

(A)

**Resolution of the Board of Directors  
Of the Monterey County Destination Marketing Organization, Inc.**

**Whereas**, the Monterey County Destination Marketing Organization, Inc. ("DMO") is engaged in marketing the destination to enhance and promote the Monterey County travel industry; and

**Whereas**, the DMO's Board of Directors includes members of the travel industry, including representatives of hotels, conference facilities, restaurants, and visitor attractions; and

**Whereas**, it is from time to time necessary for the DMO to conduct business with hotels, conference facilities, restaurants, and visitor attractions ("Interested Businesses") that have a representative on the Board of Directors ("Interested Directors"); and

**Whereas**, the Board of Directors desires to ensure the conduct of business with any Interested Business is just and reasonable to the Corporation, and approved in good faith without counting the vote of the Interested Director; and

**Whereas**, the material facts as to the transactions and the Interested Director's interest have been fully disclosed to the Board of Directors at a meeting held on June 28, 2017;

**Now, therefore, be it resolved that:**

**Resolved**, that in order to enhance the tourism industry by hosting Board of Directors meetings and providing rooms and meals for clients, media and public relations professionals, the President / CEO or a staff person designated thereby, is authorized to enter into an Agreement or Agreements with Carmel Mission Inn the provision of audio visual equipment, meals and meeting space for up to two (2) meetings of the Board of Directors and up to fifty (50) hotel room nights for staff, sales, marketing, media and public relations professionals.

**Resolved**, that such agreement(s) shall provide that the meals, meeting space, and hotel room nights shall be provided at or below current menu and room rate.

The term of this Resolution shall be for one year, from July 1, 2017 through June 30, 2018.

AYES:

NAYES:

ABSTAIN: Buescher

\_\_\_\_\_  
Chairperson

ATTEST: \_\_\_\_\_  
Secretary

**(B)**  
**Resolution of the Board of Directors  
Of the Monterey County Destination Marketing Organization, Inc.**

**Whereas**, the Monterey County Destination Marketing Organization, Inc. (“DMO”) is engaged in marketing the destination to enhance and promote the Monterey County travel industry; and

**Whereas**, the DMO’s Board of Directors includes members of the travel industry, including representatives of hotels, conference facilities, restaurants, and visitor attractions; and

**Whereas**, it is from time to time necessary for the DMO to conduct business with hotels, conference facilities, restaurants, and visitor attractions (“Interested Businesses”) that have a representative on the Board of Directors (“Interested Directors”); and

**Whereas**, the Board of Directors desires to ensure the conduct of business with any Interested Business is just and reasonable to the Corporation, and approved in good faith without counting the vote of the Interested Director; and

**Whereas**, the material facts as to the transactions and the Interested Director’s interest have been fully disclosed to the Board of Directors at a meeting held on June 28, 2017;

**Now, therefore, be it resolved that:**

**Resolved**, that in order to enhance the tourism industry hosting Board of Directors meetings, group sales and tour and travel client FAM tours and site visits and media and public relations professionals, the President / CEO or a staff person designated thereby, is authorized to enter into an Agreement or Agreements with Ventana Big Sur & Carmel Valley Ranch for the provision of audio visual equipment, meals and meeting space for up to two (2) Board meetings, and 150 room nights and 150 meals for staff, sales, marketing, media and public relations professionals.

**Resolved**, that such agreement(s) shall provide that the meeting space, meals and audio visual equipment; hotel rooms and meals shall be provided at or below the current room rate or menu rate.

The term of this Resolution shall be for one year, from July 1, 2017 through June 30, 2018.

AYES:

NAYES:

ABSTAIN: Becker

\_\_\_\_\_  
Chairperson

ATTEST: \_\_\_\_\_  
Secretary

**(C)**  
**Resolution of the Board of Directors**  
**Of the Monterey County Destination Marketing Organization, Inc.**

**Whereas**, the Monterey County Destination Marketing Organization, Inc. (“DMO”) is engaged in marketing the destination to enhance and promote the Monterey County travel industry; and

**Whereas**, the DMO’s Board of Directors includes members of the travel industry, including representatives of hotels, conference facilities, restaurants, and visitor attractions; and

