

# Minutes

## Executive Committee

Wednesday, August 12, 2015 | 3:00pm – 5:00pm

MCCVB Offices | 787 Munras Ave. | Suite 110

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### Present

Rick Aldinger	Bob Buescher
Steve McNally	Mairead Hennessy
Tammy Blount	Mike Oprish

Call to Order: Rick Aldinger called the meeting to order at 3:01 PM

Public Comment: None

### MEMBER AND STAFF ANNOUNCEMENTS

Rick welcomed everyone to the first executive committee meeting this year.

Steve McNally arrived

### CONSENT AGENDA

A. Minutes of the June 15, 2015 Executive Committee Meeting. **Motion to approve Consent Agenda, M/S/C, Bob Buescher/Mairead Hennessy/Unanimous**

### REGULAR AGENDA

#### NEW BUSINESS

**A. 2014-15 Incentive Payout**

A follow up discussion ensued from the last meeting regarding the new territories and quotas.

**Motion: The two new sales executives in Chicago and Dallas be awarded 50% of the portion of their incentive plan tied to leads and conversion. M/S/C, Bob Buescher/Mairead Hennessy, Unanimous.**

**Motion to award the VP of Sales 25% of total possible incentive payout and the remainder of the senior management team be awarded 50% of possible annual incentive to recognize their committed leadership and excellent outcomes for 2014-15. This excludes the President & CEO. M/S/C, Steve McNally/Bob Buescher, Motion Carried – Mike Oprish abstained.**

**B. Expense communication review by Chair**

Discussion around the procedures for expense processing ensued. The Executive Committee feels controls are strong and appreciate access to any records if requested.

**ADJOURN TO CLOSED SESSION at 4:05 PM**

**RECONVENED at 5:01 PM**

**A. CEO Employment Agreement**

Motion to approve terms as agreed. **M/S/C, Bob Buescher/Maired Hennessy, Unanimous**  
The MCCVB's legal counsel will draft the CEO's new agreement for review by the current Chair and Immediate Past Chair.

**GOOD OF THE ORDER**

Rick asked that performance review meetings be scheduled for Tammy for the 2014-15 fiscal year.

Maired suggested we reach out to the Board of Directors with a message from the Chair on MCCVB's advocacy policy.

Rick Aldinger adjourned the meeting at 5:12 PM

**NEXT MEETING:**

September 9, 2015 | MCCVB Conference Room

DRAFT