The Economic Impact of Tourism in New Mexico

North Central Region



Headline results

• The North Central Region as a whole collected *\$257.8 million* in state, local, and federal taxes from tourism in 2015

 Visitor spending in the North Central Region reached \$1.209 billion and grew by an average of 6% in 2015

• There were *15,161 jobs* supported by tourism in the North Central Region in 2015, which generated *\$454.9 million* in labor income.

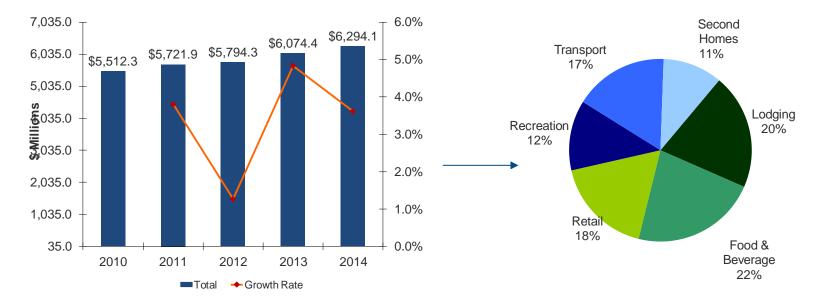


County Analysis



New Mexico, Visitor Spending by Industry

| | New Mexico | | | | | | | |
|------|------------------------------|--------------------|-----------|------------|-----------|-----------------|-----------|----------------|
| | Visitor Spending, (millions) | | | | | | | |
| Year | Lodging | Food & Beverage | Retail | Recreation | Transport | Second Homes | Total | Growth Rate |
| 2015 | \$1,287.3 | \$1,403.2 | \$1,107.0 | \$781.9 | \$1,050.4 | \$664.4 | \$6,294.1 | 3.6% |
| 2014 | \$1,237.6 | \$1,352.4 | \$1,072.9 | \$755.1 | \$1,011.0 | \$645.4 | \$6,074.4 | 4.8% |
| 2013 | \$1,152.1 | \$1,332.1 | \$987.2 | \$751.1 | \$963.0 | \$608.7 | \$5,794.3 | 1.3% |
| 2012 | \$1,128.3 | \$1,326.8 | \$966.0 | \$748.7 | \$976.8 | \$575.4 | \$5,721.9 | 3.8% |
| 2011 | \$1,096.6 | \$1,308.2 | \$902.0 | \$743.5 | \$932.1 | \$529.7 | \$5,512.3 | |





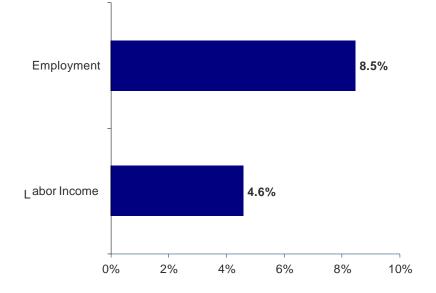
New Mexico, Tourism Impact

| New Mexico Tourism Employment | | | | | |
|----------------------------------|--------|------------------------------|---------------------------------|--|--|
| Year | Direct | Total (Dir, Ind, Induced) | County Tourism Dependence | | |
| 2015 | 68,031 | 90,412 | 11.3% | | |
| 2014 | 66,721 | 88,743 | 11.2% | | |
| 2013 | 65,746 | 87,594 | 11.2% | | |
| 2012 | 64,709 | 86,300 | 11.0% | | |

| Tourism Labor Income (millions) | | | | |
|------------------------------------|-----------|------------------------------|--|--|
| Year | Direct | Total (Dir, Ind, Induced) | | |
| 2015 | \$1,575.4 | \$2,427.3 | | |
| 2014 | \$1,509.0 | \$2,330.3 | | |
| 2013 | \$1,457.9 | \$2,260.6 | | |
| 2012 | \$1,430.3 | \$2,222.4 | | |

| New Mexico | | | | | | |
|---------------------------------------|---------|---------|---------|-----------|--|--|
| Total Tourism Tax Receipts (millions) | | | | | | |
| Year | Federal | State | Local | Total | | |
| 2015 | \$694.1 | \$427.9 | \$201.0 | \$1,322.9 | | |
| 2014 | \$668.6 | \$413.7 | \$194.7 | \$1,277.0 | | |
| 2011 | \$613.6 | \$381.9 | \$183.1 | \$1,178.6 | | |