**Whereas**, it is from time to time necessary for the DMO to conduct business with hotels, conference facilities, restaurants, and visitor attractions (“Interested Businesses”) that have a representative on the Board of Directors (“Interested Directors”); and

**Whereas**, the Board of Directors desires to ensure the conduct of business with any Interested Business is just and reasonable to the Corporation, and approved in good faith without counting the vote of the Interested Director; and

**Whereas**, the material facts as to the transactions and the Interested Director’s interest have been fully disclosed to the Board of Directors at a meeting held on June 28, 2017;

**Now, therefore, be it resolved that:**

**Resolved**, that in order to enhance the tourism industry by hosting Board of Directors meetings, group sales and tour and travel client FAM tours and site visits and media and public relations professionals, the President / CEO or a staff person designated thereby, is authorized to enter into an Agreement or Agreements with Intercontinental The Clement Monterey and restaurant(s) for the provision of audio visual equipment, meals and meeting space for up to two (2) Board meetings, and 150 room nights and 150 meals for staff, sales, marketing, media and public relations professionals.

**Resolved**, that such agreement(s) shall provide that the meals, audio visual equipment and meeting space for board meetings, hotel rooms and meals for travel professionals shall be provided at or below the current room and menu rate.

The term of this Resolution shall be for one year, from July 1, 2017 through June 30, 2018.

AYES:

NAYES:

ABSTAIN: Turner

\_\_\_\_\_  
Chairperson

ATTEST: \_\_\_\_\_  
Secretary

**(D)**  
**Resolution of the Board of Directors**  
**Of the Monterey County Destination Marketing Organization, Inc.**

**Whereas**, the Monterey County Destination Marketing Organization, Inc. (“DMO”) is engaged in marketing the destination to enhance and promote the Monterey County travel industry; and

**Whereas**, the DMO’s Board of Directors includes members of the travel industry, including representatives of hotels, conference facilities, restaurants, and visitor attractions; and

**Whereas**, it is from time to time necessary for the DMO to conduct business with hotels, conference facilities, restaurants, and visitor attractions (“Interested Businesses”) that have a representative on the Board of Directors (“Interested Directors”); and

**Whereas**, the Board of Directors desires to ensure the conduct of business with any Interested Business is just and reasonable to the Corporation, and approved in good faith without counting the vote of the Interested Director; and

**Whereas**, the material facts as to the transactions and the Interested Director’s interest have been fully disclosed to the Board of Directors at a meeting held on June 28, 2017;

**Now, therefore, be it resolved that:**

**Resolved**, that in order to enhance the tourism industry by hosting group sales and tour and travel client FAM tours and site visits and media and public relations professionals, the President / CEO or a staff person designated thereby, is authorized to enter into an Agreement or Agreements with Big Sur River Inn for the provision of audio visual equipment, meals and meeting space for up to two (2) Board meetings, and 150 room nights and 150 meals for staff, sales, marketing, media and public relations professionals.

**Resolved**, that such agreement(s) shall provide that the hotel rooms and meals shall be provided at or below current menu rate or room rate.

The term of this Resolution shall be for one year, from July 1, 2017 through June 30, 2018.

AYES:

NAYES:

ABSTAIN: Aldinger

\_\_\_\_\_  
Chairperson

ATTEST: \_\_\_\_\_  
Secretary

**(E)**  
**Resolution of the Board of Directors**  
**Of the Monterey County Destination Marketing Organization, Inc.**

**Whereas**, the Monterey County Destination Marketing Organization, Inc. (“DMO”) is engaged in marketing the destination to enhance and promote the Monterey County travel industry; and

**Whereas**, the DMO’s Board of Directors includes members of the travel industry, including representatives of hotels, conference facilities, restaurants, and visitor attractions; and

**Whereas**, it is from time to time necessary for the DMO to conduct business with hotels, conference facilities, restaurants, and visitor attractions (“Interested Businesses”) that have a representative on the Board of Directors (“Interested Directors”); and

**Whereas**, the Board of Directors desires to ensure the conduct of business with any Interested Business is just and reasonable to the Corporation, and approved in good faith without counting the vote of the Interested Director; and

**Whereas**, the material facts as to the transactions and the Interested Director’s interest have been fully disclosed to the Board of Directors at a meeting held on June 28, 2017;

**Now, therefore, be it resolved that:**

**Resolved**, that in order to enhance the tourism industry by hosting board meetings, group sales and tour and travel client FAM tours and site visits and media and public relations professionals, the President / CEO or a staff person designated thereby, is authorized to enter into an Agreement or Agreements with Pine Inn and Tally Ho Inn for the provision of audio visual equipment, meals and meeting space for up to two (2) Board meetings, and 150 room nights and 150 meals for staff, sales, marketing, media and public relations professionals.

