



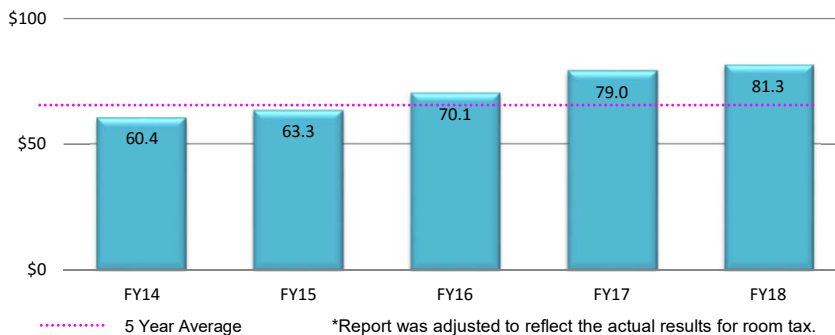
BUDGET AND STATISTICAL REPORT

September 2017

GENERAL FUND OPERATING REVENUES: YEAR TO DATE COMPARISONS

YEAR TO DATE - THRU September 2017

\$ in millions



OPERATING REVENUES INCLUDE:

- * Room Taxes
- * Gaming Fees
- * Facility charges for services:
LVCC & Cashman
- * Interest Earnings
- * Other misc. revenues

(Excludes transfers from other funds)

FINANCIAL HIGHLIGHTS:

- ✓ Year-to-date General Fund total operating revenues are 2.5% higher than last year.
- ✓ Year-to-date room tax earnings are up 3.3% over last year, which is 1.7% below budget. (Pg. 3)
- ✓ Year-to-date Average Daily Rate (ADR) of \$110.59 is up 4.5% over last year. (Pg. 4)
- ✓ Year-to-date Occupancy Rate (OR) of 89.6% is down an average of 0.8% over last year. (Pg. 5)
- ✓ Year-to-date Average Rooms Occupied Daily (AROD) is 143,671 down 1.2% over last year. (Pg. 5)

FINANCE COMMENTS:

The external audit team successfully completed their examination and review of the Authority's financial reports and accounting records. Their unmodified report on the FY 2017 Comprehensive Annual Financial Report (CAFR) was presented at the LVCVA's Audit Committee's meeting on October 24, 2017 and is presented for your review at today's board meeting.

This report reflects operating results for the first three months of FY 2018 and a summary of the first fiscal-quarter investment activities. General Fund Room tax revenues year-to-date reflected a 3.3% increase over the prior year which is below the budgeted annual growth of 5%. Management will also continue to monitor revenue trends in the next three months to determine if economic conditions are likely to result in a material deviation from budget and if any action might be required. Key components of this revenue stream are room inventory, ADR and Occupancy Rates. Expenditures for operating accounts remain within budgetary expectations and transfers to other funds for debt service, capital projects and Other Post-Employment Benefits have been recorded as scheduled. Management will continue to monitor expenditure accounts to ensure operating results remain aligned with budget authorizations.

The investment report reflects compliance with all policy requirements including maturities, yield and diversification.

**Statement of Sources & Uses of Funds
For the Period Ending September 30, 2017 ^(a)**

	YTD Actual	Annual Budget	% of Budget	Budget Remaining
SOURCES OF FUNDS				
Beginning Fund Balance	\$ 55,804,838	\$ 55,804,838	-	\$ -
Room Tax ^(b)	69,482,961	294,500,000	24%	(225,017,039)
Charges for Services - LVCC	9,780,322	53,241,000	18%	(43,460,678)
Other Sources ^{(b)(c)}	2,026,992	7,228,400	28%	(5,201,408)
<i>Total Sources</i>	<u>\$ 137,095,113</u>	<u>\$ 410,774,238</u>	<u>23%</u> ^(e)	<u>\$ (273,679,125)</u>
USES OF FUNDS				
General Government	\$ 5,251,490	\$ 24,128,900	22%	\$ 18,877,410
Advertising	17,086,006	101,325,000	17%	84,238,994
Marketing & Special Events	15,321,237	57,040,600	27%	41,719,363
Operations	9,352,965	43,131,300	22%	33,778,335
Collection Allocation ^(b)	6,990,245	25,000,000	28%	18,009,755
Other ^(d)	-	500,000	0%	500,000
Transfers to Other Funds	35,917,251	115,892,477	31%	79,975,226
Ending Fund Balance	47,175,919	43,755,961	-	(3,419,958)
<i>Total Uses</i>	<u>\$ 137,095,113</u>	<u>\$ 410,774,238</u>	<u>24%</u> ^(e)	<u>\$ 273,679,125</u>

^(a) Using the modified accrual basis of accounting.