T ourism Share of County Economy

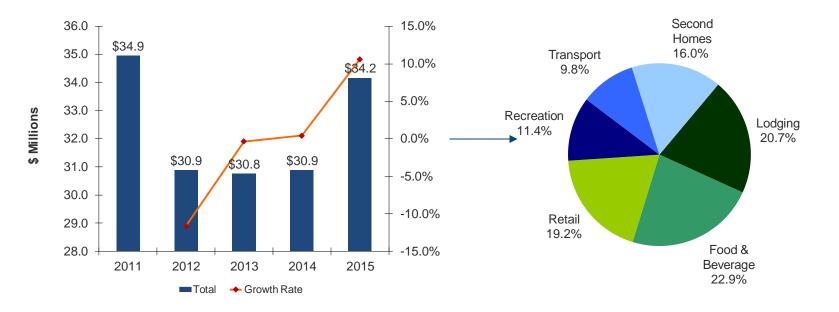


TOURISM ECONOMICS

Los Alamos County, Visitor Spending by Industry

| | Los Alamos County | | | | | | | |
|------|------------------------------|--------------------|--------|------------|-----------|-----------------|--------|----------------|
| | Visitor Spending, (millions) | | | | | | | |
| Year | Lodging | Food & Beverage | Retail | Recreation | Transport | Second Homes | Total | Growth Rate |
| 2015 | \$7.1 | \$7.8 | \$6.6 | \$3.9 | \$3.4 | \$5.5 | \$34.2 | 10.6% |
| 2014 | \$6.3 | \$7.3 | \$6.2 | \$3.1 | \$3.0 | \$5.0 | \$30.9 | 0.4% |
| 2013 | \$6.3 | \$7.6 | \$5.9 | \$3.4 | \$2.9 | \$4.5 | \$30.8 | -0.4% |
| 2012 | \$6.5 | \$7.8 | \$6.0 | \$3.5 | \$3.1 | \$4.1 | \$30.9 | -11.7% |
| 2011 | \$8.4 | \$9.5 | \$6.4 | \$3.8 | \$3.6 | \$3.2 | \$34.9 | |

* Note: 2010 and 11 Lodging & FnB Spending data revised to reflect changes in state totals



🌗 TOURISM ECONOMICS

Los Alamos County, Tourism Impact

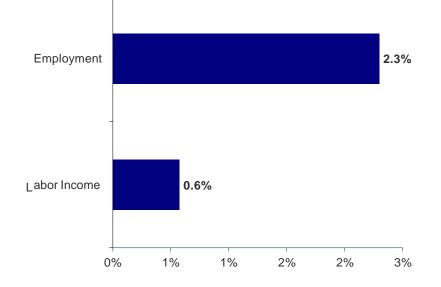
Los Alamos County

| | Tourism Employment | | | | | | |
|------|--------------------|------------------------------|---------------------------------|--|--|--|--|
| Year | Direct | Total (Dir, Ind, Induced) | County Tourism Dependence | | | | |
| 2015 | 353 | 896 | 5.9% | | | | |
| 2014 | 331 | 792 | 5.1% | | | | |
| 2013 | 345 | 823 | 5.1% | | | | |
| 2012 | 366 | 909 | 5.4% | | | | |

| Tourism Labor Income (millions) | | | | |
|------------------------------------|--------|------------------------------|--|--|
| Year | Direct | Total (Dir, Ind, Induced) | | |
| 2015 | \$6.9 | \$27.6 | | |
| 2014 | \$6.3 | \$23.5 | | |
| 2013 | \$6.7 | \$24.3 | | |
| 2012 | \$7.2 | \$27.2 | | |

| | Los Alamos County | | | | | | |
|---------------------------------------|-------------------|-------|-------|--------|--|--|--|
| Total Tourism Tax Receipts (millions) | | | | | | | |
| Year | Federal | State | Local | Total | | | |
| 2015 | \$4.9 | \$3.1 | \$2.0 | \$9.9 | | | |
| 2014 | \$4.3 | \$2.7 | \$1.7 | \$8.7 | | | |
| 2011 | \$5.4 | \$3.4 | \$2.1 | \$11.0 | | | |

