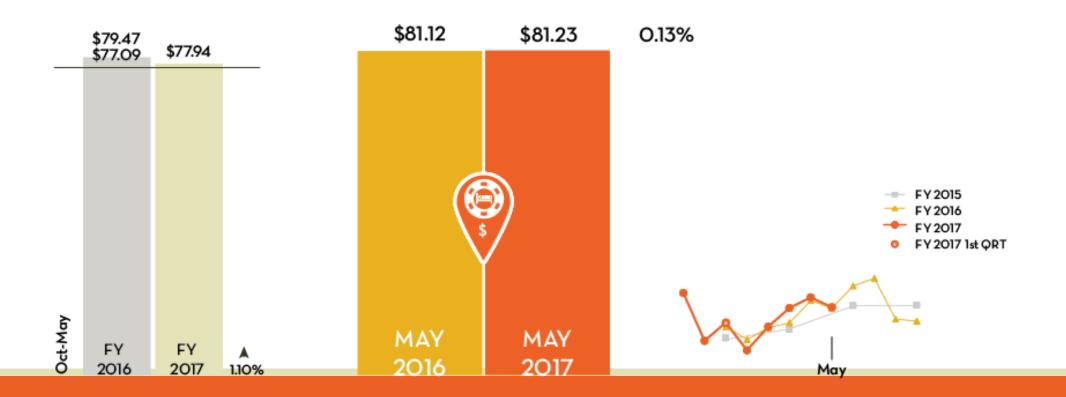
MS Gaming Commission



### All ADR



STR & MSGC



## Airport

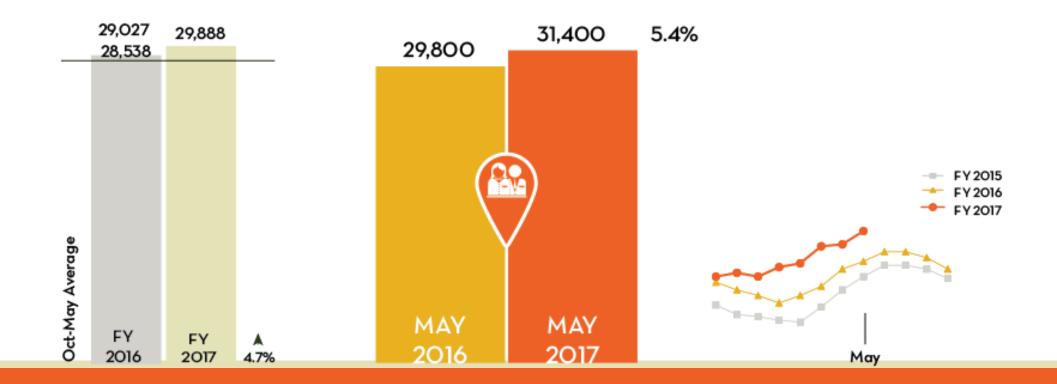




# Leisure & Hospitality Jobs

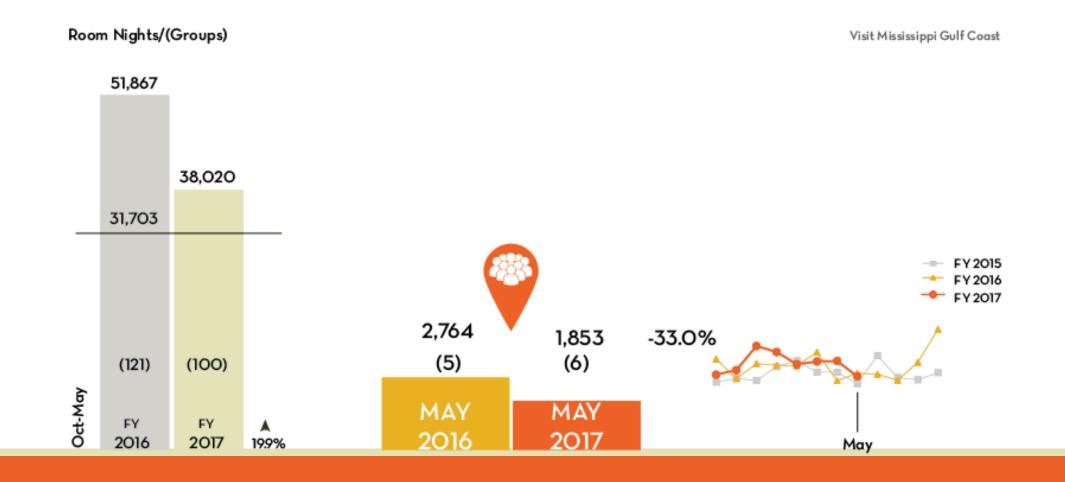
MS Dept of Employment Security

STAY A



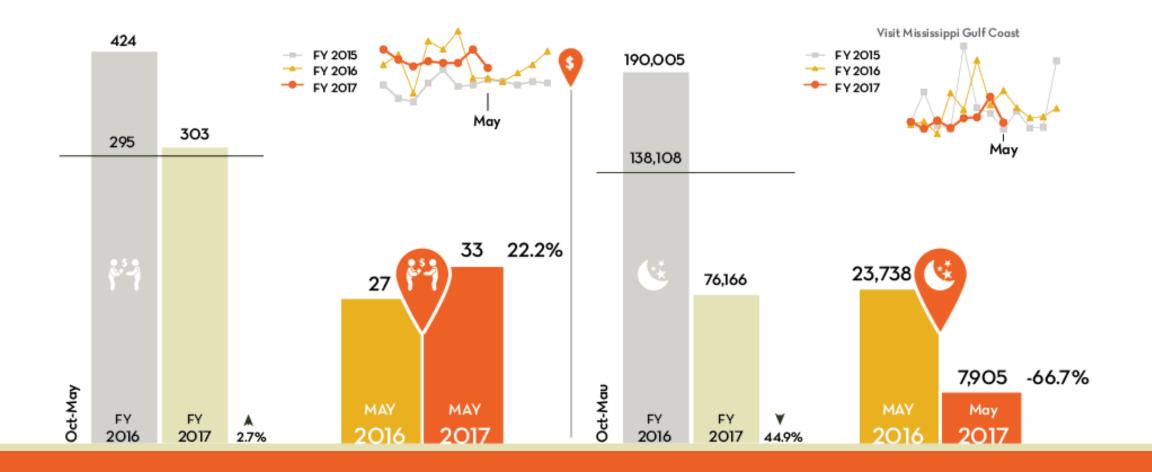


# **Definite Bookings**





### Leads Issued & Potential Room Nights





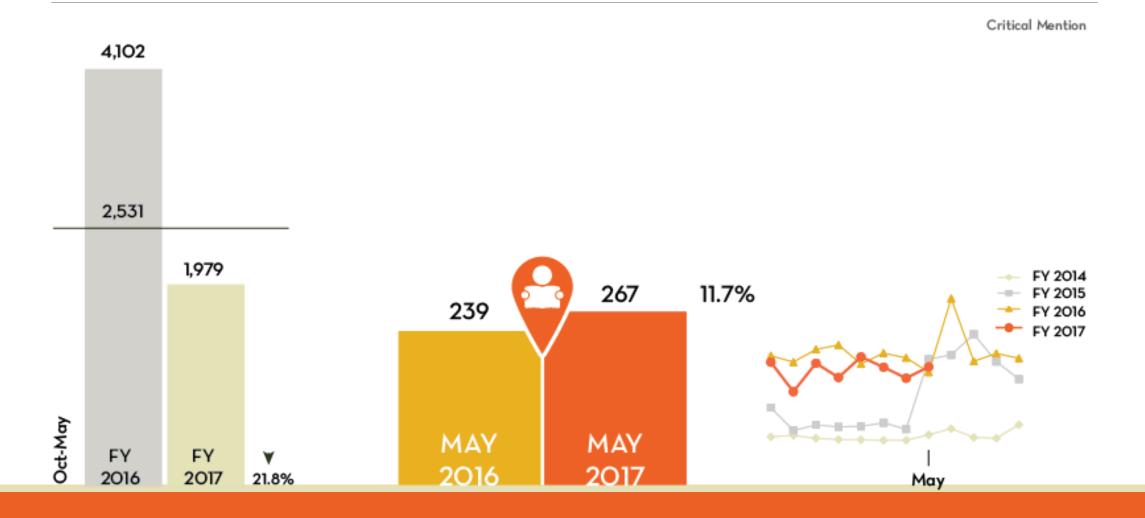
**Google Analytics - Unique Visits** 



Google Analytics

## Number of Articles

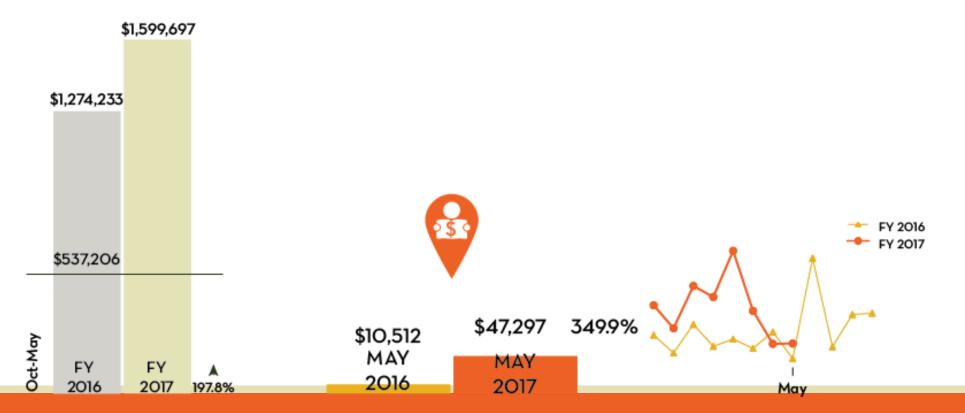




## Media Value

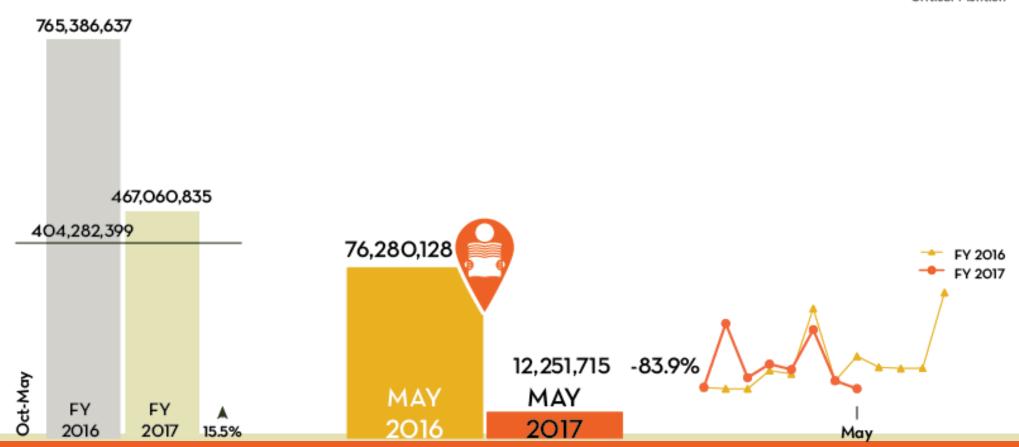








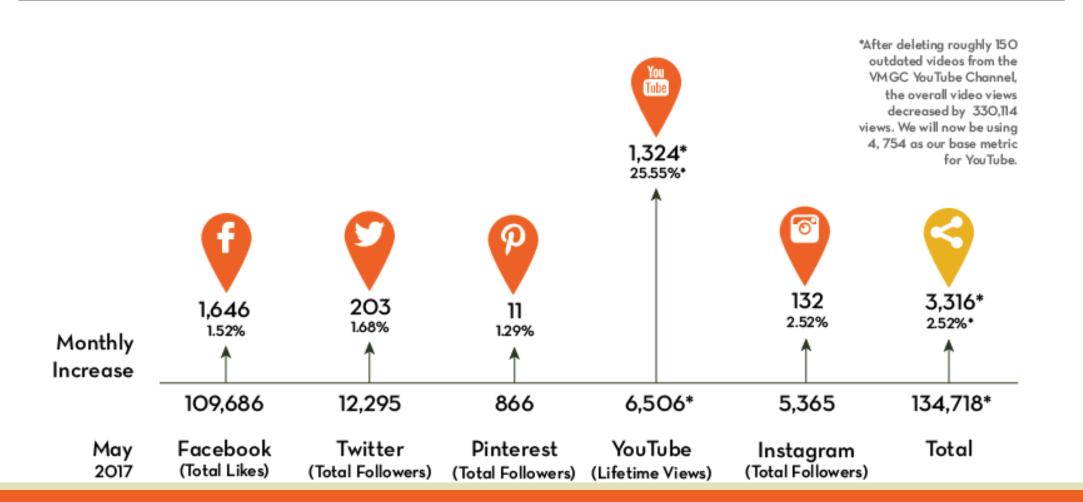
# Impressions



**Critical Mention** 



## Social Media Metrics



#### USATODAY

#### A superlative slate of Gulf Coast seafood classics

Larry Olmsted, Special for USA TODAY 6:57 a.m. ET May 11, 2017