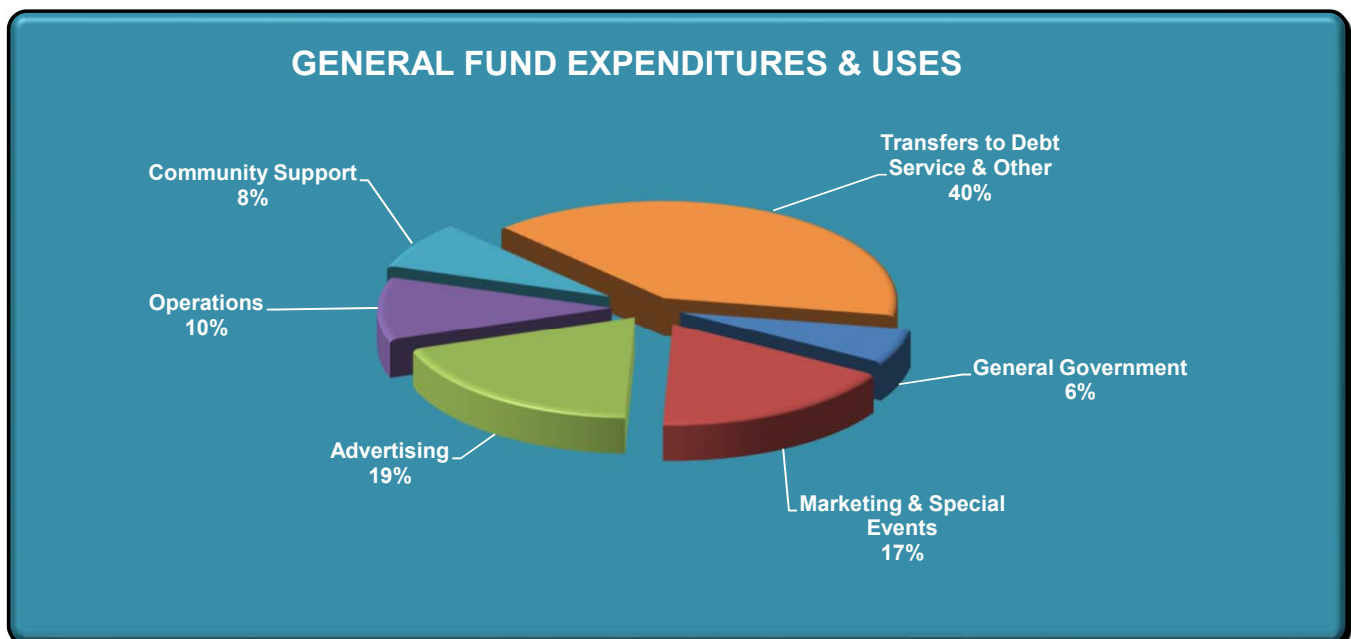
^(b) Report has been adjusted from the general ledger at September 30, 2017 to reflect actual room tax and gaming fee results, while the general ledger reports estimates for the quarter.

^(c) Other Sources includes gaming fees, Cashman Center facility charges, other charges & fees, interest earnings and transfer from reserves.

^(d) Other includes reserve for contingency.

^(e) % of Budget for Total Sources and Total Uses represents revenues and expenditures only, excluding beginning and ending fund balance.