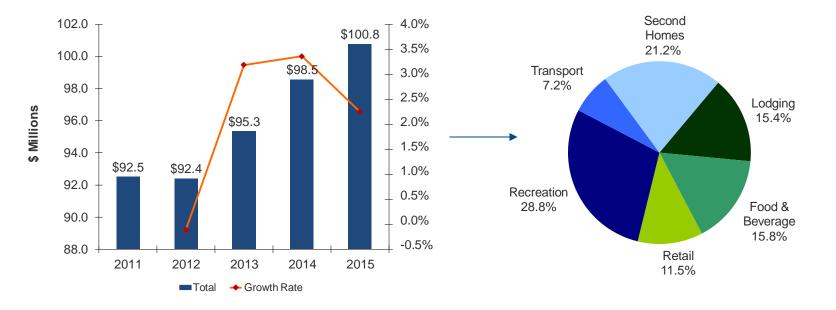
T ourism Share of County Economy





Rio Arriba County, Visitor Spending by Industry

| | Rio Arriba County | | | | | | | |
|------|------------------------------|--------------------|--------|------------|-----------|-----------------|---------|----------------|
| | Visitor Spending, (millions) | | | | | | | |
| Year | Lodging | Food & Beverage | Retail | Recreation | Transport | Second Homes | Total | Growth Rate |
| 2015 | \$15.5 | \$15.9 | \$11.6 | \$29.1 | \$7.3 | \$21.4 | \$100.8 | 2.3% |
| 2014 | \$14.0 | \$14.9 | \$11.1 | \$27.9 | \$12.1 | \$18.6 | \$98.5 | 3.4% |
| 2013 | \$13.9 | \$14.8 | \$10.3 | \$28.1 | \$12.0 | \$16.3 | \$95.3 | 3.2% |
| 2012 | \$12.4 | \$14.4 | \$10.3 | \$27.9 | \$12.9 | \$14.7 | \$92.4 | -0.1% |
| 2011 | \$12.7 | \$14.8 | \$10.3 | \$27.2 | \$14.4 | \$13.1 | \$92.5 | |





Rio Arriba County, Tourism Impact

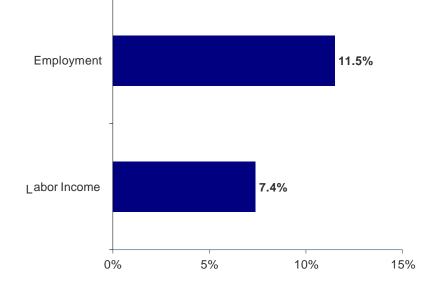
Rio Arriba County

| Tourism Employment | | | | | | |
|--------------------|--------|------------------------------|---------------------------------|--|--|--|
| Year | Direct | Total (Dir, Ind, Induced) | County Tourism Dependence | | | |
| 2015 | 1,125 | 1,304 | 13.7% | | | |
| 2014 | 1,037 | 1,169 | 12.5% | | | |
| 2013 | 1,022 | 1,153 | 12.2% | | | |
| 2012 | 942 | 1,071 | 11.3% | | | |

| Tourism Labor Income (millions) | | | | |
|------------------------------------|--------|------------------------------|--|--|
| Year | Direct | Total (Dir, Ind, Induced) | | |
| 2015 | \$23.1 | \$29.9 | | |
| 2014 | \$22.3 | \$27.2 | | |
| 2013 | \$21.3 | \$26.1 | | |
| 2012 | \$19.6 | \$24.3 | | |

| | Rio Arriba County | | | | | | |
|------|---------------------------------------|-------|-------|--------|--|--|--|
| | Total Tourism Tax Receipts (millions) | | | | | | |
| Year | Federal | State | Local | Total | | | |
| 2015 | \$9.6 | \$5.9 | \$2.3 | \$17.8 | | | |
| 2014 | \$9.2 | \$5.8 | \$2.1 | \$17.1 | | | |
| 2011 | \$8.2 | \$5.5 | \$1.9 | \$15.7 | | | |