**Resolved**, that such agreement(s) shall provide that the meals, meeting space and audio visual equipment for Board meetings, and hotel rooms and meals for travel professionals shall be provided at or below current room or menu rate.

The term of this Resolution shall be for one year, from July 1, 2017 through June 30, 2018.

AYES:

NAYES:

ABSTAIN: Lloyd

\_\_\_\_\_  
Chairperson

ATTEST: \_\_\_\_\_  
Secretary

**(F)**  
**Resolution of the Board of Directors**  
**Of the Monterey County Destination Marketing Organization, Inc.**

**Whereas**, the Monterey County Destination Marketing Organization, Inc. ("DMO") is engaged in marketing the destination to enhance and promote the Monterey County travel industry; and

**Whereas**, the DMO's Board of Directors includes members of the travel industry, including representatives of hotels, conference facilities, restaurants, and visitor attractions; and

**Whereas**, it is from time to time necessary for the DMO to conduct business with hotels, conference facilities, restaurants, and visitor attractions ("Interested Businesses") that have a representative on the Board of Directors ("Interested Directors"); and

**Whereas**, the Board of Directors desires to ensure the conduct of business with any Interested Business is just and reasonable to the Corporation, and approved in good faith without counting the vote of the Interested Director; and

**Whereas**, the material facts as to the transactions and the Interested Director's interest have been fully disclosed to the Board of Directors at a meeting held on June 28, 2017;

**Now, therefore, be it resolved that:**

**Resolved**, that in order to enhance the tourism industry by hosting Board of Directors meetings, group sales and tour and travel client FAMs and site visits and media and public relations professionals, the President / CEO or a staff person designated thereby, is authorized to enter into an Agreement or Agreements with Portola Hotel & Spa and restaurants for the provision of audio visual equipment, meals and meeting space for up to two (2) Board meetings, and 150 room nights and 150 meals for staff, sales, marketing, media and public relations professionals.

**Resolved**, that such agreement(s) shall provide that the meals, meeting space and audio visual equipment for Board meetings, hotel rooms and meals for travel professionals shall be provided at or below current menu or room rate.

The term of this Resolution shall be for one year, from July 1, 2017 through June 30, 2018.

AYES:

NAYES:

ABSTAIN: Chicourrat

\_\_\_\_\_  
Chairperson

ATTEST: \_\_\_\_\_  
Secretary

**(G)**  
**Resolution of the Board of Directors**  
**Of the Monterey County Destination Marketing Organization, Inc.**

**Whereas**, the Monterey County Destination Marketing Organization, Inc. (“DMO”) is engaged in marketing the destination to enhance and promote the Monterey County travel industry; and

**Whereas**, the DMO’s Board of Directors includes members of the travel industry, including representatives of hotels, conference facilities, restaurants, and visitor attractions; and

**Whereas**, it is from time to time necessary for the DMO to conduct business with hotels, conference facilities, restaurants, and visitor attractions (“Interested Businesses”) that have a representative on the Board of Directors (“Interested Directors”); and

**Whereas**, the Board of Directors desires to ensure the conduct of business with any Interested Business is just and reasonable to the Corporation, and approved in good faith without counting the vote of the Interested Director; and

**Whereas**, the material facts as to the transactions and the Interested Director’s interest have been fully disclosed to the Board of Directors at a meeting held on June 28, 2017;

**Now, therefore, be it resolved that:**

**Resolved**, that in order to enhance the tourism industry hosting Board of Directors meetings, group sales and tour and travel client FAMs and site visits and media and public relations professionals and content activations, the President / CEO or a staff person designated thereby, is authorized to enter into an Agreement or Agreements with Monterey Bay Aquarium for the provision of up to meeting space, audio visual equipment and meals for up to two (2) Board meetings, chef participation and supplies, and up to 20 room nights, 300 meals and 300 admissions for sales, marketing, media and public relations professionals and content activations.