YEAR-TO-DATE GENERAL FUND EXPENDITURES & USES



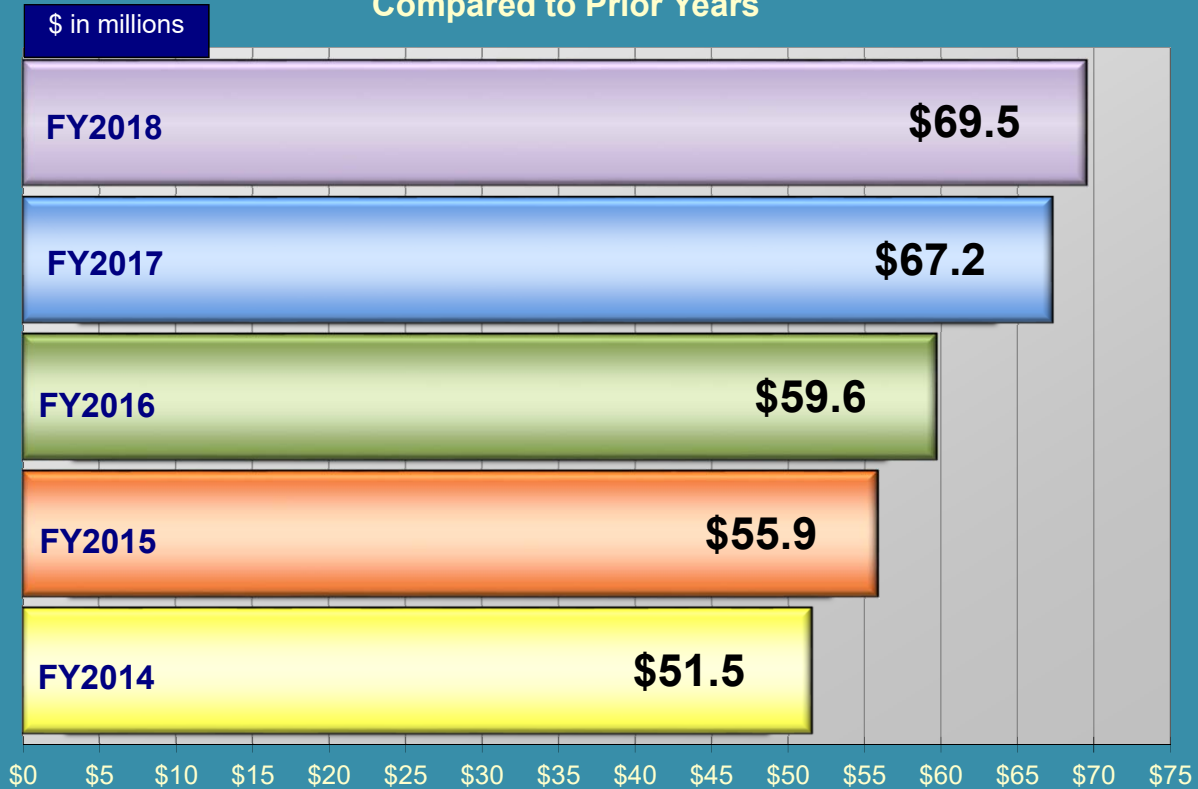
ROOM TAX: FY 2017 ACTUAL TO FY 2018 ACTUAL

Month				Variation			
Activity	Received	FY 2017	FY 2018	Month	YTD	% Month	% YTD
Jun	Aug	\$ 22,767,407	\$ 22,789,884	\$ 22,477	\$ 22,477	0.1%	0.1%
Jul	Sep	23,040,388	24,985,840	\$ 1,945,452	\$ 1,967,929	8.4%	4.3%
Aug	Oct	21,427,409	21,707,237	\$ 279,828	\$ 2,247,757	1.3%	3.3%
Sep	Nov	24,951,421					
Oct	Dec	26,236,041					
Nov	Jan	21,409,310					
Dec	Feb	17,942,765					
Jan	Mar	27,042,713					
Feb	Apr	19,261,212					
Mar	May	29,237,193					
Apr	Jun	24,061,252					
May	Jul	24,011,906					
		\$ 281,389,017	\$ 69,482,961				

*Report has been adjusted from the general ledger at September 30, 2017 to reflect actual room tax results, while the general ledger reports the estimates for the quarter.

YEAR-TO-DATE ROOM TAX

Compared to Prior Years



CLARK COUNTY BLENDED AVERAGE DAILY RATE: FY 2017 ACTUAL TO FY 2018 ACTUAL

	FY 2017	FY 2018	Variation			
			Month		YTD	
June	\$ 108.43	\$ 110.50	1.9%	↑	1.9%	↑
July	105.20	114.43	8.8%	↑	5.3%	↑
August	103.81	106.84	2.9%	↑	4.5%	↑
September	120.42					
October	122.67					
November	110.86					
December	98.46					
January	136.89					
February	107.74					
March	134.51					
April	118.55					
May	116.95					
Average	\$ 115.37	\$ 110.59				

Average Daily Rate (ADR) is a blended average of the taxable rates for all of the hotels and motel units in the Las Vegas, Laughlin and Mesquite areas. ADR shown herein is tied to LVCVA's room tax received for the month of hotel/motel activity.