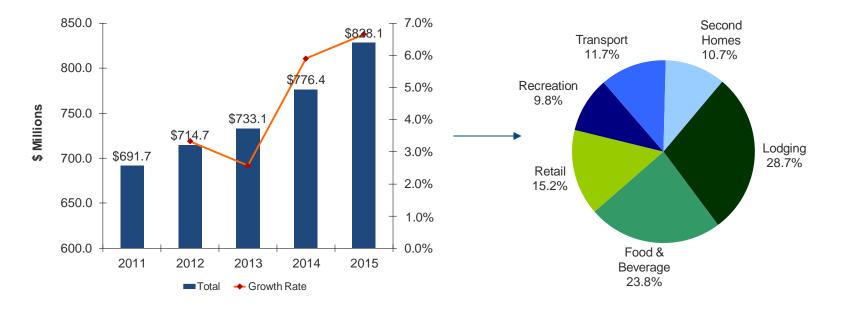
T ourism Share of County Economy





Santa Fe County, Visitor Spending by Industry

| Santa Fe County | | | | | | | | |
|-----------------|---|---------|---------|--------|--------|--------|---------|----------------|
| | Visitor Spending, (millions) | | | | | | | |
| Year | Lodging Food & Retail Recreation Transport Second Total | | | | | | | Growth Rate |
| 2015 | \$237.7 | \$196.9 | \$126.1 | \$81.4 | \$97.3 | \$88.7 | \$828.1 | 6.7% |
| 2014 | \$220.6 | \$186.0 | \$121.9 | \$75.5 | \$87.4 | \$85.0 | \$776.4 | 5.9% |
| 2013 | \$205.5 | \$181.5 | \$109.4 | \$75.5 | \$81.4 | \$79.9 | \$733.1 | 2.6% |
| 2012 | \$198.4 | \$177.7 | \$105.1 | \$72.8 | \$84.6 | \$76.0 | \$714.7 | 3.3% |
| 2011 | \$193.5 | \$175.3 | \$104.0 | \$67.9 | \$80.7 | \$70.3 | \$691.7 | |





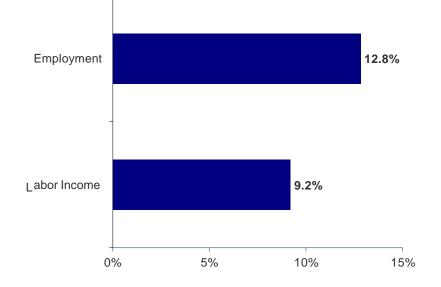
Santa Fe County, Tourism Impact

| Santa Fe County | | | | | | | |
|-----------------|--|-------|-------|--|--|--|--|
| | Tourism Employment | | | | | | |
| Year | YearDirectTotal (Dir, Ind, Induced)County TourismDirectInd, Induced)Dependence | | | | | | |
| 2015 | 7,857 | 9,767 | 16.2% | | | | |
| 2014 | 7,778 | 9,731 | 16.0% | | | | |
| 2013 | 7,762 | 9,623 | 16.0% | | | | |
| 2012 | 7,605 | 9,404 | 15.6% | | | | |

| Tourism Labor Income (millions) | | | | |
|------------------------------------|---------|------------------------------|--|--|
| Year | Direct | Total (Dir, Ind, Induced) | | |
| 2015 | \$244.1 | \$316.8 | | |
| 2014 | \$238.8 | \$311.7 | | |
| 2013 | \$228.4 | \$296.8 | | |
| 2012 | \$223.1 | \$289.1 | | |

| Santa Fe County | | | | | | | |
|-----------------|---------------------------------------|--------|--------|---------|--|--|--|
| | Total Tourism Tax Receipts (millions) | | | | | | |
| Year | Year Federal State Local Total | | | | | | |
| 2015 | \$99.0 | \$57.9 | \$26.1 | \$183.0 | | | |
| 2014 | \$96.7 | \$55.5 | \$25.7 | \$177.9 | | | |
| 2011 | \$86.1 | \$49.9 | \$23.1 | \$159.1 | | | |