**Resolved**, that such agreement(s) shall provide that the meeting space, audio visual equipment and meals for Board meetings, accommodations and meals for travel professionals, and complimentary admissions for travel professionals shall be provided at or below current ticket price, menu rate, or room rate.

The term of this Resolution shall be for one year, from July 1, 2017 through June 30, 2018.

AYES:

NAYES:

ABSTAIN: Hahn

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Chairperson

ATTEST: \_\_\_\_\_  
Secretary

**(H)**  
**Resolution of the Board of Directors**  
**Of the Monterey County Destination Marketing Organization, Inc.**

**Whereas**, the Monterey County Destination Marketing Organization, Inc. ("DMO") is engaged in marketing the destination to enhance and promote the Monterey County travel industry; and

**Whereas**, the DMO's Board of Directors includes members of the travel industry, including representatives of hotels, conference facilities, restaurants, and visitor attractions; and

**Whereas**, it is from time to time necessary for the DMO to conduct business with hotels, conference facilities, restaurants, and visitor attractions ("Interested Businesses") that have a representative on the Board of Directors ("Interested Directors"); and

**Whereas**, the Board of Directors desires to ensure the conduct of business with any Interested Business is just and reasonable to the Corporation, and approved in good faith without counting the vote of the Interested Director; and

**Whereas**, the material facts as to the transactions and the Interested Director's interest have been fully disclosed to the Board of Directors at a meeting held on June 28, 2017;

**Now, therefore, be it resolved that:**

**Resolved**, that in order to enhance the tourism industry by hosting group sales and tour and travel client FAM tours and site visits and media and public relations professionals, the President / CEO or a staff person designated thereby, is authorized to enter into an Agreement or Agreements with Cannery Row Company (operated hospitality businesses) for the provision of up two (2) Board meetings, fifty (50) meals and fifty (50) room nights for sales, marketing, media and public relations professionals.

**Resolved**, that such agreement(s) shall provide that the meals shall be provided at or below current menu rate.

The term of this Resolution shall be for one year, from July 1, 2017 through June 30, 2018.

AYES:

NAYES:

ABSTAIN: Mandeville

\_\_\_\_\_  
Chairperson

ATTEST: \_\_\_\_\_  
Secretary



**(1)**  
**Resolution of the Board of Directors  
Of the Monterey County Destination Marketing Organization, Inc.**

**Whereas**, the Monterey County Destination Marketing Organization, Inc. (“DMO”) is engaged in marketing the destination to enhance and promote the Monterey County travel industry; and

**Whereas**, the DMO’s Board of Directors includes members of the travel industry, including representatives of hotels, conference facilities, restaurants, and visitor attractions; and

**Whereas**, it is from time to time necessary for the DMO to conduct business with hotels, conference facilities, restaurants, and visitor attractions (“Interested Businesses”) that have a representative on the Board of Directors (“Interested Directors”); and

**Whereas**, the Board of Directors desires to ensure the conduct of business with any Interested Business is just and reasonable to the Corporation, and approved in good faith without counting the vote of the Interested Director; and

**Whereas**, the material facts as to the transactions and the Interested Director’s interest have been fully disclosed to the Board of Directors at a meeting held on June 28, 2017;

**Now, therefore, be it resolved that:**

**Resolved**, that in order to enhance the tourism industry by hosting Board of Directors meetings and public relations and media professionals, the President / CEO or a staff person designated thereby, is authorized to enter into an Agreement or Agreements with Poppy Hills Golf Course for the provision of meals and audio visual equipment for up to two (2) Board meetings, and up to 30 rounds of golf and 50 meals for sales, marketing, media and public relations professionals, and chef participation in content activations.

**Resolved**, that such agreement(s) shall provide that the meeting space, meals and audio visual equipment for Board meetings, and golf and meals for travel professionals shall be provided at or below current menu or ticket rate.

The term of this Resolution shall be for one year, from July 1, 2017 through June 30, 2018.

AYES:

NAYES:

ABSTAIN: Shupe

\_\_\_\_\_  
Chairperson

ATTEST: \_\_\_\_\_  
Secretary