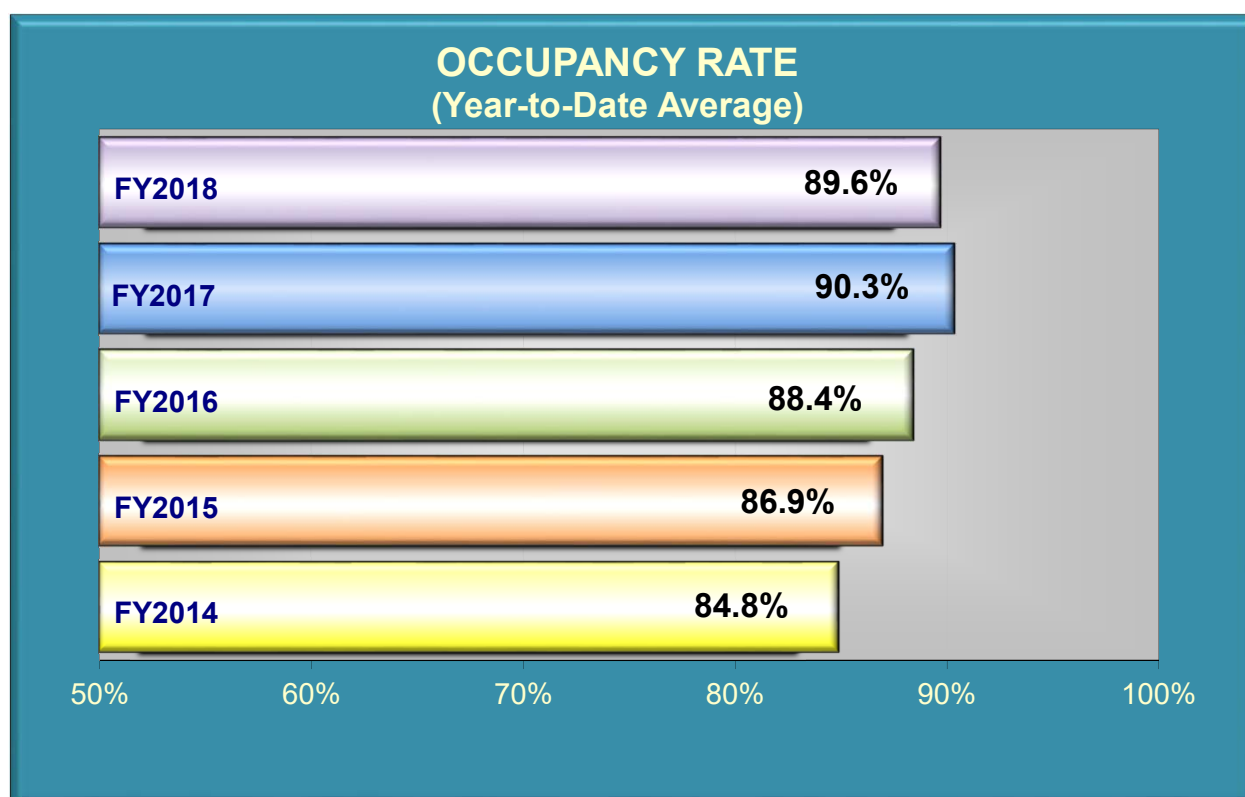
**CLARK COUNTY BLENDED AVERAGE DAILY RATE
(Year-to-Date Average)**



OCCUPANCY RATE: FY 2017 ACTUAL TO FY 2018 ACTUAL

	FY 2017			FY 2018			VARIATIONS (%)			
	# of Rooms	Occupancy Rate (OR)	Avg Rooms Occupied Daily (AROD)	# of Rooms	Occupancy Rate (OR)	Avg Rooms Occupied Daily (AROD)	O.R.		A.R.O.D.	
							Month		Month	
June	160,977	91.5%	147,294	160,252	90.3%	144,737	-1.3%	↓	-1.7%	↓
July	160,977	92.4%	148,743	160,252	92.5%	148,290	0.1%	↑	-0.3%	↓
August	160,888	87.1%	140,133	160,351	86.1%	137,984	-1.2%	↓	-1.5%	↓
September	160,888	90.4%	145,443							
October	161,098	90.2%	145,310							
November	161,301	84.0%	135,493							
December	161,164	76.8%	123,774							
January	161,164	83.2%	134,088							
February	161,176	83.4%	134,421							
March	161,176	91.6%	147,637							
April	161,176	88.4%	142,480							
May	161,176	86.5%	139,417							
Average		87.1%	140,353		89.6%	143,671	-0.8%	↓	-1.2%	↓

Occupancy Rate (OR) is based on a monthly survey of all hotel and motel properties in Clark County. OR shown herein is tied to the month of hotel/motel activity.
(Survey is conducted by LVCVA Research)