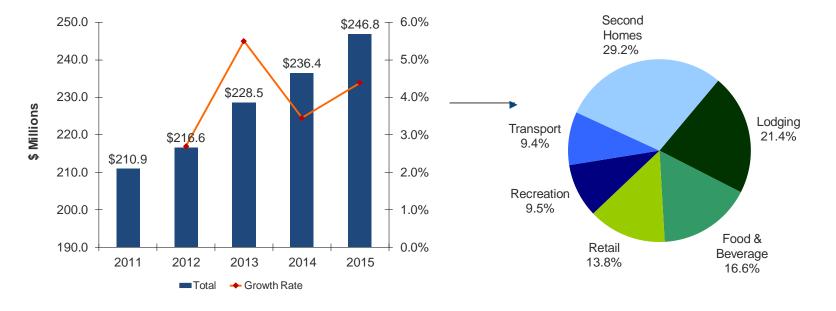
T ourism Share of County Economy





Taos County, Visitor Spending by Industry

| Taos County | | | | | | | | |
|-------------|------------------------------|----------|-------------------|------------|-----------|--------|---------|--------|
| | Visitor Spending, (millions) | | | | | | | |
| Year | Lodging | Food & | Retail | Recreation | Transport | Second | Total | Growth |
| rear | Loadina | Beverage | Retail Reoreation | manoport | Homes | iotai | Rate | |
| 2015 | \$52.8 | \$40.9 | \$34.2 | \$23.5 | \$23.2 | \$72.2 | \$246.8 | 4.4% |
| 2014 | \$49.4 | \$38.0 | \$32.1 | \$21.4 | \$20.6 | \$74.9 | \$236.4 | 3.4% |
| 2013 | \$47.0 | \$38.6 | \$30.4 | \$20.8 | \$20.1 | \$71.6 | \$228.5 | 5.5% |
| 2012 | \$43.3 | \$36.5 | \$28.0 | \$20.2 | \$18.6 | \$70.0 | \$216.6 | 2.7% |
| 2011 | \$45.7 | \$37.8 | \$24.9 | \$20.3 | \$18.0 | \$64.3 | \$210.9 | |





Taos County, Tourism Impact

| Taos County Tourism Employment | | | | | | | |
|-----------------------------------|---|-------|-------|--|--|--|--|
| Year | YearDirectTotal (Dir, Ind, Induced)County Tourism Dependence | | | | | | |
| 2015 | 2,919 | 3,194 | 30.6% | | | | |
| 2014 | 2,897 | 3,152 | 30.3% | | | | |
| 2013 | 2,862 | 3,107 | 30.6% | | | | |
| 2012 | 2,595 | 2,830 | 27.5% | | | | |

| Tourism Labor Income (millions) | | | | |
|------------------------------------|--------|------------------------------|--|--|
| Year | Direct | Total (Dir, Ind, Induced) | | |
| 2015 | \$70.1 | \$80.6 | | |
| 2014 | \$65.6 | \$75.2 | | |
| 2013 | \$59.5 | \$68.4 | | |
| 2012 | \$54.2 | \$62.8 | | |

| Taos County | | | | | | | |
|-------------|---------------------------------------|--------|-------|--------|--|--|--|
| | Total Tourism Tax Receipts (millions) | | | | | | |
| Year | Year Federal State Local Total | | | | | | |
| 2015 | \$26.5 | \$14.3 | \$6.3 | \$47.1 | | | |
| 2014 | \$24.9 | \$13.3 | \$5.9 | \$44.0 | | | |
| 2011 | \$20.6 | \$11.7 | \$5.1 | \$37.4 | | | |

T ourism Share of County Economy

