## WHY CHOOSE GREATER LANSING FOR YOUR NEXT EVENT?

#### **Central Location**

Greater Lansing is a 90-minute drive for 90% of the state's population, making it easily accessible for attendees, exhibitors and speakers.

#### Home Away From Home

Greater Lansing's friendly Midwestern hospitality will have both you, and your attendees, feeling right at home. Over 500 Certified Tourism Ambassadors offer a welcoming, positive visitor experience.

#### More Bang For Your Buck

Greater Lansing offers affordable venues, attractions and dining for all budgets.

## 4.

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## Versatile Options

Diverse and memorable meeting facilities will make the difference for your next event.

## 5.

#### Resounding Resources

Home to state government and Michigan State University, Greater Lansing provides access to some of the most influential minds in America as guest speakers and industry experts.

The Greater Lansing Convention & Visitors Bureau has helped with on site staffing, coordinating off site parties/events, and keeping us informed of what's new in Lansing. It is truly evident that the client is the most valuable thing to the GLCVB staff. We know that other groups bring their meetings to Lansing, but the GLCVB always make us feel like we are the most important one. **JJ** 

Michigan Safety Conference

## **WHAT ELSE DOES GREATER LANSING** HAVE TO OFFER?

There are over 150 things to see and do in Greater Lansing so you're sure to please your attendees with one-of-a-kind experiences to make your event stand-out.



Michigan State University Catch a BIG Ten game or expand your horizons at one of its many cultural attractions.



**Makers & Shakers** Hop on Greater Lansing's beer, wine & spirits trail.



**Rich Cultural History** From the State Capitol Building to top-notch historical museums, get lost in treasures from the past.



**Diverse Dining** Savor world class restaurants with cuisines from all over the world.

## WANT TO LEARN MORE?

Contact your friendly GLCVB sales representative today to get started! (517) 377-1427 • sales@lansing.org



**Pro-Style Golf** Hit the links at over 30 golf courses within a 30-mile radius.



Exciting Entertainment Get immersed in award winning shows direct from Broadway.





www.lansing.org

www.lansing.org





# WHERE BUSINESS GETS DONE

# **GREATER** LANSING

## WHO IS THE **GREATER LANSING CONVENTION & VISITORS BUREAU** & WHAT DO WE DO?

The Greater Lansing Convention & Visitors Bureau (GLCVB) is a non-profit Destination Marketing Organization focused on bringing visitors of all kinds to the region.

## WHY WORK WITH THE GLCVB?

The GLCVB is a leader in the meeting and events industry and has been recognized for its best practices on a national scale. The GLCVB was the first in the state to earn accreditation from DMAI, and our dedicated team of Certified Meeting Professionals will use their wealth of planning know-how to ensure your event's success.

## HOW MUCH DOES IT COST?

Because the GLCVB's mission is to help host events that drive economic impact for the region, there are no costs or fees to you or your organization to work with the GLCVB. Think of the GLCVB as an extension of your staff, dedicated to helping you plan the best event possible!

# HOW DOES

You have a meeting or event you need to plan

Contact the GLCVB to discuss your event needs and possible venues

The GLCVB sends your meeting information to area hotels and venues then collects proposals for your review

Your GLCVB sales

representative assists

you with choosing

the ideal venue and

accommodations for

your event







#### **Program Planning**

- Speaker suggestions
- Entertainment options
- Tours
- Off-site functions

## Local Referrals

- Signage
- Transportation
- Photographers
- Audio/Visual needs

### **Maps and Directions**

- your group's specific needs
- Local road construction information

### Photo Gallery

- Many more available based on needs Green Meeting Information
- Local green resources
- Tips to make your meetings green
- Community Give Back • Connections to local charitable
- organizations
- Ideas for incorporating CSR into your event

## WHAT ARE THE SERVICES OFFERED BY THE GLCVB?

Companion/Youth activities

• Online and mobile map functionality • Customized maps and directions to fit

• Downloadable gallery available online

#### **Event Promotion/Attendance Building**

- Visitor Guides
- Custom marketing pieces & websites
- Social media assistance
- Media relations assistance
- Promotional information at prior-year event

#### **On-Site Assistance**

- Event registration/Staffing assistance
- Information booth
- Restaurant Reservation booth
- Restaurant maps
- Off-site functions
- Post-event surveys
- Social media promotion

The GICVB was excellent to work with. I approached them with an idea and they took it from there. I never had to call or email them; they were responsive, followed through with what they promised and offered many resources for those in attendance at our event. Best of all there was no cost to our organization for the assistance provided. I will never plan a Lansing area event again without the CVB's help.

> Michigan Association of Hostage Negotiators