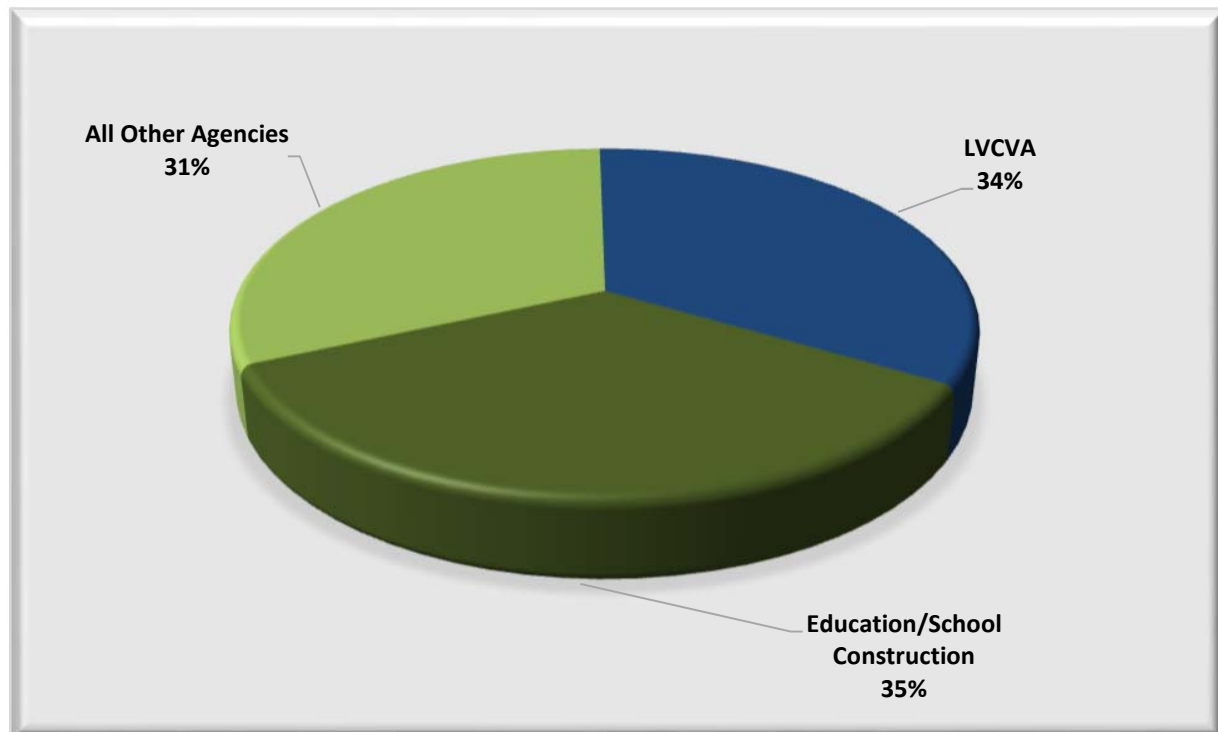


ROOM TAX DISTRIBUTION - BUDGET FOR FY 2018

Based on LVCVA's Budgeted Room Tax

		Amount	Percent
LVCVA Retains for Operations & Marketing		\$ 277,804,953	33.8%
4 - 5% distributed to LVCVA	\$ 294,500,000		
SB 1 - restricted for LVCCD Activities	29,450,000		
(Less Collection Allocation Paid to Entities)	(25,000,000)		
(Less Debt Service for Transportation)	(21,145,047)		
Portion Distributed to Entity / Jurisdiction		102,200,000	12.4%
1 - 2% Room Tax Retained by Entity	77,200,000		
Collection Allocation to Entities	25,000,000		
State of Nevada Schools (3%)		186,000,000	22.6%
Clark County School District (1 5/8%)		100,750,000	12.2%
Clark County Transportation (1%)		62,000,000	7.5%
Stadium Authority (.88%)		49,900,000	6.1%
State of Nevada General Fund (3/8%) ⁽¹⁾		23,250,000	2.8%
Nevada Department of Transportation		21,145,047	2.6%
TOTAL 12% - 13.38% ROOM TAX		\$ 823,050,000	100.0%

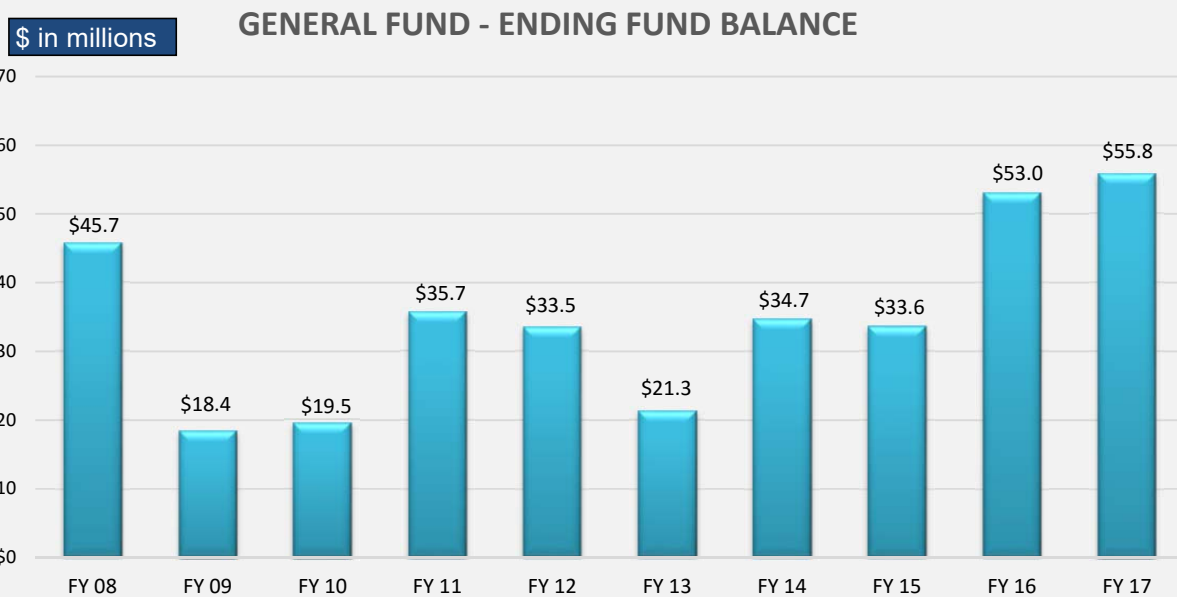
⁽¹⁾ A portion of proceeds are allocated to NV Commission on Tourism (NCOT)