(Photo: Larry Olmsted, for USA TODAY)

f 422 CONNECT TWEET LINKEDIN COMMENT EMAIL MORE

The scene: The cartoonish logo of an alligator and a crawfish, both wearing white toques, the traditional chef's hat, is very appropriate at Dempsey's. It has a roadside shack feel, casual vibe and real Gulf Coast sense of place, and the quality of the food is taken very seriously. It's a green barn-like structure with open front porch and

overhanging awning in the area's architectural style, located on a less traveled road in Kiln (pronounced "Kill"), Miss. Next door, a matching smaller structure in red houses Da Swamp Shop, a satellite gift store where you can peruse local handicrafts

#### Southern Living

TRAVEL : HERE'S WHERE TO GO FOR YOUR NEXT LADIES' GETAWAY Here's Where to Go for Your Next Ladies' Getaway No kids-or men-allowed. Carolanne Roberts

#### Coastal Chilling with the Girls

#### The Mississippi Gulf Coast

If you're looking for a posh yet affordable total resort experience on this slice of the Gulf of Mexico, Beau Rivage Resort & Casino is it (\$). Rates can vary dramatically, from under \$100 to over \$300, so check the rate calendar when planning your trip. At this MGM resort, you can lounge by an expansive pool overlooking Mississippi Sound. You and your girlfriends will love raising those lovely red flags on your lounge chairs whenever you need any little thing. Chill at the spa, or take your credit cards for a stroll through the shopping promenade. After enjoying pre-dinner drinks at the resort's happening lobby bar, Eight75, choose from the in-house dining options. They include surprisingly affordable white-tablecloth Italian at Stalla, inventive pan-Asian at Jia, and the upscale steak house BR Prime. Want a non-casino lodging option? Try the beautifully renovated White House Hotel in Biloxi (\$\$). When you're ready to explore the area, you'll find two artsy towns bookending the coastline: Ocean Springs and Bay St. Louis. In between these cool spots, enjoy quiet stretches of man-made beach near Pass Christian and Long Beach—just expect flat water, because the barrier islands break the waves. But you can see them on Ship Island, which is reachable by ferry. Don't miss Gulfport's vibrant restaurant district downtown. Great dining picks in Ocean Springs include Woody's Roadside, Phoenicia Gourmet Restaurant, Mosaic Restaurant & Bar, Leo's Wood Fired Pizza, and Government Street Grocery. In Bay St. Louis, check out 200 North Beach Restaurant, Trapani's Eatery, and The Blind Tiger.

### **MEDIA COVERAGE**



dozen years after Hurricane Katrina and seven years after the Deepwater Horizon oil spill, the Mississippi Gulf Coast is not only back on its feet, but thriving. With exciting developments in the pipeline and a host of new options in the way of dining, entertainment and outdoor activities, groups have more reason than ever to meet in a resilient destination that couldn't stay down for long.

meetings

"There is a lot happening throughout the region and there's no sign of things slowing down anytime soon," said lanice Iefferson, director of sales for Visit Mississippl Gall Coast, whose territory includes the communities of Billox, Gallport, Bay St. "We're easy to navigate and we're very

Louis, Pass Christian and Ocean Springs. budget-friendly," she said. "That's import-"We're so excited about it, especially since ant as everyone is looking at the bottom it's bringing us back to where we were line these days. We're especially seeing an before Katrina. Groups will find diverse increase in Southeast regional events, but and flexible meeting spaces, plus a lot to do some national events as well. Sports-relatduring free time." ed events are growing noticeably, too.4 Along with 26 miles of white-sand For planners looking for optimal value beaches, deluxe casino resorts, historic and flexibility, midweek dates are best throughout the year. With summer a busy venues, outdoor sports, shopping and a host of other attributes, the Gulf Coast time for leisure travel along the Gulf, Janu-





BILDIO BEACHFRONT

groups of all sizes. Biloxi has the greatest concentration of meetings hotels as well as the region's largest meeting facility, the Mississippi Coast Collseum & Convention Center in Biloxi. The center has 410,000 square feet of meeting and exhibition space and accommodates catered events

Hotel Scene

MEDIA COVERAGE

ary through April and September through

for group business, Jefferson said.

November are especially favorable periods

With everything from large casino resorts

to intimate boutique hotels and histor-

ic inns, the Gulf Coast offers variety for



#### Great Southern Golf Club, Gulfport, Miss.

#### www.greatsoutherngolf.com

Set near downtown Gulfport, the Great Southern was designed by Scotsman Donald Ross in 1908. It recently upgraded its landscaping, irrigation systems and green approaches.

"On the oldest course in Mississippi, you'll find sweeping views of the Mississippi Sound, a historical setting surrounded by majestic oaks, and a clubhouse with the 1908 Bar & Grill," said Craig Mackay, sports development manager for Visit Mississippi Gulf Coast. "We recommend the course for groups of all sizes and it has reasonable day and weekend rates."

The Mississippi Gulf Coast region, which encompasses cities like Biloxi, Gulfport and Bay St. Louis, has more than 15,000 hotel rooms and other excellent golf courses designed by architects such as Jack Nicklaus, Tom Fazio and Davis Love III.



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### More than 1200 APP Downloads!



#### EDITORIALS

MAY 05, 2017 5:00 AM

### Oh, how Visit Mississippi Gulf Coast has helped

# 1222<l

By The Editorial Board

Tourism is picking up momentum across the Coast just in time for summer, according to Visit Mississippi Gulf Coast.

And that's great news for anyone living here. Because the more people spend money and have fun on the Coast, the more tourism attractions we can build. And the more attractions we can offer, the more people will come. That's the kind of cycle we like to see unfold.

### **BUSINESS JOURNAL**

#### Visits to Mississippi Gulf Coast are on the upswing

👤 Posted by: For the MBJ 🖿 in MBJ FEATURE, NEWS, Tourism 🕓 May 12, 2017

#### By ALEXIS WILLIAMS

Coast tourism leaders are touting improved numbers for 2016, saying that 6.2 million people visited the Mississippi Gulf Coast last year. Their goal of 7 million visitors by 2020 is well within reach and hopefully attainable before then.

"We truly believe that one voice is working," said Renee Areng, Executive Director of Visit Mississippi Gulf Coast. Areng notes that 2016 was the first year all three coastal counties, Hancock, Harrison and Jackson, were part of a regional tourism marketing effort. "We have a great team, and we are streamlining the messaging where we are getting the best results."



### **MEDIA COVERAGE**



### **Coast Champions**

### **30 Trainings with 633 graduates!**