FUND BALANCE - LVCVA GENERAL FUND

The ending fund balance for FY 2017 represents 23.5% of operating expenditures as anticipated. LVCVA policy established a goal of an ending balance between 4% - 16% of operating expenditures. Executive management has requested as part of augmentation to move the majority of excess funds to LVCCD reserve.

The LVCVA fund balance and internal policies establishing those balances are in compliance with Nevada Revised Statutes governing State and Local governments.



10 Year Average Percentage of Ending Fund Balance to Operating Expenses: 16.8%

**Statement of Sources & Uses of Funds
For the Period Ending September 30, 2017 ^(a)**

	YTD Actual	Annual Budget	% of Budget	Budget Remaining
SOURCES OF FUNDS				
Beginning Fund Balance	\$ 36,970,630	\$ 36,970,630	-	\$ -
Room Tax - SB1 ^(c)	7,145,378	29,450,000	24%	(22,304,622)
Interest	78,220	266,500	29%	(188,280)
Transfers in - PayGo	10,000,000	40,000,000	25%	(30,000,000)
Transfers in - Excess of Collection Allocation	-	4,610,000	0%	(4,610,000)
Bond Proceeds	-	100,000,000	0%	(100,000,000)
<i>Total Sources</i>	<u>\$ 54,194,228</u>	<u>\$ 211,297,130</u>	<u>10%</u> ^(b)	<u>\$ (157,102,902)</u>
USES OF FUNDS				
Construction WIP	\$ 587,116	\$ 100,000,000	1%	\$ 99,412,884
Ending Fund Balance	53,607,112	111,297,130	-	57,690,018
<i>Total Uses</i>	<u>\$ 54,194,228</u>	<u>\$ 211,297,130</u>	<u>1%</u> ^(b)	<u>\$ 157,102,902</u>

^(a) Using the modified accrual basis of accounting.

^(b) % of Budget for Total Sources and Total Uses represents revenues and expenditures only, excluding beginning and ending fund balance.

^(c) Report has been adjusted from the general ledger at September 30, 2017 to reflect actual room tax - SB1 results, while the general ledger reports estimates for the quarter.

Finance Comments:

The Las Vegas Convention Center District (LVCCD) Capital Fund was created as a result of the passage of Senate Bill 1 (SB1), in the 30th Special Session of the Nevada Legislature, providing for a one-half of one percent (0.5%) increase to transient lodging tax. The new revenues are legislatively restricted to support the capital financing program for the convention center expansion and renovation program. The LVCCD Capital fund was created, to properly account for all restricted LVCCD resources, in compliance with statutory intent and appropriate reporting standards.



CONTRACT AMENDMENTS

Amendment Date	Contractor / Supplier	Description / Justification	Original Amount	Amendment Amount	Revised Amount
9/30/2017	Inhance Digital Corporation	Interactive wall mural and software fees for LVCVA booth components Additional funds for miscellaneous creative updates as requested	\$247,851.00	\$6,764.94	\$254,615.94
9/30/2017	KGA Architecture	LVCCD Riviera demo and site improvements A/E/P services Additional drawings to add Riviera Warehouse demolition	\$475,000.00	\$8,000.00	\$483,000.00



**APPENDIX A
INVESTMENT REPORT
(UNAUDITED)
1st Qtr FY 2018**

INVESTMENT OBJECTIVES

The primary objectives of the LVCVA investment policy are to minimize risk, ensure that cash is available when needed, and ensure a competitive rate of return while complying with the laws of the State of Nevada. The investment portfolio is divided into two different categories:

- (1) Short Term Portfolio (maturities less than 2 years) and
- (2) Intermediate Term Portfolio (maturities greater than 2 years and less than 5 years).

REQUIREMENTS AND COMPLIANCE

ITEM	REQUIREMENTS	ACTUAL PORTFOLIO						
Investment Maturity	<p>The LVCVA will not directly invest in securities maturing more than 5 years from the date of settlement. Securities that mature between 2-5 years from the date of settlement shall not exceed 10% of the total portfolio at the time of settlement.</p> <p>Furthest Maturity Date = 7/27/22 for a Total of 1,761 days. 8.0% of Total \$ Invested Exceed 2 Years.</p>	In Compliance						
Return on Investments	<p>The current investment strategy employed by the LVCVA is passive (hold until maturity). Given this strategy, each category of the LVCVA investment portfolio will be benchmarked on an average weighted yield to no more than 50 basis points below it's respective index to determine whether market yield is being achieved.</p>	In Compliance						
	<p>Overall Portfolio Yield = 0.86%</p>							
	<table><tr><td>Portfolio Yield</td><td>Benchmark Index Yield</td></tr><tr><td>Short Term = 0.78%</td><td>6-Month T-Bill = 1.20%</td></tr><tr><td>Intermediate Term = 1.71%</td><td>2-Year T-Note =1.47%</td></tr></table>		Portfolio Yield	Benchmark Index Yield	Short Term = 0.78%	6-Month T-Bill = 1.20%	Intermediate Term = 1.71%	2-Year T-Note =1.47%
	Portfolio Yield		Benchmark Index Yield					
Short Term = 0.78%	6-Month T-Bill = 1.20%							
Intermediate Term = 1.71%	2-Year T-Note =1.47%							
Diversification	<p>Diversification standards by asset type should fall within established maximum allocations as listed below and defined in the policy.</p>	In Compliance						

ASSET CATEGORY	MAXIMUM MATURITY	AUTHORIZED LIMIT	QUALITY LIMITS S&P/MOODY'S	ACTUAL PORTFOLIO
U.S. Federal Agencies (Agency) & U.S. Treasury	5 Years	80%	N/A	23.5%
Money Market Fund (MMF)	N/A	30%	AAA	0.0%
Commercial Paper & Banker's Acceptance	Commercial Paper 270 Days, Banker's Accept 180 Days	20%	A1/P1	0.0%
Certificate of Deposit	1 Year	5%	A1/P1	0.0%
Local Govt Invest Pool (LGIP)	N/A	40%	N/A	29.7%
Deposits, Repurchase, & Overnight Investments	N/A	60%	N/A	46.8%
Total				100%

PORTFOLIO AS OF Sept. 30, 2017

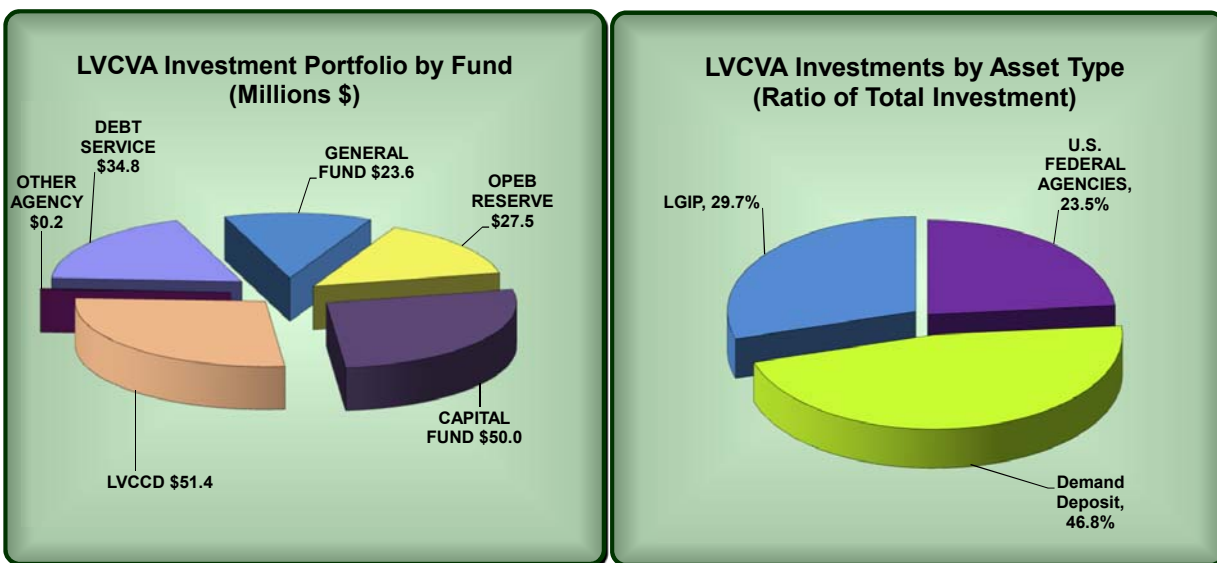
The LVCVA's total investment portfolio is diversified into various types of assets which are allowed by its investment policy and by Nevada Revised Statutes. A summary breakdown of the assets is as follows:

	AGENCIES	DEMAND DEPOSITS	LGIP	TOTAL
GENERAL FUND	\$ -	\$ 22,576,583	\$ 990,533	\$ 23,567,116
OPEB RESERVE	11,011,070	9,954,821	6,539,854	27,505,745
CAPITAL FUND	30,075,045	6,618,841	13,352,188	50,046,074
LVCCD	-	26,045,743	25,331,583	51,377,326
OTHER AGENCY FUNDS ¹	-	191,518	-	191,518
DEBT SERVICE FUNDS	2,971,870	22,309,896	9,544,150	34,825,916
TOTALS	\$ 44,057,985	\$ 87,697,402	\$ 55,758,308	\$ 187,513,695
Authorized Limits ²	80%	60%	40%	
Actual	23.5%	46.8%	29.7%	100%

¹ Legally restricted for Nevada Department of Transportation (NDOT) expenditures.

² To ensure diversification of the LVCVA's portfolio, the investment policy contains the maximum levels for each type of investment.

LVCVA TOTAL INVESTMENTS



LVCVA PORTFOLIO OVERVIEW

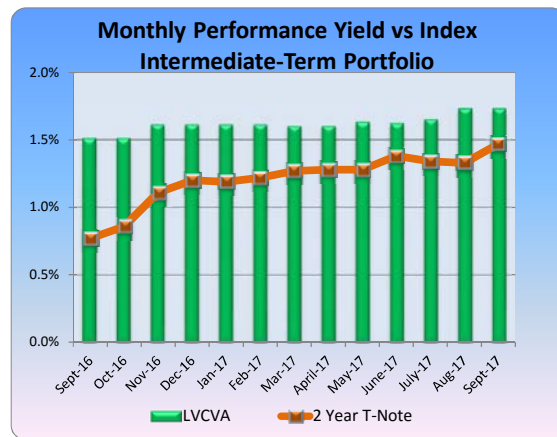
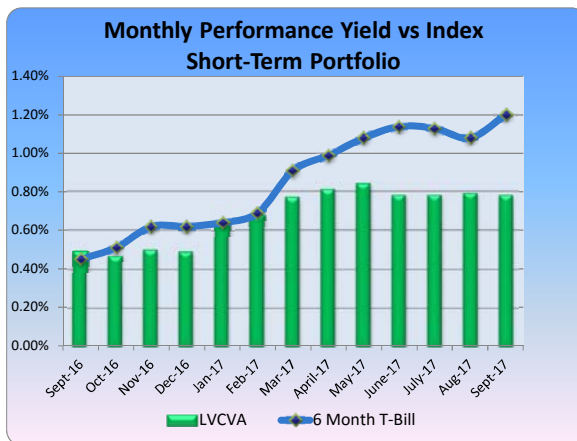
ASSET TYPE	ORIGINAL COST	FACE VALUE	FAIR VALUE	UNREALIZED GAIN/LOSS	INTEREST EARNED
U.S. FEDERAL AGENCIES	\$ 44,057,985	\$ 44,100,000	\$ 43,922,806	(135,179)	\$ 89,887
DEMAND DEPOSIT	87,697,402	87,697,402	87,697,402	-	\$ 92,727
LGIP	55,758,308	55,758,308	55,758,308	-	142,803
Total Portfolio	\$ 187,513,695	\$ 187,555,710	\$ 187,378,516	\$ (135,179)	\$ 325,417

Note - The unrealized gain / loss is based on market values at the end of the period versus the cost of the investments. The gain / loss is "unrealized" because the LVCVA's current investment strategy is to buy and hold investments until maturity.

PERFORMANCE

ASSET TYPE	4th Qtr FY17			1st Qtr FY18		
	COST	FAIR VALUE	YIELD %	COST	FAIR VALUE	YIELD %
AGENCIES	42,055,340	41,913,091	1.13%	44,057,985	43,922,806	1.20%
DEMAND DEPOSIT	69,760,205	69,760,205	0.66%	87,697,402	87,697,402	0.50%
LGIP	49,615,505	49,615,505	0.92%	55,758,308	55,758,308	1.07%
TOTAL	161,431,050	161,288,801	0.83%	187,513,695	187,378,516	0.86%

LVCVA INVESTMENT PERFORMANCE VS. T-BILLS & T-NOTES



LVCVA INVESTMENT PORTFOLIO DISTRIBUTION BY MATURITY

The LVCVA's investment policy maintains that the investment portfolio be structured such that securities mature to meet the cash requirements for ongoing operations, thereby avoiding the need to sell securities in the open market prior to maturity. Moreover, the investment policy also stipulates that the maximum term of any investment directly owned by the LVCVA be no greater than five years from date of settlement. The chart below displays the allocations for specific maturity intervals of the investment portfolio by asset type:

